



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

September 2019 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
 As of September 30, 2019

	Sep 30, 19
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	850,207.64
1007 · Wintrust Savings	30,096.12
1008 · Cash - Legends Foundation	304,874.88
1009 · Wintrust Investment Account	
1019 · Unrealized Gain/Loss on Inv	-38,915.81
1009 · Wintrust Investment Account - Other	1,065,567.69
Total 1009 · Wintrust Investment Account	1,026,651.88
Total Checking/Savings	2,211,830.52
Accounts Receivable	
1200 · Accounts Receivable	39,000.00
Total Accounts Receivable	39,000.00
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-39,000.00
1250 · Accounts Receivable - GLA	175,000.00
1360 · Investment in Marketing Co	120,314.97
Total Other Current Assets	256,314.97
Total Current Assets	2,507,145.49
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-7,446.26
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-34,328.87
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,629.00
Total Fixed Assets	754.96
TOTAL ASSETS	2,507,900.45
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2250 · Deferred Income GLA	175,000.00
Total Other Current Liabilities	175,000.00
Total Current Liabilities	175,000.00
Total Liabilities	175,000.00
Equity	
3120 · Cumulative Earnings	1,319,442.68
3122 · Reserve Fund	100,000.00
3125 · Legends Fdtn Restricted Equity	304,874.88
Net Income	608,582.89
Total Equity	2,332,900.45
TOTAL LIABILITIES & EQUITY	2,507,900.45

National Basketball Retired Players Assoc
Profit & Loss
 September 2019

	<u>Sep 19</u>	<u>Jan - Sep 19</u>
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	60,000.00
4142 · Board Contributions	0.00	500.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,200,000.00
Total Contributions Income	0.00	2,200,000.00
4090 · Membership Dues	0.00	47,530.00
4100 · Appearance Fees Income	0.00	47,853.00
4111 · Legends World Sports Conference		
4115 · Legends Sponsorship	0.00	25,481.41
Total 4111 · Legends World Sports Conference	0.00	25,481.41
4181 · All Star Income		
4080 · All Star Tickets	0.00	0.00
4081 · All Star Sponsorship	0.00	107,612.54
Total 4181 · All Star Income	0.00	107,612.54
4140 · Sponsorship Income- other	0.00	7,975.00
Total Income	0.00	2,496,951.95
Expense		
6865 · Girls Only Clinic	0.00	10,500.00
6860 · Alumni Days	0.00	8,733.62
6001 · Advertising		
6007 · Webinars/Prof. Development	0.00	2,755.00
6006 · Media Relation Networking Event	750.00	750.00
6004 · Social Media	0.00	219.88
6005 · Non Event Merchandising	0.00	855.00
6238 · Membership Packages	0.00	4,677.50
6239 · Legends Magazine Expenses	4,832.30	23,640.44
Total 6001 · Advertising	5,582.30	32,897.82
6058 · Annual Report	0.00	4,467.75
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	3,700.00
6009-02 · Videographer - ASW	0.00	1,200.00
6009-03 · Shipping - ASW	0.00	874.08
6009-04 · All StarTicket Expense	0.00	79,232.03
6009-05 · Hotel - ASW	0.00	34,851.72
6009-06 · Travel - Board - ASW	0.00	5,654.99
6009-07 · Travel - Staff- ASW	0.00	2,290.63
6009-10 · Local Transportation - ASW	0.00	15,446.60
6009-12 · Meals & Entertainment - ASW	17,500.00	51,717.03
6009-14 · Legends Party - ASW	0.00	17,736.66
6009-15 · Staff/Intern Meals Expense ASW	0.00	1,889.88
6009-17 · AV Expenses - ASW	0.00	9,555.36
6009-18 · Marketing - ASW	0.00	9,889.96
6009-19 · Site Visit - ASW	0.00	161.57
6009-21 · Member Breakfast - ASW	0.00	3,750.00
6009-22 · Board Meals - ASW	0.00	1,250.00
6009-23 · Travel Agent Fees - ASW	0.00	245.00
6009-29 · NBRPA Board Consultant	0.00	583.50
6009-30 · Furniture Rental - ASW	0.00	2,249.03
Total 6009 · All Star Event	17,500.00	242,278.04

