



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
October 2020 Financial Statements

10:09 AM
 11/12/20
 Accrual Basis

National Basketball Retired Players Assoc
Balance Sheet
 As of October 31, 2020

	Oct 31, 20	Oct 31, 19	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1006 · Wintrust Bank Checking	884,043.46	703,766.19	180,277.27
1007 · Wintrust Savings	30,103.71	30,098.68	5.03
1008 · Cash - Legends Foundation	221,851.35	284,979.51	-63,128.16
1009 · Wintrust Investment Account			
1019 · Unrealized Gain/Loss on Inv	-52,787.93	-54,561.45	1,773.52
1009 · Wintrust Investment Account - Other	1,108,849.86	1,079,956.03	28,893.83
Total 1009 · Wintrust Investment Account	1,056,061.93	1,025,394.58	30,667.35
Total Checking/Savings	2,192,060.45	2,044,238.96	147,821.49
Accounts Receivable			
1200 · Accounts Receivable	85,000.00	50,000.00	35,000.00
Total Accounts Receivable	85,000.00	50,000.00	35,000.00
Other Current Assets			
2210 · Accounts Receivable Contra Acct	-85,000.00	-50,000.00	-35,000.00
1250 · Accounts Receivable - GLA	366,666.66	350,000.00	16,666.66
1360 · Investment in Marketing Co	120,314.97	120,314.97	0.00
1375 · Prepaid Expense	0.00	28,840.18	-28,840.18
Total Other Current Assets	401,981.63	449,155.15	-47,173.52
Total Current Assets	2,679,042.08	2,543,394.11	135,647.97
Fixed Assets			
1401 · Lightmaker	35,000.00	35,000.00	0.00
1402 · Lightmaker - AD	-35,000.00	-35,000.00	0.00
1405 · Telephone System	16,069.08	16,069.08	0.00
1406 · Telephone System-AD	-16,069.08	-16,069.08	0.00
1407 · Leasehold Improvements	7,850.00	7,850.00	0.00
1408 · Leasehold Improvements-AD	-7,755.04	-7,470.02	-285.02
1400 · Computers	35,172.39	34,680.09	492.30
1410 · Computers-Accum. Depreciation	-34,553.39	-34,351.05	-202.34
1411 · CHIPS	6,862.50	6,862.50	0.00
1412 · CHIPS-AD	-6,862.50	-6,862.50	0.00
1415 · Furniture	2,629.00	2,629.00	0.00
1416 · Furniture - AD	-2,629.00	-2,629.00	0.00
Total Fixed Assets	713.96	709.02	4.94
TOTAL ASSETS	2,679,756.04	2,544,103.13	135,652.91
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
2300 · Due to NBRPA Marketing	80.00	0.00	80.00
2250 · Deferred Income GLA	366,666.66	350,000.00	16,666.66
Total Other Current Liabilities	366,746.66	350,000.00	16,746.66
Total Current Liabilities	366,746.66	350,000.00	16,746.66
Total Liabilities	366,746.66	350,000.00	16,746.66
Equity			
3120 · Cumulative Earnings	1,227,869.19	1,319,442.68	-91,573.49
3122 · Reserve Fund	100,000.00	100,000.00	0.00
3125 · Legends Fdtn Restricted Equity	221,851.35	284,979.51	-63,128.16
Net Income	763,288.84	489,680.94	273,607.90
Total Equity	2,313,009.38	2,194,103.13	118,906.25
TOTAL LIABILITIES & EQUITY	2,679,756.04	2,544,103.13	135,652.91

