



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
December 2018 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
As of December 31, 2018

| | Dec 31, 18 |
|---|---------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 1006 · Wintrust Bank Checking | 311,617.43 |
| 1007 · Wintrust Savings | 30,073.62 |
| 1008 · Cash - Legends Foundation | 323,969.81 |
| 1009 · Wintrust Investment Account | |
| 1019 · Unrealized Gain/Loss on Inv | 60,535.14 |
| 1009 · Wintrust Investment Account - Other | 953,117.74 |
| Total 1009 · Wintrust Investment Account | 1,013,652.88 |
| Total Checking/Savings | 1,679,313.74 |
| Accounts Receivable | |
| 1200 · Accounts Receivable | 27,500.00 |
| Total Accounts Receivable | 27,500.00 |
| Other Current Assets | |
| 2210 · Accounts Receivable Contra Acct | -27,500.00 |
| 1250 · Accounts Receivable - GLA | 700,000.00 |
| 1360 · Investment in Marketing Co | 120,314.97 |
| Total Other Current Assets | 792,814.97 |
| Total Current Assets | 2,499,628.71 |
| Fixed Assets | |
| 1401 · Lightmaker | 35,000.00 |
| 1402 · Lightmaker - AD | -35,000.00 |
| 1405 · Telephone System | 16,069.08 |
| 1406 · Telephone System-AD | -16,069.08 |
| 1407 · Leasehold Improvements | 7,850.00 |
| 1408 · Leasehold Improvements-AD | -7,232.50 |
| 1400 · Computers | 34,680.09 |
| 1410 · Computers-Accum. Depreciation | -34,076.41 |
| 1411 · CHIPS | 6,862.50 |
| 1412 · CHIPS-AD | -6,862.50 |
| 1415 · Furniture | 2,629.00 |
| 1416 · Furniture - AD | -2,566.40 |
| Total Fixed Assets | 1,283.78 |
| TOTAL ASSETS | 2,500,912.49 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Other Current Liabilities | |
| 2250 · Deferred Income GLA | 700,000.00 |
| Total Other Current Liabilities | 700,000.00 |
| Total Current Liabilities | 700,000.00 |
| Total Liabilities | 700,000.00 |
| Equity | |
| 3120 · Cumulative Earnings | 1,283,576.67 |
| 3122 · Reserve Fund | 100,000.00 |
| 3125 · Legends Fdtn Restricted Equity | 323,969.81 |
| Net Income | 93,366.01 |
| Total Equity | 1,800,912.49 |
| TOTAL LIABILITIES & EQUITY | 2,500,912.49 |

National Basketball Retired Players Assoc

Profit & Loss

December 2018

| | Dec 18 | Jan - Dec 18 |
|---|-----------|--------------|
| Ordinary Income/Expense | | |
| Income | | |
| 4270 · Rebound Magazine Ads | 800.00 | 800.00 |
| 4133 · Legacy Fund | 0.00 | 100,000.00 |
| 4114 · Full Court Press Revenue | 0.00 | 50,000.00 |
| Contributions Income | | |
| 4040 · Unrestricted GLA | 0.00 | 2,100,000.00 |
| Total Contributions Income | 0.00 | 2,100,000.00 |
| 4090 · Membership Dues | 13,350.00 | 88,000.00 |
| 4100 · Appearance Fees Income | 13,530.00 | 107,779.61 |
| 4113 · Legends Gala Weekend Revenue | 0.00 | 1,092.32 |
| 4111 · Legends World Sports Conference | | |
| 4115 · Legends Sponsorship | 181.41 | 39,369.91 |
| Total 4111 · Legends World Sports Conference | 181.41 | 39,369.91 |
| 4181 · All Star Income | | |
| 4081 · All Star Sponsorship | 3,000.00 | 92,467.59 |
| Total 4181 · All Star Income | 3,000.00 | 92,467.59 |
| 4140 · Sponsorship Income- other | 0.00 | 1,757.37 |
| Total Income | 30,861.41 | 2,581,266.80 |
| Expense | | |
| 6870 · Basketball Court Refurbishment | 4,650.00 | 4,650.00 |
| 6860 · Alumni Tours | 1,105.50 | 40,809.30 |
| 6001 · Advertising | | |
| 6007 · Podcast Production | 0.00 | 3,885.61 |
| 6006 · Media Relation Networking Event | 2,000.00 | 6,685.32 |
| 6004 · Social Media | 0.00 | 5,053.47 |
| 6005 · Non Event Merchandising | 17,545.20 | 24,650.30 |
| 6238 · Membership Packages | 1,386.00 | 6,983.93 |
| 6239 · Rebound Magazine Expenses | 5,750.00 | 31,768.58 |
| Total 6001 · Advertising | 26,681.20 | 79,027.21 |
| 6058 · Annual Report | 1,400.00 | 6,175.00 |
| 6009 · All Star Event | | |
| 6009-01 · Photographer - ASW | 0.00 | 3,000.00 |
| 6009-02 · Videographer - ASW | 0.00 | 2,300.93 |
| 6009-03 · Shipping - ASW | 0.00 | 1,916.02 |
| 6009-04 · All Star Ticket Expense | 0.00 | 59,834.52 |
| 6009-05 · Hotel - ASW | 0.00 | 45,748.17 |
| 6009-06 · Travel - Board - ASW | 4,181.00 | 9,979.92 |
| 6009-07 · Travel - Staff- ASW | 649.80 | 4,897.10 |
| 6009-10 · Local Transportation - ASW | 0.00 | 4,124.69 |
| 6009-13 · Welcome Reception - ASW | 12,500.00 | 44,769.32 |
| 6009-15 · Staff/Intern Meals Expense ASW | 0.00 | 3,141.24 |
| 6009-17 · AV Expenses - ASW | 0.00 | 8,738.87 |
| 6009-18 · Marketing - ASW | 3,000.00 | 11,021.54 |
| 6009-19 · Site Visit - ASW | 1,587.03 | 2,569.97 |
| 6009-22 · Board Meals - ASW | 0.00 | 2,127.71 |
| 6009-23 · Travel Agent Fees - ASW | 320.00 | 360.00 |
| 6009-24 · Misc Event Expense - ASW | 0.00 | 18,091.23 |
| 6009-30 · Furniture Rental - ASW | 0.00 | 4,890.43 |
| Total 6009 · All Star Event | 22,237.83 | 227,511.66 |

