



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION
November 2021 Financial Statements

12:29 PM
12/10/21
Accrual Basis

National Basketball Retired Players Assoc
Balance Sheet
As of November 30, 2021

	Nov 30, 21	Nov 30, 20	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1006 · Wintrust Bank Checking	2,029,079.19	711,923.05	1,317,156.14
1007 · Wintrust Savings	326,880.01	30,103.71	296,776.30
1008 · Cash - Legends Foundation	308,517.28	218,867.22	89,650.06
1009 · Wintrust Investment Account			
1019 · Unrealized Gain/Loss on Inv	-19,557.15	-129,488.45	109,931.30
1009 · Wintrust Investment Account - Other	1,392,527.37	1,186,618.59	205,908.78
Total 1009 · Wintrust Investment Account	1,372,970.22	1,057,130.14	315,840.08
Total Checking/Savings	4,037,446.70	2,018,024.12	2,019,422.58
Accounts Receivable			
1200 · Accounts Receivable	26,500.00	85,000.00	-58,500.00
Total Accounts Receivable	26,500.00	85,000.00	-58,500.00
Other Current Assets			
2210 · Accounts Receivable Contra Acct	-26,500.00	-85,000.00	58,500.00
1250 · Accounts Receivable - GLA	200,000.00	549,999.99	-349,999.99
1360 · Investment in Marketing Co	120,314.97	120,314.97	0.00
Total Other Current Assets	293,814.97	585,314.96	-291,499.99
Total Current Assets	4,357,761.67	2,688,339.08	1,669,422.59
Fixed Assets			
1401 · Lightmaker	35,000.00	35,000.00	0.00
1402 · Lightmaker - AD	-35,000.00	-35,000.00	0.00
1405 · Telephone System	16,194.95	16,069.08	125.87
1406 · Telephone System-AD	-16,069.08	-16,069.08	0.00
1407 · Leasehold Improvements	7,850.00	7,850.00	0.00
1408 · Leasehold Improvements-AD	-7,850.00	-7,778.80	-71.20
1400 · Computers	35,172.39	35,172.39	0.00
1410 · Computers-Accum. Depreciation	-34,776.34	-34,570.54	-205.80
1411 · CHIPS	6,862.50	6,862.50	0.00
1412 · CHIPS-AD	-6,862.50	-6,862.50	0.00
1415 · Furniture	2,629.00	2,629.00	0.00
1416 · Furniture - AD	-2,629.00	-2,629.00	0.00
Total Fixed Assets	521.92	673.05	-151.13
TOTAL ASSETS	4,358,283.59	2,689,012.13	1,669,271.46
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
2300 · Due to NBRPA Marketing	456.25	80.00	376.25
2250 · Deferred Income GLA	200,000.00	549,999.99	-349,999.99
Total Other Current Liabilities	200,456.25	550,079.99	-349,623.74
Total Current Liabilities	200,456.25	550,079.99	-349,623.74
Total Liabilities	200,456.25	550,079.99	-349,623.74
Equity			
3123 · Health Screening Reserve	326,880.01	0.00	326,880.01
3120 · Cumulative Earnings	1,102,627.32	1,227,869.19	-125,241.87
3122 · Reserve Fund	100,000.00	100,000.00	0.00
3125 · Legends Fdtn Restricted Equity	308,517.28	218,867.22	89,650.06
Net Income	2,319,802.73	592,195.73	1,727,607.00
Total Equity	4,157,827.34	2,138,932.14	2,018,895.20
TOTAL LIABILITIES & EQUITY	4,358,283.59	2,689,012.13	1,669,271.46