9:30 AM

National Basketball Retired Players Assoc

Profit & Loss

October 2020

11/12/20

Accrual Basis

	Oct 20	Oct 19	\$ Change	% Change	Jan - Oct 20
Ordinary Income/Expense					
Income					
4133 · Legacy Fund	0.00	0.00	0.00	0.0%	45,000.00
Contributions Income					
4040 · Unrestricted GLA	1,100,000.00	0.00	1,100,000.00	100.0%	2,200,000.00
Total Contributions Income	1,100,000.00	0.00	1,100,000.00	100.0%	2,200,000.00
4090 · Membership Dues	6,750.00	3,200.00	3,550.00	110.9%	46,075.00
4100 · Appearance Fees Income	1,030.00	1,500.00	-470.00	-31.3%	23,405.50
4111 · Legends Conference					
4115 · Legends Sponsorship	0.00	0.00	0.00	0.0%	0.00
Total 4111 · Legends Conference	0.00	0.00	0.00	0.0%	0.00
4181 · All Star Income					
4081 · All Star Sponsorship	0.00	0.00	0.00	0.0%	255,242.42
Total 4181 · All Star Income	0.00	0.00	0.00	0.0%	255,242.42
4140 · Sponsorship Income- other	1,286.71	748.20	538.51	72.0%	3,988.71
Total Income	1,109,066.71	5,448.20	1,103,618.51	20,256.6%	2,573,711.63
Expense					
6865 · WNBA Initiatives	0.00	0.00	0.00	0.0%	5,500.00
6001 · Advertising					
6007 · Webinars/Prof. Development	0.00	1,325.70	-1,325.70	-100.0%	1,776.82
6006 · Media Relation Networking Event	0.00	0.00	0.00	0.0%	189.14
6004 · Social Media	222.79	0.00	222.79	100.0%	1,425.48
6005 · Non Event Merchandising	0.00	0.00	0.00	0.0%	7,270.00
6238 · Membership Packages	0.00	0.00	0.00	0.0%	2,776.47
6239 · Legends Magazine Expenses	3,500.00	475.00	3,025.00	636.8%	13,689.23
Total 6001 · Advertising	3,722.79	1,800.70	1,922.09	106.7%	27,127.14
6058 · Annual Report	0.00	0.00	0.00	0.0%	4,285.86
6009 · All Star Event					
6009-01 · Photographer - ASW	0.00	0.00	0.00	0.0%	5,000.00
6009-02 · Videographer - ASW	0.00	0.00	0.00	0.0%	6,943.85
6009-03 · Shipping - ASW	0.00	0.00	0.00	0.0%	3,515.35
6009-04 · All Star Ticket Expense	320,310.00	0.00	320,310.00	100.0%	99,156.75
6009-05 · Hotel - ASW	0.00	0.00	0.00	0.0%	40,758.46
6009-06 · Travel - Board - ASW	0.00	0.00	0.00	0.0%	11,198.16
6009-07 · Travel - Staff- ASW	0.00	0.00	0.00	0.0%	818.04
6009-10 · Local Transportation - ASW	0.00	0.00	0.00	0.0%	21,760.66
6009-12 · Meals & Entertainment - ASW	0.00	6,500.00	-6,500.00	-100.0%	0.00
6009-13 · Welcome Reception - ASW	0.00	0.00	0.00	0.0%	41,117.82
6009-14 · Legends Party - ASW	0.00	0.00	0.00	0.0%	41,736.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	0.00	0.00	0.0%	3,481.20
6009-17 · AV Expenses - ASW	0.00	0.00	0.00	0.0%	45,406.42
6009-18 · Marketing - ASW	0.00	0.00	0.00	0.0%	34,814.09
6009-19 · Site Visit - ASW	0.00	0.00	0.00	0.0%	50.01
6009-20 · Women's Needs - ASW	0.00	0.00	0.00	0.0%	1,500.00
6009-21 · Member Breakfast - ASW	0.00	0.00	0.00	0.0%	7,500.00
6009-22 · Board Meals - ASW	0.00	0.00	0.00	0.0%	2,766.38
6009-23 · Travel Agent Fees - ASW	0.00	0.00	0.00	0.0%	705.00
6009-25 · Security - ASW	0.00	0.00	0.00	0.0%	2,930.00
6009-26 · Women of Influence Event - ASW	0.00	0.00	0.00	0.0%	15,899.12
6009-27 · Tipoff Party - ASW	0.00	0.00	0.00	0.0%	47,060.87
6009-28 · Chicago Style Party - ASW	0.00	0.00	0.00	0.0%	9,302.26
6009-29 · NBRPA Board Consultant	0.00	0.00	0.00	0.0%	182.16
6009-30 · Furniture Rental - ASW	0.00	0.00	0.00	0.0%	2,425.50
Total 6009 · All Star Event	320,310.00	6,500.00	313,810.00	4,827.9%	446,028.10

