



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION**  
March 2021 Financial Statements

8:21 AM

## National Basketball Retired Players Assoc

## Balance Sheet

As of March 31, 2021

04/23/21

Accrual Basis

	Mar 31, 21	Mar 31, 20	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1006 · Wintrust Bank Checking	1,336,426.28	1,120,307.19	216,119.09
1007 · Wintrust Savings	30,113.60	30,103.71	9.89
1008 · Cash - Legends Foundation	212,923.59	270,305.12	-57,381.53
1009 · Wintrust Investment Account			
1019 · Unrealized Gain/Loss on Inv	-167,618.45	88,209.58	-255,828.03
1009 · Wintrust Investment Account - Other	1,239,607.94	959,551.05	280,056.89
<b>Total 1009 · Wintrust Investment Account</b>	<b>1,071,989.49</b>	<b>1,047,760.63</b>	<b>24,228.86</b>
<b>Total Checking/Savings</b>	<b>2,651,452.96</b>	<b>2,468,476.65</b>	<b>182,976.31</b>
<b>Accounts Receivable</b>			
1200 · Accounts Receivable	0.00	149,000.00	-149,000.00
<b>Total Accounts Receivable</b>	<b>0.00</b>	<b>149,000.00</b>	<b>-149,000.00</b>
<b>Other Current Assets</b>			
2210 · Accounts Receivable Contra Acct	0.00	-149,000.00	149,000.00
1250 · Accounts Receivable - GLA	200,000.00	175,000.00	25,000.00
1360 · Investment in Marketing Co	120,314.97	120,314.97	0.00
<b>Total Other Current Assets</b>	<b>320,314.97</b>	<b>146,314.97</b>	<b>174,000.00</b>
<b>Total Current Assets</b>	<b>2,971,767.93</b>	<b>2,763,791.62</b>	<b>207,976.31</b>
<b>Fixed Assets</b>			
1401 · Lightmaker	35,000.00	35,000.00	0.00
1402 · Lightmaker - AD	-35,000.00	-35,000.00	0.00
1405 · Telephone System	16,069.08	16,069.08	0.00
1406 · Telephone System-AD	-16,069.08	-16,069.08	0.00
1407 · Leasehold Improvements	7,850.00	7,850.00	0.00
1408 · Leasehold Improvements-AD	-7,873.68	-7,588.74	-284.94
1400 · Computers	35,172.39	35,172.39	0.00
1410 · Computers-Accum. Depreciation	-34,639.14	-34,418.45	-220.69
1411 · CHIPS	6,862.50	6,862.50	0.00
1412 · CHIPS-AD	-6,862.50	-6,862.50	0.00
1415 · Furniture	2,629.00	2,629.00	0.00
1416 · Furniture - AD	-2,629.00	-2,629.00	0.00
<b>Total Fixed Assets</b>	<b>509.57</b>	<b>1,015.20</b>	<b>-505.63</b>
<b>TOTAL ASSETS</b>	<b>2,972,277.50</b>	<b>2,764,806.82</b>	<b>207,470.68</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Other Current Liabilities</b>			
2300 · Due to NBRPA Marketing	199.00	153.00	46.00
2250 · Deferred Income GLA	200,000.00	175,000.00	25,000.00
<b>Total Other Current Liabilities</b>	<b>200,199.00</b>	<b>175,153.00</b>	<b>25,046.00</b>
<b>Total Current Liabilities</b>	<b>200,199.00</b>	<b>175,153.00</b>	<b>25,046.00</b>
<b>Total Liabilities</b>	<b>200,199.00</b>	<b>175,153.00</b>	<b>25,046.00</b>
<b>Equity</b>			
3123 · Health Screening Reserve	326,840.54	0.00	326,840.54
3120 · Cumulative Earnings	1,202,666.79	1,332,869.19	-130,202.40
3122 · Reserve Fund	100,000.00	100,000.00	0.00
3125 · Legends Fdtn Restricted Equity	212,923.59	270,305.12	-57,381.53
Net Income	929,647.58	886,479.51	43,168.07
<b>Total Equity</b>	<b>2,772,078.50</b>	<b>2,589,653.82</b>	<b>182,424.68</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>2,972,277.50</b>	<b>2,764,806.82</b>	<b>207,470.68</b>

