



## NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

February 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH FEBRUARY 28, 2023							
	28-Feb	Budget	\$ Over Budget	Jan - Dec 23	YTD Budget	\$ Over Budget	Annual Budget
<b>Income</b>							
4250 · Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00
4040 · Unrestricted GLA	\$0.00	\$1,350,000.00	(\$1,350,000.00)	\$1,350,000.00	\$1,350,000.00	\$0.00	\$2,700,000.00
4133 · Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 · Membership Dues	\$10,000.00	\$5,833.33	\$4,166.67	\$14,275.00	\$11,666.67	\$2,608.33	\$70,000.00
4142 · Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$6,000.00
4111 · Legends Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150,000.00
4081 · All Star Sponsorship	\$34,000.00	\$37,500.00	(\$3,500.00)	\$34,000.00	\$75,000.00	(\$41,000.00)	\$150,000.00
4140 · Sponsorship Income- other	\$0.00	\$20,833.33	(\$20,833.33)	\$0.00	\$41,666.66	(\$41,666.66)	\$250,000.00
4112 · Legends Care	\$6.29	\$2,916.66	(\$2,910.37)	\$4,006.29	\$5,833.33	(\$1,827.04)	\$35,000.00
4100 · Appearance Fees Income	\$0.00	\$6,666.67	(\$6,666.67)	\$0.00	\$13,333.33	(\$13,333.33)	\$80,000.00
4185 · Player Party Series Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,500.00
4114 · Full Court Press Revenue	\$10,000.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00	\$15,000.00
4050 · NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00
<b>Total Income</b>	<b>\$54,006.29</b>	<b>\$1,424,249.99</b>	<b>(\$1,370,243.70)</b>	<b>\$1,412,281.29</b>	<b>\$1,543,499.99</b>	<b>(\$131,218.70)</b>	<b>\$4,554,500.00</b>
<b>Operating Expense</b>							
<b>Salary, Payroll Taxes &amp; Benefits</b>							
6536 · President/CEO							
6204 · President/CEO - Contract Bonus							
6537 · Sr. Director of Mktg & Communication							
6540 · VP Player Relations							
6548 · SVP of Ops/Events - Miller							
6572 · Operations & Events Coordinator							
6520 · Director of Digital Content							
6567 · VP Membership & Player Progr.							
6546 · Head of Content & Communication							
6566 · Director of Events							
6550 · Payroll Taxes							
6365 · Temp Office Help/Paid Interns							
6201 · Bonuses							
6259 · Payroll Expenses							
<b>Total Salary and Payroll Taxes</b>	<b>\$70,683.92</b>	<b>\$79,026.01</b>	<b>(\$8,342.09)</b>	<b>\$141,122.60</b>	<b>\$160,552.04</b>	<b>(\$19,429.36)</b>	<b>\$1,105,732.18</b>
6151 · Dental Insurance	\$541.77	\$750.00	(\$208.23)	\$1,083.54	\$1,500.00	(\$416.46)	\$9,000.00
6150 · Medical Insurance	\$6,199.42	\$10,000.00	(\$3,800.58)	\$13,282.86	\$20,000.00	(\$6,717.14)	\$120,000.00
6285 · Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$4,000.00	\$4,000.00	\$0.00	\$24,000.00
6202 · Commissions - Inside	\$227.50	\$4,166.67	(\$3,939.17)	\$227.50	\$8,333.34	(\$8,105.84)	\$50,000.00
6069 · Commissions - Outside	\$0.00	\$2,916.67	(\$2,916.67)	\$0.00	\$5,833.34	(\$5,833.34)	\$35,000.00
