



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
October 2016 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
 As of October 31, 2016

	Oct 31, 16
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	625,518.97
1007 · Wintrust Savings	1,024,041.09
Total Checking/Savings	1,649,560.06
Accounts Receivable	
1200 · Accounts Receivable	44,625.00
Total Accounts Receivable	44,625.00
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-44,625.00
1250 · Accounts Receivable - GLA	250,000.00
1360 · Investment in Marketing Co	120,314.97
1371 · Deposit	4,000.00
Total Other Current Assets	329,689.97
Total Current Assets	2,023,875.03
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-34,416.66
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-15,416.35
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-6,615.00
1400 · Computers	33,670.70
1410 · Computers-Accum. Depreciation	-32,953.73
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,748.13
1415 · Furniture	2,629.00
1416 · Furniture - AD	-1,752.67
Total Fixed Assets	4,178.74
Other Assets	
1501 · Executive Director Trust	530,000.00
Total Other Assets	530,000.00
TOTAL ASSETS	2,558,053.77
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2215 · Donor Deposit - BRCAB	15,000.00
2250 · Deferred Income GLA	250,000.00
2200 · Accrued Expense	1,500.00
Total Other Current Liabilities	266,500.00
Total Current Liabilities	266,500.00
Total Liabilities	266,500.00
Equity	
3120 · Cumulative Earnings	1,602,139.01
3122 · Reserve Fund	100,000.00
Net Income	589,414.76
Total Equity	2,291,553.77
TOTAL LIABILITIES & EQUITY	2,558,053.77

National Basketball Retired Players Assoc

Profit & Loss

October 2016

11/23/16

Accrual Basis

	Oct 16	Jan - Oct 16
Ordinary Income/Expense		
Income		
4146 · Grey Flannel Auction	0.00	8,625.00
4114 · Full Court Press Revenue	12,000.00	129,500.00
Contributions Income		
4040 · Unrestricted GLA	0.00	1,500,000.00
Total Contributions Income	0.00	1,500,000.00
4090 · Membership Dues	8,240.00	91,985.00
4100 · Appearance Fees Income	5,000.00	47,376.02
4113 · Legends Fantasy Weekend Revenue	0.00	30,823.00
4111 · Legends World Conference		
4115 · Legends Sponsorship	0.00	107,400.00
Total 4111 · Legends World Conference	0.00	107,400.00
4181 · All Star Income		
4080 · All Star Tickets	0.00	121,325.60
4081 · All Star Sponsorship	0.00	162,350.00
Total 4181 · All Star Income	0.00	283,675.60
4140 · Sponsorship Income- other	0.00	13,280.75
Total Income	25,240.00	2,212,665.37
Expense		
6860 · Listening Series	0.00	4,909.12
6001 · Advertising		
6006 · Media Relation Networking Event	0.00	1,422.76
6004 · Social Media	0.00	214.80
6005 · Non Event Merchandising	0.00	1,703.18
6238 · Membership Packages	0.00	3,196.23
6239 · Rebound Magazine Expenses	0.00	8,333.32
Total 6001 · Advertising	0.00	14,870.29
6058 · Annual Report	0.00	300.00
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	850.00
6009-02 · Videographer - ASW	0.00	2,000.00
6009-03 · Shipping - ASW	0.00	2,258.82
6009-04 · All Star Ticket Expense	0.00	174,764.00
6009-05 · Hotel - ASW	0.00	26,936.92
6009-06 · Travel - Board - ASW	0.00	5,823.91
6009-07 · Travel - Staff- ASW	0.00	2,121.84
6009-10 · Local Transportation - ASW	0.00	1,785.44
6009-11 · Speakers - ASW	0.00	1,329.19
6009-13 · Welcome Reception - ASW	0.00	9,925.57
6009-15 · Staff/Intern Meals Expense ASW	0.00	1,656.46
6009-17 · AV Expenses - ASW	0.00	5,972.84
6009-18 · Marketing - ASW	0.00	6,403.32
6009-20 · Women's Needs - ASW	0.00	87.14
6009-21 · Member Breakfast - ASW	0.00	5,000.00
6009-22 · Board Meals - ASW	0.00	1,093.40
6009-24 · Misc Event Expense - ASW	0.00	266.97
6009-30 · Furniture Rental - ASW	0.00	996.65
6009-31 · Board Sponsor Reception - ASW	0.00	1,746.23
Total 6009 · All Star Event	0.00	251,018.70