9:30 AM

National Basketball Retired Players Assoc

Profit & Loss

October 2020

11/12/20

Accrual Basis

	Oct 20	Oct 19	\$ Change	% Change	Jan - Oct 20
6010 · Legend Conference					
6010-03 · Event Support - LC	1,285.00	0.00	1,285.00	100.0%	2,570.00
6010-04 · Marketing - LC	0.00	0.00	0.00	0.0%	1,816.90
6010-12 · Site Visit - LC	76.51	0.00	76.51	100.0%	608.33
6010-15 · Hotel - LC	0.00	192.92	-192.92	-100.0%	0.00
6010-21 · Travel					
6010-25 · Staff - LC	0.00	0.00	0.00	0.0%	125.95
Total 6010-21 · Travel	0.00	0.00	0.00	0.0%	125.95
Total 6010 · Legend Conference	1,361.51	192.92	1,168.59	605.7%	5,121.18
6012 · Player Party Series					
6012-4 · Hotel - PPS	0.00	525.08	-525.08	-100.0%	0.00
6012-6 · Decor & Entertainment - PPS	0.00	0.00	0.00	0.0%	530.52
6012-7 · Marketing - PPS	0.00	0.00	0.00	0.0%	1,128.39
6012-9 · Misc Event Expense - PPS	0.00	227.20	-227.20	-100.0%	0.00
Total 6012 · Player Party Series	0.00	752.28	-752.28	-100.0%	1,658.91
6040 · Appearance Fees	0.00	0.00	0.00	0.0%	36,250.00
6050 · Bank Service Charges					
6055 · Credit Card Processing fees	132.84	40.56	92.28	227.5%	1,023.39
6057 · Investment Management Fees	2,676.38	2,639.13	37.25	1.4%	10,226.42
6050 · Bank Service Charges - Other	222.05	129.64	92.41	71.3%	3,436.71
Total 6050 · Bank Service Charges	3,031.27	2,809.33	221.94	7.9%	14,686.52
6069 · Commissions - Outside	0.00	0.00	0.00	0.0%	2,500.00
6070 · Consulting- Computers					
6075 · Computer Service/ Repairs	2,033.39	1,902.59	130.80	6.9%	17,861.71
6080 · Website Hosting & Maintenance	186.98	186.98	0.00	0.0%	2,023.73
Total 6070 · Consulting- Computers	2,220.37	2,089.57	130.80	6.3%	19,885.44
6090 · Contributions & Scholarships					
6107 · Earl Lloyd Scholarship	0.00	0.00	0.00	0.0%	40,500.00
6095 · Charitable Donations	0.00	-250.00	250.00	100.0%	7,600.00
6105 · Dave DeBusschere Scholarship	2,397.44	4,000.00	-1,602.56	-40.1%	184,602.88
Total 6090 · Contributions & Scholarships	2,397.44	3,750.00	-1,352.56	-36.1%	232,702.88
6115 · Depreciation Expense	40.91	45.94	-5.03	-11.0%	401.55
6130 · Insurance					
6145 · Liability Insurance	0.00	0.00	0.00	0.0%	17,093.00
6151 · Dental Insurance	359.88	358.58	1.30	0.4%	4,137.18
6150 · Medical Insurance	3,537.33	3,567.31	-29.98	-0.8%	40,697.08
Total 6130 · Insurance	3,897.21	3,925.89	-28.68	-0.7%	61,927.26
6230 · Licenses and Permits					
6231 · Licenses - New York	0.00	0.00	0.00	0.0%	524.15
6232 · Intellectual Property Rights	0.00	378.00	-378.00	-100.0%	778.00
Total 6230 · Licenses and Permits	0.00	378.00	-378.00	-100.0%	1,302.15
6235 · Chapter Assistance	0.00	0.00	0.00	0.0%	26,250.00
6236 · Chapter- Member Incentive prgm	0.00	1,000.00	-1,000.00	-100.0%	0.00
6245 · Moving Expenses					
6246 · Storage	372.00	245.00	127.00	51.8%	3,001.73
Total 6245 · Moving Expenses	372.00	245.00	127.00	51.8%	3,001.73
6248 · New Programming	0.00	0.00	0.00	0.0%	965.13
6249 · Full Court Press Expenses					
6249-1 · Full Court Press International	0.00	9,169.12	-9,169.12	-100.0%	16,907.38
6249 · Full Court Press Expenses - Other	0.00	4,413.98	-4,413.98	-100.0%	10,619.67
Total 6249 · Full Court Press Expenses	0.00	13,583.10	-13,583.10	-100.0%	27,527.05

