



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

November 2020 Financial Statements

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12/04/20

Accrual Basis

National Basketball Retired Players Assoc

Balance Sheet

As of November 30, 2020

	Nov 30, 20	Nov 30, 19	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1006 · Wintrust Bank Checking	711,923.05	487,212.60	224,710.45
1007 · Wintrust Savings	30,103.71	30,101.07	2.64
1008 · Cash - Legends Foundation	218,867.22	277,554.58	-58,687.36
1009 · Wintrust Investment Account			
1019 · Unrealized Gain/Loss on Inv	-129,488.45	-65,486.96	-64,001.49
1009 · Wintrust Investment Account - Other	1,186,618.59	1,092,257.52	94,361.07
Total 1009 · Wintrust Investment Account	1,057,130.14	1,026,770.56	30,359.58
Total Checking/Savings	2,018,024.12	1,821,638.81	196,385.31
Accounts Receivable			
1200 · Accounts Receivable	85,000.00	56,500.00	28,500.00
Total Accounts Receivable	85,000.00	56,500.00	28,500.00
Other Current Assets			
2210 · Accounts Receivable Contra Acct	-85,000.00	-56,500.00	-28,500.00
1250 · Accounts Receivable - GLA	549,999.99	525,000.00	24,999.99
1360 · Investment in Marketing Co	120,314.97	120,314.97	0.00
Total Other Current Assets	585,314.96	588,814.97	-3,500.01
Total Current Assets	2,688,339.08	2,466,953.78	221,385.30
Fixed Assets			
1401 · Lightmaker	35,000.00	35,000.00	0.00
1402 · Lightmaker - AD	-35,000.00	-35,000.00	0.00
1405 · Telephone System	16,069.08	16,069.08	0.00
1406 · Telephone System-AD	-16,069.08	-16,069.08	0.00
1407 · Leasehold Improvements	7,850.00	7,850.00	0.00
1408 · Leasehold Improvements-AD	-7,778.80	-7,493.76	-285.04
1400 · Computers	35,172.39	34,680.09	492.30
1410 · Computers-Accum. Depreciation	-34,570.54	-34,373.23	-197.31
1411 · CHIPS	6,862.50	6,862.50	0.00
1412 · CHIPS-AD	-6,862.50	-6,862.50	0.00
1415 · Furniture	2,629.00	2,629.00	0.00
1416 · Furniture - AD	-2,629.00	-2,629.00	0.00
Total Fixed Assets	673.05	663.10	9.95
TOTAL ASSETS	2,689,012.13	2,467,616.88	221,395.25
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
2300 · Due to NBRPA Marketing	80.00	0.00	80.00
2250 · Deferred Income GLA	549,999.99	525,000.00	24,999.99
Total Other Current Liabilities	550,079.99	525,000.00	25,079.99
Total Current Liabilities	550,079.99	525,000.00	25,079.99
Total Liabilities	550,079.99	525,000.00	25,079.99
Equity			
3120 · Cumulative Earnings	1,227,869.19	1,319,442.68	-91,573.49
3122 · Reserve Fund	100,000.00	100,000.00	0.00
3125 · Legends Fdn Restricted Equity	218,867.22	277,554.58	-58,687.36
Net Income	592,195.73	245,619.62	346,576.11
Total Equity	2,138,932.14	1,942,616.88	196,315.26
TOTAL LIABILITIES & EQUITY	2,689,012.13	2,467,616.88	221,395.25

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National Basketball Retired Players Assoc
Profit & Loss
 November 2020