National Basketball Retired Players Assoc

Profit & Loss

December 2018

01/23/19

Accrual Basis

| | Dec 18 | Jan - Dec 18 |
|--|------------------|-------------------|
| 6010 · Legend World Sports Conf Event | | |
| 6010-02 · Wive's Event - LSWC | 0.00 | 1,067.00 |
| 6010-03 · Event Support - LSWC | 0.00 | 1,500.00 |
| 6010-04 · Marketing - LSWC | 0.00 | 13,721.69 |
| 6010-09 · Photographer - LWSC | 0.00 | 2,387.00 |
| 6010-10 · Videographer - LWSC | 0.00 | 1,230.17 |
| 6010-11 · Shipping - LWSC | 0.00 | 327.80 |
| 6010-12 · Site Visit - LWSC | 0.00 | 1,345.76 |
| 6010-13 · AV Needs - LWSC | 0.00 | 26,425.89 |
| 6010-15 · Hotel - LWSC | 0.00 | 65,092.94 |
| 6010-16 · Food & Beverage | 0.00 | 120,000.10 |
| 6010-21 · Travel | | |
| 6010-22 · Travel - LWSC | 0.00 | 2,338.29 |
| 6010-24 · Board | 0.00 | 6,143.28 |
| 6010-25 · Staff | 0.00 | 6,338.35 |
| 6010-26 · Travel Agency Fees - LWSC | 0.00 | 377.00 |
| 6010-27 · Transfers - LWSC | 0.00 | 436.08 |
| 6010-28 · Ground Transportation - LWSC | 0.00 | 5,040.00 |
| 6010-29 · Rental Car - LWSC | 0.00 | 39.00 |
| Total 6010-21 · Travel | 0.00 | 20,712.00 |
| Total 6010 · Legend World Sports Conf Event | 0.00 | 253,810.35 |
| 6011 · Legends Gala Weekend Event | | |
| 6011-24 · First Class/ Private Travel | 4,260.82 | 4,260.82 |
| 6011-10 · Staff & Intern Meals - LGW | 168.07 | 168.07 |
| 6011-20 · Travel - Board - LGW | 1,264.23 | 1,264.23 |
| 6011-25 · Travel - Staff LGW | 434.32 | 726.72 |
| 6011-35 · Marketing Expenses - LGW | 1,520.00 | 3,392.15 |
| 6011-45 · Gifts/Appearance Expenses - LGW | 5,005.84 | 5,005.84 |
| 6011-40 · Videographer - LGW | 500.00 | 500.00 |
| Total 6011 · Legends Gala Weekend Event | 13,153.28 | 15,317.83 |
| 6040 · Appearance Fees | 11,832.90 | 110,274.45 |
| 6050 · Bank Service Charges | | |
| 6055 · Credit Card Processing fees | 535.35 | 6,071.52 |
| 6057 · Investment Management Fees | 0.00 | 5,825.45 |
| 6050 · Bank Service Charges - Other | 78.25 | 1,909.07 |
| Total 6050 · Bank Service Charges | 613.60 | 13,806.04 |
| 6070 · Consulting- Computers | | |
| 6075 · Computer Service/ Repairs | 5,990.51 | 20,839.97 |
| 6080 · Website Hosting & Maintenance | 1,500.00 | 2,334.83 |
| Total 6070 · Consulting- Computers | 7,490.51 | 23,174.80 |
| 6090 · Contributions & Scholarships | | |
| 6107 · Earl Lloyd Scholarship | 0.00 | 50,000.00 |
| 6095 · Charitable Donations | 2,750.00 | 26,450.00 |
| 6105 · Dave DeBusschere Scholarship | 0.00 | 184,525.00 |
| Total 6090 · Contributions & Scholarships | 2,750.00 | 260,975.00 |
| 6115 · Depreciation Expense | 95.32 | 1,193.28 |
| 6130 · Insurance | | |
| 6145 · Liability Insurance | 0.00 | 22,900.00 |
| 6151 · Dental Insurance | 906.76 | 4,876.96 |
| 6150 · Medical Insurance | 3,735.65 | 42,501.41 |
| Total 6130 · Insurance | 4,642.41 | 70,278.37 |
| 6230 · Licenses and Permits | | |
| 6232 · Intellectual Property Rights | 0.00 | 2,286.00 |
| Total 6230 · Licenses and Permits | 0.00 | 2,286.00 |
| 6235 · Chapter Assistance | 35,750.00 | 65,750.00 |