8:20 AM

## National Basketball Retired Players Assoc

## Profit &amp; Loss

March 2021

04/23/21

Accrual Basis

	Mar 21	Mar 20	\$ Change	% Change	Jan - Mar 21
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Contributions Income</b>					
4040 · Unrestricted GLA	1,200,000.00	1,100,000.00	100,000.00	9.1%	1,200,000.00
<b>Total Contributions Income</b>	1,200,000.00	1,100,000.00	100,000.00	9.1%	1,200,000.00
4133 · Legacy Fund	0.00	0.00	0.00	0.0%	45,000.00
4090 · Membership Dues	1,750.00	1,750.00	0.00	0.0%	7,000.00
4142 · Board Contributions	0.00	0.00	0.00	0.0%	745.81
4111 · Legends Conference					
4115 · Legends Sponsorship	1,198.00	0.00	1,198.00	100.0%	1,198.00
<b>Total 4111 · Legends Conference</b>	1,198.00	0.00	1,198.00	100.0%	1,198.00
4181 · All Star Income					
4081 · All Star Sponsorship	0.00	99,500.00	-99,500.00	-100.0%	0.00
<b>Total 4181 · All Star Income</b>	0.00	99,500.00	-99,500.00	-100.0%	0.00
4140 · Sponsorship Income- other	0.00	270.00	-270.00	-100.0%	12,397.44
4112 · Legends Care	0.00	0.00	0.00	0.0%	10,265.00
4100 · Appearance Fees Income	0.00	12,750.00	-12,750.00	-100.0%	0.00
4114 · Full Court Press Revenue	0.00	0.00	0.00	0.0%	15,000.00
<b>Total Income</b>	1,202,948.00	1,214,270.00	-11,322.00	-0.9%	1,291,606.25
<b>Expense</b>					
6500 · Salary and Payroll Taxes					
6536 · President/CEO					
6534 · Sr. Director of Social Impact					
6540 · Sr. Director of BBall Operation					
6548 · SVP of Ops/Events - Miller					
6572 · Operations & Events Coordinator					
6520 · Digital Content Coordinator					
6567 · VP Membership & Player Progr.					
6546 · Head of Content & Communication					
6525 · Membership Database Coordinator					
6550 · Payroll Taxes					
6259 · Payroll Expenses					
<b>Total 6500 · Salary and Payroll Taxes</b>	69,855.68	59,976.10	9,879.58	16.5%	210,866.31
6130 · Insurance					
6151 · Dental Insurance	635.27	838.89	-203.62	-24.3%	1,415.36
6150 · Medical Insurance	8,125.67	4,272.42	3,853.25	90.2%	18,055.61
<b>Total 6130 · Insurance</b>	8,760.94	5,111.31	3,649.63	71.4%	19,470.97
6205 · Other Benefits					
6285 · Pension Contribution	1,700.00	2,800.00	-1,100.00	-39.3%	5,100.00
6069 · Commissions - Outside	0.00	2,500.00	-2,500.00	-100.0%	0.00
<b>Total 6205 · Other Benefits</b>	1,700.00	5,300.00	-3,600.00	-67.9%	5,100.00
6335 · Professional Fees					
6347 · Accounting	2,334.00	0.00	2,334.00	100.0%	2,334.00
6346 · Audit	834.00	0.00	834.00	100.0%	834.00
6350 · Legal Fees	5,325.00	0.00	5,325.00	100.0%	5,325.00
6348 · Outside Comm. & Mktg Consulting	6,250.00	5,000.00	1,250.00	25.0%	22,250.00
6359 · Board of Directors Prof. Advls.	1,000.00	3,000.00	-2,000.00	-66.7%	5,000.00
6368 · Executive Coaching	2,000.00	0.00	2,000.00	100.0%	4,000.00
6352 · Graphic Design	1,530.00	0.00	1,530.00	100.0%	1,530.00
6004 · Media	9,101.11	0.00	9,101.11	100.0%	9,498.28
6367 · OnBoard	0.00	0.00	0.00	0.0%	5,840.00