National Basketball Retired Players Assoc
Profit & Loss
October 2016

11/23/16

Accrual Basis

	Oct 16	Jan - Oct 16
6010 · Legend World Sports Conf Event		
6010-02 · Wive's Event - LSWC	0.00	1,150.00
6010-03 · Event Support - LSWC	0.00	1,360.00
6010-04 · Marketing - LSWC	0.00	14,258.45
6010-09 · Photographer - LWSC	0.00	2,500.00
6010-10 · Videographer - LWSC	0.00	2,000.00
6010-11 · Shipping - LWSC	0.00	868.29
6010-12 · Site Visit - LWSC	0.00	672.04
6010-13 · AV Needs - LWSC	0.00	11,859.26
6010-15 · Hotel - LWSC	26,044.15	56,049.64
6010-16 · Food & Beverage	27,912.65	90,350.85
6010-21 · Travel		
6010-22 · Travel - LWSC	0.00	1,206.95
6010-24 · Board	0.00	3,244.52
6010-25 · Staff	0.00	3,661.97
6010-27 · Transfers - LWSC	0.00	841.11
6010-28 · Ground Transportation - LWSC	0.00	2,137.00
6010-29 · Rental Car - LWSC	0.00	866.49
Total 6010-21 · Travel	0.00	11,958.04
Total 6010 · Legend World Sports Conf Event	53,956.80	193,026.57
6011 · Legends Fantansy Weekend		
6011-10 · Staff & Intern Meals - LFW	0.00	125.42
Total 6011 · Legends Fantansy Weekend	0.00	125.42
6040 · Appearance Fees	3,884.50	45,459.50
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	112.58	6,114.49
6050 · Bank Service Charges - Other	43.16	587.91
Total 6050 · Bank Service Charges	155.74	6,702.40
6069 · Commissions - Outside	50.00	3,330.00
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	0.00	9,000.00
6080 · Website Hosting & Maintenance	344.00	2,137.74
Total 6070 · Consulting- Computers	344.00	11,137.74
6090 · Contributions & Scholarships		
6095 · Charitable Donations	1,000.00	24,025.94
6105 · Scholarship	-3,445.94	171,586.84
Total 6090 · Contributions & Scholarships	-2,445.94	195,612.78
6115 · Depreciation Expense	980.11	9,905.39
6130 · Insurance		
6145 · Liability Insurance	0.00	22,701.00
6151 · Dental Insurance	413.29	3,692.03
6150 · Medical Insurance	2,938.58	29,573.20
Total 6130 · Insurance	3,351.87	55,966.23
6235 · Chapter Assistance	0.00	37,500.00
6245 · Moving Expenses		
6246 · Storage	207.00	1,863.00
Total 6245 · Moving Expenses	207.00	1,863.00
6248 · New Programming	6,455.92	16,241.10
6249 · Full Court Press Expenses	2,392.77	32,882.09

