



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
November 2017 Financial Statements

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National Basketball Retired Players Assoc

Balance Sheet

As of November 30, 2017

12/08/17

Accrual Basis

	<u>Nov 30, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	1,174,626.14
1007 · Wintrust Savings	1,028,849.00
Total Checking/Savings	<u>2,203,475.14</u>
Accounts Receivable	
1200 · Accounts Receivable	3,800.00
Total Accounts Receivable	<u>3,800.00</u>
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-3,800.00
1250 · Accounts Receivable - GLA	500,000.01
1360 · Investment in Marketing Co	120,314.97
1371 · Deposit	4,000.00
1375 · Prepaid Expense	38,071.53
Total Other Current Assets	<u>658,586.51</u>
Total Current Assets	<u>2,865,861.65</u>
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-6,923.76
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-33,489.82
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,159.53
Total Fixed Assets	<u>2,585.98</u>
TOTAL ASSETS	<u><u>2,868,447.63</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2215 · Donor Deposit - BRCAB	15,000.00
2250 · Deferred Income GLA	500,000.01
2200 · Accrued Expense	1,500.00
Total Other Current Liabilities	<u>516,500.01</u>
Total Current Liabilities	<u>516,500.01</u>
Total Liabilities	516,500.01
Equity	
3120 · Cumulative Earnings	1,602,142.98
3122 · Reserve Fund	100,000.00
Net Income	649,804.64
Total Equity	<u>2,351,947.62</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,868,447.63</u></u>

National Basketball Retired Players Assoc
Profit & Loss
November 2017

	Nov 17	Jan - Nov 17
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	100,000.00
4146 · Grey Flannel Auction	0.00	0.00
4114 · Full Court Press Revenue	0.00	40,000.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,000,000.00
Total Contributions Income	0.00	2,000,000.00
4090 · Membership Dues	15,400.00	66,805.00
4100 · Appearance Fees Income	0.00	52,375.00
4113 · Legends Fantasy Weekend Revenue	0.00	61,904.80
4111 · Legends World Conference		
4115 · Legends Sponsorship	0.00	80,000.00
Total 4111 · Legends World Conference	0.00	80,000.00
4181 · All Star Income		
4080 · All Star Tickets	0.00	0.00
4081 · All Star Sponsorship	600.00	138,100.00
Total 4181 · All Star Income	600.00	138,100.00
4140 · Sponsorship Income- other	0.00	11,840.97
Total Income	16,000.00	2,551,025.77
Expense		
6404 · New Direct Mbrshp Benefits TBD	44,654.62	44,654.62
6402 · WNBA Final Four Event	0.00	9,560.45
6860 · Listening Series	0.00	1,460.19
6001 · Advertising		
6006 · Media Relation Networking Event	0.00	240.50
6004 · Social Media	10.00	10.00
6005 · Non Event Merchandising	0.00	3,281.81
6238 · Membership Packages	12.72	1,778.42
6239 · Rebound Magazine Expenses	4,166.66	12,499.98
Total 6001 · Advertising	4,189.38	17,810.71
6058 · Annual Report	0.00	9,014.00
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	2,500.00
6009-02 · Videographer - ASW	0.00	2,666.00
6009-03 · Shipping - ASW	0.00	973.57
6009-04 · All Star Ticket Expense	0.00	66,042.10
6009-05 · Hotel - ASW	0.00	42,019.69
6009-06 · Travel - Board - ASW	0.00	16,507.84
6009-07 · Travel - Staff- ASW	0.00	1,673.25
6009-10 · Local Transportation - ASW	0.00	6,586.79
6009-11 · Speakers - ASW	0.00	574.40
6009-13 · Welcome Reception - ASW	0.00	7,500.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	2,700.90
6009-17 · AV Expenses - ASW	0.00	4,795.29
6009-18 · Marketing - ASW	0.00	10,333.37
6009-19 · Site Visit - ASW	0.00	580.51
6009-21 · Member Breakfast - ASW	0.00	5,000.00
6009-22 · Board Meals - ASW	0.00	635.59
6009-23 · Travel Agent Fees - ASW	0.00	585.00
6009-30 · Furniture Rental - ASW	0.00	856.00
6009-31 · Board Sponsor Reception - ASW	0.00	1,590.71
Total 6009 · All Star Event	0.00	174,121.01