8:20 AM

## National Basketball Retired Players Assoc

## Profit &amp; Loss

March 2021

04/23/21

Accrual Basis

	Mar 21	Mar 20	\$ Change	% Change	Jan - Mar 21
6353 · CEO Professional Development	79.00	0.00	79.00	100.0%	79.00
6007 · Webinars/Prof. Development	500.00	0.00	500.00	100.0%	500.00
<b>Total 6335 · Professional Fees</b>	<b>28,953.11</b>	<b>8,000.00</b>	<b>20,953.11</b>	<b>261.9%</b>	<b>57,190.28</b>
<b>6445 · Operating Costs</b>					
6440 · Rent					
6441 · 444 N. Michigan - Rent	6,442.83	0.00	6,442.83	100.0%	19,328.49
6440 · Rent - Other	0.00	7,650.00	-7,650.00	-100.0%	0.00
<b>Total 6440 · Rent</b>	<b>6,442.83</b>	<b>7,650.00</b>	<b>-1,207.17</b>	<b>-15.8%</b>	<b>19,328.49</b>
6245 · Office Move/Decor	1,370.83	0.00	1,370.83	100.0%	2,061.72
6446 · Cogent Internet	700.00	0.00	700.00	100.0%	2,100.00
6251 · Copier Machine	689.71	1,589.34	-899.63	-56.6%	2,069.13
6258 · Office Supplies	770.21	56.55	713.66	1,262.0%	1,389.03
6254 · Subscriptions & Registrations	551.96	1,959.54	-1,407.58	-71.8%	1,702.25
6670 · Telephone	539.83	899.20	-359.37	-40.0%	1,229.55
6671 · Cell -Telephone	250.00	130.02	119.98	92.3%	810.08
6075 · IT/Computer Maintenance	2,091.92	1,955.39	136.53	7.0%	6,480.98
6810 · Website	646.00	104.00	542.00	521.2%	1,475.00
6080 · Website Hosting & Maintenance	311.16	49.99	261.17	522.4%	670.48
6055 · Credit Card Processing fees	18.36	51.71	-33.35	-64.5%	201.37
6315 · Postage and Delivery	1,029.29	527.04	502.25	95.3%	1,377.84
6145 · Liability Insurance	0.00	0.00	0.00	0.0%	416.00
6246 · Storage	382.00	490.00	-108.00	-22.0%	469.00
6050 · Bank Service Charges					
6057 · Investment Management Fees	0.00	0.00	0.00	0.0%	2,807.68
6050 · Bank Service Charges - Other	200.60	524.30	-323.70	-61.7%	560.15
<b>Total 6050 · Bank Service Charges</b>	<b>200.60</b>	<b>524.30</b>	<b>-323.70</b>	<b>-61.7%</b>	<b>3,367.83</b>
6770 · Cable	174.52	162.46	12.06	7.4%	517.82
6230 · Licenses and Permits					
6232 · Intellectual Property Rights	0.00	0.00	0.00	0.0%	225.00
<b>Total 6230 · Licenses and Permits</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>225.00</b>
<b>Total 6445 · Operating Costs</b>	<b>16,169.22</b>	<b>16,149.54</b>	<b>19.68</b>	<b>0.1%</b>	<b>45,891.57</b>
<b>6900 · Travel &amp; Entertainment</b>					
6910 · Board Travel	553.40	0.00	553.40	100.0%	1,299.21
6940 · Exec Director Travel	527.84	1,092.07	-564.23	-51.7%	527.84
6922 · Sr. Dir. of Social Impact	0.00	388.97	-388.97	-100.0%	0.00
6916 · SVP of Ops/Events	0.00	975.40	-975.40	-100.0%	0.00
6975 · Head of Content/Communication	610.68	0.00	610.68	100.0%	610.68
6921 · Other Staff Travel	0.00	158.98	-158.98	-100.0%	0.00
6270 · Parking, Taxi, Tolls	45.00	0.00	45.00	100.0%	162.75
6926 · Local Travel	0.00	100.34	-100.34	-100.0%	0.00
<b>Total 6900 · Travel &amp; Entertainment</b>	<b>1,736.92</b>	<b>2,715.76</b>	<b>-978.84</b>	<b>-36.0%</b>	<b>2,600.48</b>
<b>6701 · Player Programs &amp; Benefits</b>					
6702 · CVENT	1,285.00	0.00	1,285.00	100.0%	1,285.00
6040 · Appearance Fees	0.00	14,750.00	-14,750.00	-100.0%	0.00
6260 · Blackbaud Database	0.00	0.00	0.00	0.0%	8,561.69
6238 · Membership Packages	0.00	57.63	-57.63	-100.0%	0.00
6005 · Non Event Merchandising	506.00	0.00	506.00	100.0%	506.00
6239 · Legends Magazine Expenses	1,750.00	0.00	1,750.00	100.0%	3,750.00
6235 · Chapter Assistance	3,750.00	0.00	3,750.00	100.0%	3,750.00
6090 · Contributions & Scholarships					
6095 · Charitable Donations	500.00	0.00	500.00	100.0%	3,000.00
<b>Total 6090 · Contributions &amp; Scholarships</b>	<b>500.00</b>	<b>0.00</b>	<b>500.00</b>	<b>100.0%</b>	<b>3,000.00</b>
6249 · Full Court Press Expenses	0.00	0.00	0.00	0.0%	2,500.00

