



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
October 2019 Financial Statements

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National Basketball Retired Players Assoc

Balance Sheet

As of October 31, 2019

11/18/19

Accrual Basis

	Oct 31, 19
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	703,766.19
1007 · Wintrust Savings	30,098.68
1008 · Cash - Legends Foundation	284,979.51
1009 · Wintrust Investment Account	
1019 · Unrealized Gain/Loss on Inv	-54,561.45
1009 · Wintrust Investment Account - Other	1,079,956.03
Total 1009 · Wintrust Investment Account	<u>1,025,394.58</u>
Total Checking/Savings	<u>2,044,238.96</u>
Accounts Receivable	
1200 · Accounts Receivable	50,000.00
Total Accounts Receivable	<u>50,000.00</u>
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-50,000.00
1250 · Accounts Receivable - GLA	350,000.00
1360 · Investment in Marketing Co	120,314.97
1375 · Prepaid Expense	28,840.18
Total Other Current Assets	<u>449,155.15</u>
Total Current Assets	<u>2,543,394.11</u>
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-7,470.02
1400 · Computers	34,680.09
1410 · Computers-Accum. Depreciation	-34,351.05
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,629.00
Total Fixed Assets	<u>709.02</u>
TOTAL ASSETS	<u><u>2,544,103.13</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2250 · Deferred Income GLA	350,000.00
Total Other Current Liabilities	<u>350,000.00</u>
Total Current Liabilities	<u>350,000.00</u>
Total Liabilities	<u>350,000.00</u>
Equity	
3120 · Cumulative Earnings	1,319,442.68
3122 · Reserve Fund	100,000.00
3125 · Legends Fdtn Restricted Equity	284,979.51
Net Income	489,680.94
Total Equity	<u>2,194,103.13</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,544,103.13</u></u>

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Profit & Loss

October 2019

11/18/19

Accrual Basis

	Oct 19	Jan - Oct 19
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	60,000.00
4142 · Board Contributions	0.00	500.00
Contributions Income		
4040 · Unrestricted GLA	0.00	2,200,000.00
Total Contributions Income	0.00	2,200,000.00
4090 · Membership Dues	3,200.00	50,730.00
4100 · Appearance Fees Income	1,500.00	49,353.00
4111 · Legends World Sports Conference		
4115 · Legends Sponsorship	0.00	25,481.41
Total 4111 · Legends World Sports Conference	0.00	25,481.41
4181 · All Star Income		
4080 · All Star Tickets	0.00	0.00
4081 · All Star Sponsorship	0.00	107,612.54
Total 4181 · All Star Income	0.00	107,612.54
4140 · Sponsorship Income- other	748.20	8,723.20
Total Income	5,448.20	2,502,400.15
Expense		
6865 · Girls Only Clinic	0.00	10,500.00
6860 · Alumni Days	0.00	8,733.62
6001 · Advertising		
6007 · Webinars/Prof. Development	1,325.70	4,080.70
6006 · Media Relation Networking Event	0.00	750.00
6004 · Social Media	0.00	219.88
6005 · Non Event Merchandising	0.00	855.00
6238 · Membership Packages	0.00	4,677.50
6239 · Legends Magazine Expenses	475.00	24,115.44
Total 6001 · Advertising	1,800.70	34,698.52
6058 · Annual Report	0.00	4,467.75
6009 · All Star Event		
6009-01 · Photographer - ASW	0.00	3,700.00
6009-02 · Videographer - ASW	0.00	1,200.00
6009-03 · Shipping - ASW	0.00	874.08
6009-04 · All StarTicket Expense	0.00	79,232.03
6009-05 · Hotel - ASW	0.00	34,851.72
6009-06 · Travel - Board - ASW	0.00	5,654.99
6009-07 · Travel - Staff- ASW	0.00	2,290.63
6009-10 · Local Transportation - ASW	0.00	15,446.60
6009-12 · Meals & Entertainment - ASW	6,500.00	58,217.03
6009-14 · Legends Party - ASW	0.00	17,736.66
6009-15 · Staff/Intern Meals Expense ASW	0.00	1,889.88
6009-17 · AV Expenses - ASW	0.00	9,555.36
6009-18 · Marketing - ASW	0.00	9,889.96
6009-19 · Site Visit - ASW	0.00	161.57
6009-21 · Member Breakfast - ASW	0.00	3,750.00
6009-22 · Board Meals - ASW	0.00	1,250.00
6009-23 · Travel Agent Fees - ASW	0.00	245.00
6009-29 · NBRPA Board Consultant	0.00	583.50
6009-30 · Furniture Rental - ASW	0.00	2,249.03
Total 6009 · All Star Event	6,500.00	248,778.04

