



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION**  
December 2013 Financial Statements

**National Basketball Retired Players Assoc**  
**Balance Sheet**  
As of December 31, 2013

	<u>Dec 31, 13</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1003 · Commerce Bank 7928431274	500,715.56
1004 · Commerce Bank 7928431175	914,497.41
1005 · Commerce Sponsor a Legend 6596	895.71
<b>Total Checking/Savings</b>	<u>1,416,108.68</u>
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	104,608.44
<b>Total Accounts Receivable</b>	<u>104,608.44</u>
<b>Other Current Assets</b>	
1250 · Accounts Receivable - GLA	337,500.00
1360 · Investment in Marketing Co	120,314.97
1371 · Deposit	4,000.00
<b>Total Other Current Assets</b>	<u>461,814.97</u>
<b>Total Current Assets</b>	<u>1,982,532.09</u>
<b>Fixed Assets</b>	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-14,583.34
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-8,950.63
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-3,203.33
1400 · Computers	32,229.70
1410 · Computers-Accum. Depreciation	-28,006.01
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-2,859.37
1415 · Furniture	2,629.00
1416 · Furniture - AD	-688.55
<b>Total Fixed Assets</b>	<u>42,349.05</u>
<b>TOTAL ASSETS</b>	<u><u>2,024,881.14</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2215 · Donor Deposit - BRCAB	15,000.00
2210 · Accounts Receivable Contra Acct	104,608.44
2250 · Deferred Income GLA	337,500.00
2275 · Deferred Revenue	30,000.00
2200 · Accrued Expense	1,500.00
<b>Total Other Current Liabilities</b>	<u>488,608.44</u>
<b>Total Current Liabilities</b>	<u>488,608.44</u>
<b>Total Liabilities</b>	488,608.44
<b>Equity</b>	
3120 · Cumulative Earnings	1,378,815.80
3122 · Current Year Reserve Fund	50,000.00
Net Income	107,456.90
<b>Total Equity</b>	<u>1,536,272.70</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>2,024,881.14</u></u>

**National Basketball Retired Players Assoc**  
**Profit & Loss**  
January through December 2013

	<u>Jan - Dec 13</u>	<u>Jan - Dec 13</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4146 · Grey Flannel Auction	7,000.00	7,000.00
4143 · REMN Income	25,000.00	25,000.00
4142 · Board Contributions	2,500.00	2,500.00
4112 · Legends Foundation Income	25,000.00	25,000.00
4210 · Reimbursed Expenses	0.00	0.00
<b>Contributions Income</b>		
4040 · Unrestricted GLA	1,350,000.00	1,350,000.00
<b>Total Contributions Income</b>	1,350,000.00	1,350,000.00
4051 · Donations Under \$250	749.48	749.48
4052 · Donations Over \$250	3,000.00	3,000.00
4090 · Membership Dues	107,615.00	107,615.00
4100 · Appearance Fees Income	112,687.80	112,687.80
4111 · Legends World Conference		
4115 · Legends Sponsorship	70,600.00	70,600.00
4111 · Legends World Conference - Other	0.00	0.00
<b>Total 4111 · Legends World Conference</b>	70,600.00	70,600.00
4181 · All Star Income		
4080 · All Star Tickets	147,799.18	147,799.18
4081 · All Star Sponsorship 2013	95,500.00	95,500.00
4181 · All Star Income - Other	-5,000.00	-5,000.00
<b>Total 4181 · All Star Income</b>	238,299.18	238,299.18
4120 · Scholarship Income	0.00	0.00
4140 · Sponsorship Income- other	161,560.00	161,560.00
4110 · Grants	10,000.00	10,000.00
4200 · Misc Income	58,072.20	58,072.20
<b>Total Income</b>	2,172,083.66	2,172,083.66
<b>Expense</b>		
6201 · Commissions	29,605.75	29,605.75
6001 · Advertising		
6003 · Rebranding Project	3,568.00	3,568.00
6004 · Social Media	1,204.84	1,204.84
6005 · Non Event Merchandising	4,983.00	4,983.00
6238 · Membership Packages	7,390.74	7,390.74
6239 · Rebound Magazine Expenses	1,369.00	1,369.00
<b>Total 6001 · Advertising</b>	18,515.58	18,515.58
6058 · Annual Report	4,936.00	4,936.00
6009 · All Star Event		
6006 · Photographer - ASW	2,000.00	2,000.00
6007 · Videographer - ASW	2,417.00	2,417.00
6008 · Shipping - ASW	191.54	191.54
6011 · All StarTicket Expense	204,209.79	204,209.79
6012 · Hotel - ASW	24,199.46	24,199.46
6013 · Travel - Board - ASW	16,293.43	16,293.43
6014 · Travel - Staff- ASW	8,359.46	8,359.46
6046 · Local Transportation - ASW	689.00	689.00
6015 · Speakers - ASW	1,585.40	1,585.40
6016 · Meals & Entertainment - ASW	7,161.91	7,161.91
6017 · Welcome Reception - ASW	16,865.88	16,865.88
6018 · Brunch - ASW	67.00	67.00
6019 · Staff/Intern Meals Expense ASW	959.76	959.76
6021 · AV Expenses - ASW	2,215.89	2,215.89
6023 · Marketing - ASW	10,616.17	10,616.17
6022 · Site Visit - ASW	2,143.50	2,143.50
6111 · Women's Needs - ASW	460.00	460.00
6009 · All Star Event - Other	2,539.07	2,539.07
<b>Total 6009 · All Star Event</b>	302,974.26	302,974.26