8:20 AM

## National Basketball Retired Players Assoc

## Profit &amp; Loss

March 2021

04/23/21

Accrual Basis

	Mar 21	Mar 20	\$ Change	% Change	Jan - Mar 21
6865 · WNBA Initiatives	0.00	5,500.00	-5,500.00	-100.0%	0.00
<b>Total 6701 · Player Programs &amp; Benefits</b>	<b>7,791.00</b>	<b>20,307.63</b>	<b>-12,516.63</b>	<b>-61.6%</b>	<b>23,352.69</b>
6012 · HBCU Hoops/Player Party Series					
6012-7 · Marketing - PPS	0.00	430.00	-430.00	-100.0%	0.00
<b>Total 6012 · HBCU Hoops/Player Party Series</b>	<b>0.00</b>	<b>430.00</b>	<b>-430.00</b>	<b>-100.0%</b>	<b>0.00</b>
6009 · All Star Event					
6009-00 · All-Star Activations	750.00	0.00	750.00	100.0%	750.00
6009-01 · Photographer - ASW	0.00	5,000.00	-5,000.00	-100.0%	0.00
6009-02 · Videographer - ASW	0.00	6,943.85	-6,943.85	-100.0%	0.00
6009-03 · Shipping - ASW	0.00	3,515.35	-3,515.35	-100.0%	0.00
6009-04 · All StarTicket Expense	0.00	3,664.71	-3,664.71	-100.0%	0.00
6009-05 · Hotel - ASW	0.00	15,971.63	-15,971.63	-100.0%	0.00
6009-06 · Travel - Board - ASW	0.00	2,284.87	-2,284.87	-100.0%	0.00
6009-07 · Travel - Staff- ASW	0.00	314.71	-314.71	-100.0%	0.00
6009-10 · Local Transportation - ASW	0.00	4,272.75	-4,272.75	-100.0%	0.00
6009-13 · Welcome Reception - ASW	0.00	39,117.82	-39,117.82	-100.0%	0.00
6009-14 · Legends Party - ASW	0.00	41,236.00	-41,236.00	-100.0%	0.00
6009-15 · Staff/Intern Meals Expense ASW	0.00	2,319.13	-2,319.13	-100.0%	0.00
6009-17 · AV Expenses - ASW	0.00	36,406.42	-36,406.42	-100.0%	0.00
6009-18 · Marketing - ASW	0.00	10,328.91	-10,328.91	-100.0%	0.00
6009-21 · Member Breakfast - ASW	0.00	12,500.00	-12,500.00	-100.0%	0.00
6009-22 · Board Meals - ASW	0.00	1,500.00	-1,500.00	-100.0%	0.00
6009-23 · Travel Agent Fees - ASW	0.00	70.00	-70.00	-100.0%	0.00
6009-26 · Women of Influence Event - ASW	0.00	9,399.12	-9,399.12	-100.0%	0.00
6009-27 · Tipoff Party - ASW	0.00	47,060.87	-47,060.87	-100.0%	0.00
6009-28 · Chicago Style Party - ASW	0.00	9,302.26	-9,302.26	-100.0%	0.00