<b>Total Salary, Payroll Taxes &amp; Benefits</b>	<b>\$79,652.61</b>	<b>\$98,859.35</b>	<b>(\$19,206.74)</b>	<b>\$159,716.58</b>	<b>\$200,218.72</b>	<b>(\$40,502.14)</b>	<b>\$1,343,732.18</b>
<b>Professional Fees</b>							
6347 · Accounting	\$1,500.00	\$1,500.00	\$0.00	\$2,900.00	\$3,000.00	(\$100.00)	\$18,000.00
6346 · Audit	\$300.00	\$2,317.00	(\$2,017.00)	\$900.00	\$4,634.00	(\$3,734.00)	\$27,800.00
6350 · Legal Fees	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$3,334.00	(\$3,334.00)	\$20,000.00
6275 · Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	(\$250.00)	\$1,000.00
6348 · Outside Comm. & Mktg Consulting	\$21,573.75	\$12,500.00	\$9,073.75	\$32,323.75	\$25,000.00	\$7,323.75	\$150,000.00
6388 · Membership Database Management	\$5,833.33	\$5,834.00	(\$0.67)	\$11,666.66	\$11,667.00	(\$0.34)	\$70,000.00
6387 · Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$16,000.00	\$16,000.00	\$0.00	\$96,000.00
6345 · Generic Consulting	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$3,334.00	(\$3,334.00)	\$20,000.00
6359 · Board of Directors Prof. Advis.	\$3,000.00	\$3,000.00	\$0.00	\$6,000.00	\$6,000.00	\$0.00	\$36,000.00
6368 · Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$2,000.00	\$2,000.00	\$0.00	\$12,000.00
6352 · Graphic Design	\$0.00	\$5,000.00	(\$5,000.00)	\$0.00	\$10,000.00	(\$10,000.00)	\$60,000.00
6004 · Media	\$598.00	\$1,000.00	(\$402.00)	\$12,363.65	\$13,000.00	(\$636.35)	\$20,000.00
6361 · DocuSign	\$0.00	\$583.33	(\$583.33)	\$0.00	\$1,166.66	(\$1,166.66)	\$7,000.00
6354 · HR Consultant	\$1,400.00	\$183.33	\$1,216.67	\$1,400.00	\$366.66	\$1,033.34	\$2,200.00
6367 · OnBoard	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,600.00
6006 · Media Relation Networking Event	\$0.00	\$250.00	(\$250.00)	\$0.00	\$500.00	(\$500.00)	\$3,000.00
6353 · CEO Professional Development	\$0.00	\$416.67	(\$416.67)	\$0.00	\$833.34	(\$833.34)	\$5,000.00
6007 · Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$6,000.00
6355 · LME Live Podcasting/Video	\$16.34	\$4,166.67	(\$4,150.33)	\$16.34	\$8,333.34	(\$8,317.00)	\$50,000.00
<b>Total Professional Fees</b>	<b>\$43,221.42</b>	<b>\$49,585.00</b>	<b>(\$6,363.58)</b>	<b>\$85,570.40</b>	<b>\$110,419.00</b>	<b>(\$24,848.60)</b>	<b>\$610,600.00</b>

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH FEBRUARY 28, 2023							
	28-Feb	Budget	\$ Over Budget	Jan - Dec 23	YTD Budget	\$ Over Budget	Annual Budget
<b>Operating Costs</b>							
6450 · Chicago Maintenance Fee	\$0.00	\$83.33	(\$83.33)	\$0.00	\$166.66	(\$166.66)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$6,425.92	\$6,666.66	(\$240.74)	\$12,723.42	\$13,333.33	(\$609.91)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.67	(\$4,166.67)	\$4,217.45	\$8,333.34	(\$4,115.89)	\$50,000.00
6446 · Cogent Internet	\$702.10	\$708.00	(\$5.90)	\$1,404.20	\$1,416.00	(\$11.80)	\$8,500.00
6251 · Copier Machine	\$725.49	\$750.00	(\$24.51)	\$1,450.98	\$1,500.00	(\$49.02)	\$9,000.00
6258 · Office Supplies	\$374.61	\$916.67	(\$542.06)	\$643.51	\$1,833.33	(\$1,189.82)	\$11,000.00