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	Oct 19	Jan - Oct 19
6010 - Legend World Sports Conf Event		
6010-03 - Event Support - LSWC	0.00	1,000.00
6010-04 - Marketing - LSWC	0.00	14,497.69
6010-05 - Lounge Furniture - LSWC	0.00	3,165.75
6010-06 - Summer League Tickets - LSWC	0.00	6,900.00
6010-09 - Photographer - LWSC	0.00	2,500.00
6010-10 - Videographer - LWSC	0.00	3,000.00
6010-11 - Shipping - LWSC	0.00	4,257.31
6010-12 - Site Visit - LWSC	0.00	1,174.17
6010-13 - AV Needs - LWSC	0.00	40,849.10
6010-14 - Brunswick - LWSC	0.00	2,994.00
6010-15 - Hotel - LWSC	192.92	55,003.01
6010-16 - Food & Beverage	0.00	143,168.85
6010-21 - Travel		
6010-23 - Speaker Airfare LSWC	0.00	1,114.50
6010-24 - Board	0.00	8,489.42
6010-25 - Staff	0.00	5,290.74
6010-26 - Travel Agency Fees - LWSC	0.00	200.00
6010-27 - Transfers - LWSC	0.00	1,898.34
6010-28 - Ground Transportation - LWSC	0.00	6,085.69
6010-29 - Rental Car - LWSC	0.00	542.62
Total 6010-21 - Travel	0.00	23,621.31
Total 6010 - Legend World Sports Conf Event	192.92	302,131.19
6012 - Player Party Series		
6012-1 - Venue Food & Beverage - PPS	0.00	3,907.74
6012-2 - Staff Meals - PPS	0.00	919.28
6012-3 - A/V - PPS	0.00	19.98
6012-4 - Hotel - PPS	0.00	2,340.34
6012-5 - Travel - PPS	0.00	5,047.76
6012-6 - Decor & Entertainment - PPS	0.00	500.00
6012-7 - Marketing - PPS	0.00	1,932.50
6012-9 - Misc Event Expense - PPS	227.20	796.77
6012 - Player Party Series - Other	525.08	525.08
Total 6012 - Player Party Series	752.28	15,989.45
6040 - Appearance Fees	0.00	42,174.04
6050 - Bank Service Charges		
6055 - Credit Card Processing fees	40.56	4,332.12
6057 - Investment Management Fees	2,639.13	10,139.38
6050 - Bank Service Charges - Other	129.64	1,107.00
Total 6050 - Bank Service Charges	2,809.33	15,578.50
6070 - Consulting- Computers		
6075 - Computer Service/ Repairs	1,902.59	15,700.55
6080 - Website Hosting & Maintenance	186.98	1,360.24
Total 6070 - Consulting- Computers	2,089.57	17,060.79
6090 - Contributions & Scholarships		
6107 - Earl Lloyd Scholarship	0.00	50,000.00
6095 - Charitable Donations	-250.00	15,433.37
6105 - Dave DeBusschere Scholarship	4,000.00	184,437.00
Total 6090 - Contributions & Scholarships	3,750.00	249,870.37
6115 - Depreciation Expense	45.94	574.76
6130 - Insurance		
6145 - Liability Insurance	0.00	17,826.00
6151 - Dental Insurance	358.58	4,290.24
6150 - Medical Insurance	3,567.31	41,009.28
Total 6130 - Insurance	3,925.89	63,125.52

