



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION**

October 2018 Financial Statements

## National Basketball Retired Players Assoc

## Balance Sheet

As of October 31, 2018

11/13/18

Accrual Basis

	Oct 31, 18
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1006 · Wintrust Bank Checking	693,299.72
1007 · Wintrust Savings	30,068.59
1008 · Cash - Legends Foundation	339,639.68
1009 · Wintrust Investment Account	
1019 · Unrealized Gain/Loss on Inv	29,270.02
1009 · Wintrust Investment Account - Other	975,231.13
<b>Total 1009 · Wintrust Investment Account</b>	<u>1,004,501.15</u>
<b>Total Checking/Savings</b>	2,067,509.14
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	52,000.00
<b>Total Accounts Receivable</b>	<u>52,000.00</u>
<b>Other Current Assets</b>	
2210 · Accounts Receivable Contra Acct	-52,000.00
1250 · Accounts Receivable - GLA	350,000.00
1360 · Investment in Marketing Co	120,314.97
1375 · Prepaid Expense	20,357.21
<b>Total Other Current Assets</b>	<u>438,672.18</u>
<b>Total Current Assets</b>	2,558,181.32
<b>Fixed Assets</b>	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-7,185.00
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-33,991.37
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,503.81
<b>Total Fixed Assets</b>	<u>1,478.91</u>
<b>TOTAL ASSETS</b>	<u><u>2,559,660.23</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2250 · Deferred Income GLA	350,000.00
<b>Total Other Current Liabilities</b>	<u>350,000.00</u>
<b>Total Current Liabilities</b>	<u>350,000.00</u>
<b>Total Liabilities</b>	350,000.00
<b>Equity</b>	
3120 · Cumulative Earnings	1,283,576.67
3122 · Reserve Fund	100,000.00
3125 · Legends Fdtn Restricted Equity	339,639.68
Net Income	486,443.88
<b>Total Equity</b>	<u>2,209,660.23</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>2,559,660.23</u></u>

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## National Basketball Retired Players Assoc

## Profit &amp; Loss

October 2018

11/13/18

Accrual Basis

	Oct 18	Jan - Oct 18
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	100,000.00
4114 · Full Court Press Revenue	0.00	50,000.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,100,000.00
Total Contributions Income	0.00	2,100,000.00
4090 · Membership Dues	2,450.00	59,450.00
4100 · Appearance Fees Income	7,500.00	79,249.61
4111 · Legends World Sports Conference		
4115 · Legends Sponsorship	0.00	39,188.50
Total 4111 · Legends World Sports Conference	0.00	39,188.50
4181 · All Star Income		
4081 · All Star Sponsorship	0.00	89,119.95
Total 4181 · All Star Income	0.00	89,119.95
4140 · Sponsorship Income- other	0.00	1,757.37
Total Income	9,950.00	2,518,765.43
Expense		
6860 · Alumni Tours	327.40	31,285.70
6001 · Advertising		
6007 · Podcast Production	350.00	3,885.61
6006 · Media Relation Networking Event	0.00	4,685.32
6004 · Social Media	0.00	5,053.47
6005 · Non Event Merchandising	0.00	7,105.10
6238 · Membership Packages	15.81	5,556.45
6239 · Rebound Magazine Expenses	0.00	19,868.30
Total 6001 · Advertising	365.81	46,154.25
6058 · Annual Report	0.00	4,775.00
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	3,000.00
6009-02 · Videographer - ASW	0.00	2,300.93
6009-03 · Shipping - ASW	0.00	1,916.02
6009-04 · All StarTicket Expense	0.00	59,834.52
6009-05 · Hotel - ASW	0.00	45,748.17
6009-06 · Travel - Board - ASW	0.00	5,798.92
6009-07 · Travel - Staff- ASW	0.00	2,479.80
6009-10 · Local Transportation - ASW	0.00	4,124.69
6009-13 · Welcome Reception - ASW	0.00	32,269.32
6009-15 · Staff/Intern Meals Expense ASW	0.00	3,141.24
6009-17 · AV Expenses - ASW	0.00	8,738.87
6009-18 · Marketing - ASW	0.00	8,021.54
6009-19 · Site Visit - ASW	560.89	864.79
6009-22 · Board Meals - ASW	0.00	2,127.71
6009-23 · Travel Agent Fees - ASW	0.00	40.00
6009-24 · Misc Event Expense - ASW	0.00	18,091.23
6009-30 · Furniture Rental - ASW	0.00	4,890.43
Total 6009 · All Star Event	560.89	203,388.18

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## National Basketball Retired Players Assoc