12:29 PM

National Basketball Retired Players Assoc

Profit & Loss

November 2021

12/10/21

Accrual Basis

	Nov 21	Nov 20	\$ Change	% Change	Jan - Nov 21
Ordinary Income/Expense					
Income					
4250 · Aria 360	0.00	0.00	0.00	0.0%	500,000.00
Contributions Income					
4040 · Unrestricted GLA	0.00	0.00	0.00	0.0%	3,600,000.00
Total Contributions Income	0.00	0.00	0.00	0.0%	3,600,000.00
4133 · Legacy Fund	0.00	0.00	0.00	0.0%	45,000.00
4090 · Membership Dues	7,275.00	4,250.00	3,025.00	71.2%	60,050.00
4142 · Board Contributions	0.00	0.00	0.00	0.0%	745.81
4111 · Legends Conference					
4115 · Legends Sponsorship	0.00	0.00	0.00	0.0%	32,500.00
Total 4111 · Legends Conference	0.00	0.00	0.00	0.0%	32,500.00
4181 · All Star Income					
4081 · All Star Sponsorship	0.00	0.00	0.00	0.0%	20,000.00
Total 4181 · All Star Income	0.00	0.00	0.00	0.0%	20,000.00
4140 · Sponsorship Income- other	1,148.54	0.00	1,148.54	100.0%	21,936.30
4112 · Legends Care	6,334.03	0.00	6,334.03	100.0%	31,094.03
4100 · Appearance Fees Income	15,000.00	0.00	15,000.00	100.0%	91,000.00
4114 · Full Court Press Revenue	0.00	0.00	0.00	0.0%	15,000.00
Total Income	29,757.57	4,250.00	25,507.57	600.2%	4,417,326.14
Expense					
6500 · Salary and Payroll Taxes					
6536 · President/CEO					
6534 · Sr. Director of Social Impact					
6540 · Sr. Director of BBall Operation					
6548 · SVP of Ops/Events - Miller					
6572 · Operations & Events Coordinator					
6520 · Digital Content Coordinator					
6567 · VP Membership & Player Progr.					
6546 · Head of Content & Communication					
6525 · Membership Database Coordinator					
6550 · Payroll Taxes					
6365 · Temp Office Help/Paid Interns					
6259 · Payroll Expenses					
Total 6500 · Salary and Payroll Taxes	67,971.36	71,396.69	-3,425.33	-4.8%	832,979.80
6130 · Insurance					
6151 · Dental Insurance	541.77	359.88	181.89	50.5%	6,017.32
6150 · Medical Insurance	6,392.83	3,537.33	2,855.50	80.7%	72,210.47
Total 6130 · Insurance	6,934.60	3,897.21	3,037.39	77.9%	78,227.79
6205 · Other Benefits					
6285 · Pension Contribution	1,600.00	1,600.00	0.00	0.0%	18,400.00
6202 · Commissions - Inside	0.00	2,472.50	-2,472.50	-100.0%	11,475.00
Total 6205 · Other Benefits	1,600.00	4,072.50	-2,472.50	-60.7%	29,875.00