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	Oct 19	Jan - Oct 19
6230 · Licenses and Permits		
6231 · Licenses - New York	0.00	204.83
6232 · Intellectual Properrty Rights	378.00	588.00
Total 6230 · Licenses and Permits	378.00	792.83
6235 · Chapter Assistance	0.00	36,250.00
6236 · Chapter- Member Incentive prgm	1,000.00	1,000.00
6245 · Moving Expenses		
6246 · Storage	245.00	2,433.00
Total 6245 · Moving Expenses	245.00	2,433.00
6248 · New Programming	0.00	2,765.85
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	9,169.12	23,194.14
6249 · Full Court Press Expenses - Other	4,413.98	33,849.38
Total 6249 · Full Court Press Expenses	13,583.10	57,043.52
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,349.99
6251 · Copier Machine	797.48	7,798.07
6254 · Dues and Subscriptions	273.79	4,824.77
6258 · Office Supplies	159.55	4,151.87
6259 · Payroll Expenses	155.65	1,946.40
Total 6250 · Office Expense	1,386.47	27,071.10
6270 · Parking, Taxi, Tolls	166.31	1,711.34
6285 · Pension Contribution	1,200.00	12,450.00
6295 · Photographer	0.00	269.61
6315 · Postage and Delivery	578.50	5,058.48
6335 · Professional Fees		
6359 · Board of Directors Prof. Dev.	3,000.00	30,000.00
6365 · Temp Office Help/Paid Interns	0.00	9,375.00
6352 · Graphic Design	0.00	10,000.00
6353 · CEO Professional Development	2,000.00	6,161.79
6354 · HR Consultant	0.00	2,035.00
6347 · Accounting	2,334.00	9,753.00
6346 · Audit	834.00	2,919.00
6360 · Accounting - On-Line Voting	1,500.00	3,731.11
6348 · Consulting-Marketing	10,000.00	72,500.00
6350 · Legal Fees	0.00	1,310.75
Total 6335 · Professional Fees	19,668.00	147,785.65
6440 · Rent		
6441 · New Chicago Lease	7,650.00	15,300.00
6440 · Rent - Other	0.00	30,600.00
Total 6440 · Rent	7,650.00	45,900.00
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6534 · Director of Special Events		
6536 · CEO/President		
6539 · Hardy		
6548 · Miller		
6540 · Ballard		
6546 · Director of Communications		
6572 · Special Projects Coordinator		
6550 · Payroll Taxes		
6202 · Commissions - Inside		
Total 6500 · Salary and Payroll Taxes	53,843.17	609,214.32
6670 · Telephone	781.67	8,778.05
6671 · Cell -Telephone	425.00	3,709.98

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	<u>Oct 19</u>	<u>Jan - Oct 19</u>
6900 · Travel & Entertainment		
6932 · Dir. of Membership Sales	0.00	3,429.72
6975 · Dir. of Communications	0.00	3,098.53
6970 · VP Membership/Player Programs	0.00	6,426.41
6910 · Board Travel	977.84	6,487.50
6940 · Exec Director Travel	1,560.94	18,930.66
6922 · Dir. of Special Events	0.00	2,305.51
6916 · SVP of Ops/Events	0.00	7,255.36
6923 · Director of Advancement/Counsel	0.00	554.14
6930 · Operations Coordinator	0.00	717.29
6921 · Other Staff Travel	0.00	1,967.35
Total 6900 · Travel & Entertainment	2,538.78	51,172.47
6760 · Utilities		
6770 · Cable	144.91	1,459.06
Total 6760 · Utilities	144.91	1,459.06
6800 · Video Production	0.00	3,687.80
6810 · Website	279.00	2,389.74
Total Expense	125,734.54	2,034,625.35
Net Ordinary Income	-120,286.34	467,774.80
Other Income/Expense		
Other Income		
7010 · Interest Income	2.56	25.06
7020 · Investment Income	1,381.83	21,881.08
Total Other Income	1,384.39	21,906.14
Net Other Income	1,384.39	21,906.14
Net Income	-118,901.95	489,680.94



NBRPA MARKETING, INC.
October 2019 Financial Statements

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Accrual Basis

NBRPA Marketing Inc.

Balance Sheet

As of October 31, 2019

	<u>Oct 31, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	273,755.52
Total Checking/Savings	<u>273,755.52</u>
Other Current Assets	
2150 · Due from NBRPA Assn	109.00
Total Other Current Assets	<u>109.00</u>
Total Current Assets	<u>273,864.52</u>
TOTAL ASSETS	<u><u>273,864.52</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	268,864.52
Total Other Current Liabilities	<u>268,864.52</u>
Total Current Liabilities	<u>268,864.52</u>
Total Liabilities	268,864.52
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
Total Equity	<u>5,000.00</u>
TOTAL LIABILITIES & EQUITY	<u><u>273,864.52</u></u>

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Accrual Basis

NBRPA Marketing Inc.

Profit & Loss

October 2019

	Oct 19	Jan - Oct 19
Net Income	<u>0.00</u>	<u>0.00</u>