## Profit &amp; Loss

October 2018

11/13/18

Accrual Basis

	Oct 18	Jan - Oct 18
<b>6010 · Legend World Sports Conf Event</b>		
6010-02 · Wive's Event - LSWC	0.00	1,067.00
6010-03 · Event Support - LSWC	0.00	1,500.00
6010-04 · Marketing - LSWC	0.00	13,721.69
6010-09 · Photographer - LWSC	0.00	2,387.00
6010-10 · Videographer - LWSC	0.00	1,230.17
6010-11 · Shipping - LWSC	0.00	327.80
6010-12 · Site Visit - LWSC	0.00	1,345.76
6010-13 · AV Needs - LWSC	0.00	26,425.89
6010-15 · Hotel - LWSC	-181.41	65,092.94
6010-16 · Food & Beverage	0.00	120,000.10
6010-21 · Travel		
6010-22 · Travel - LWSC	0.00	2,338.29
6010-24 · Board	0.00	6,143.28
6010-25 · Staff	0.00	6,338.35
6010-26 · Travel Agency Fees - LWSC	0.00	377.00
6010-27 · Transfers - LWSC	0.00	436.08
6010-28 · Ground Transportation - LWSC	0.00	5,040.00
6010-29 · Rental Car - LWSC	0.00	39.00
<b>Total 6010-21 · Travel</b>	<b>0.00</b>	<b>20,712.00</b>
<b>Total 6010 · Legend World Sports Conf Event</b>	<b>-181.41</b>	<b>253,810.35</b>
<b>6011 · Legends Gala Weekend Event</b>		
6011-25 · Travel - Staff LGW	292.40	292.40
6011-35 · Marketing Expenses - LGW	400.00	400.00
<b>Total 6011 · Legends Gala Weekend Event</b>	<b>692.40</b>	<b>692.40</b>
<b>6040 · Appearance Fees</b>	<b>16,942.50</b>	<b>98,441.55</b>
<b>6050 · Bank Service Charges</b>		
6055 · Credit Card Processing fees	136.72	5,094.35
6057 · Investment Management Fees	2,487.22	5,825.45
6050 · Bank Service Charges - Other	4.21	1,730.78
<b>Total 6050 · Bank Service Charges</b>	<b>2,628.15</b>	<b>12,650.58</b>
<b>6070 · Consulting- Computers</b>		
6075 · Computer Service/ Repairs	1,634.98	13,161.68
6080 · Website Hosting & Maintenance	136.99	834.83
<b>Total 6070 · Consulting- Computers</b>	<b>1,771.97</b>	<b>13,996.51</b>
<b>6090 · Contributions &amp; Scholarships</b>		
6107 · Earl Lloyd Scholarship	0.00	50,000.00
6095 · Charitable Donations	0.00	19,700.00
6105 · Dave DeBusschere Scholarship	3,025.00	184,525.00
<b>Total 6090 · Contributions &amp; Scholarships</b>	<b>3,025.00</b>	<b>254,225.00</b>
<b>6115 · Depreciation Expense</b>	<b>99.81</b>	<b>998.15</b>
<b>6130 · Insurance</b>		
6145 · Liability Insurance	641.00	22,900.00
6151 · Dental Insurance	453.38	3,970.20
6150 · Medical Insurance	3,507.92	35,030.11
<b>Total 6130 · Insurance</b>	<b>4,602.30</b>	<b>61,900.31</b>
<b>6230 · Licenses and Permits</b>		
6232 · Intellectual Property Rights	0.00	2,286.00
<b>Total 6230 · Licenses and Permits</b>	<b>0.00</b>	<b>2,286.00</b>
<b>6235 · Chapter Assistance</b>	<b>0.00</b>	<b>30,000.00</b>
<b>6245 · Moving Expenses</b>		
6246 · Storage	228.00	2,041.00
<b>Total 6245 · Moving Expenses</b>	<b>228.00</b>	<b>2,041.00</b>