	Nov 20	Nov 19	\$ Change	% Change	Jan - Nov 20
Ordinary Income/Expense					
Income					
4133 · Legacy Fund	0.00	0.00	0.00	0.0%	45,000.00
Contributions Income					
4040 · Unrestricted GLA	0.00	0.00	0.00	0.0%	2,200,000.00
Total Contributions Income	0.00	0.00	0.00	0.0%	2,200,000.00
4090 · Membership Dues	4,250.00	7,750.00	-3,500.00	-45.2%	50,325.00
4100 · Appearance Fees Income	0.00	7,000.00	-7,000.00	-100.0%	23,405.50
4111 · Legends Conference					
4115 · Legends Sponsorship	0.00	0.00	0.00	0.0%	0.00
Total 4111 · Legends Conference	0.00	0.00	0.00	0.0%	0.00
4181 · All Star Income					
4081 · All Star Sponsorship	0.00	0.00	0.00	0.0%	255,242.42
Total 4181 · All Star Income	0.00	0.00	0.00	0.0%	255,242.42
4140 · Sponsorship Income- other	0.00	864.31	-864.31	-100.0%	3,988.71
Total Income	4,250.00	15,614.31	-11,364.31	-72.8%	2,577,961.63
Expense					
6668 · Symplicity	25,000.00	0.00	25,000.00	100.0%	25,000.00
6865 · WNBA Initiatives	0.00	0.00	0.00	0.0%	5,500.00
6860 · Alumni Days	0.00	3,075.00	-3,075.00	-100.0%	0.00
6001 · Advertising					
6007 · Webinars/Prof. Development	47.50	0.00	47.50	100.0%	1,824.32
6006 · Media Relation Networking Event	0.00	0.00	0.00	0.0%	189.14
6004 · Social Media	121.15	0.00	121.15	100.0%	1,546.63
6005 · Non Event Merchandising	0.00	0.00	0.00	0.0%	7,270.00
6238 · Membership Packages	0.00	98.98	-98.98	-100.0%	2,776.47
6239 · Legends Magazine Expenses	1,250.00	0.00	1,250.00	100.0%	14,939.23
Total 6001 · Advertising	1,418.65	98.98	1,319.67	1,333.3%	28,545.79
6058 · Annual Report	0.00	0.00	0.00	0.0%	4,285.86
6009 · All Star Event					
6009-01 · Photographer - ASW	0.00	0.00	0.00	0.0%	5,000.00
6009-02 · Videographer - ASW	0.00	0.00	0.00	0.0%	6,943.85
6009-03 · Shipping - ASW	0.00	0.00	0.00	0.0%	3,515.35
6009-04 · All Star Ticket Expense	0.00	26,880.00	-26,880.00	-100.0%	99,156.75
6009-05 · Hotel - ASW	0.00	0.00	0.00	0.0%	40,758.46
6009-06 · Travel - Board - ASW	0.00	0.00	0.00	0.0%	11,198.16
6009-07 · Travel - Staff- ASW	0.00	0.00	0.00	0.0%	818.04
6009-10 · Local Transportation - ASW	0.00	0.00	0.00	0.0%	21,760.66
6009-12 · Meals & Entertainment - ASW	0.00	21,840.07	-21,840.07	-100.0%	0.00
6009-13 · Welcome Reception - ASW	0.00	0.00	0.00	0.0%	41,117.82
6009-14 · Legends Party - ASW	0.00	0.00	0.00	0.0%	41,736.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	0.00	0.00	0.0%	3,481.20
6009-17 · AV Expenses - ASW	0.00	0.00	0.00	0.0%	45,406.42
6009-18 · Marketing - ASW	0.00	21,840.06	-21,840.06	-100.0%	34,814.09
6009-19 · Site Visit - ASW	0.00	0.00	0.00	0.0%	50.01
6009-20 · Women's Needs - ASW	0.00	0.00	0.00	0.0%	1,500.00
6009-21 · Member Breakfast - ASW	0.00	0.00	0.00	0.0%	7,500.00
6009-22 · Board Meals - ASW	0.00	0.00	0.00	0.0%	2,766.38
6009-23 · Travel Agent Fees - ASW	0.00	0.00	0.00	0.0%	705.00
6009-25 · Security - ASW	0.00	0.00	0.00	0.0%	2,930.00
6009-26 · Women of Influence Event - ASW	0.00	0.00	0.00	0.0%	15,899.12
6009-27 · Tipoff Party - ASW	0.00	0.00	0.00	0.0%	47,060.87
6009-28 · Chicago Style Party - ASW	0.00	0.00	0.00	0.0%	9,302.26
6009-29 · NBRPA Board Consultant	0.00	0.00	0.00	0.0%	182.16
6009-30 · Furniture Rental - ASW	0.00	0.00	0.00	0.0%	2,425.50
Total 6009 · All Star Event	0.00	70,560.13	-70,560.13	-100.0%	446,028.10

