



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

March 2020 Financial Statements

National Basketball Retired Players Assoc
Balance Sheet
 As of March 31, 2020

	Mar 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1006 · Wintrust Bank Checking	1,120,307.19
1007 · Wintrust Savings	30,103.71
1008 · Cash - Legends Foundation	270,305.12
1009 · Wintrust Investment Account	
1019 · Unrealized Gain/Loss on Inv	88,209.58
1009 · Wintrust Investment Account - Other	959,551.05
Total 1009 · Wintrust Investment Account	1,047,760.63
Total Checking/Savings	2,468,476.65
Accounts Receivable	
1200 · Accounts Receivable	149,000.00
Total Accounts Receivable	149,000.00
Other Current Assets	
2210 · Accounts Receivable Contra Acct	-149,000.00
1250 · Accounts Receivable - GLA	175,000.00
1360 · Investment in Marketing Co	120,314.97
Total Other Current Assets	146,314.97
Total Current Assets	2,763,791.62
Fixed Assets	
1401 · Lightmaker	35,000.00
1402 · Lightmaker - AD	-35,000.00
1405 · Telephone System	16,069.08
1406 · Telephone System-AD	-16,069.08
1407 · Leasehold Improvements	7,850.00
1408 · Leasehold Improvements-AD	-7,588.74
1400 · Computers	35,172.39
1410 · Computers-Accum. Depreciation	-34,418.45
1411 · CHIPS	6,862.50
1412 · CHIPS-AD	-6,862.50
1415 · Furniture	2,629.00
1416 · Furniture - AD	-2,629.00
Total Fixed Assets	1,015.20
TOTAL ASSETS	2,764,806.82
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2300 · Due to NBRPA Marketing	153.00
2250 · Deferred Income GLA	175,000.00
Total Other Current Liabilities	175,153.00
Total Current Liabilities	175,153.00
Total Liabilities	175,153.00
Equity	
3120 · Cumulative Earnings	1,332,869.19
3122 · Reserve Fund	100,000.00
3125 · Legends Fdtn Restricted Equity	270,305.12
Net Income	886,479.51
Total Equity	2,589,653.82
TOTAL LIABILITIES & EQUITY	2,764,806.82

National Basketball Retired Players Assoc
Profit & Loss
 March 2020

	<u>Mar 20</u>	<u>Jan - Mar 20</u>
Ordinary Income/Expense		
Income		
4133 · Legacy Fund	0.00	45,000.00
Contributions Income		
4040 · Unrestricted GLA	1,100,000.00	1,100,000.00
Total Contributions Income	1,100,000.00	1,100,000.00
4090 · Membership Dues	1,750.00	10,125.00
4100 · Appearance Fees Income	12,750.00	21,350.00
4111 · Legends Conference		
4115 · Legends Sponsorship	0.00	0.00
Total 4111 · Legends Conference	0.00	0.00
4181 · All Star Income		
4081 · All Star Sponsorship	99,500.00	153,742.42
Total 4181 · All Star Income	99,500.00	153,742.42
4140 · Sponsorship Income- other	270.00	2,321.00
Total Income	1,214,270.00	1,332,538.42
Expense		
6865 · WNBA Initiatives	5,500.00	5,500.00
6001 · Advertising		
6007 · Webinars/Prof. Development	0.00	318.00
6004 · Social Media	0.00	119.88
6005 · Non Event Merchandising	0.00	1,500.00
6238 · Membership Packages	57.63	2,776.47
6239 · Legends Magazine Expenses	0.00	250.00
Total 6001 · Advertising	57.63	4,964.35
6009 · All Star Event		
6009-01 · Photographer - ASW	5,000.00	5,000.00
6009-02 · Videographer - ASW	6,943.85	6,943.85
6009-03 · Shipping - ASW	3,515.35	3,515.35
6009-04 · All StarTicket Expense	3,664.71	-219,730.40
6009-05 · Hotel - ASW	15,971.63	40,758.46
6009-06 · Travel - Board - ASW	2,284.87	11,198.16
6009-07 · Travel - Staff- ASW	314.71	715.02
6009-10 · Local Transportation - ASW	4,272.75	4,543.94
6009-13 · Welcome Reception - ASW	39,117.82	41,117.82
6009-14 · Legends Party - ASW	41,236.00	41,736.00
6009-15 · Staff/Intern Meals Expense ASW	2,319.13	3,365.55
6009-17 · AV Expenses - ASW	36,406.42	45,406.42
6009-18 · Marketing - ASW	10,328.91	34,814.09
6009-19 · Site Visit - ASW	0.00	50.01
6009-20 · Women's Needs - ASW	0.00	1,500.00
6009-21 · Member Breakfast - ASW	12,500.00	7,500.00
6009-22 · Board Meals - ASW	1,500.00	2,766.38
6009-23 · Travel Agent Fees - ASW	70.00	705.00
6009-25 · Security - ASW	0.00	2,930.00
6009-26 · Women of Influence Event - ASW	9,399.12	15,899.12
6009-27 · Tipoff Party - ASW	47,060.87	47,060.87
6009-28 · Chicago Style Party - ASW	9,302.26	9,302.26
6009-29 · NBRPA Board Consultant	0.00	182.16
6009-30 · Furniture Rental - ASW	0.00	2,425.50
Total 6009 · All Star Event	251,208.40	109,705.56
6012 · Player Party Series		
6012-6 · Decor & Entertainment - PPS	0.00	530.52
6012-7 · Marketing - PPS	430.00	1,128.39
Total 6012 · Player Party Series	430.00	1,658.91