National Basketball Retired Players Assoc

Profit & Loss

November 2021

12/10/21

Accrual Basis

	Nov 21	Nov 20	\$ Change	% Change	Jan - Nov 21
6335 · Professional Fees					
6347 · Accounting	2,334.00	2,334.00	0.00	0.0%	12,837.00
6346 · Audit	834.00	834.00	0.00	0.0%	4,587.00
6350 · Legal Fees	99.00	2,856.00	-2,757.00	-96.5%	17,217.25
6348 · Outside Comm. & Mktg Consulting	15,250.00	9,750.00	5,500.00	56.4%	85,650.00
6359 · Board of Directors Prof. Advis.	2,000.00	3,000.00	-1,000.00	-33.3%	22,000.00
6368 · Executive Coaching	1,000.00	0.00	1,000.00	100.0%	11,000.00
6352 · Graphic Design	0.00	838.84	-838.84	-100.0%	3,365.33
6004 · Media	291.52	121.15	170.37	140.6%	11,675.81
6354 · HR Consultant	0.00	0.00	0.00	0.0%	1,387.50
6367 · OnBoard	0.00	0.00	0.00	0.0%	5,840.00
6006 · Media Relation Networking Event	0.00	0.00	0.00	0.0%	3,000.00
6353 · CEO Professional Development	79.00	0.00	79.00	100.0%	1,370.50
6007 · Webinars/Prof. Development	130.50	47.50	83.00	174.7%	1,003.41
Total 6335 · Professional Fees	22,018.02	19,781.49	2,236.53	11.3%	180,933.80
6445 · Operating Costs					
6440 · Rent					
6441 · 444 N. Michigan - Rent	6,650.67	12,000.00	-5,349.33	-44.6%	71,702.49
6440 · Rent - Other	0.00	9,000.00	-9,000.00	-100.0%	0.00
Total 6440 · Rent	6,650.67	21,000.00	-14,349.33	-68.3%	71,702.49
6245 · Office Move/Decor	3,798.31	0.00	3,798.31	100.0%	13,247.43
6446 · Cogent Internet	700.00	0.00	700.00	100.0%	7,700.00
6251 · Copier Machine	705.72	1,379.42	-673.70	-48.8%	7,650.85
6258 · Office Supplies	2,175.86	428.50	1,747.36	407.8%	6,176.74
6254 · Subscriptions & Registrations	1,092.72	377.30	715.42	189.6%	5,362.85
6670 · Telephone	359.09	426.97	-67.88	-15.9%	4,939.74
6671 · Cell -Telephone	300.00	680.02	-380.02	-55.9%	3,712.17
6075 · IT/Computer Maintenance	2,087.98	2,033.39	54.59	2.7%	24,242.68
6810 · Website	286.00	599.00	-313.00	-52.3%	3,940.00
6080 · Website Hosting & Maintenance	138.99	2,225.84	-2,086.85	-93.8%	1,572.85
6055 · Credit Card Processing fees	338.38	105.77	232.61	219.9%	2,338.03
6315 · Postage and Delivery	116.67	64.48	52.19	80.9%	5,477.72
6145 · Liability Insurance	0.00	0.00	0.00	0.0%	18,342.00
6246 · Storage	473.00	372.00	101.00	27.2%	3,751.00
6050 · Bank Service Charges					
6057 · Investment Management Fees	0.00	0.00	0.00	0.0%	12,103.34
6050 · Bank Service Charges - Other	242.90	173.35	69.55	40.1%	2,824.35
Total 6050 · Bank Service Charges	242.90	173.35	69.55	40.1%	14,927.69
6770 · Cable	197.61	145.51	52.10	35.8%	1,863.80
6230 · Licenses and Permits					
6232 · Intellectual Property Rights	0.00	100.00	-100.00	-100.0%	225.00
Total 6230 · Licenses and Permits	0.00	100.00	-100.00	-100.0%	225.00
Total 6445 · Operating Costs	19,663.90	30,111.55	-10,447.65	-34.7%	197,173.04
6900 · Travel & Entertainment					
6910 · Board Travel	0.00	0.00	0.00	0.0%	2,526.21
6940 · Exec Director Travel	1,691.70	0.00	1,691.70	100.0%	7,869.58
6930 · Operations & Events Coordinator	0.00	0.00	0.00	0.0%	977.50
6922 · Sr. Dir. of Social Impact	20.88	0.00	20.88	100.0%	3,639.65
6923 · Sr. Dir. of Basketball Ops	469.08	0.00	469.08	100.0%	1,686.05
6970 · VP Membership/Player Programs	0.00	0.00	0.00	0.0%	2,962.97
6928 · Digital Content Coordinator	0.00	0.00	0.00	0.0%	774.97
6916 · SVP of Ops/Events	107.92	0.00	107.92	100.0%	1,862.68
6975 · Head of Content/Communication	0.00	0.00	0.00	0.0%	6,465.11
6921 · Other Staff Travel	35.00	0.00	35.00	100.0%	1,349.22
6270 · Parking, Taxi, Tolls	160.38	0.00	160.38	100.0%	1,474.27
6926 · Local Travel	0.00	66.09	-66.09	-100.0%	0.00
Total 6900 · Travel & Entertainment	2,484.96	66.09	2,418.87	3,660.0%	31,588.21