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Profit & Loss

November 2020

	Nov 20	Nov 19	\$ Change	% Change	Jan - Nov 20
6010 · Legend Conference					
6010-03 · Event Support - LC	0.00	0.00	0.00	0.0%	2,570.00
6010-04 · Marketing - LC	0.00	0.00	0.00	0.0%	1,816.90
6010-12 · Site Visit - LC	0.00	0.00	0.00	0.0%	608.33
6010-21 · Travel					
6010-25 · Staff - LC	0.00	0.00	0.00	0.0%	125.95
Total 6010-21 · Travel	0.00	0.00	0.00	0.0%	125.95
Total 6010 · Legend Conference	0.00	0.00	0.00	0.0%	5,121.18
6012 · Player Party Series					
6012-6 · Decor & Entertainment - PPS	0.00	0.00	0.00	0.0%	530.52
6012-7 · Marketing - PPS	0.00	0.00	0.00	0.0%	1,128.39
Total 6012 · Player Party Series	0.00	0.00	0.00	0.0%	1,658.91
6040 · Appearance Fees	500.00	4,500.00	-4,000.00	-88.9%	36,750.00
6050 · Bank Service Charges					
6055 · Credit Card Processing fees	105.77	179.07	-73.30	-40.9%	1,129.16
6057 · Investment Management Fees	0.00	0.00	0.00	0.0%	10,226.42
6050 · Bank Service Charges - Other	173.35	186.21	-12.86	-6.9%	3,610.06
Total 6050 · Bank Service Charges	279.12	365.28	-86.16	-23.6%	14,965.64
6069 · Commissions - Outside	0.00	0.00	0.00	0.0%	2,500.00
6070 · Consulting- Computers					
6075 · Computer Service/ Repairs	2,033.39	1,898.19	135.20	7.1%	19,895.10
6080 · Website Hosting & Maintenance	2,225.84	89.33	2,136.51	2,391.7%	4,249.57
Total 6070 · Consulting- Computers	4,259.23	1,987.52	2,271.71	114.3%	24,144.67
6090 · Contributions & Scholarships					
6107 · Earl Lloyd Scholarship	4,500.00	0.00	4,500.00	100.0%	45,000.00
6095 · Charitable Donations	0.00	2,500.00	-2,500.00	-100.0%	7,600.00
6105 · Dave DeBusschere Scholarship	4,794.88	4,000.00	794.88	19.9%	189,397.76
Total 6090 · Contributions & Scholarships	9,294.88	6,500.00	2,794.88	43.0%	241,997.76
6115 · Depreciation Expense	40.91	45.92	-5.01	-10.9%	442.46
6130 · Insurance					
6145 · Liability Insurance	0.00	0.00	0.00	0.0%	17,093.00
6151 · Dental Insurance	359.88	358.58	1.30	0.4%	4,497.06
6150 · Medical Insurance	3,537.33	4,188.50	-651.17	-15.6%	44,234.41
Total 6130 · Insurance	3,897.21	4,547.08	-649.87	-14.3%	65,824.47
6230 · Licenses and Permits					
6231 · Licenses - New York	0.00	0.00	0.00	0.0%	524.15
6232 · Intellectual Property Rights	100.00	0.00	100.00	100.0%	878.00
Total 6230 · Licenses and Permits	100.00	0.00	100.00	100.0%	1,402.15
6235 · Chapter Assistance	7,500.00	0.00	7,500.00	100.0%	33,750.00
6236 · Chapter- Member Incentive prgm	3,000.00	3,343.65	-343.65	-10.3%	3,000.00
6245 · Moving Expenses					
6246 · Storage	372.00	245.00	127.00	51.8%	3,373.73
Total 6245 · Moving Expenses	372.00	245.00	127.00	51.8%	3,373.73
6248 · New Programming	0.00	0.00	0.00	0.0%	965.13
6249 · Full Court Press Expenses					
6249-1 · Full Court Press International	0.00	8,306.51	-8,306.51	-100.0%	16,907.38
6249 · Full Court Press Expenses - Other	500.00	14,234.35	-13,734.35	-96.5%	11,119.67
Total 6249 · Full Court Press Expenses	500.00	22,540.86	-22,040.86	-97.8%	28,027.05