National Basketball Retired Players Assoc

Profit & Loss

December 2018

| | Dec 18 | Jan - Dec 18 |
|---|------------------|-------------------|
| 6245 · Moving Expenses | | |
| 6246 · Storage | 228.00 | 2,497.00 |
| Total 6245 · Moving Expenses | 228.00 | 2,497.00 |
| 6248 · New Programming | 4,000.00 | 9,459.35 |
| 6249 · Full Court Press Expenses | | |
| 6249-1 · Full Court Press International | 22,418.87 | 29,144.56 |
| 6249 · Full Court Press Expenses - Other | 6,209.47 | 74,113.13 |
| Total 6249 · Full Court Press Expenses | 28,628.34 | 103,257.69 |
| 6250 · Office Expense | | |
| 6260 · Blackbaud Database | 0.00 | 8,106.12 |
| 6251 · Copier Machine | 769.43 | 8,435.57 |
| 6254 · Dues and Subscriptions | 427.58 | 12,022.37 |
| 6258 · Office Supplies | 987.85 | 4,432.81 |
| 6259 · Payroll Expenses | 131.75 | 2,178.59 |
| Total 6250 · Office Expense | 2,316.61 | 35,175.46 |
| 6270 · Parking, Taxi, Tolls | 292.20 | 2,088.00 |
| 6285 · Pension Contribution | 950.00 | 12,375.00 |
| 6295 · Photographer | 0.00 | 1,000.00 |
| 6315 · Postage and Delivery | 1,084.79 | 7,008.08 |
| 6335 · Professional Fees | | |
| 6330 · CEO Recruiting Expense | 0.00 | 16,076.01 |
| 6359 · Board of Directors Prof. Dev. | 3,000.00 | 36,000.00 |
| 6354 · HR Consultant | 462.50 | 3,022.50 |
| 6356 · Digital Content Coordinator | 2,666.67 | 32,000.04 |
| 6347 · Accounting | 3,501.00 | 14,004.00 |
| 6346 · Audit | 1,251.00 | 5,004.00 |
| 6360 · Accounting - On-Line Voting | 0.00 | 2,326.76 |
| 6348 · Consulting-Marketing | 7,500.00 | 90,000.00 |
| 6350 · Legal Fees | 1,500.00 | 7,143.66 |
| Total 6335 · Professional Fees | 19,881.17 | 205,576.97 |
| 6400 · Program Expense | | |
| 6980 · Chapter Holiday Match Don Prgm | 0.00 | 3,672.67 |
| Total 6400 · Program Expense | 0.00 | 3,672.67 |
| 6420 · Reimbursed Expense | | |
| 6421 · Intern Meals | 0.00 | 301.91 |
| Total 6420 · Reimbursed Expense | 0.00 | 301.91 |
| 6440 · Rent | | |
| 6441 · New Chicago Lease | 38,250.00 | 61,200.00 |
| 6440 · Rent - Other | 0.00 | 29,400.00 |
| Total 6440 · Rent | 38,250.00 | 90,600.00 |
| 6500 · Salary and Payroll Taxes | | |
| 6567 · VP Membership & Player Dev | | |
| 6549 · Rochelle | | |
| 6534 · Director of Special Events | | |
| 6536 · CEO/President | | |
| 6539 · Hardy | | |
| 6548 · Miller | | |
| 6540 · Ballard | | |
| 6565 · Ray - WNBA Sales Coordinator | | |
| 6550 · Payroll Taxes | | |
| 6202 · Commissions - Inside | | |
| 6569 · Immigration Exp. Reimbursement | | |
| Total 6500 · Salary and Payroll Taxes | 52,927.48 | 709,731.75 |