**National Basketball Retired Players Assoc**  
**Profit & Loss**  
 January through December 2013

	<u>Jan - Dec 13</u>	<u>Jan - Dec 13</u>
<b>Legend World Sports Conf Event</b>		
6045 · Supplies - LWSC	220.00	220.00
6043 · Event Support - LSWC	20.00	20.00
6041 · Marketing Collateral - LSWC	3,404.80	3,404.80
6037 · Brochures - LSWC	1,634.24	1,634.24
6036 · Signage - LSWC	1,939.00	1,939.00
6032 · Photographer - LWSC	2,000.00	2,000.00
6033 · Videographer - LWSC	2,080.00	2,080.00
6034 · Shipping - LWSC	1,533.78	1,533.78
6035 · Site Visit - LWSC	1,988.57	1,988.57
6031 · AV Needs - LWSC	1,360.00	1,360.00
6024 · Hotel - LWSC	65,994.26	65,994.26
6956 · Travel - LWSC	22,432.20	22,432.20
<b>Total Legend World Sports Conf Event</b>	<u>104,606.85</u>	<u>104,606.85</u>
6040 · Appearance Fees	56,508.53	56,508.53
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	4,210.12	4,210.12
6050 · Bank Service Charges - Other	331.31	331.31
<b>Total 6050 · Bank Service Charges</b>	<u>4,541.43</u>	<u>4,541.43</u>
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	12,000.00	12,000.00
6080 · Website Hosting	3,096.74	3,096.74
<b>Total 6070 · Consulting- Computers</b>	<u>15,096.74</u>	<u>15,096.74</u>
6085 · Contract Labor	37,443.12	37,443.12
6090 · Contributions & Scholarships		
6095 · Charitable Donations	43,215.01	43,215.01
6105 · Scholarship	85,381.62	85,381.62
<b>Total 6090 · Contributions &amp; Scholarships</b>	<u>128,596.63</u>	<u>128,596.63</u>
6115 · Depreciation Expense	17,098.56	17,098.56
6130 · Insurance		
6135 · D&O	2,536.00	2,536.00
6145 · Liability Insurance	2,153.16	2,153.16
6151 · Dental Insurance	7,318.18	7,318.18
6150 · Medical Insurance	57,375.17	57,375.17
<b>Total 6130 · Insurance</b>	<u>69,382.51</u>	<u>69,382.51</u>
6235 · Chapter Assistance	9,600.00	9,600.00
6245 · Moving Expenses		
6246 · Storage	2,257.20	2,257.20
<b>Total 6245 · Moving Expenses</b>	<u>2,257.20</u>	<u>2,257.20</u>
6248 · New Programming	76,448.45	76,448.45
6250 · Office Expense		
6255 · Website Expenses	13,000.00	13,000.00
6251 · Copier Machine	9,117.11	9,117.11
6254 · Dues and Subscriptions	4,357.27	4,357.27
6258 · Office Supplies	6,186.18	6,186.18
6259 · Payroll Expenses	3,288.01	3,288.01
<b>Total 6250 · Office Expense</b>	<u>35,948.57</u>	<u>35,948.57</u>
6275 · Pension	3,135.00	3,135.00
6285 · Pension Contribution	9,600.00	9,600.00
6315 · Postage and Delivery	8,490.51	8,490.51
6335 · Professional Fees		
6354 · HR Consultant	2,544.00	2,544.00
6347 · Accounting	16,671.00	16,671.00
6346 · Audit	5,921.00	5,921.00
6348 · Consulting-Marketing	1,022.08	1,022.08
6350 · Legal Fees	47,834.21	47,834.21
<b>Total 6335 · Professional Fees</b>	<u>73,992.29</u>	<u>73,992.29</u>
6450 · Repairs	80.00	80.00

