



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION**  
September 2020 Financial Statements

3:42 PM

## National Basketball Retired Players Assoc

## Balance Sheet

As of September 30, 2020

10/20/20

Accrual Basis

	Sep 30, 20	Sep 30, 19	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1006 · Wintrust Bank Checking	338,567.43	850,207.64	-511,640.21
1007 · Wintrust Savings	30,103.71	30,096.12	7.59
1008 · Cash - Legends Foundation	224,836.71	304,874.88	-80,038.17
1009 · Wintrust Investment Account			
1019 · Unrealized Gain/Loss on Inv	-68,687.95	-38,915.81	-29,772.14
1009 · Wintrust Investment Account - Other	1,126,347.02	1,065,567.69	60,779.33
<b>Total 1009 · Wintrust Investment Account</b>	<b>1,057,659.07</b>	<b>1,026,651.88</b>	<b>31,007.19</b>
<b>Total Checking/Savings</b>	<b>1,651,166.92</b>	<b>2,211,830.52</b>	<b>-560,663.60</b>
<b>Accounts Receivable</b>			
1200 · Accounts Receivable	60,530.00	39,000.00	21,530.00
<b>Total Accounts Receivable</b>	<b>60,530.00</b>	<b>39,000.00</b>	<b>21,530.00</b>
<b>Other Current Assets</b>			
2210 · Accounts Receivable Contra Acct	-60,530.00	-39,000.00	-21,530.00
1250 · Accounts Receivable - GLA	1,316,666.68	175,000.00	1,141,666.68
1360 · Investment in Marketing Co	120,314.97	120,314.97	0.00
<b>Total Other Current Assets</b>	<b>1,376,451.65</b>	<b>256,314.97</b>	<b>1,120,136.68</b>
<b>Total Current Assets</b>	<b>3,088,148.57</b>	<b>2,507,145.49</b>	<b>581,003.08</b>
<b>Fixed Assets</b>			
1401 · Lightmaker	35,000.00	35,000.00	0.00
1402 · Lightmaker - AD	-35,000.00	-35,000.00	0.00
1405 · Telephone System	16,069.08	16,069.08	0.00
1406 · Telephone System-AD	-16,069.08	-16,069.08	0.00
1407 · Leasehold Improvements	7,850.00	7,850.00	0.00
1408 · Leasehold Improvements-AD	-7,731.28	-7,446.26	-285.02
1400 · Computers	35,172.39	34,680.09	492.30
1410 · Computers-Accum. Depreciation	-34,536.24	-34,328.87	-207.37
1411 · CHIPS	6,862.50	6,862.50	0.00
1412 · CHIPS-AD	-6,862.50	-6,862.50	0.00
1415 · Furniture	2,629.00	2,629.00	0.00
1416 · Furniture - AD	-2,629.00	-2,629.00	0.00
<b>Total Fixed Assets</b>	<b>754.87</b>	<b>754.96</b>	<b>-0.09</b>
<b>TOTAL ASSETS</b>	<b>3,088,903.44</b>	<b>2,507,900.45</b>	<b>581,002.99</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Other Current Liabilities</b>			
2300 · Due to NBRPA Marketing	478.00	0.00	478.00
2250 · Deferred Income GLA	1,316,666.68	175,000.00	1,141,666.68
<b>Total Other Current Liabilities</b>	<b>1,317,144.68</b>	<b>175,000.00</b>	<b>1,142,144.68</b>
<b>Total Current Liabilities</b>	<b>1,317,144.68</b>	<b>175,000.00</b>	<b>1,142,144.68</b>
<b>Total Liabilities</b>	<b>1,317,144.68</b>	<b>175,000.00</b>	<b>1,142,144.68</b>
<b>Equity</b>			
3120 · Cumulative Earnings	1,332,869.19	1,319,442.68	13,426.51
3122 · Reserve Fund	100,000.00	100,000.00	0.00
3125 · Legends Fdtn Restricted Equity	224,836.71	304,874.88	-80,038.17
Net Income	114,052.86	608,582.89	-494,530.03
<b>Total Equity</b>	<b>1,771,758.76</b>	<b>2,332,900.45</b>	<b>-561,141.69</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,088,903.44</b>	<b>2,507,900.45</b>	<b>581,002.99</b>