9:30 AM

National Basketball Retired Players Assoc

Profit & Loss

October 2020

11/12/20

Accrual Basis

	Oct 20	Oct 19	\$ Change	% Change	Jan - Oct 20
6250 · Office Expense					8,911.66
6260 · Blackbaud Database	0.00	0.00	0.00	0.0%	7,587.21
6251 · Copier Machine	0.00	797.48	-797.48	-100.0%	5,928.21
6254 · Dues and Subscriptions	806.36	273.79	532.57	194.5%	3,569.03
6258 · Office Supplies	356.68	159.55	197.13	123.6%	2,336.11
6259 · Payroll Expenses	216.57	155.65	60.92	39.1%	
Total 6250 · Office Expense	1,379.61	1,386.47	-6.86	-0.5%	28,332.22
6270 · Parking, Taxi, Tolls	0.00	166.31	-166.31	-100.0%	0.00
6285 · Pension Contribution	1,600.00	1,200.00	400.00	33.3%	19,400.00
6315 · Postage and Delivery	573.42	578.50	-5.08	-0.9%	4,250.28
6335 · Professional Fees					30,000.00
6359 · Board of Directors Prof. Dev.	3,000.00	3,000.00	0.00	0.0%	700.00
6365 · Temp Office Help/Paid Interns	0.00	0.00	0.00	0.0%	254.98
6352 · Graphic Design	0.00	0.00	0.00	0.0%	2,007.66
6353 · CEO Professional Development	0.00	2,000.00	-2,000.00	-100.0%	2,975.00
6354 · HR Consultant	0.00	0.00	0.00	0.0%	14,670.00
6347 · Accounting	2,334.00	2,334.00	0.00	0.0%	4,170.00
6346 · Audit	834.00	834.00	0.00	0.0%	0.00
6360 · Accounting - On-Line Voting	0.00	1,500.00	-1,500.00	-100.0%	48,750.00
6348 · Consulting-Marketing	6,250.00	10,000.00	-3,750.00	-37.5%	
Total 6335 · Professional Fees	12,418.00	19,668.00	-7,250.00	-36.9%	103,527.64
6440 · Rent					19,328.49
6441 · New Chicago Lease	0.00	7,650.00	-7,650.00	-100.0%	49,100.00
6440 · Rent - Other	18,000.00	0.00	18,000.00	100.0%	
Total 6440 · Rent	18,000.00	7,650.00	10,350.00	135.3%	68,428.49
6450 · Repairs	0.00	0.00	0.00	0.0%	44.00
6500 · Salary and Payroll Taxes					
6567 · VP Membership & Player Dev					
6534 · Sr. Director of Social Impact					
6536 · CEO/President					
6548 · SVP of Ops/Events - Miller					
6520 · Digital Content Coordinator					
6525 · Membership Database Coordinator					
6540 · Sr. Director of BBall Operation					
6546 · Director of Communication & PD					
6572 · Special Projects Coordinator					
6550 · Payroll Taxes					
6202 · Commissions - Inside		0.00	2,000.00	~	
Total 6500 · Salary and Payroll Taxes	87,647.10	53,843.17	33,803.93	62.8%	664,605.89
6670 · Telephone	547.23	781.67	-234.44	-30.0%	7,936.30
6671 · Cell -Telephone	580.02	425.00	155.02	36.5%	3,000.20
6900 · Travel & Entertainment					1,507.48
6970 · VP Membership/Player Programs	0.00	0.00	0.00	0.0%	2,195.02
6910 · Board Travel	0.00	977.84	-977.84	-100.0%	
6940 · Exec Director Travel	0.00	1,560.94	-1,560.94	-100.0%	3,153.97
6922 · Sr. Dir. of Social Impact	0.00	0.00	0.00	0.0%	887.67
6916 · SVP of Ops/Events	0.00	0.00	0.00	0.0%	1,783.05
6923 · Sr. Dir. of Basketball Ops	0.00	0.00	0.00	0.0%	583.70
6921 · Other Staff Travel	0.00	0.00	0.00	0.0%	407.10
6926 · Local Travel	576.91	0.00	576.91	100.0%	1,652.81
Total 6900 · Travel & Entertainment	576.91	2,538.78	-1,961.87	-77.3%	12,170.80
6760 · Utilities					1,429.79
6770 · Cable	130.18	144.91	-14.73	-10.2%	
Total 6760 · Utilities	130.18	144.91	-14.73	-10.2%	1,429.79