## National Basketball Retired Players Assoc

## Profit &amp; Loss

January through December 2013

	<u>Jan - Dec 13</u>	<u>Jan - Dec 13</u>
6500 · Salary and Payroll Taxes		
6537 · Vdovets		
6549 · Rochelle		
6536 · Dir of event planning		
6539 · Hardy		
6548 · Miller		
6547 · Scoggins		
6544 · Corliss		
6543 · Fielkow		
6541 · Williams		
6515 · Roskind		
6546 · Vincent		
6550 · Payroll Taxes		
6500 · Salary and Payroll Taxes - Other		
<b>Total 6500 · Salary and Payroll Taxes</b>	<u>954,081.44</u>	<u>954,081.44</u>
6600 · Sponsorship Expense	0.00	0.00
6670 · Telephone	19,038.05	19,038.05
6900 · Travel & Entertainment		
6910 · Board Travel		
6911 · Retreat	15,460.13	15,460.13
6910 · Board Travel - Other	10,506.79	10,506.79
<b>Total 6910 · Board Travel</b>	<u>25,966.92</u>	<u>25,966.92</u>
6915 · Travel - Chap Pres Retreat	13,966.91	13,966.91
6940 · Exec Director Travel - Arnie	19,698.74	19,698.74
6922 · Chief Rev Officer Travel - Scog	3,763.02	3,763.02
6916 · VP Ext Relations Travel - Willia	3,606.01	3,606.01
6925 · VP Comm & Mktg Travel - Corlis	3,055.52	3,055.52
6924 · VP Member & Comm Travel - Vincen	1,904.07	1,904.07
6923 · Dir of Member Travel - Hardy	2,230.42	2,230.42
6921 · Other Staff Travel	2,353.33	2,353.33
6926 · Local Travel	569.70	569.70
6927 · Intern Travel	85.51	85.51
<b>Total 6900 · Travel &amp; Entertainment</b>	<u>77,200.15</u>	<u>77,200.15</u>
6760 · Utilities		
6770 · Cable	1,230.95	1,230.95
<b>Total 6760 · Utilities</b>	<u>1,230.95</u>	<u>1,230.95</u>
6800 · Video Production	9,000.00	9,000.00
<b>Total Expense</b>	<u>2,069,408.57</u>	<u>2,069,408.57</u>
<b>Net Ordinary Income</b>	102,675.09	102,675.09
<b>Other Income/Expense</b>		
<b>Other Income</b>		
7010 · Interest Income	1,879.31	1,879.31
7030 · Other Income	2,902.50	2,902.50
<b>Total Other Income</b>	<u>4,781.81</u>	<u>4,781.81</u>
<b>Net Other Income</b>	<u>4,781.81</u>	<u>4,781.81</u>
<b>Net Income</b>	<u><u>107,456.90</u></u>	<u><u>107,456.90</u></u>



**NBRPA MARKETING, INC.**  
December 2013 Financial Statements

**NBRPA Marketing Inc.**  
**Balance Sheet**  
As of December 31, 2013

	<u>Dec 31, 13</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10001 · TD Bank Licensing Account 0540	260,838.83
Total Checking/Savings	<u>260,838.83</u>
Total Current Assets	<u>260,838.83</u>
<b>TOTAL ASSETS</b>	<u><b>260,838.83</b></u>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	255,838.83
Total Other Current Liabilities	<u>255,838.83</u>
Total Current Liabilities	<u>255,838.83</u>
Total Liabilities	255,838.83
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-102,805.61
Net Income	-12,509.36
Total Equity	<u>5,000.00</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>260,838.83</b></u>

**NBRPA Marketing Inc.**  
**Profit & Loss**  
**December 2013**

	<u>Dec 13</u>	<u>Jan - Dec 13</u>
Ordinary Income/Expense		
Expense		
60400 · Bank Service Charges	0.00	100.00
Total Expense	<u>0.00</u>	<u>100.00</u>
Net Ordinary Income	0.00	-100.00
Other Income/Expense		
Other Expense		
7000 · Other Expenses	0.00	12,409.36
Total Other Expense	<u>0.00</u>	<u>12,409.36</u>
Net Other Income	0.00	-12,409.36
Net Income	<u><u>0.00</u></u>	<u><u>-12,509.36</u></u>

National Basketball Retired Players Assoc  
Profit & Loss Budget Performance  
December 2013