## National Basketball Retired Players Assoc

## Profit &amp; Loss

September 2020

10/20/20

Accrual Basis

	Sep 20	Sep 19	\$ Change	% Change	Jan - Sep 20
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4133 · Legacy Fund	0.00	0.00	0.00	0.0%	45,000.00
<b>Contributions Income</b>					
4040 · Unrestricted GLA	0.00	0.00	0.00	0.0%	1,100,000.00
<b>Total Contributions Income</b>	0.00	0.00	0.00	0.0%	1,100,000.00
4090 · Membership Dues	1,000.00	0.00	1,000.00	100.0%	39,325.00
4100 · Appearance Fees Income	0.00	0.00	0.00	0.0%	22,375.50
<b>4111 · Legends Conference</b>					
4115 · Legends Sponsorship	0.00	0.00	0.00	0.0%	0.00
<b>Total 4111 · Legends Conference</b>	0.00	0.00	0.00	0.0%	0.00
<b>4181 · All Star Income</b>					
4081 · All Star Sponsorship	0.00	0.00	0.00	0.0%	255,242.42
<b>Total 4181 · All Star Income</b>	0.00	0.00	0.00	0.0%	255,242.42
4140 · Sponsorship Income- other	0.00	0.00	0.00	0.0%	2,702.00
<b>Total Income</b>	1,000.00	0.00	1,000.00	100.0%	1,464,644.92
<b>Expense</b>					
6865 · WNBA Initiatives	0.00	0.00	0.00	0.0%	5,500.00
<b>6001 · Advertising</b>					
6007 · Webinars/Prof. Development	508.82	0.00	508.82	100.0%	1,776.82
6006 · Media Relation Networking Event	189.14	750.00	-560.86	-74.8%	189.14
6004 · Social Media	322.67	0.00	322.67	100.0%	1,202.69
6005 · Non Event Merchandising	0.00	0.00	0.00	0.0%	7,270.00
6238 · Membership Packages	0.00	0.00	0.00	0.0%	2,776.47
6239 · Legends Magazine Expenses	3,500.00	4,832.30	-1,332.30	-27.6%	10,189.23
<b>Total 6001 · Advertising</b>	4,520.63	5,582.30	-1,061.67	-19.0%	23,404.35
6058 · Annual Report	0.00	0.00	0.00	0.0%	4,285.86
<b>6009 · All Star Event</b>					
6009-01 · Photographer - ASW	0.00	0.00	0.00	0.0%	5,000.00
6009-02 · Videographer - ASW	0.00	0.00	0.00	0.0%	6,943.85
6009-03 · Shipping - ASW	0.00	0.00	0.00	0.0%	3,515.35
6009-04 · All Star Ticket Expense	0.00	0.00	0.00	0.0%	-221,153.25
6009-05 · Hotel - ASW	0.00	0.00	0.00	0.0%	40,758.46
6009-06 · Travel - Board - ASW	0.00	0.00	0.00	0.0%	11,198.16
6009-07 · Travel - Staff- ASW	0.00	0.00	0.00	0.0%	818.04
6009-10 · Local Transportation - ASW	0.00	0.00	0.00	0.0%	21,760.66
6009-12 · Meals & Entertainment - ASW	0.00	17,500.00	-17,500.00	-100.0%	0.00
6009-13 · Welcome Reception - ASW	0.00	0.00	0.00	0.0%	41,117.82
6009-14 · Legends Party - ASW	0.00	0.00	0.00	0.0%	41,736.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	0.00	0.00	0.0%	3,481.20
6009-17 · AV Expenses - ASW	0.00	0.00	0.00	0.0%	45,406.42
6009-18 · Marketing - ASW	0.00	0.00	0.00	0.0%	34,814.09
6009-19 · Site Visit - ASW	0.00	0.00	0.00	0.0%	50.01
6009-20 · Women's Needs - ASW	0.00	0.00	0.00	0.0%	1,500.00
6009-21 · Member Breakfast - ASW	0.00	0.00	0.00	0.0%	7,500.00
6009-22 · Board Meals - ASW	0.00	0.00	0.00	0.0%	2,766.38
6009-23 · Travel Agent Fees - ASW	0.00	0.00	0.00	0.0%	705.00
6009-25 · Security - ASW	0.00	0.00	0.00	0.0%	2,930.00
6009-26 · Women of Influence Event - ASW	0.00	0.00	0.00	0.0%	15,899.12
6009-27 · Tipoff Party - ASW	0.00	0.00	0.00	0.0%	47,060.87
6009-28 · Chicago Style Party - ASW	0.00	0.00	0.00	0.0%	9,302.26
6009-29 · NBRPA Board Consultant	0.00	0.00	0.00	0.0%	182.16
6009-30 · Furniture Rental - ASW	0.00	0.00	0.00	0.0%	2,425.50
<b>Total 6009 · All Star Event</b>	0.00	17,500.00	-17,500.00	-100.0%	125,718.10

