NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

December 2017 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	561,860.95
1007 · Wintrust Savings	1,029,198.53
Total Checking/Savings	1,591,059.48
Other Current Assets	
1250 · Accounts Receivable - GLA	666,666.68
1360 · Investment in Marketing Co	120,314.97
Total Other Current Assets	786,981.65
Total Current Assets	2,378,041.13
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-6,947.50
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-33,543.70
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,190.83
Total Fixed Assets	2,477.06
TOTAL ASSETS	**2,380,518.19**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2250 · Deferred Income GLA	666,666.68
Total Other Current Liabilities	666,666.68
Total Current Liabilities	666,666.68
Total Liabilities	666,666.68
Equity	
3120 · Cumulative Earnings	1,602,142.98
3122 · Reserve Fund	100,000.00
Net Income	11,708.53
Total Equity	1,713,851.51
TOTAL LIABILITIES & EQUITY	**2,380,518.19**

National Basketball Retired Players Assoc
Profit & Loss
December 2017

	Dec 17	Jan - Dec 17
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	100,000.00
4146 · Grey Flannel Auction	0.00	0.00
4114 · Full Court Press Revenue	0.00	40,000.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,000,000.00
Total Contributions Income	0.00	2,000,000.00
4090 · Membership Dues	21,900.00	88,705.00
4100 · Appearance Fees Income	3,750.00	56,125.00
4113 · Legends Fantasy Weekend Revenue	0.00	61,904.80
4111 · Legends Gala Weekend		
4115 · Legends Sponsorship	0.00	80,000.00
Total 4111 · Legends Gala Weekend	0.00	80,000.00
4181 · All Star Income		
4080 · All Star Tickets	0.00	0.00
4081 · All Star Sponsorship	0.00	113,100.00
Total 4181 · All Star Income	0.00	113,100.00
4140 · Sponsorship Income- other	0.00	11,840.97
Total Income	25,650.00	2,551,675.77
Expense		
6404 · New Direct Mbrshp Benefits TBD	50,091.95	50,091.95
6402 · WNBA Final Four Event	0.00	9,560.45
6860 · Alumni Tours	1,445.99	2,906.18
6001 · Advertising		
6007 · Podcast Production	5,000.00	5,000.00
6006 · Media Relation Networking Event	686.26	926.76
6004 · Social Media	974.84	984.84
6005 · Non Event Merchandising	472.33	3,754.14
6238 · Membership Packages	1,149.96	2,928.38
6239 · Rebound Magazine Expenses	0.00	12,499.98
Total 6001 · Advertising	8,283.39	26,094.10
6058 · Annual Report	4,000.00	13,014.00
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	2,500.00
6009-02 · Videographer - ASW	0.00	2,666.00
6009-03 · Shipping - ASW	0.00	973.57
6009-04 · All StarTicket Expense	0.00	66,042.10
6009-05 · Hotel - ASW	0.00	42,019.69
6009-06 · Travel - Board - ASW	1,145.20	17,653.04
6009-07 · Travel - Staff- ASW	1,067.96	2,741.21
6009-10 · Local Transportation - ASW	0.00	6,586.79
6009-11 · Speakers - ASW	481.46	1,055.86
6009-13 · Welcome Reception - ASW	23,000.00	30,500.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	2,700.90
6009-17 · AV Expenses - ASW	0.00	4,795.29
6009-18 · Marketing - ASW	239.75	10,573.12
6009-19 · Site Visit - ASW	489.40	1,069.91
6009-21 · Member Breakfast - ASW	0.00	5,000.00
6009-22 · Board Meals - ASW	0.00	635.59
6009-23 · Travel Agent Fees - ASW	585.00	1,170.00
6009-30 · Furniture Rental - ASW	0.00	856.00
6009-31 · Board Sponsor Reception - ASW	0.00	1,590.71
Total 6009 · All Star Event	27,008.77	201,129.78