	Dec 13	Budget	\$ Over Budget	Jan - Dec 13	YTD Budget	\$ Over Budget	Annual Budget
<b>INCOME</b>							
4145 - Grey Flannel Auction	\$0.00	\$0.00	\$0.00	\$7,000.00	\$7,000.00	\$0.00	\$7,000.00
4144 - Annual Fundraiser Income	\$0.00	\$25,000.00	-\$25,000.00	\$0.00	\$25,000.00	-\$25,000.00	\$25,000.00
4143 - REMN Income	\$0.00	\$1,250.00	-\$1,250.00	\$25,000.00	\$15,000.00	\$10,000.00	\$15,000.00
4142 - Board Contributions	\$0.00	\$11,000.00	-\$11,000.00	\$2,500.00	\$11,000.00	-\$8,500.00	\$11,000.00
4112 - Legends Foundation Income	\$0.00	\$25,000.00	-\$25,000.00	\$25,000.00	\$25,000.00	\$0.00	\$25,000.00
4040 - Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$1,350,000.00	\$1,350,000.00	\$0.00	\$1,350,000.00
4050 - NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$150,000.00	-\$150,000.00	\$0.00
4051 - Donations Under \$250	\$0.00	\$0.00	\$0.00	\$749.48	\$0.00	\$749.48	\$0.00
4052 - Donations Over \$250	\$0.00	\$0.00	\$0.00	\$3,000.00	\$0.00	\$3,000.00	\$0.00
4090 - Membership Dues	\$7,830.00	\$25,000.00	-\$17,170.00	\$107,615.00	\$75,000.00	\$32,615.00	\$75,000.00
4100 - Appearance Fees Income	\$0.00	\$0.00	\$0.00	\$112,687.80	\$5,000.00	\$107,687.80	\$5,000.00
4115 - Legends Sponsorship	\$0.00	\$0.00	\$0.00	\$70,600.00	\$80,000.00	-\$9,400.00	\$80,000.00
4140 - Sponsorship Income- other	\$0.00	\$30,750.00	-\$30,750.00	\$161,590.00	\$61,500.00	\$100,090.00	\$61,500.00
4110 - Grants	\$0.00	\$0.00	\$0.00	\$10,000.00	\$27,000.00	-\$17,000.00	\$27,000.00
4200 - Misc Income	\$0.00	\$0.00	\$0.00	\$58,072.20	\$0.00	\$58,072.20	\$0.00
	\$7,830.00	\$118,000.00	-\$110,170.00	\$1,933,794.48	\$1,831,500.00	\$102,294.48	\$1,831,500.00
4181 - All Star Income							
4080 - All Star Tickets	\$0.00	\$0.00	\$0.00	\$147,796.18	\$0.00	\$147,796.18	\$0.00
4081 - All Star Sponsorship 2013	\$5,000.00	\$0.00	\$5,000.00	\$95,500.00	\$175,000.00	-\$79,500.00	\$175,000.00
4181 - All Star Income - Other	-\$5,000.00	\$0.00	-\$5,000.00	-\$5,000.00	\$0.00	-\$5,000.00	\$0.00
Total 4181 - All Star Income	\$0.00	\$0.00	\$0.00	\$238,296.18	\$175,000.00	\$63,296.18	\$175,000.00
<b>TOTAL INCOME</b>	\$7,830.00	\$118,000.00	-\$110,170.00	\$2,172,090.66	\$2,006,500.00	\$165,590.66	\$2,006,500.00
<b>EXPENSES</b>							
6001 - Advertising							
8002 - Media Services	\$0.00	\$250.00	-\$250.00	\$0.00	\$3,000.00	-\$3,000.00	\$3,000.00
6003 - Rebranding Project	\$500.00	\$0.00	\$500.00	\$3,568.00	\$5,000.00	-\$1,432.00	\$5,000.00
6004 - Social Media	\$170.85	\$167.00	\$3.85	\$1,204.84	\$2,004.00	-\$799.16	\$2,004.00
6005 - Non Event Merchandising	\$2,643.00	\$208.00	\$2,435.00	\$4,983.00	\$2,496.00	\$2,487.00	\$2,496.00
6238 - Membership Packages	\$499.13	\$0.00	\$499.13	\$7,390.74	\$5,000.00	\$2,390.74	\$5,000.00
6239 - Rebound Magazine Expenses	\$0.00	\$208.00	-\$208.00	\$1,369.00	\$2,508.00	-\$1,139.00	\$2,508.00
Total 6001 - Advertising	\$3,812.78	\$834.00	\$2,978.78	\$18,515.58	\$20,008.00	-\$1,492.42	\$20,008.00
6058 - Annual Report	\$0.00	\$0.00	\$0.00	\$4,936.00	\$1,500.00	\$3,436.00	\$1,500.00
6009 - All Star Event							
6006 - Photographer - ASW	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
6007 - Videographer - ASW	\$0.00	\$0.00	\$0.00	\$2,417.00	\$2,000.00	\$417.00	\$2,000.00
6008 - Shipping - ASW	\$0.00	\$0.00	\$0.00	\$191.54	\$300.00	-\$108.46	\$300.00
6011 - All Star Ticket Expense	\$0.00	\$0.00	\$0.00	\$204,208.79	\$48,600.00	\$155,608.79	\$48,600.00
6012 - Hotel - ASW	\$0.00	\$0.00	\$0.00	\$24,199.46	\$28,950.00	-\$4,750.54	\$28,950.00
6013 - Travel - Board - ASW	\$4,909.90	\$0.00	\$4,909.90	\$16,283.43	\$15,600.00	\$683.43	\$15,600.00
6014 - Travel - Staff- ASW	\$1,930.30	\$0.00	\$1,930.30	\$8,359.46	\$6,025.00	\$2,334.46	\$6,025.00
6046 - Local Transportation - ASW	\$0.00	\$0.00	\$0.00	\$689.00	\$1,800.00	-\$1,111.00	\$1,800.00
6015 - Speakers - ASW	\$1,000.00	\$0.00	\$1,000.00	\$1,585.40	\$1,000.00	\$585.40	\$1,000.00
6016 - Meals & Entertainment - ASW	\$350.00	\$0.00	\$350.00	\$7,181.91	\$23,675.00	-\$16,513.09	\$23,675.00
6017 - Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$16,865.88	\$0.00	\$16,865.88	\$0.00
6018 - Brunch - ASW	\$0.00	\$0.00	\$0.00	\$97.00	\$0.00	\$97.00	\$0.00