## National Basketball Retired Players Assoc

## Profit &amp; Loss

September 2020

10/20/20

Accrual Basis

	Sep 20	Sep 19	\$ Change	% Change	Jan - Sep 20
<b>6010 · Legend Conference</b>					
6010-03 · Event Support - LC	0.00	0.00	0.00	0.0%	1,285.00
6010-04 · Marketing - LC	0.00	0.00	0.00	0.0%	1,816.90
6010-11 · Shipping - LC	0.00	2,585.00	-2,585.00	-100.0%	0.00
6010-12 · Site Visit - LC	0.00	0.00	0.00	0.0%	531.82
6010-13 · AV Needs - LC	0.00	40,849.10	-40,849.10	-100.0%	0.00
6010-15 · Hotel - LC	0.00	54,613.95	-54,613.95	-100.0%	0.00
6010-16 · Food & Beverage - LC	0.00	70,719.23	-70,719.23	-100.0%	0.00
6010-21 · Travel					
6010-25 · Staff - LC	0.00	0.00	0.00	0.0%	125.95
<b>Total 6010-21 · Travel</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>125.95</b>
<b>Total 6010 · Legend Conference</b>	<b>0.00</b>	<b>168,767.28</b>	<b>-168,767.28</b>	<b>-100.0%</b>	<b>3,759.67</b>
<b>6012 · Player Party Series</b>					
6012-1 · Venue Food & Beverage - PPS	0.00	750.00	-750.00	-100.0%	0.00
6012-2 · Staff Meals - PPS	0.00	234.82	-234.82	-100.0%	0.00
6012-4 · Hotel - PPS	0.00	681.81	-681.81	-100.0%	0.00
6012-5 · Travel - PPS	0.00	254.98	-254.98	-100.0%	0.00
6012-6 · Decor & Entertainment - PPS	0.00	0.00	0.00	0.0%	530.52
6012-7 · Marketing - PPS	0.00	0.00	0.00	0.0%	1,128.39
6012-9 · Misc Event Expense - PPS	0.00	16.00	-16.00	-100.0%	0.00
<b>Total 6012 · Player Party Series</b>	<b>0.00</b>	<b>1,937.61</b>	<b>-1,937.61</b>	<b>-100.0%</b>	<b>1,658.91</b>
<b>6040 · Appearance Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>36,250.00</b>
<b>6050 · Bank Service Charges</b>					
6055 · Credit Card Processing fees	270.28	0.00	270.28	100.0%	890.55
6057 · Investment Management Fees	0.00	0.00	0.00	0.0%	7,550.04
6050 · Bank Service Charges - Other	292.55	274.12	18.43	6.7%	3,214.66
<b>Total 6050 · Bank Service Charges</b>	<b>562.83</b>	<b>274.12</b>	<b>288.71</b>	<b>105.3%</b>	<b>11,655.25</b>
<b>6069 · Commissions - Outside</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>2,500.00</b>
<b>6070 · Consulting- Computers</b>					
6075 · Computer Service/ Repairs	0.00	1,650.00	-1,650.00	-100.0%	15,828.32
6080 · Website Hosting & Maintenance	0.00	82.96	-82.96	-100.0%	1,836.75
<b>Total 6070 · Consulting- Computers</b>	<b>0.00</b>	<b>1,732.96</b>	<b>-1,732.96</b>	<b>-100.0%</b>	<b>17,665.07</b>
<b>6090 · Contributions &amp; Scholarships</b>					
6107 · Earl Lloyd Scholarship	0.00	0.00	0.00	0.0%	40,500.00
6095 · Charitable Donations	2,500.00	945.37	1,554.63	164.5%	7,600.00
6105 · Dave DeBusschere Scholarship	9,589.76	0.00	9,589.76	100.0%	182,205.44
<b>Total 6090 · Contributions &amp; Scholarships</b>	<b>12,089.76</b>	<b>945.37</b>	<b>11,144.39</b>	<b>1,178.8%</b>	<b>230,305.44</b>
<b>6115 · Depreciation Expense</b>	<b>40.91</b>	<b>45.94</b>	<b>-5.03</b>	<b>-11.0%</b>	<b>360.64</b>
<b>6130 · Insurance</b>					
6145 · Liability Insurance	0.00	0.00	0.00	0.0%	17,093.00
6151 · Dental Insurance	420.21	298.48	121.73	40.8%	3,777.30
6150 · Medical Insurance	3,537.33	3,567.31	-29.98	-0.8%	37,159.75
<b>Total 6130 · Insurance</b>	<b>3,957.54</b>	<b>3,865.79</b>	<b>91.75</b>	<b>2.4%</b>	<b>58,030.05</b>
<b>6230 · Licenses and Permits</b>					
6231 · Licenses - New York	174.15	0.00	174.15	100.0%	524.15
6232 · Intellectual Property Rights	450.00	0.00	450.00	100.0%	778.00
<b>Total 6230 · Licenses and Permits</b>	<b>624.15</b>	<b>0.00</b>	<b>624.15</b>	<b>100.0%</b>	<b>1,302.15</b>
<b>6235 · Chapter Assistance</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>26,250.00</b>
<b>6245 · Moving Expenses</b>					
6246 · Storage	372.00	245.00	127.00	51.8%	2,629.73
<b>Total 6245 · Moving Expenses</b>	<b>372.00</b>	<b>245.00</b>	<b>127.00</b>	<b>51.8%</b>	<b>2,629.73</b>
<b>6248 · New Programming</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>965.13</b>