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Profit & Loss

November 2020

	Nov 20	Nov 19	\$ Change	% Change	Jan - Nov 20
6250 · Office Expense					
6260 · Blackbaud Database	0.00	0.00	0.00	0.0%	8,911.66
6251 · Copier Machine	1,379.42	794.67	584.75	73.6%	8,966.63
6254 · Dues and Subscriptions	377.30	595.49	-218.19	-36.6%	6,305.51
6258 · Office Supplies	428.50	676.19	-247.69	-36.6%	3,997.53
6259 · Payroll Expenses	130.76	192.24	-61.48	-32.0%	2,466.87
Total 6250 · Office Expense	2,315.98	2,258.59	57.39	2.5%	30,648.20
6270 · Parking, Taxi, Tolls	0.00	99.32	-99.32	-100.0%	0.00
6285 · Pension Contribution	1,600.00	1,200.00	400.00	33.3%	21,000.00
6295 · Photographer	0.00	100.00	-100.00	-100.0%	0.00
6315 · Postage and Delivery	64.48	46.96	17.52	37.3%	4,314.76
6335 · Professional Fees					
6361 · DocuSign	0.00	4,451.23	-4,451.23	-100.0%	0.00
6359 · Board of Directors Prof. Dev.	3,000.00	3,000.00	0.00	0.0%	33,000.00
6365 · Temp Office Help/Paid Interns	0.00	0.00	0.00	0.0%	700.00
6352 · Graphic Design	838.84	0.00	838.84	100.0%	1,093.82
6353 · CEO Professional Development	0.00	1,000.00	-1,000.00	-100.0%	2,007.66
6354 · HR Consultant	0.00	1,500.00	-1,500.00	-100.0%	2,975.00
6347 · Accounting	2,334.00	1,167.00	1,167.00	100.0%	17,004.00
6346 · Audlt	834.00	417.00	417.00	100.0%	5,004.00
6348 · Consulting-Marketing	9,750.00	10,000.00	-250.00	-2.5%	58,500.00
6350 · Legal Fees	2,856.00	0.00	2,856.00	100.0%	2,856.00
Total 6335 · Professional Fees	19,612.84	21,535.23	-1,922.39	-8.9%	123,140.48
6440 · Rent					
6441 · New Chicago Lease	12,000.00	7,650.00	4,350.00	56.9%	31,328.49
6440 · Rent - Other	9,000.00	0.00	9,000.00	100.0%	58,100.00
Total 6440 · Rent	21,000.00	7,650.00	13,350.00	174.5%	89,428.49
6450 · Repairs	0.00	0.00	0.00	0.0%	44.00
6500 · Salary and Payroll Taxes					
6567 · VP Membership & Player Dev					
6534 · Sr. Director of Social Impact					
6536 · CEO/President					
6548 · SVP of Ops/Events - Miller					
6520 · Digital Content Coordinator					
6525 · Membership Database Coordinator					
6540 · Sr. Director of BBall Operation					
6546 · Director of Communication & PD					
6572 · Special Projects Coordinator					
6550 · Payroll Taxes					
6202 · Commissions - Inside					
Total 6500 · Salary and Payroll Taxes	73,738.43	84,528.30	-10,789.87	-12.8%	738,344.32
6670 · Telephone	426.97	832.29	-405.32	-48.7%	8,363.27
6671 · Cell -Telephone	680.02	510.04	169.98	33.3%	3,680.22
6900 · Travel & Entertainment					
6970 · VP Membership/Player Programs	0.00	741.45	-741.45	-100.0%	1,507.48
6910 · Board Travel					
6911 · Retreat	0.00	17,459.25	-17,459.25	-100.0%	0.00
6910 · Board Travel - Other	0.00	1,231.02	-1,231.02	-100.0%	2,195.02
Total 6910 · Board Travel	0.00	18,690.27	-18,690.27	-100.0%	2,195.02