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Profit & Loss

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	Nov 17	Jan - Nov 17
6010 · Legend World Sports Conf Event		
6010-01 · Supplies - LWSC	0.00	72.68
6010-04 · Marketing - LSWC	0.00	8,500.44
6010-09 · Photographer - LWSC	0.00	2,500.00
6010-10 · Videographer - LWSC	0.00	2,700.00
6010-11 · Shipping - LWSC	0.00	8,000.00
6010-12 · Site Visit - LWSC	0.00	798.11
6010-13 · AV Needs - LWSC	0.00	21,835.22
6010-15 · Hotel - LWSC	0.00	85,964.85
6010-16 · Food & Beverage	0.00	4,872.64
6010-21 · Travel		
6010-22 · Travel - LWSC	0.00	3,387.20
6010-24 · Board	0.00	11,761.22
6010-25 · Staff	0.00	6,369.31
6010-26 · Travel Agency Fees - LWSC	0.00	510.00
6010-27 · Transfers - LWSC	0.00	5,311.03
6010-28 · Ground Transportation - LWSC	0.00	1,576.76
Total 6010-21 · Travel	0.00	28,915.52
Total 6010 · Legend World Sports Conf Event	0.00	164,159.46
6011 · Legends Fantasy Weekend		
6011-26 · Celebrities	0.00	12,000.00
6011-24 · First Class/ Private Travel	0.00	1,423.40
6011-23 · Gala Honorees & Speakers	0.00	1,770.16
6011-10 · Staff & Intern Meals - LFW	0.00	846.77
6011-15 · Audio Visual - LFW	0.00	23.97
6011-20 · Travel - Board - LFW	0.00	1,687.68
6011-25 · Travel - Staff LFW	0.00	4,420.78
6011-35 · Marketing Expenses - LFW	0.00	6,000.00
6011-45 · Gifts/Appearance Expenses - LFW	0.00	231.27
6011-40 · Videographer - LFW	0.00	2,700.00
6011-50 · Shipping - LFW	0.00	77.10
Total 6011 · Legends Fantasy Weekend	0.00	31,181.13
6040 · Appearance Fees	4,500.00	55,472.49
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	389.80	3,203.99
6050 · Bank Service Charges - Other	72.19	2,064.46
Total 6050 · Bank Service Charges	461.99	5,268.45
6069 · Commissions - Outside	0.00	375.00
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	3,408.90	13,635.60
6080 · Website Hosting & Maintenance	116.49	2,294.67
Total 6070 · Consulting- Computers	3,525.39	15,930.27
6090 · Contributions & Scholarships		
6095 · Charitable Donations	4,129.65	19,641.90
6105 · Scholarship	5,500.00	227,500.00
Total 6090 · Contributions & Scholarships	9,629.65	247,141.90
6115 · Depreciation Expense	115.17	1,339.59
6130 · Insurance		
6145 · Liability Insurance	452.00	23,195.00
6151 · Dental Insurance	428.21	4,041.68
6150 · Medical Insurance	3,292.42	34,233.01
Total 6130 · Insurance	4,172.63	61,469.69
6200 · Interest Expense	0.00	182.36