National Basketball Retired Players Assoc

Profit & Loss

October 2016

11/23/16

Accrual Basis

	Oct 16	Jan - Oct 16
6250 · Office Expense		
6260 · Blackbaud Database	603.35	5,133.50
6251 · Copier Machine	758.36	4,523.32
6254 · Dues and Subscriptions	185.34	5,745.24
6258 · Office Supplies	630.30	3,038.96
6259 · Payroll Expenses	146.69	1,663.71
Total 6250 · Office Expense	2,324.04	20,104.73
6270 · Parking, Taxi, Tolls	256.13	844.49
6285 · Pension Contribution	1,300.00	13,000.00
6315 · Postage and Delivery	455.75	5,322.06
6335 · Professional Fees		
6354 · HR Consultant	0.00	5,996.00
6356 · Graphic Design	0.00	2,075.00
6357 · Player Intern	2,000.00	9,000.00
6347 · Accounting	0.00	10,503.00
6346 · Audit	0.00	3,753.00
6360 · Accounting - On-Line Voting	0.00	3,754.25
6348 · Consulting-Marketing	4,000.00	54,697.65
6350 · Legal Fees	0.00	2,708.33
Total 6335 · Professional Fees	6,000.00	92,487.23
6400 · Program Expense		
6980 · Chapter Holiday Match Don Prgm	0.00	1,000.00
Total 6400 · Program Expense	0.00	1,000.00
6440 · Rent	7,000.00	14,000.00
6500 · Salary and Payroll Taxes		
6537 · Kardadze		
6549 · Rochelle		
6539 · Hardy		
6548 · Miller		
6543 · Fielkow		
6555 · Weatherspoon		
6565 · Ray - WNBA Sales Coordinator		
6550 · Payroll Taxes		
6202 · Commissions - Inside		
Total 6500 · Salary and Payroll Taxes	45,999.53	516,508.85
6670 · Telephone	1,451.29	9,122.41
6671 · Cell -Telephone	919.26	5,678.36
6900 · Travel & Entertainment		
6975 · Player Ambassadors	0.00	247.60
6970 · VP Mem-Player/Chapter Develp	2,372.19	2,372.19
6955 · Exec Committee Board Retreat	6,635.80	8,022.20
6931 · WNBA Coordinator	0.00	1,897.07
6910 · Board Travel		
6911 · Retreat	0.00	22,464.13
6910 · Board Travel - Other	1,054.20	5,328.14
Total 6910 · Board Travel	1,054.20	27,792.27
6915 · Travel - Chap Pres Retreat	463.20	402.64
6940 · Exec Director Travel - Arnie	643.89	12,288.95
6916 · SVP of Ops/Events	90.04	1,624.97
6924 · Gen. Counsel/ SVP of Partners	288.14	5,589.37
6930 · Operations Coordinator	0.00	2,800.00
6921 · Other Staff Travel	390.97	-875.42
Total 6900 · Travel & Entertainment	11,938.43	62,161.84

12:27 PM

11/23/16

Accrual Basis

National Basketball Retired Players Assoc

Profit & Loss

October 2016

	<u>Oct 16</u>	<u>Jan - Oct 16</u>
6760 · Utilities		
6770 · Cable	130.47	1,230.82
Total 6760 · Utilities	130.47	1,230.82
6810 · Website	4.99	6,484.99
Total Expense	147,112.66	1,628,796.11
Net Ordinary Income	-121,872.66	583,869.26
Other Income/Expense		
Other Income		
7010 · Interest Income	565.01	5,545.50
Total Other Income	565.01	5,545.50
Net Other Income	565.01	5,545.50
Net Income	<u>-121,307.65</u>	<u>589,414.76</u>



NBRPA MARKETING, INC.
October 2016 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of October 31, 2016

	<u>Oct 31, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
10002 · Wintrust Bank Licensing account	334,058.18
Total Checking/Savings	334,058.18
Other Current Assets	
2150 · Due from NBRPA Assn	15.00
Total Other Current Assets	15.00
Total Current Assets	334,073.18
TOTAL ASSETS	<u>334,073.18</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	329,073.18
Total Other Current Liabilities	329,073.18
Total Current Liabilities	329,073.18
Total Liabilities	329,073.18
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	<u>334,073.18</u>

10:17 AM

11/21/16

Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
October 2016

	Oct 16	Jan - Oct 16
Net Income	<u>0.00</u>	<u>0.00</u>