



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

September 2018 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
 As of September 30, 2018

	Sep 30, 18
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	913,834.09
1007 · Wintrust Savings	30,065.88
1008 · Cash - Legends Foundation	339,466.45
1009 · Wintrust Investment Account	
1019 · Unrealized Gain/Loss on Inv	-2,171.47
1009 · Wintrust Investment Account - Other	1,006,827.60
Total 1009 · Wintrust Investment Account	1,004,656.13
Total Checking/Savings	2,288,022.55
Accounts Receivable	
1200 · Accounts Receivable	52,000.00
Total Accounts Receivable	52,000.00
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-52,000.00
1250 · Accounts Receivable - GLA	175,000.00
1360 · Investment in Marketing Co	120,314.97
Total Other Current Assets	243,314.97
Total Current Assets	2,583,337.52
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-7,161.26
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-33,946.60
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,472.51
Total Fixed Assets	1,578.72
TOTAL ASSETS	2,584,916.24
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2250 · Deferred Income GLA	175,000.00
Total Other Current Liabilities	175,000.00
Total Current Liabilities	175,000.00
Total Liabilities	175,000.00
Equity	
3120 · Cumulative Earnings	1,361,851.51
3122 · Reserve Fund	100,000.00
3125 · Legends Fdtn Restricted Equity	339,466.45
Net Income	608,598.28
Total Equity	2,409,916.24
TOTAL LIABILITIES & EQUITY	2,584,916.24

National Basketball Retired Players Assoc
Profit & Loss
 September 2018

	<u>Sep 18</u>	<u>Jan - Sep 18</u>
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	100,000.00
4114 · Full Court Press Revenue	30,000.00	50,000.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,100,000.00
Total Contributions Income	0.00	2,100,000.00
4090 · Membership Dues	4,325.00	57,000.00
4100 · Appearance Fees Income	7,500.00	71,749.61
4111 · Legends World Sports Conference		
4115 · Legends Sponsorship	945.00	39,188.50
Total 4111 · Legends World Sports Conference	945.00	39,188.50
4181 · All Star Income		
4081 · All Star Sponsorship	0.00	89,119.95
Total 4181 · All Star Income	0.00	89,119.95
4140 · Sponsorship Income- other	0.00	1,757.37
Total Income	42,770.00	2,508,815.43
Expense		
6860 · Alumni Tours	3,572.68	30,958.30
6001 · Advertising		
6007 · Podcast Production	0.00	3,535.61
6006 · Media Relation Networking Event	206.04	4,685.32
6004 · Social Media	46.45	5,053.47
6005 · Non Event Merchandising	0.00	7,105.10
6238 · Membership Packages	1,109.47	5,540.64
6239 · Rebound Magazine Expenses	0.00	19,868.30
Total 6001 · Advertising	1,361.96	45,788.44
6058 · Annual Report	0.00	4,775.00
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	3,000.00
6009-02 · Videographer - ASW	0.00	2,300.93
6009-03 · Shipping - ASW	0.00	1,916.02
6009-04 · All StarTicket Expense	0.00	59,834.52
6009-05 · Hotel - ASW	0.00	45,748.17
6009-06 · Travel - Board - ASW	0.00	5,798.92
6009-07 · Travel - Staff- ASW	0.00	2,479.80
6009-10 · Local Transportation - ASW	0.00	4,124.69
6009-13 · Welcome Reception - ASW	0.00	32,269.32
6009-15 · Staff/Intern Meals Expense ASW	0.00	3,141.24
6009-17 · AV Expenses - ASW	0.00	8,738.87
6009-18 · Marketing - ASW	0.00	8,021.54
6009-19 · Site Visit - ASW	303.90	303.90
6009-22 · Board Meals - ASW	0.00	2,127.71
6009-23 · Travel Agent Fees - ASW	0.00	40.00
6009-24 · Misc Event Expense - ASW	0.00	18,091.23
6009-30 · Furniture Rental - ASW	0.00	4,890.43
Total 6009 · All Star Event	303.90	202,827.29

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National Basketball Retired Players Assoc