## National Basketball Retired Players Assoc

## Profit &amp; Loss

September 2020

10/20/20

Accrual Basis

	Sep 20	Sep 19	\$ Change	% Change	Jan - Sep 20
<b>6249 · Full Court Press Expenses</b>					
6249-1 · Full Court Press International	0.00	594.00	-594.00	-100.0%	16,907.38
6249 · Full Court Press Expenses - Other	0.00	2,191.18	-2,191.18	-100.0%	10,619.67
<b>Total 6249 · Full Court Press Expenses</b>	<b>0.00</b>	<b>2,785.18</b>	<b>-2,785.18</b>	<b>-100.0%</b>	<b>27,527.05</b>
<b>6250 · Office Expense</b>					
6260 · Blackbaud Database	0.00	0.00	0.00	0.0%	8,911.66
6251 · Copier Machine	689.71	794.67	-104.96	-13.2%	7,587.21
6254 · Dues and Subscriptions	406.30	75.79	330.51	436.1%	5,121.85
6258 · Office Supplies	0.00	148.99	-148.99	-100.0%	3,212.35
6259 · Payroll Expenses	129.54	136.68	-7.14	-5.2%	2,119.54
<b>Total 6250 · Office Expense</b>	<b>1,225.55</b>	<b>1,156.13</b>	<b>69.42</b>	<b>6.0%</b>	<b>26,952.61</b>
<b>6270 · Parking, Taxi, Tolls</b>	<b>0.00</b>	<b>151.74</b>	<b>-151.74</b>	<b>-100.0%</b>	<b>0.00</b>
6285 · Pension Contribution	1,600.00	1,200.00	400.00	33.3%	17,800.00
6315 · Postage and Delivery	598.85	81.59	517.26	634.0%	3,676.86
<b>6335 · Professional Fees</b>					
6359 · Board of Directors Prof. Dev.	3,000.00	3,000.00	0.00	0.0%	27,000.00
6365 · Temp Office Help/Paid Interns	0.00	0.00	0.00	0.0%	700.00
6352 · Graphic Design	0.00	0.00	0.00	0.0%	254.98
6353 · CEO Professional Development	0.00	0.00	0.00	0.0%	2,007.66
6354 · HR Consultant	462.50	0.00	462.50	100.0%	2,975.00
6347 · Accounting	0.00	0.00	0.00	0.0%	12,336.00
6346 · Audit	0.00	0.00	0.00	0.0%	3,336.00
6348 · Consulting-Marketing	6,250.00	5,000.00	1,250.00	25.0%	42,500.00
<b>Total 6335 · Professional Fees</b>	<b>9,712.50</b>	<b>8,000.00</b>	<b>1,712.50</b>	<b>21.4%</b>	<b>91,109.64</b>
<b>6440 · Rent</b>					
6441 · New Chicago Lease	0.00	7,650.00	-7,650.00	-100.0%	19,328.49
6440 · Rent - Other	0.00	0.00	0.00	0.0%	31,100.00
<b>Total 6440 · Rent</b>	<b>0.00</b>	<b>7,650.00</b>	<b>-7,650.00</b>	<b>-100.0%</b>	<b>50,428.49</b>
<b>6450 · Repairs</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>44.00</b>
<b>6500 · Salary and Payroll Taxes</b>					
6567 · VP Membership & Player Dev					
6534 · Sr. Director of Social Impact					
6536 · CEO/President					
6548 · SVP of Ops/Events - Miller					
6520 · Digital Content Coordinator					
6525 · Membership Database Coordinator					
6540 · Sr. Director of BBall Operation					
6546 · Director of Communication & PD					
6572 · Special Projects Coordinator					
6550 · Payroll Taxes					
6202 · Commissions - Inside					
<b>Total 6500 · Salary and Payroll Taxes</b>	<b>59,678.90</b>	<b>53,006.82</b>	<b>6,672.08</b>	<b>12.6%</b>	<b>576,958.79</b>
<b>6670 · Telephone</b>	<b>159.37</b>	<b>1,183.77</b>	<b>-1,024.40</b>	<b>-86.5%</b>	<b>7,389.07</b>
6671 · Cell -Telephone	80.02	619.48	-539.46	-87.1%	2,420.18
<b>6900 · Travel &amp; Entertainment</b>					
6975 · Dir. of Communication & PR	0.00	301.60	-301.60	-100.0%	0.00
6970 · VP Membership/Player Programs	0.00	0.00	0.00	0.0%	1,507.48
6910 · Board Travel	0.00	861.41	-861.41	-100.0%	2,195.02
6940 · Exec Director Travel	116.82	2,927.49	-2,810.67	-96.0%	3,153.97
6922 · Sr. Dir. of Social Impact	0.00	46.70	-46.70	-100.0%	887.67
6916 · SVP of Ops/Events	0.00	1,302.81	-1,302.81	-100.0%	1,783.05
6923 · Sr. Dir. of Basketball Ops	0.00	0.00	0.00	0.0%	583.70
6921 · Other Staff Travel	0.00	200.00	-200.00	-100.0%	407.10
6926 · Local Travel	29.00	0.00	29.00	100.0%	1,075.90
<b>Total 6900 · Travel &amp; Entertainment</b>	<b>145.82</b>	<b>5,640.01</b>	<b>-5,494.19</b>	<b>-97.4%</b>	<b>11,593.89</b>