## National Basketball Retired Players Assoc Profit & Loss Budget Performance December 2013

	Dec 13	Budget	\$ Over Budget	Jan - Dec 13	YTD Budget	\$ Over Budget	Annual Budget
6019 - Staff/Intrm Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$959.76	\$0.00	\$959.76	\$0.00
6021 - AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$2,215.89	\$8,000.00	-\$5,784.11	\$8,000.00
6023 - Marketing - ASW	\$4,744.80	\$0.00	\$4,744.80	\$10,616.17	\$12,480.00	-\$1,863.83	\$12,480.00
6022 - Site Visit - ASW	\$1,338.23	\$0.00	\$1,338.23	\$2,143.50	\$1,500.00	\$643.50	\$1,500.00
6111 - Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$460.00	\$2,000.00	-\$1,540.00	\$2,000.00
6009 - All Star Event - Other	\$0.00	\$0.00	\$0.00	\$2,539.07	\$0.00	\$2,539.07	\$0.00
Total 6009 - All Star Event	\$14,273.23	\$0.00	\$14,273.23	\$302,974.26	\$153,930.00	\$149,044.26	\$153,930.00
<b>Legend World Sports Conf Event</b>							
6045 - Supplies - LMSC	\$0.00	\$0.00	\$0.00	\$220.00	\$300.00	-\$80.00	\$300.00
6044 - Wife's Event - LSWC	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	-\$1,500.00	\$1,500.00
6043 - Event Support - LSWC	\$0.00	\$0.00	\$0.00	\$20.00	\$2,000.00	-\$1,980.00	\$2,000.00
6041 - Marketing Collateral - LSWC	\$0.00	\$0.00	\$0.00	\$3,404.80	\$2,410.00	\$994.80	\$2,410.00
6038 - Member Gifts - LSWC	\$0.00	\$0.00	\$0.00	\$0.00	\$6,650.00	-\$6,650.00	\$6,650.00
6037 - Brochures - LSWC	\$0.00	\$0.00	\$0.00	\$1,634.24	\$1,000.00	\$634.24	\$1,000.00
6036 - Signage - LSWC	\$0.00	\$0.00	\$0.00	\$1,939.00	\$2,000.00	-\$61.00	\$2,000.00
6032 - Photographer - LMSC	\$0.00	\$0.00	\$0.00	\$2,080.00	\$2,000.00	\$80.00	\$2,000.00
6033 - Videographer - LMSC	\$0.00	\$0.00	\$0.00	\$2,080.00	\$2,000.00	\$80.00	\$2,000.00
6034 - Shipping - LMSC	\$0.00	\$0.00	\$0.00	\$1,533.76	\$1,300.00	\$233.76	\$1,300.00
6035 - Site Visit - LMSC	\$0.00	\$0.00	\$0.00	\$1,988.57	\$1,500.00	\$488.57	\$1,500.00
6031 - AV Needs - LMSC	\$0.00	\$0.00	\$0.00	\$1,360.00	\$11,000.00	-\$9,640.00	\$11,000.00
6024 - Hotel - LMSC	\$0.00	\$0.00	\$0.00	\$55,994.26	\$54,443.00	\$1,551.26	\$54,443.00