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	<u>Sep 19</u>	<u>Jan - Sep 19</u>
6010 · Legend World Sports Conf Event		
6010-03 · Event Support - LSWC	0.00	1,000.00
6010-04 · Marketing - LSWC	0.00	14,497.69
6010-05 · Lounge Furniture - LSWC	0.00	3,165.75
6010-06 · Summer League Tickets - LSWC	0.00	6,900.00
6010-09 · Photographer - LWSC	0.00	2,500.00
6010-10 · Videographer - LWSC	0.00	3,000.00
6010-11 · Shipping - LWSC	2,585.00	4,257.31
6010-12 · Site Visit - LWSC	0.00	1,174.17
6010-13 · AV Needs - LWSC	40,849.10	40,849.10
6010-14 · Brunswick - LWSC	0.00	2,994.00
6010-15 · Hotel - LWSC	54,613.95	54,810.09
6010-16 · Food & Beverage	70,719.23	143,168.85
6010-21 · Travel		
6010-23 · Speaker Airfare LSWC	0.00	1,114.50
6010-24 · Board	0.00	8,489.42
6010-25 · Staff	0.00	5,290.74
6010-26 · Travel Agency Fees - LWSC	0.00	200.00
6010-27 · Transfers - LWSC	0.00	1,898.34
6010-28 · Ground Transportation - LWSC	0.00	6,085.69
6010-29 · Rental Car - LWSC	0.00	542.62
Total 6010-21 · Travel	<u>0.00</u>	<u>23,621.31</u>
Total 6010 · Legend World Sports Conf Event	168,767.28	301,938.27
6012 · Player Party Series		
6012-1 · Venue Food & Beverage - PPS	750.00	3,907.74
6012-2 · Staff Meals - PPS	234.82	919.28
6012-3 · A/V - PPS	0.00	19.98
6012-4 · Hotel - PPS	681.81	2,340.34
6012-5 · Travel - PPS	254.98	5,047.76
6012-6 · Decor & Entertainment - PPS	0.00	500.00
6012-7 · Marketing - PPS	0.00	1,932.50
6012-9 · Misc Event Expense - PPS	16.00	569.57
Total 6012 · Player Party Series	<u>1,937.61</u>	<u>15,237.17</u>
6040 · Appearance Fees	0.00	42,174.04
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	0.00	4,291.56
6057 · Investment Management Fees	0.00	7,500.25
6050 · Bank Service Charges - Other	274.12	977.36
Total 6050 · Bank Service Charges	<u>274.12</u>	<u>12,769.17</u>
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	1,650.00	13,797.96
6080 · Website Hosting & Maintenance	82.96	1,173.26
Total 6070 · Consulting- Computers	<u>1,732.96</u>	<u>14,971.22</u>
6090 · Contributions & Scholarships		
6107 · Earl Lloyd Scholarship	0.00	50,000.00
6095 · Charitable Donations	945.37	15,683.37
6105 · Dave DeBusschere Scholarship	0.00	180,437.00
Total 6090 · Contributions & Scholarships	<u>945.37</u>	<u>246,120.37</u>
6115 · Depreciation Expense	45.94	528.82
6130 · Insurance		
6145 · Liability Insurance	0.00	17,826.00
6151 · Dental Insurance	298.48	3,931.66
6150 · Medical Insurance	3,567.31	37,441.97
Total 6130 · Insurance	<u>3,865.79</u>	<u>59,199.63</u>