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6940 · Exec Director Travel	0.00	1,488.81	-1,488.81	-100.0%	3,153.97
6922 · Sr. Dir. of Social Impact	0.00	446.94	-446.94	-100.0%	887.67
6916 · SVP of Ops/Events	0.00	1,107.47	-1,107.47	-100.0%	1,783.05
6923 · Sr. Dir. of Basketball Ops	0.00	0.00	0.00	0.0%	583.70
6921 · Other Staff Travel	0.00	0.00	0.00	0.0%	407.10
6926 · Local Travel	66.09	0.00	66.09	100.0%	1,718.90
Total 6900 · Travel & Entertainment	66.09	22,474.94	-22,408.85	-99.7%	12,236.89
6760 · Utilities					
6770 · Cable	145.51	144.91	0.60	0.4%	1,575.30
Total 6760 · Utilities	145.51	144.91	0.60	0.4%	1,575.30
6800 · Video Production	0.00	550.00	-550.00	-100.0%	0.00
6810 · Website	599.00	1,314.00	-715.00	-54.4%	11,825.61
Total Expense	176,411.32	261,054.00	-84,642.68	-32.4%	2,017,884.44
Net Ordinary Income	-172,161.32	-245,439.69	73,278.37	29.9%	560,077.19
Other Income/Expense					
Other Income					
7025 · Gain/Loss on Investments	0.00	0.00	0.00	0.0%	10,942.77
7010 · Interest Income	0.00	2.39	-2.39	-100.0%	0.00
7020 · Investment Income	1,068.21	1,375.98	-307.77	-22.4%	21,175.77
Total Other Income	1,068.21	1,378.37	-310.16	-22.5%	32,118.54
Net Other Income	1,068.21	1,378.37	-310.16	-22.5%	32,118.54
Net Income	-171,093.11	-244,061.32	72,968.21	29.9%	592,195.73



NBRPA MARKETING, INC.
November 2020 Financial Statements

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Accrual Basis

NBRPA Marketing Inc.
Balance Sheet
As of November 30, 2020

	<u>Nov 30, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	306,512.06
Total Checking/Savings	306,512.06
Other Current Assets	
2150 · Due from NBRPA Assn	80.00
Total Other Current Assets	80.00
Total Current Assets	306,592.06
TOTAL ASSETS	306,592.06
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	301,592.06
Total Other Current Liabilities	301,592.06
Total Current Liabilities	301,592.06
Total Liabilities	301,592.06
Equity	
31000 · Additional Paid in Capital	120,314.97
32000 · Retained Earnings	-115,314.97
Total Equity	5,000.00
TOTAL LIABILITIES & EQUITY	306,592.06

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NBRPA Marketing Inc.
Profit & Loss
November 2020

	<u>Nov 20</u>	<u>Jan - Nov 20</u>
Net Income	<u>0.00</u>	<u>0.00</u>