6026 - Food & Beverage	\$0.00	\$0.00	\$0.00	\$0.00	\$72,800.00	-\$72,800.00	\$72,800.00
6956 - Travel - LMSC	\$-136.25	\$0.00	-\$136.25	\$22,432.20	\$15,100.00	\$7,332.20	\$15,100.00
Total Legend World Sports Conf Event	-\$136.25	\$0.00	-\$136.25	\$104,608.65	\$178,003.00	-\$71,396.15	\$178,003.00
6039 - Annual Fundraiser	\$0.00	\$10,000.00	-\$10,000.00	\$0.00	\$10,000.00	-\$10,000.00	\$10,000.00
6040 - Appearance Fees	\$0.00	\$33.00	-\$33.00	\$56,508.53	\$398.00	\$56,112.53	\$398.00
6050 - Bank Service Charges	\$276.17	\$271.00	\$5.17	\$4,210.12	\$3,252.00	\$958.12	\$3,252.00
6055 - Credit Card Processing fees	\$0.00	\$83.00	-\$83.00	\$331.31	\$996.00	-\$664.69	\$996.00
6050 - Bank Service Charges - Other	\$276.17	\$354.00	-\$77.83	\$4,541.43	\$4,248.00	\$293.43	\$4,248.00
Total 6050 - Bank Service Charges	\$276.17	\$354.00	-\$77.83	\$4,541.43	\$4,248.00	\$293.43	\$4,248.00
<b>6070 - Consulting- Computers</b>							
6075 - Computer Service/ Repairs	\$0.00	\$1,083.00	-\$1,083.00	\$12,000.00	\$12,996.00	-\$996.00	\$12,996.00
6080 - Website Hosting	\$200.00	\$300.00	-\$100.00	\$3,096.74	\$3,600.00	-\$503.26	\$3,600.00
Total 6070 - Consulting- Computers	\$200.00	\$1,383.00	-\$1,183.00	\$15,096.74	\$18,596.00	-\$1,499.26	\$18,596.00
<b>6085 - Contract Labor</b>							
6090 - Contributions & Scholarships	\$9,149.35	\$167.00	\$8,982.35	\$37,443.12	\$2,004.00	\$35,439.12	\$2,004.00
6095 - Charitable Donations	\$11,500.00	\$3,000.00	\$8,500.00	\$43,215.01	\$36,000.00	\$7,215.01	\$36,000.00
6105 - Scholarship	\$3,931.04	\$0.00	\$3,931.04	\$85,381.82	\$100,000.00	-\$14,618.38	\$100,000.00
Total 6090 - Contributions & Scholarships	\$15,431.04	\$3,000.00	\$12,431.04	\$128,596.83	\$136,000.00	-\$7,403.37	\$136,000.00
<b>6115 - Depreciation Expense</b>							
6130 - Insurance	\$1,435.61	\$0.00	\$1,435.61	\$17,098.56	\$0.00	\$17,098.56	\$0.00
6135 - DAO	\$0.00	\$0.00	\$0.00	\$2,536.00	\$0.00	\$2,536.00	\$0.00
6145 - Liability Insurance	\$2,228.00	\$750.00	\$1,478.00	\$2,153.16	\$9,000.00	-\$6,846.84	\$9,000.00
6151 - Dental Insurance	\$1,190.98	\$750.00	\$440.98	\$7,318.18	\$9,000.00	-\$1,681.82	\$9,000.00