National Basketball Retired Players Assoc

Profit & Loss

November 2021

12/10/21

Accrual Basis

	Nov 21	Nov 20	\$ Change	% Change	Jan - Nov 21
6701 · Player Programs & Benefits					
6703 · Aria 360 Expenses	10,000.00	0.00	10,000.00	100.0%	77,832.96
6702 · CVENT	1,285.00	0.00	1,285.00	100.0%	2,570.00
6040 · Appearance Fees	31,500.00	500.00	31,000.00	6,200.0%	111,600.00
6260 · Blackbaud Database	0.00	0.00	0.00	0.0%	8,561.69
6238 · Membership Packages	3,000.00	0.00	3,000.00	100.0%	3,000.00
6800 · Video Production	0.00	0.00	0.00	0.0%	229.08
6005 · Non Event Merchandising	5,513.90	0.00	5,513.90	100.0%	6,019.90
6239 · Legends Magazine Expenses	6,609.50	1,250.00	5,359.50	428.8%	22,634.50
6235 · Chapter Assistance	0.00	7,500.00	-7,500.00	-100.0%	31,181.05
6236 · Chapter- Member Incentive prgm	0.00	3,000.00	-3,000.00	-100.0%	0.00
6090 · Contributions & Scholarships					
6105 · Dave DeBusschere Scholarship	0.00	4,794.88	-4,794.88	-100.0%	212,598.04
6107 · Earl Lloyd Scholarship	0.00	4,500.00	-4,500.00	-100.0%	45,000.00
6108 · HBCU Scholarship	5,000.00	0.00	5,000.00	100.0%	50,000.00
6095 · Charitable Donations	0.00	0.00	0.00	0.0%	3,000.00
Total 6090 · Contributions & Scholarships	5,000.00	9,294.88	-4,294.88	-46.2%	310,598.04
6249 · Full Court Press Expenses	467.74	500.00	-32.26	-6.5%	5,964.90
6248 · New Programming	0.00	0.00	0.00	0.0%	4,031.75
6669 · Player App	0.00	0.00	0.00	0.0%	60,000.00
6668 · Symplicity	0.00	25,000.00	-25,000.00	-100.0%	0.00
6865 · WNBA Initiatives	0.00	0.00	0.00	0.0%	10,097.04
6860 · Alumni Days & Recruitment	823.00	0.00	823.00	100.0%	823.00
Total 6701 · Player Programs & Benefits	64,199.14	47,044.88	17,154.26	36.5%	655,143.91
6010 · Legend Conference					
6010-03 · Event Support - LC	0.00	0.00	0.00	0.0%	11,870.08
6010-04 · Marketing - LC	0.00	0.00	0.00	0.0%	12,001.88
6010-05 · Lounge Furniture - LC	0.00	0.00	0.00	0.0%	3,804.40
6010-06 · Summer League Tickets - LC	0.00	0.00	0.00	0.0%	10,000.00
6010-09 · Photographer - LC	0.00	0.00	0.00	0.0%	6,000.00
6010-10 · Videographer - LC	0.00	0.00	0.00	0.0%	8,420.00
6010-11 · Shipping - LC	0.00	0.00	0.00	0.0%	1,684.94
6010-13 · AV Needs - LC	0.00	0.00	0.00	0.0%	26,153.30
6010-14 · Basketball Court - LC	0.00	0.00	0.00	0.0%	2,057.22
6010-15 · Hotel - LC	0.00	0.00	0.00	0.0%	49,948.03
6010-16 · Food & Beverage - LC	0.00	0.00	0.00	0.0%	119,751.11
6010-21 · Travel					
6010-22 · Travel - LC	0.00	0.00	0.00	0.0%	991.72
6010-23 · Speaker Airfare LC	0.00	0.00	0.00	0.0%	1,743.91
6010-24 · Board - LC	0.00	0.00	0.00	0.0%	3,996.59
6010-25 · Staff - LC	0.00	0.00	0.00	0.0%	5,848.86
6010-26 · Travel Agency Fees - LC	0.00	0.00	0.00	0.0%	254.98
6010-27 · Transfers - LC	0.00	0.00	0.00	0.0%	1,787.44
6010-28 · Ground Transportation - LC	0.00	0.00	0.00	0.0%	6,140.50
6010-29 · Rental Car - LC	0.00	0.00	0.00	0.0%	541.98
Total 6010-21 · Travel	0.00	0.00	0.00	0.0%	21,305.98
Total 6010 · Legend Conference	0.00	0.00	0.00	0.0%	272,996.94
6012 · HBCU Hoops/Player Party Series					
6012-1 · Venue Food & Beverage - PPS	0.00	0.00	0.00	0.0%	21,700.00
6012-2 · Staff Meals - PPS	416.96	0.00	416.96	100.0%	1,132.07
6012-4 · Hotel - PPS	2,170.52	0.00	2,170.52	100.0%	5,382.87
6012-5 · Travel - PPS	358.30	0.00	358.30	100.0%	1,572.32
6012-7 · Marketing - PPS	0.00	0.00	0.00	0.0%	1,150.00
6012-9 · Misc Event Expense - PPS	299.00	0.00	299.00	100.0%	299.00
Total 6012 · HBCU Hoops/Player Party Series	3,244.78	0.00	3,244.78	100.0%	31,236.26