National Basketball Retired Players Assoc
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	Dec 17	Jan - Dec 17
6010 · Legend World Sports Conf Event		
6010-01 · Supplies - LWSC	0.00	72.68
6010-04 · Marketing - LSWC	0.00	8,500.44
6010-09 · Photographer - LWSC	0.00	2,500.00
6010-10 · Videographer - LWSC	0.00	2,700.00
6010-11 · Shipping - LWSC	0.00	8,000.00
6010-12 · Site Visit - LWSC	0.00	798.11
6010-13 · AV Needs - LWSC	0.00	21,835.22
6010-15 · Hotel - LWSC	0.00	85,964.85
6010-16 · Food & Beverage	0.00	4,872.64
6010-21 · Travel		
6010-22 · Travel - LWSC	0.00	3,387.20
6010-24 · Board	0.00	11,761.22
6010-25 · Staff	0.00	6,369.31
6010-26 · Travel Agency Fees - LWSC	0.00	510.00
6010-27 · Transfers - LWSC	0.00	5,311.03
6010-28 · Ground Transportation - LWSC	0.00	1,576.76
Total 6010-21 · Travel	0.00	28,915.52
Total 6010 · Legend World Sports Conf Event	0.00	164,159.46
6011 · Legends Gala Weekend Event		
6011-26 · Celebrities	0.00	12,000.00
6011-24 · First Class/ Private Travel	0.00	1,423.40
6011-23 · Gala Honorees & Speakers	0.00	1,770.16
6011-10 · Staff & Intern Meals - LGW	0.00	846.77
6011-15 · Audio Visual - LGW	0.00	23.97
6011-20 · Travel - Board - LGW	0.00	1,687.68
6011-25 · Travel - Staff LGW	0.00	4,420.78
6011-35 · Marketing Expenses - LGW	0.00	6,000.00
6011-45 · Gifts/Appearance Expenses - LGW	0.00	231.27
6011-40 · Videographer - LGW	0.00	2,700.00
6011-50 · Shipping - LGW	0.00	77.10
Total 6011 · Legends Gala Weekend Event	0.00	31,181.13
6040 · Appearance Fees	0.00	55,472.49
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	505.00	3,708.99
6050 · Bank Service Charges - Other	90.76	2,155.22
Total 6050 · Bank Service Charges	595.76	5,864.21
6069 · Commissions - Outside	0.00	375.00
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	0.00	13,635.60
6080 · Website Hosting & Maintenance	168.30	2,462.97
Total 6070 · Consulting- Computers	168.30	16,098.57
6090 · Contributions & Scholarships		
6095 · Charitable Donations	17,000.00	36,641.90
6105 · Dave DeBusschere Scholarship	0.00	227,500.00
Total 6090 · Contributions & Scholarships	17,000.00	264,141.90
6115 · Depreciation Expense	108.92	1,448.51
6130 · Insurance		
6145 · Liability Insurance	0.00	23,195.00
6151 · Dental Insurance	856.42	4,898.10
6150 · Medical Insurance	3,500.46	37,733.47
Total 6130 · Insurance	4,356.88	65,826.57
6200 · Interest Expense	0.00	182.36