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	Dec 13	Budget	\$ Over Budget	Jan - Dec 13	YTD Budget	\$ Over Budget	Annual Budget
6150 - Medical Insurance	\$5,128.83	\$6,100.00	-\$973.17	\$57,375.17	\$73,200.00	-\$15,824.83	\$73,200.00
Total 6130 - Insurance	\$8,545.81	\$7,600.00	\$945.81	\$69,382.51	\$91,200.00	-\$21,817.49	\$91,200.00
6230 - Licenses and Permits	\$0.00	\$250.00	-\$250.00	\$0.00	\$1,000.00	-\$1,000.00	\$1,000.00
6231 - Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	-\$2,500.00	\$2,500.00
6232 - Intellectual Property Rights	\$0.00	\$250.00	-\$250.00	\$0.00	\$3,500.00	-\$3,500.00	\$3,500.00
Total 6230 - Licenses and Permits	\$0.00	\$250.00	-\$250.00	\$0.00	\$15,000.00	-\$15,000.00	\$15,000.00
6235 - Chapter Assistance	\$0.00	\$1,250.00	-\$1,250.00	\$9,800.00	\$15,000.00	-\$5,400.00	\$15,000.00
6246 - Storage	\$342.00	\$171.00	\$171.00	\$2,257.20	\$2,052.00	\$205.20	\$2,052.00
6248 - New Programming	\$11,244.82	\$2,083.00	\$9,161.82	\$78,448.45	\$24,998.00	\$51,452.45	\$24,998.00
6250 - Office Expense	\$3,000.00	\$1,000.00	\$2,000.00	\$13,000.00	\$12,000.00	\$1,000.00	\$12,000.00
6251 - Copier Machine	\$1,226.68	\$987.00	\$239.68	\$9,117.11	\$8,004.00	\$1,113.11	\$8,004.00
6254 - Dues and Subscriptions	\$1,984.00	\$125.00	\$1,759.00	\$4,357.27	\$1,500.00	\$2,857.27	\$1,500.00
6258 - Office Supplies	\$1,111.34	\$250.00	\$861.34	\$8,186.18	\$3,000.00	\$3,186.18	\$3,000.00
6259 - Payroll Expenses	\$163.55	\$248.00	-\$84.45	\$3,288.01	\$3,198.00	\$90.01	\$3,198.00
Total 6250 - Office Expense	\$7,385.57	\$2,288.00	\$5,097.57	\$35,948.57	\$27,702.00	\$8,246.57	\$27,702.00
6275 - Pension	\$580.00	\$558.00	\$22.00	\$3,135.00	\$2,224.00	\$911.00	\$2,224.00
6285 - Pension Contribution	\$800.00	\$800.00	\$0.00	\$9,600.00	\$9,600.00	\$0.00	\$9,600.00
6295 - Photographer	\$0.00	\$125.00	-\$125.00	\$0.00	\$1,500.00	-\$1,500.00	\$1,500.00
6315 - Postage and Delivery	\$1,192.70	\$500.00	\$692.70	\$8,490.51	\$8,400.00	\$90.51	\$8,400.00
6335 - Professional Fees	\$1,875.00	\$200.00	\$1,675.00	\$2,544.00	\$2,400.00	\$144.00	\$2,400.00
6354 - HR Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00	-\$11,700.00	\$11,700.00
6353 - Grant Writer	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	-\$3,000.00	\$3,000.00
6362 - Events Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00	-\$5,004.00	\$5,004.00
6356 - Graphic Design	\$3,501.00	\$417.00	\$3,084.00	\$16,671.00	\$14,004.00	\$2,667.00	\$14,004.00
6347 - Accounting	\$1,251.00	\$1,167.00	\$84.00	\$5,921.00	\$5,004.00	\$917.00	\$5,004.00
6346 - Audit	\$0.00	\$417.00	-\$417.00	\$2,334.00	\$2,667.00	-\$333.00	\$2,667.00
6360 - Accounting - On-Line Voting	\$0.00	\$1,100.00	-\$1,100.00	\$1,022.08	\$2,000.00	-\$977.92	\$2,000.00
6348 - Consulting-Marketing	\$6,440.00	\$4,500.00	\$1,940.00	\$10,222.08	\$45,000.00	-\$34,777.92	\$45,000.00
6350 - Legal Fees	\$13,087.00	\$4,167.00	\$8,920.00	\$47,834.21	\$80,004.00	-\$32,169.79	\$80,004.00
Total 6335 - Professional Fees	\$13,087.00	\$11,988.00	\$1,099.00	\$73,992.29	\$138,116.00	-\$64,123.71	\$138,116.00
6450 - Repairs	\$0.00	\$83.00	-\$83.00	\$80.00	\$996.00	-\$916.00	\$996.00
6500 - Salary and Payroll Taxes							
6537 - Valets							
6549 - Rochelle							
6536 - Dir of event planning							
6539 - Hardy							
6548 - Miller							
6547 - Scoggins							
6544 - Corliss							