9:30 AM

National Basketball Retired Players Assoc

Profit & Loss

October 2020

11/12/20

Accrual Basis

	Oct 20	Oct 19	\$ Change	% Change	Jan - Oct 20
6810 · Website	104.00	279.00	-175.00	-62.7%	11,226.61
Total Expense	460,909.97	125,734.54	335,175.43	266.6%	1,841,473.12
Net Ordinary Income	648,156.74	-120,286.34	768,443.08	638.8%	732,238.51
Other Income/Expense					
Other Income					
7025 · Gain/Loss on Investments	0.00	0.00	0.00	0.0%	10,942.77
7010 · Interest Income	0.00	2.56	-2.56	-100.0%	0.00
7020 · Investment Income	1,079.24	1,381.83	-302.59	-21.9%	20,107.56
Total Other Income	1,079.24	1,384.39	-305.15	-22.0%	31,050.33
Net Other Income	1,079.24	1,384.39	-305.15	-22.0%	31,050.33
Net Income	649,235.98	-118,901.95	768,137.93	646.0%	763,288.84



NBRPA MARKETING, INC.
October 2020 Financial Statements

NBRPA Marketing Inc.
Balance Sheet
As of October 31, 2020

	<u>Oct 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	252,628.29
Total Checking/Savings	252,628.29
Other Current Assets	
2150 · Due from NBRPA Assn	80.00
Total Other Current Assets	80.00
Total Current Assets	252,708.29
TOTAL ASSETS	252,708.29
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	250.00
Total Accounts Payable	250.00
Other Current Liabilities	
2100 · Royalties Payable	247,458.29
Total Other Current Liabilities	247,458.29
Total Current Liabilities	247,708.29
Total Liabilities	247,708.29
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	252,708.29

12:27 PM
11/12/20
Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
October 2020

	Oct 20	Jan - Oct 20
Net Income	<u>0.00</u>	<u>0.00</u>