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National Basketball Retired Players Assoc

Profit & Loss

March 2020

04/16/20

Accrual Basis

	Mar 20	Jan - Mar 20
6040 · Appearance Fees	14,750.00	27,250.00
6050 · Bank Service Charges		
6055 · Credit Card Processing fees	51.71	25.53
6057 · Investment Management Fees	0.00	2,695.32
6050 · Bank Service Charges - Other	524.30	1,219.45
Total 6050 · Bank Service Charges	576.01	3,940.30
6069 · Commissions - Outside	2,500.00	2,500.00
6070 · Consulting- Computers		
6075 · Computer Service/ Repairs	1,955.39	5,866.17
6080 · Website Hosting & Maintenance	49.99	236.86
Total 6070 · Consulting- Computers	2,005.38	6,103.03
6090 · Contributions & Scholarships		
6107 · Earl Lloyd Scholarship	0.00	0.00
6095 · Charitable Donations	0.00	1,000.00
6105 · Dave DeBusschere Scholarship	0.00	0.00
Total 6090 · Contributions & Scholarships	0.00	1,000.00
6115 · Depreciation Expense	33.43	100.31
6130 · Insurance		
6151 · Dental Insurance	838.89	1,676.25
6150 · Medical Insurance	4,272.42	12,901.18
Total 6130 · Insurance	5,111.31	14,577.43
6230 · Licenses and Permits		
6232 · Intellectual Property Rights	0.00	202.00
Total 6230 · Licenses and Permits	0.00	202.00
6245 · Moving Expenses		
6246 · Storage	490.00	735.00
Total 6245 · Moving Expenses	490.00	735.00
6249 · Full Court Press Expenses		
6249-1 · Full Court Press International	0.00	16,907.38
6249 · Full Court Press Expenses - Other	0.00	5,540.67
Total 6249 · Full Court Press Expenses	0.00	22,448.05
6250 · Office Expense		
6260 · Blackbaud Database	0.00	8,911.66
6251 · Copier Machine	1,589.34	3,258.37
6254 · Dues and Subscriptions	1,959.54	3,644.00
6258 · Office Supplies	56.55	1,303.02
6259 · Payroll Expenses	128.16	897.00
Total 6250 · Office Expense	3,733.59	18,014.05
6270 · Parking, Taxi, Tolls	21.90	88.90
6285 · Pension Contribution	2,800.00	6,000.00
6315 · Postage and Delivery	527.04	1,165.06
6335 · Professional Fees		
6359 · Board of Directors Prof. Dev.	3,000.00	9,000.00
6365 · Temp Office Help/Paid Interns	0.00	700.00
6353 · CEO Professional Development	0.00	587.43
6354 · HR Consultant	0.00	2,235.00
6347 · Accounting	0.00	2,334.00
6346 · Audit	0.00	834.00
6348 · Consulting-Marketing	5,000.00	20,000.00
Total 6335 · Professional Fees	8,000.00	35,690.43
6440 · Rent	7,650.00	7,650.00

National Basketball Retired Players Assoc
Profit & Loss
 March 2020

	<u>Mar 20</u>	<u>Jan - Mar 20</u>
6500 · Salary and Payroll Taxes		
6567 · VP Membership & Player Dev		
6534 · Sr. Director of Social Impact		
6536 · CEO/President		
6548 · Miller		
6540 · Sr. Director of BBall Operation		
6546 · Director of Communication & PD		
6572 · Special Projects Coordinator		
6550 · Payroll Taxes		
Total 6500 · Salary and Payroll Taxes	59,847.94	179,852.91
6670 · Telephone	899.20	2,785.85
6671 · Cell -Telephone	130.02	640.06
6900 · Travel & Entertainment		
6970 · VP Membership/Player Programs	0.00	1,018.72
6910 · Board Travel	0.00	2,195.02
6940 · Exec Director Travel	1,092.07	1,968.12
6922 · Sr. Dir. of Social Impact	388.97	388.97
6916 · SVP of Ops/Events	975.40	975.40
6923 · Sr. Dir. of Basketball Ops	0.00	583.70
6921 · Other Staff Travel	158.98	158.98
6926 · Local Travel	78.44	518.32
Total 6900 · Travel & Entertainment	2,693.86	7,807.23
6760 · Utilities		
6770 · Cable	162.46	477.38
Total 6760 · Utilities	162.46	477.38
6810 · Website	104.00	420.03
Total Expense	<u>369,232.17</u>	<u>461,276.84</u>
Net Ordinary Income	845,037.83	871,261.58
Other Income/Expense		
Other Income		
7025 · Gain/Loss on Investments	0.00	10,942.77
7020 · Investment Income	2,948.89	4,275.16
Total Other Income	<u>2,948.89</u>	<u>15,217.93</u>
Net Other Income	<u>2,948.89</u>	<u>15,217.93</u>
Net Income	<u><u>847,986.72</u></u>	<u><u>886,479.51</u></u>



NBRPA MARKETING, INC.
March 2020 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of March 31, 2020

	<u>Mar 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	399,378.61
Total Checking/Savings	399,378.61
Other Current Assets	
2150 · Due from NBRPA Assn	153.00
Total Other Current Assets	153.00
Total Current Assets	399,531.61
TOTAL ASSETS	399,531.61
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	394,531.61
Total Other Current Liabilities	394,531.61
Total Current Liabilities	394,531.61
Total Liabilities	394,531.61
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	399,531.61

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Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
March 2020

	Mar 20	Jan - Mar 20
Net Income	<u>0.00</u>	<u>0.00</u>