National Basketball Retired Players Assoc
Profit & Loss
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	<u>Sep 19</u>	<u>Jan - Sep 19</u>
6230 · Licenses and Permits		
6231 · Licenses - New York	0.00	204.83
6232 · Intellectual Property Rights	0.00	210.00
Total 6230 · Licenses and Permits	0.00	414.83
6235 · Chapter Assistance	0.00	36,250.00
6245 · Moving Expenses		
6246 · Storage	245.00	2,188.00
Total 6245 · Moving Expenses	245.00	2,188.00
6248 · New Programming	0.00	2,765.85
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	594.00	14,025.02
6249 · Full Court Press Expenses - Other	2,191.18	29,435.40
Total 6249 · Full Court Press Expenses	2,785.18	43,460.42
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,349.99
6251 · Copier Machine	794.67	7,000.59
6254 · Dues and Subscriptions	75.79	4,550.98
6258 · Office Supplies	148.99	3,992.32
6259 · Payroll Expenses	136.68	1,790.75
Total 6250 · Office Expense	1,156.13	25,684.63
6270 · Parking, Taxi, Tolls	151.74	1,545.03
6285 · Pension Contribution	1,200.00	11,250.00
6295 · Photographer	0.00	269.61
6315 · Postage and Delivery	81.59	4,479.98
6335 · Professional Fees		
6359 · Board of Directors Prof. Dev.	3,000.00	27,000.00
6365 · Temp Office Help/Paid Interns	0.00	9,375.00
6352 · Graphic Design	0.00	10,000.00
6353 · CEO Professional Development	0.00	4,161.79
6354 · HR Consultant	0.00	2,035.00
6347 · Accounting	0.00	7,419.00
6346 · Audit	0.00	2,085.00
6360 · Accounting - On-Line Voting	0.00	2,231.11
6348 · Consulting-Marketing	5,000.00	62,500.00
6350 · Legal Fees	0.00	1,310.75
Total 6335 · Professional Fees	8,000.00	128,117.65
6440 · Rent		
6441 · New Chicago Lease	7,650.00	7,650.00
6440 · Rent - Other	0.00	30,600.00
Total 6440 · Rent	7,650.00	38,250.00
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6534 · Director of Special Events		
6536 · CEO/President		
6539 · Hardy		
6548 · Miller		
6540 · Ballard		
6546 · Director of Communications		
6572 · Special Projects Coordinator		
6550 · Payroll Taxes		
6202 · Commissions - Inside		
Total 6500 · Salary and Payroll Taxes	53,006.82	555,371.15
6670 · Telephone	1,183.77	7,996.38
6671 · Cell -Telephone	619.48	3,284.98

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Accrual Basis

National Basketball Retired Players Assoc
Profit & Loss
September 2019

	<u>Sep 19</u>	<u>Jan - Sep 19</u>
6900 · Travel & Entertainment		
6932 · Dir. of Membership Sales	0.00	3,429.72
6975 · Dir. of Communications	301.60	3,098.53
6970 · VP Membership/Player Programs	0.00	6,426.41
6910 · Board Travel	861.41	5,509.66
6940 · Exec Director Travel	2,927.49	17,369.72
6922 · Dir. of Special Events	46.70	2,305.51
6916 · SVP of Ops/Events	1,302.81	7,255.36
6923 · Director of Advancement/Counsel	0.00	554.14
6930 · Operations Coordinator	0.00	717.29
6921 · Other Staff Travel	200.00	1,967.35
Total 6900 · Travel & Entertainment	<u>5,640.01</u>	<u>48,633.69</u>
6760 · Utilities		
6770 · Cable	144.91	1,314.15
Total 6760 · Utilities	<u>144.91</u>	<u>1,314.15</u>
6800 · Video Production	0.00	3,687.80
6810 · Website	649.00	2,110.74
Total Expense	<u>283,165.00</u>	<u>1,908,890.81</u>
Net Ordinary Income	-283,165.00	588,061.14
Other Income/Expense		
Other Income		
7010 · Interest Income	2.56	22.50
7020 · Investment Income	3,440.07	20,499.25
Total Other Income	<u>3,442.63</u>	<u>20,521.75</u>
Net Other Income	<u>3,442.63</u>	<u>20,521.75</u>
Net Income	<u><u>-279,722.37</u></u>	<u><u>608,582.89</u></u>



NBRPA MARKETING, INC.
September 2019 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of September 30, 2019

	<u>Sep 30, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	276,788.72
Total Checking/Savings	276,788.72
Other Current Assets	
2150 · Due from NBRPA Assn	89.00
Total Other Current Assets	89.00
Total Current Assets	276,877.72
TOTAL ASSETS	<u>276,877.72</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	271,877.72
Total Other Current Liabilities	271,877.72
Total Current Liabilities	271,877.72
Total Liabilities	271,877.72
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	<u>276,877.72</u>

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Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
September 2019

	Sep 19	Jan - Sep 19
Net Income	<u>0.00</u>	<u>0.00</u>