12:29 PM
 12/10/21
 Accrual Basis

National Basketball Retired Players Assoc
Profit & Loss
November 2021

	Nov 21	Nov 20	\$ Change	% Change	Jan - Nov 21
6009 - All Star Event					
6009-00 - All-Star Activations	86.63	0.00	86.63	100.0%	836.63
Total 6009 - All Star Event	86.63	0.00	86.63	100.0%	836.63
Total Expense	188,203.39	176,370.41	11,832.98	6.7%	2,310,991.38
Net Ordinary Income	-158,445.82	-172,120.41	13,674.59	7.9%	2,106,334.76
Other Income/Expense					
Other Income					
7025 - Gain/Loss on Investments	0.00	0.00	0.00	0.0%	190,864.81
7010 - Interest Income	5.73	0.00	5.73	100.0%	41.47
7020 - Investment Income	888.27	1,068.21	-179.94	-16.9%	22,797.78
Total Other Income	894.00	1,068.21	-174.21	-16.3%	213,704.06
Other Expense					
6115 - Depreciation Expense	17.15	40.91	-23.76	-58.1%	236.09
Total Other Expense	17.15	40.91	-23.76	-58.1%	236.09
Net Other Income	876.85	1,027.30	-150.45	-14.7%	213,467.97
Net Income	-157,568.97	-171,093.11	13,524.14	7.9%	2,319,802.73



NBRPA MARKETING, INC.
November 2021 Financial Statements

10:40 AM
12/10/21
Accrual Basis

NBRPA Marketing Inc.
Balance Sheet
As of November 30, 2021

	<u>Nov 30, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Wintrust - New Checking	379,638.53
Total Checking/Savings	<u>379,638.53</u>
Other Current Assets	
2150 · Due from NBRPA Assn	456.25
Total Other Current Assets	<u>456.25</u>
Total Current Assets	<u>380,094.78</u>
TOTAL ASSETS	<u>380,094.78</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Royalties Payable	375,094.78
Total Other Current Liabilities	<u>375,094.78</u>
Total Current Liabilities	<u>375,094.78</u>
Total Liabilities	375,094.78
Equity	
31000 · Additional Paid In Capital	120,314.97
32000 · Retained Earnings	<u>-115,314.97</u>
Total Equity	<u>5,000.00</u>
TOTAL LIABILITIES & EQUITY	<u>380,094.78</u>

10:40 AM
12/10/21
Accrual Basis

NBRPA Marketing Inc.
Profit & Loss
November 2021

	Nov 21	Jan - Nov 21
Net Income	<u>0.00</u>	<u>0.00</u>