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	Dec 13	Budget	\$ Over Budget	Jan - Dec 13	YTD Budget	\$ Over Budget	Annual Budget
6543 - Flekkow							
6541 - Williams							
6546 - Vincent							
6550 - Payroll Taxes							
<b>Total 6500 - Salary and Payroll Taxes</b>	<b>\$292,327.15</b>	<b>\$58,978.00</b>	<b>\$233,349.15</b>	<b>\$954,081.44</b>	<b>\$755,168.00</b>	<b>\$198,913.44</b>	<b>\$755,168.00</b>
6201 - Commissions	\$0.00	\$170,000.00	-\$170,000.00	\$29,605.75	\$215,001.00	-\$185,395.25	\$215,001.00
<b>Total Salary and Commissions</b>	<b>\$292,327.15</b>	<b>\$228,978.00</b>	<b>\$63,349.15</b>	<b>\$983,687.19</b>	<b>\$970,169.00</b>	<b>\$13,518.19</b>	<b>\$970,169.00</b>
6870 - Telephone	\$4,745.91	\$987.00	\$4,078.91	\$19,038.05	\$8,004.00	\$11,034.05	\$8,004.00
6871 - Telephone - Cell	\$0.00	\$625.00	-\$625.00	\$0.00	\$7,500.00	-\$7,500.00	\$7,500.00
6900 - Travel & Entertainment							
6910 - Board Travel	\$13,800.08	\$0.00	\$13,800.08	\$15,460.13	\$10,000.00	\$5,460.13	\$10,000.00
6911 - Retreat	\$0.00	\$250.00	-\$250.00	\$10,506.79	\$3,000.00	\$7,506.79	\$3,000.00
<b>Total 6910 - Board Travel</b>	<b>\$13,800.08</b>	<b>\$250.00</b>	<b>\$13,550.08</b>	<b>\$25,966.92</b>	<b>\$13,000.00</b>	<b>\$12,966.92</b>	<b>\$13,000.00</b>
6915 - Travel - Chap Pres Retreat	\$13,459.66	\$0.00	\$13,459.66	\$13,986.91	\$8,500.00	\$5,486.91	\$8,500.00
6940 - Exec Director Travel - Arnie	\$1,640.21	\$2,000.00	-\$359.79	\$19,698.74	\$24,000.00	-\$4,301.26	\$24,000.00
6922 - Chief Rev Officer Travel - Scog	\$2,104.26	\$625.00	\$1,479.26	\$3,763.02	\$7,500.00	-\$3,736.98	\$7,500.00
6916 - VP Ext Relations Travel - Willis	\$73.00	\$417.00	-\$344.00	\$3,606.01	\$5,004.00	-\$1,397.99	\$5,004.00
6925 - VP Comm & Mktg Travel - Corfas	\$73.00	\$287.00	-\$214.00	\$3,055.52	\$3,204.00	-\$148.48	\$3,204.00
6924 - VP Member & Comm Travel - Vlineen	\$0.00	\$667.00	-\$667.00	\$1,904.07	\$6,004.00	-\$6,099.93	\$6,004.00
6923 - Dir of Member Travel - Hardy	\$0.00	\$83.00	-\$83.00	\$2,290.42	\$996.00	\$1,294.42	\$996.00
6921 - Other Staff Travel	\$203.59	\$100.00	\$103.59	\$2,353.33	\$1,200.00	\$1,153.33	\$1,200.00
6926 - Local Travel	\$0.00	\$67.00	-\$67.00	\$589.70	\$804.00	-\$214.30	\$804.00
6927 - Intern Travel	\$0.00	\$33.00	-\$33.00	\$85.51	\$396.00	-\$310.49	\$396.00
<b>Total 6900 - Travel &amp; Entertainment</b>	<b>\$31,153.71</b>	<b>\$4,509.00</b>	<b>\$26,644.71</b>	<b>\$77,200.15</b>	<b>\$72,608.00</b>	<b>\$4,592.15</b>	<b>\$72,608.00</b>
6770 - Cable	\$102.60	\$130.00	-\$27.40	\$1,230.95	\$1,560.00	-\$329.05	\$1,560.00
6800 - Video Production	\$7,000.00	\$0.00	\$7,000.00	\$9,000.00	\$2,500.00	\$6,500.00	\$2,500.00
<b>TOTAL EXPENSES</b>	<b>\$422,929.20</b>	<b>\$278,354.00</b>	<b>\$144,575.20</b>	<b>\$2,089,408.57</b>	<b>\$1,908,312.00</b>	<b>\$181,096.57</b>	<b>\$1,908,312.00</b>
Net Operating Income	-\$415,099.20	-\$180,354.00	-\$234,745.20	\$102,675.09	\$98,188.00	\$4,487.09	\$98,188.00
Other Income							
7010 - Interest Income	\$150.18	\$150.00	\$0.18	\$1,879.31	\$1,800.00	\$79.31	\$1,800.00
7030 - Other Income	\$0.00	\$0.00	\$0.00	\$2,902.50	\$0.00	\$2,902.50	\$0.00
<b>Total Other Income</b>	<b>\$150.18</b>	<b>\$150.00</b>	<b>\$0.18</b>	<b>\$4,781.81</b>	<b>\$1,800.00</b>	<b>\$2,981.81</b>	<b>\$1,800.00</b>
<b>NET INCOME</b>	<b>-\$414,949.02</b>	<b>-\$160,204.00</b>	<b>-\$254,745.02</b>	<b>\$107,456.90</b>	<b>\$99,988.00</b>	<b>\$7,468.90</b>	<b>\$99,988.00</b>
Net Income allocated to reserve fund	\$50,000.00	\$8,333.00	\$41,667.00	\$50,000.00	\$99,988.00	-\$48,988.00	\$99,988.00
Net Income allocated to current year operations	-\$464,949.02	-\$168,537.00	-\$296,412.02	\$57,456.90	-\$8.00	\$57,464.90	-\$8.00
<b>Total Net Income</b>	<b>-\$414,949.02</b>	<b>-\$160,204.00</b>	<b>-\$254,745.02</b>	<b>\$107,456.90</b>	<b>\$99,988.00</b>	<b>\$7,468.90</b>	<b>\$99,988.00</b>