Profit & Loss

September 2018

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Accrual Basis

	Sep 18	Jan - Sep 18
6010 · Legend World Sports Conf Event		
6010-02 · Wive's Event - LSWC	0.00	1,067.00
6010-03 · Event Support - LSWC	0.00	1,500.00
6010-04 · Marketing - LSWC	0.00	13,721.69
6010-09 · Photographer - LWSC	0.00	2,387.00
6010-10 · Videographer - LWSC	0.00	1,230.17
6010-11 · Shipping - LWSC	0.00	327.80
6010-12 · Site Visit - LWSC	0.00	1,345.76
6010-13 · AV Needs - LWSC	22,300.88	26,425.89
6010-15 · Hotel - LWSC	28,016.74	65,274.35
6010-16 · Food & Beverage	36,552.69	120,000.10
6010-21 · Travel		
6010-22 · Travel - LWSC	0.00	2,338.29
6010-24 · Board	0.00	6,143.28
6010-25 · Staff	0.00	6,338.35
6010-26 · Travel Agency Fees - LWSC	0.00	377.00
6010-27 · Transfers - LWSC	0.00	436.08
6010-28 · Ground Transportation - LWSC	0.00	5,040.00
6010-29 · Rental Car - LWSC	0.00	39.00
Total 6010-21 · Travel	0.00	20,712.00
Total 6010 · Legend World Sports Conf Event	86,870.31	253,991.76
6040 · Appearance Fees	4,000.00	81,381.15
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	86.40	4,957.63
6057 · Investment Management Fees	0.00	3,338.23
6050 · Bank Service Charges - Other	0.00	1,726.57
Total 6050 · Bank Service Charges	86.40	10,022.43
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	3,408.90	11,526.70
6080 · Website Hosting & Maintenance	0.00	697.84
Total 6070 · Consulting- Computers	3,408.90	12,224.54
6090 · Contributions & Scholarships		
6107 · Earl Lloyd Scholarship	0.00	50,000.00
6095 · Charitable Donations	1,800.00	19,700.00
6105 · Dave DeBusschere Scholarship	0.00	181,500.00
Total 6090 · Contributions & Scholarships	1,800.00	251,200.00
6115 · Depreciation Expense	99.83	898.34
6130 · Insurance		
6145 · Liability Insurance	0.00	22,259.00
6151 · Dental Insurance	393.50	3,516.82
6150 · Medical Insurance	4,423.17	31,522.19
Total 6130 · Insurance	4,816.67	57,298.01
6230 · Licenses and Permits		
6232 · Intellectual Properry Rights	610.50	2,286.00
Total 6230 · Licenses and Permits	610.50	2,286.00
6235 · Chapter Assistance	3,750.00	30,000.00
6245 · Moving Expenses		
6246 · Storage	228.00	1,813.00
Total 6245 · Moving Expenses	228.00	1,813.00
6248 · New Programming	500.00	4,137.70