<b>Total 6009 · All Star Event</b>	<b>750.00</b>	<b>251,208.40</b>	<b>-250,458.40</b>	<b>-99.7%</b>	<b>750.00</b>
<b>Total Expense</b>	<b>135,716.87</b>	<b>369,198.74</b>	<b>-233,481.87</b>	<b>-63.2%</b>	<b>365,222.30</b>
<b>Net Ordinary Income</b>	<b>1,067,231.13</b>	<b>845,071.26</b>	<b>222,159.87</b>	<b>26.3%</b>	<b>926,383.95</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
7020 · Investment Income	2,348.68	2,948.89	-600.21	-20.4%	3,386.20
<b>Total Other Income</b>	<b>2,348.68</b>	<b>2,948.89</b>	<b>-600.21</b>	<b>-20.4%</b>	<b>3,386.20</b>
<b>Other Expense</b>					
6115 · Depreciation Expense	40.83	33.43	7.40	22.1%	122.57
<b>Total Other Expense</b>	<b>40.83</b>	<b>33.43</b>	<b>7.40</b>	<b>22.1%</b>	<b>122.57</b>
<b>Net Other Income</b>	<b>2,307.85</b>	<b>2,915.46</b>	<b>-607.61</b>	<b>-20.8%</b>	<b>3,263.63</b>
<b>Net Income</b>	<b>1,069,538.98</b>	<b>847,986.72</b>	<b>221,552.26</b>	<b>26.1%</b>	<b>929,647.58</b>



**NBRPA MARKETING, INC.**  
March 2021 Financial Statements

**NBRPA Marketing Inc.**  
**Balance Sheet**  
As of March 31, 2021

	<u>Mar 31, 21</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Wintrust - New Checking	198,329.95
<b>Total Checking/Savings</b>	198,329.95
<b>Other Current Assets</b>	
2150 - Due from NBRPA Assn	199.00
<b>Total Other Current Assets</b>	199.00
<b>Total Current Assets</b>	198,528.95
<b>TOTAL ASSETS</b>	<b>198,528.95</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Other Current Liabilities	
2100 - Royalties Payable	193,528.95
<b>Total Other Current Liabilities</b>	193,528.95
<b>Total Current Liabilities</b>	193,528.95
<b>Total Liabilities</b>	193,528.95
<b>Equity</b>	
31000 - Additional Paid in Capital	120,314.97
32000 - Retained Earnings	-115,314.97
<b>Total Equity</b>	5,000.00
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>198,528.95</b>

9:47 AM  
04/23/21  
Accrual Basis

**NBRPA Marketing Inc.**  
**Profit & Loss**  
**March 2021**

---

	<u>Mar 21</u>	<u>Jan - Mar 21</u>
<b>Net Income</b>	<u>0.00</u>	<u>0.00</u>