National Basketball Retired Players Assoc
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	Dec 17	Jan - Dec 17
6230 · Licenses and Permits		
6232 · Intellectual Properrty Rights	0.00	500.00
Total 6230 · Licenses and Permits	0.00	500.00
6235 · Chapter Assistance	41,250.00	78,750.00
6245 · Moving Expenses		
6246 · Storage	434.00	2,771.00
Total 6245 · Moving Expenses	434.00	2,771.00
6248 · New Programming	3,300.00	7,738.50
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	0.00	2,423.80
6249 · Full Court Press Expenses - Other	5,258.21	97,750.55
Total 6249 · Full Court Press Expenses	5,258.21	100,174.35
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,349.99
6251 · Copier Machine	1,493.32	9,640.88
6254 · Dues and Subscriptions	87.00	5,199.75
6258 · Office Supplies	4,529.60	7,829.96
6259 · Payroll Expenses	127.36	4,172.59
Total 6250 · Office Expense	6,237.28	35,193.17
6270 · Parking, Taxi, Tolls	155.50	867.28
6285 · Pension Contribution	500.00	14,800.00
6315 · Postage and Delivery	556.68	7,517.41
6335 · Professional Fees		
6330 · CEO Recruiting Expense	53,114.80	97,769.42
6359 · Board of Directors Prof. Dev.	6,000.00	18,871.29
6358 · Senior Marketing Intern	2,000.00	24,000.00
6354 · HR Consultant	480.00	5,430.00
6356 · Digital Content Coordinator	1,900.00	1,900.00
6357 · Player Intern	0.00	6,660.91
6347 · Accounting	834.00	13,504.00
6346 · Audit	834.00	5,004.00
6360 · Accounting - On-Line Voting	0.00	3,293.20
6348 · Consulting-Marketing	14,212.50	81,041.35
6350 · Legal Fees	0.00	21,456.20
Total 6335 · Professional Fees	79,375.30	278,930.37
6400 · Program Expense		
6980 · Chapter Holiday Match Don Prgm	4,000.00	7,000.00
Total 6400 · Program Expense	4,000.00	7,000.00
6420 · Reimbursed Expense		
6421 · Intern Meals	0.00	726.95
Total 6420 · Reimbursed Expense	0.00	726.95
6440 · Rent		
6441 · New Chicago Lease	29,400.00	29,400.00
6440 · Rent - Other	11,350.00	61,400.00
Total 6440 · Rent	40,750.00	90,800.00

National Basketball Retired Players Assoc
Profit & Loss
December 2017

	Dec 17	Jan - Dec 17
6500 · Salary and Payroll Taxes		
6204 · CEO Contract Bonus		
6567 · VP Membership & Player Dev		
6549 · Rochelle		
6534 · Dir of Admin/Exec. Assistant		
6539 · Hardy		
6548 · Miller		
6543 · Fielkow		
6565 · Ray - WNBA Sales Coordinator		
6550 · Payroll Taxes		
6201 · Bonus		
6202 · Commissions - Inside		
Total 6500 · Salary and Payroll Taxes	321,633.18	924,491.95
6670 · Telephone	6,679.50	14,599.15
6671 · Cell -Telephone	485.03	4,170.78
6900 · Travel & Entertainment		
6928 · Task Force Follow up	0.00	15,158.62
6970 · VP Membership/Player Programs	709.45	1,802.43
6931 · WNBA Coordinator	0.00	430.40
6910 · Board Travel		
6911 · Retreat	6,359.03	6,359.03
6910 · Board Travel - Other	170.69	8,702.80
Total 6910 · Board Travel	6,529.72	15,061.83
6915 · Travel - Chap Pres Retreat	0.00	0.00
6940 · Exec Director Travel	0.00	1,700.45
6916 · SVP of Ops/Events	693.66	4,625.03
6924 · Gen. Counsel/ SVP of Partners	959.08	8,316.78
6921 · Other Staff Travel	204.16	2,706.97
Total 6900 · Travel & Entertainment	9,096.07	49,802.51
6760 · Utilities		
6770 · Cable	139.93	1,634.71
Total 6760 · Utilities	139.93	1,634.71
6800 · Video Production	6,185.00	6,185.00
6810 · Website	0.00	14,184.99
Total Expense	639,095.64	2,548,384.78
Net Ordinary Income	-613,445.64	3,290.99
Other Income/Expense		
Other Income		
7010 · Interest Income	349.53	8,417.54
Total Other Income	349.53	8,417.54
Net Other Income	349.53	8,417.54
Net Income	**-613,096.11**	**11,708.53**

NBRPA MARKETING, INC.

December 2017 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	134,160.37
Total Checking/Savings	134,160.37
Other Current Assets	
2150 · Due from NBRPA Assn	565.00
Total Other Current Assets	565.00
Total Current Assets	134,725.37
TOTAL ASSETS	**134,725.37**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	129,725.37
Total Other Current Liabilities	129,725.37
Total Current Liabilities	129,725.37
Total Liabilities	129,725.37
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	**134,725.37**

NBRPA Marketing Inc.
Profit & Loss
December 2017

	Dec 17	Jan - Dec 17
Net Income	0.00	0.00