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	Nov 17	Jan - Nov 17
6230 · Licenses and Permits		
6232 · Intellectual Property Rights	0.00	500.00
Total 6230 · Licenses and Permits	0.00	500.00
6235 · Chapter Assistance	0.00	37,500.00
6245 · Moving Expenses		
6246 · Storage	217.00	2,337.00
Total 6245 · Moving Expenses	217.00	2,337.00
6248 · New Programming	0.00	4,438.50
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	0.00	2,423.80
6249 · Full Court Press Expenses - Other	2,131.83	92,492.34
Total 6249 · Full Court Press Expenses	2,131.83	94,916.14
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,349.99
6251 · Copier Machine	744.66	8,147.56
6254 · Dues and Subscriptions	2,193.47	5,112.75
6258 · Office Supplies	162.63	3,300.36
6259 · Payroll Expenses	192.74	4,045.23
Total 6250 · Office Expense	3,293.50	28,955.89
6270 · Parking, Taxi, Tolls	80.79	711.78
6285 · Pension Contribution	1,500.00	14,300.00
6315 · Postage and Delivery	108.88	6,960.73
6335 · Professional Fees		
6359 · Board of Directors Prof. Dev.	3,000.00	12,871.29
6358 · Senior Marketing Intern	2,000.00	22,000.00
6354 · HR Consultant	0.00	4,950.00
6357 · Player Intern	0.00	6,660.91
6347 · Accounting	4,668.00	12,670.00
6346 · Audit	1,668.00	4,170.00
6360 · Accounting - On-Line Voting	1,000.00	3,293.20
6348 · Consulting-Marketing	15,000.00	66,828.85
6350 · Legal Fees	556.20	21,456.20
Total 6335 · Professional Fees	27,892.20	154,900.45
6400 · Program Expense		
6980 · Chapter Holiday Match Don Prgm	3,000.00	3,000.00
Total 6400 · Program Expense	3,000.00	3,000.00
6420 · Reimbursed Expense		
6421 · Intern Meals	0.00	726.95
Total 6420 · Reimbursed Expense	0.00	726.95
6440 · Rent	7,350.00	50,050.00
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6549 · Rochelle		
6534 · Dir of Admin/Exec. Assistant		
6539 · Hardy		
6548 · Miller		
6543 · Fielkow		
6565 · Ray - WNBA Sales Coordinator		
6550 · Payroll Taxes		
6202 · Commissions - Inside		
Total 6500 · Salary and Payroll Taxes	58,769.56	602,858.77

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	<u>Nov 17</u>	<u>Jan - Nov 17</u>
6670 · Telephone	670.76	7,919.65
6671 · Cell -Telephone	235.03	3,685.75
6900 · Travel & Entertainment		
6928 · Task Force Follow up	0.00	15,158.62
6970 · VP Membership/Player Programs	0.00	1,092.98
6931 · WNBA Coordinator	0.00	430.40
6910 · Board Travel	754.49	8,532.11
6915 · Travel - Chap Pres Retreat	0.00	0.00
6940 · Exec Director Travel - Arnie	0.00	1,700.45
6916 · SVP of Ops/Events	366.71	3,931.37
6924 · Gen. Counsel/ SVP of Partners	1,123.54	7,357.70
6921 · Other Staff Travel	1,148.80	2,502.81
Total 6900 · Travel & Entertainment	<u>3,393.54</u>	<u>40,706.44</u>
6760 · Utilities		
6770 · Cable	135.03	1,494.78
Total 6760 · Utilities	<u>135.03</u>	<u>1,494.78</u>
6810 · Website	<u>1,215.00</u>	<u>14,184.99</u>
Total Expense	<u>181,241.95</u>	<u>1,909,289.14</u>
Net Ordinary Income	-165,241.95	641,736.63
Other Income/Expense		
Other Income		
7010 · Interest Income	4,678.68	8,068.01
Total Other Income	<u>4,678.68</u>	<u>8,068.01</u>
Net Other Income	4,678.68	8,068.01
Net Income	<u><u>-160,563.27</u></u>	<u><u>649,804.64</u></u>



NBRPA MARKETING, INC.
November 2017 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of November 30, 2017

	<u>Nov 30, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	136,048.57
10002 · Wintrust Bank Licensing account	<u>-64,547.09</u>
Total Checking/Savings	71,501.48
Other Current Assets	
2150 · Due from NBRPA Assn	<u>715.00</u>
Total Other Current Assets	<u>715.00</u>
Total Current Assets	<u>72,216.48</u>
TOTAL ASSETS	<u><u>72,216.48</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	<u>67,216.48</u>
Total Other Current Liabilities	<u>67,216.48</u>
Total Current Liabilities	<u>67,216.48</u>
Total Liabilities	67,216.48
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
Total Equity	<u>5,000.00</u>
TOTAL LIABILITIES & EQUITY	<u><u>72,216.48</u></u>

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12/08/17
Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
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	Nov 17	Jan - Nov 17
Net Income	<u>0.00</u>	<u>0.00</u>