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**Profit & Loss**  
September 2020

	Sep 20	Sep 19	\$ Change	% Change	Jan - Sep 20
6760 · Utilities					
6770 · Cable	138.34	144.91	-6.57	-4.5%	1,299.61
<b>Total 6760 · Utilities</b>	<b>138.34</b>	<b>144.91</b>	<b>-6.57</b>	<b>-4.5%</b>	<b>1,299.61</b>
6810 · Website	1,427.43	649.00	778.43	119.9%	11,122.61
<b>Total Expense</b>	<b>96,934.60</b>	<b>283,165.00</b>	<b>-186,230.40</b>	<b>-65.8%</b>	<b>1,380,563.15</b>
<b>Net Ordinary Income</b>	<b>-95,934.60</b>	<b>-283,165.00</b>	<b>187,230.40</b>	<b>66.1%</b>	<b>84,081.77</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
7025 · Gain/Loss on Investments	0.00	0.00	0.00	0.0%	10,942.77
7010 · Interest Income	0.00	2.56	-2.56	-100.0%	0.00
7020 · Investment Income	2,341.79	3,440.07	-1,098.28	-31.9%	19,028.32
<b>Total Other Income</b>	<b>2,341.79</b>	<b>3,442.63</b>	<b>-1,100.84</b>	<b>-32.0%</b>	<b>29,971.09</b>
<b>Net Other Income</b>	<b>2,341.79</b>	<b>3,442.63</b>	<b>-1,100.84</b>	<b>-32.0%</b>	<b>29,971.09</b>
<b>Net Income</b>	<b>-93,592.81</b>	<b>-279,722.37</b>	<b>186,129.56</b>	<b>66.5%</b>	<b>114,052.86</b>



**NBRPA MARKETING, INC.**  
September 2020 Financial Statements

**NBRPA Marketing Inc.**  
**Balance Sheet**  
As of September 30, 2020

	<u>Sep 30, 20</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Wintrust - New Checking	261,350.61
<b>Total Checking/Savings</b>	<u>261,350.61</u>
<b>Other Current Assets</b>	
2150 · Due from NBRPA Assn	478.00
<b>Total Other Current Assets</b>	<u>478.00</u>
<b>Total Current Assets</b>	<u>261,828.61</u>
<b>TOTAL ASSETS</b>	<b><u>261,828.61</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
2100 · Royalties Payable	256,828.61
<b>Total Other Current Liabilities</b>	<u>256,828.61</u>
<b>Total Current Liabilities</b>	<u>256,828.61</u>
<b>Total Liabilities</b>	256,828.61
<b>Equity</b>	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
<b>Total Equity</b>	<u>5,000.00</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>261,828.61</u></b>



8:38 AM  
10/21/20  
Accrual Basis

**NBRPA Marketing Inc.**  
**Profit & Loss**  
September 2020

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	Sep 20	Jan - Sep 20
Net Income	<u>0.00</u>	<u>0.00</u>