National Basketball Retired Players Assoc

Profit & Loss

December 2018

01/23/19

Accrual Basis

| | Dec 18 | Jan - Dec 18 |
|--|--------------------|---------------------|
| 6670 · Telephone | 801.05 | 9,578.76 |
| 6671 · Cell -Telephone | 480.02 | 3,673.88 |
| 6900 · Travel & Entertainment | | |
| 6932 · Dir. of Membership Sales | 0.00 | 662.67 |
| 6970 · VP Membership/Player Programs | 0.00 | 3,416.90 |
| 6910 · Board Travel | | |
| 6911 · Retreat | 16,480.94 | 24,336.99 |
| 6910 · Board Travel - Other | 902.11 | 10,311.44 |
| Total 6910 · Board Travel | 17,383.05 | 34,648.43 |
| 6915 · Travel - Chap Pres Retreat | 0.00 | 13,841.47 |
| 6940 · Exec Director Travel | 870.90 | 21,917.02 |
| 6922 · Dir. of Admin/Exec Assistant Tr | 504.80 | 2,043.88 |
| 6916 · SVP of Ops/Events | 0.00 | 7,601.86 |
| 6925 · Marketing & Comm. Manager | 2,000.00 | 4,175.36 |
| 6924 · Gen. Counsel/ SVP of Partners | 0.00 | 68.14 |
| 6923 · Director of Advancement/Counsel | 0.00 | 196.32 |
| 6921 · Other Staff Travel | 2,270.02 | 5,839.19 |
| 6950 · Search Committee Travel | 0.00 | 17,416.81 |
| Total 6900 · Travel & Entertainment | 23,028.77 | 111,828.05 |
| 6760 · Utilities | | |
| 6770 · Cable | 140.85 | 1,700.38 |
| Total 6760 · Utilities | 140.85 | 1,700.38 |
| 6800 · Video Production | 0.00 | 8,398.00 |
| 6810 · Website | 10,198.00 | 15,291.98 |
| Total Expense | 315,609.83 | 2,508,254.22 |
| Net Ordinary Income | -284,748.42 | 73,012.58 |
| Other Income/Expense | | |
| Other Income | | |
| 7025 · Gain/Loss on Investments | 0.00 | 647.39 |
| 7010 · Interest Income | 2.56 | 875.10 |
| 7020 · Investment Income | 7,807.02 | 18,830.94 |
| Total Other Income | 7,809.58 | 20,353.43 |
| Other Expense | | |
| 6851 · Legends Care Contribution | 0.00 | 0.00 |
| Total Other Expense | 0.00 | 0.00 |
| Net Other Income | 7,809.58 | 20,353.43 |
| Net Income | -276,938.84 | 93,366.01 |



NBRPA MARKETING, INC.
December 2018 Financial Statements

NBRPA Marketing Inc.

Balance Sheet

As of December 31, 2018

| | <u>Dec 31, 18</u> |
|---------------------------------------|----------------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| Wintrust - New Checking | 1,846,211.66 |
| Total Checking/Savings | <u>1,846,211.66</u> |
| Other Current Assets | |
| 2150 · Due from NBRPA Assn | 58.00 |
| Total Other Current Assets | <u>58.00</u> |
| Total Current Assets | <u>1,846,269.66</u> |
| TOTAL ASSETS | <u>1,846,269.66</u> |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Other Current Liabilities | |
| 2100 · Royalties Payable | 1,841,269.66 |
| Total Other Current Liabilities | <u>1,841,269.66</u> |
| Total Current Liabilities | <u>1,841,269.66</u> |
| Total Liabilities | 1,841,269.66 |
| Equity | |
| 31000 · Additional Paid in Capital | 120,314.97 |
| 32000 · Retained Earnings | <u>-115,314.97</u> |
| Total Equity | <u>5,000.00</u> |
| TOTAL LIABILITIES & EQUITY | <u>1,846,269.66</u> |

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Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
December 2018

| | Dec 18 | Jan - Dec 18 |
|------------|-------------|--------------|
| Net Income | <u>0.00</u> | <u>0.00</u> |