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Accrual Basis

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Profit & Loss
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	Sep 18	Jan - Sep 18
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	10,209.32	15,801.53
6249 · Full Court Press Expenses - Other	8,580.66	51,464.39
Total 6249 · Full Court Press Expenses	18,789.98	67,265.92
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,106.12
6251 · Copier Machine	769.43	6,045.21
6254 · Dues and Subscriptions	56.30	4,853.50
6258 · Office Supplies	354.16	2,923.89
6259 · Payroll Expenses	131.75	1,697.27
Total 6250 · Office Expense	1,311.64	23,625.99
6270 · Parking, Taxi, Tolls	85.00	1,326.34
6285 · Pension Contribution	950.00	9,525.00
6295 · Photographer	0.00	1,000.00
6315 · Postage and Delivery	1,262.65	5,410.30
6335 · Professional Fees		
6330 · CEO Recruiting Expense	0.00	16,076.01
6359 · Board of Directors Prof. Dev.	3,000.00	27,000.00
6354 · HR Consultant	0.00	2,560.00
6356 · Digital Content Coordinator	2,666.67	24,000.03
6347 · Accounting	0.00	5,835.00
6346 · Audit	0.00	2,085.00
6360 · Accounting - On-Line Voting	0.00	2,326.76
6348 · Consulting-Marketing	7,500.00	67,500.00
6350 · Legal Fees	222.76	4,341.66
Total 6335 · Professional Fees	13,389.43	151,724.46
6420 · Reimbursed Expense		
6421 · Intern Meals	301.91	301.91
Total 6420 · Reimbursed Expense	301.91	301.91
6440 · Rent		
6441 · New Chicago Lease	7,650.00	7,650.00
6440 · Rent - Other	0.00	29,400.00
Total 6440 · Rent	7,650.00	37,050.00
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6549 · Rochelle		
6534 · Director of Special Events		
6536 · CEO/President		
6539 · Hardy		
6548 · Miller		
6540 · Ballard		
6565 · Ray - WNBA Sales Coordinator		
6550 · Payroll Taxes		
6580 · SUI		
6550 · Payroll Taxes - Other		
Total 6550 · Payroll Taxes	2,578.85	32,158.89
6202 · Commissions - Inside	227.50	6,831.50
6569 · Immigration Exp. Reimbursement	0.00	37,011.00
Total 6500 · Salary and Payroll Taxes	53,190.95	524,366.64
6670 · Telephone	690.44	6,912.27
6671 · Cell -Telephone	530.02	2,633.82
6900 · Travel & Entertainment		
6932 · Dir. of Membership Sales	491.68	491.68
6970 · VP Membership/Player Programs	0.00	3,416.90

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Accrual Basis

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	<u>Sep 18</u>	<u>Jan - Sep 18</u>
6910 · Board Travel		
6911 · Retreat	314.97	680.75
6910 · Board Travel - Other	2,155.27	7,906.09
Total 6910 · Board Travel	2,470.24	8,586.84
6915 · Travel - Chap Pres Retreat	0.00	13,841.47
6940 · Exec Director Travel	1,527.76	17,272.65
6922 · Dir. of Admin/Exec Assistant Tr	916.68	1,539.08
6916 · SVP of Ops/Events	1,089.80	6,322.64
6925 · Marketing & Comm. Manager	0.00	1,350.58
6924 · Gen. Counsel/ SVP of Partners	0.00	68.14
6923 · Director of Advancement/Counsel	0.00	50.47
6921 · Other Staff Travel	477.58	3,550.19
6950 · Search Committee Travel	0.00	17,416.81
Total 6900 · Travel & Entertainment	6,973.74	73,907.45
6760 · Utilities		
6770 · Cable	140.87	1,267.83
Total 6760 · Utilities	140.87	1,267.83
6800 · Video Production	1,900.00	8,398.00
6810 · Website	494.00	4,760.98
Total Expense	219,069.78	1,909,078.87
Net Ordinary Income	-176,299.78	599,736.56
Other Income/Expense		
Other Income		
7025 · Gain/Loss on Investments	0.00	515.04
7010 · Interest Income	2.31	867.36
7020 · Investment Income	2,603.31	7,479.32
Total Other Income	2,605.62	8,861.72
Other Expense		
6851 · Legends Care Contribution	0.00	0.00
Total Other Expense	0.00	0.00
Net Other Income	2,605.62	8,861.72
Net Income	-173,694.16	608,598.28



NBRPA MARKETING, INC.
September 2018 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of September 30, 2018

	<u>Sep 30, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	114,081.54
Total Checking/Savings	<u>114,081.54</u>
Other Current Assets	
2150 · Due from NBRPA Assn	20.00
Total Other Current Assets	<u>20.00</u>
Total Current Assets	<u>114,101.54</u>
TOTAL ASSETS	<u>114,101.54</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	109,101.54
Total Other Current Liabilities	<u>109,101.54</u>
Total Current Liabilities	<u>109,101.54</u>
Total Liabilities	109,101.54
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
Total Equity	<u>5,000.00</u>
TOTAL LIABILITIES & EQUITY	<u>114,101.54</u>

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Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
September 2018

	Sep 18	Jan - Sep 18
Net Income	<u>0.00</u>	<u>0.00</u>