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## Profit &amp; Loss

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Accrual Basis

	Oct 18	Jan - Oct 18
6248 · New Programming	0.00	4,137.70
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	2,366.42	18,167.95
6249 · Full Court Press Expenses - Other	6,738.75	58,203.14
<b>Total 6249 · Full Court Press Expenses</b>	<b>9,105.17</b>	<b>76,371.09</b>
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,106.12
6251 · Copier Machine	851.50	6,896.71
6254 · Dues and Subscriptions	1,212.30	6,065.80
6258 · Office Supplies	159.97	3,083.86
6259 · Payroll Expenses	158.00	1,855.27
<b>Total 6250 · Office Expense</b>	<b>2,381.77</b>	<b>26,007.76</b>
6270 · Parking, Taxi, Tolls	387.21	1,713.55
6285 · Pension Contribution	950.00	10,475.00
6295 · Photographer	0.00	1,000.00
6315 · Postage and Delivery	474.57	5,884.87
6335 · Professional Fees		
6330 · CEO Recruiting Expense	0.00	16,076.01
6359 · Board of Directors Prof. Dev.	3,000.00	30,000.00
6354 · HR Consultant	0.00	2,560.00
6356 · Digital Content Coordinator	2,666.67	26,666.70
6347 · Accounting	2,334.00	8,169.00
6346 · Audit	834.00	2,919.00
6360 · Accounting - On-Line Voting	0.00	2,326.76
6348 · Consulting-Marketing	7,500.00	75,000.00
6350 · Legal Fees	0.00	4,341.66
<b>Total 6335 · Professional Fees</b>	<b>16,334.67</b>	<b>168,059.13</b>
6400 · Program Expense		
6980 · Chapter Holiday Match Don Prgm	2,000.00	2,000.00
<b>Total 6400 · Program Expense</b>	<b>2,000.00</b>	<b>2,000.00</b>
6420 · Reimbursed Expense		
6421 · Intern Meals	0.00	301.91
<b>Total 6420 · Reimbursed Expense</b>	<b>0.00</b>	<b>301.91</b>
6440 · Rent		
6441 · New Chicago Lease	7,650.00	15,300.00
6440 · Rent - Other	0.00	29,400.00
<b>Total 6440 · Rent</b>	<b>7,650.00</b>	<b>44,700.00</b>
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6549 · Rochelle		
6534 · Director of Special Events		
6536 · CEO/President		
6539 · Hardy		
6548 · Miller		
6540 · Ballard		
6565 · Ray - WNBA Sales Coordinator		
6550 · Payroll Taxes		
6202 · Commissions - Inside		
6569 · Immigration Exp. Reimbursement		
<b>Total 6500 · Salary and Payroll Taxes</b>	<b>53,164.31</b>	<b>577,413.05</b>
6670 · Telephone	1,124.65	8,036.92
6671 · Cell -Telephone	330.02	2,963.84
6900 · Travel & Entertainment		
6932 · Dir. of Membership Sales	170.99	662.67
6970 · VP Membership/Player Programs	0.00	3,416.90

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## National Basketball Retired Players Assoc

## Profit &amp; Loss

October 2018

11/13/18

Accrual Basis

	Oct 18	Jan - Oct 18
6910 · Board Travel		
6911 · Retreat	3,976.31	4,657.06
6910 · Board Travel - Other	1,503.24	9,409.33
<b>Total 6910 · Board Travel</b>	<b>5,479.55</b>	<b>14,066.39</b>
6915 · Travel - Chap Pres Retreat	0.00	13,841.47
6940 · Exec Director Travel	1,980.05	19,252.70
6922 · Dir. of Admin/Exec Assistant Tr	0.00	1,539.08
6916 · SVP of Ops/Events	765.81	7,088.45
6925 · Marketing & Comm. Manager	824.78	2,175.36
6924 · Gen. Counsel/ SVP of Partners	0.00	68.14
6923 · Director of Advancement/Counsel	0.00	50.47
6921 · Other Staff Travel	18.98	3,569.17
6950 · Search Committee Travel	0.00	17,416.81
<b>Total 6900 · Travel &amp; Entertainment</b>	<b>9,240.16</b>	<b>83,147.61</b>
6760 · Utilities		
6770 · Cable	0.00	1,267.83
<b>Total 6760 · Utilities</b>	<b>0.00</b>	<b>1,267.83</b>
6800 · Video Production	0.00	8,398.00
6810 · Website	234.00	4,994.98
<b>Total Expense</b>	<b>134,439.35</b>	<b>2,043,518.22</b>
<b>Net Ordinary Income</b>	<b>-124,489.35</b>	<b>475,247.21</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
7025 · Gain/Loss on Investments	132.35	647.39
7010 · Interest Income	2.71	870.07
7020 · Investment Income	2,199.89	9,679.21
<b>Total Other Income</b>	<b>2,334.95</b>	<b>11,196.67</b>
<b>Other Expense</b>		
6851 · Legends Care Contribution	0.00	0.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>2,334.95</b>	<b>11,196.67</b>
<b>Net Income</b>	<b>-122,154.40</b>	<b>486,443.88</b>



**NBRPA MARKETING, INC.**

October 2018 Financial Statements

**NBRPA Marketing Inc.**  
**Balance Sheet**  
As of October 31, 2018

	<u>Oct 31, 18</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Wintrust - New Checking	114,081.54
Total Checking/Savings	<u>114,081.54</u>
Other Current Assets	
2150 · Due from NBRPA Assn	20.00
Total Other Current Assets	<u>20.00</u>
Total Current Assets	<u>114,101.54</u>
<b>TOTAL ASSETS</b>	<b><u>114,101.54</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	109,101.54
Total Other Current Liabilities	<u>109,101.54</u>
Total Current Liabilities	<u>109,101.54</u>
Total Liabilities	109,101.54
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
Total Equity	<u>5,000.00</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>114,101.54</u></b>



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11/12/18

Accrual Basis

**NBRPA Marketing Inc.**

**Profit & Loss**

October 2018

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	Oct 18	Jan - Oct 18
Net Income	<u>0.00</u>	<u>0.00</u>