6254 · Subscriptions & Registrations	\$695.00	\$500.00	\$195.00	\$1,195.00	\$1,000.00	\$195.00	\$6,000.00
6670 · Telephone	\$409.02	\$550.00	(\$140.98)	\$818.04	\$1,100.00	(\$281.96)	\$6,600.00
6671 · Cell -Telephone	\$300.00	\$625.00	(\$325.00)	\$720.03	\$1,250.00	(\$529.97)	\$7,500.00
6075 · IT/Computer Maintenance	\$2,333.25	\$2,583.33	(\$250.08)	\$4,666.50	\$5,166.67	(\$500.17)	\$31,000.00
6810 · Website	\$540.00	\$833.33	(\$293.33)	\$990.00	\$1,666.67	(\$676.67)	\$10,000.00
6080 · Website Hosting & Maintenance	\$19.99	\$250.00	(\$230.01)	\$19.99	\$500.00	(\$480.01)	\$3,000.00
6055 · Credit Card Processing fees	\$4,270.23	\$458.33	\$3,811.90	\$4,411.09	\$916.67	\$3,494.42	\$5,500.00
6315 · Postage and Delivery	\$818.41	\$750.00	\$68.41	\$1,351.53	\$1,500.00	(\$148.47)	\$9,000.00
6231 · Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
6145 · Liability Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00
6246 · Storage	\$0.00	\$550.00	(\$550.00)	\$0.00	\$1,100.00	(\$1,100.00)	\$5,000.00
6057 · Investment Management Fees	\$0.00	\$0.00	\$0.00	\$2,787.64	\$3,250.00	(\$462.36)	\$13,000.00
6050 · Bank Service Charges - Other	\$0.00	\$208.34	(\$208.34)	\$0.00	\$416.67	(\$416.67)	\$2,500.00
6770 · Cable	\$227.05	\$208.33	\$18.72	\$454.10	\$416.66	\$37.44	\$2,500.00
6232 · Intellectual Property Rights	\$181.50	\$416.67	(\$235.17)	\$181.50	\$833.34	(\$651.84)	\$5,000.00
<b>Total Operating Costs</b>	<b>\$18,022.57</b>	<b>\$21,224.66</b>	<b>(\$3,202.09)</b>	<b>\$38,034.98</b>	<b>\$45,699.34</b>	<b>(\$7,664.36)</b>	<b>\$287,100.00</b>
<b>Travel &amp; Entertainment</b>							
6911 · Retreat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6910 · Board Travel - Other	\$0.00	\$666.67	(\$666.67)	\$475.17	\$1,333.33	(\$858.16)	\$8,000.00
6940 · Exec Director Travel	\$391.94	\$2,083.33	(\$1,691.39)	\$391.94	\$4,166.67	(\$3,774.73)	\$25,000.00
6930 · Operations & Events Coordinator	\$0.00	\$166.67	(\$166.67)	\$0.00	\$333.33	(\$333.33)	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.67	(\$166.67)	\$0.00	\$333.33	(\$333.33)	\$2,000.00
6923 · VP Player Relations	\$0.00	\$250.00	(\$250.00)	\$0.00	\$500.00	(\$500.00)	\$3,000.00
6970 · VP Membership/Player Programs	\$0.00	\$166.67	(\$166.67)	\$0.00	\$333.34	(\$333.34)	\$2,000.00
6928 · Director of Digital Content	\$0.00	\$166.67	(\$166.67)	\$0.00	\$333.34	(\$333.34)	\$2,000.00
6916 · SVP of Ops/Events	\$0.00	\$625.00	(\$625.00)	\$0.00	\$1,250.00	(\$1,250.00)	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$500.00	(\$500.00)	\$3,000.00
6965 · Chief Medical Director	\$0.00	\$667.00	(\$667.00)	\$0.00	\$1,334.00	(\$1,334.00)	\$8,000.00
6975 · Head of Content/Communication	\$0.00	\$666.67	(\$666.67)	\$0.00	\$1,333.34	(\$1,333.34)	\$8,000.00
6921 · Other Staff Travel	\$0.00	\$208.33	(\$208.33)	\$100.00	\$416.66	(\$316.66)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$36.08	\$208.33	(\$172.25)	\$186.08	\$416.66	(\$230.58)	\$2,500.00
6421 · Intern Expenses	\$0.00	\$166.67	(\$166.67)	\$0.00	\$333.34	(\$333.34)	\$2,000.00
6926 · Local Travel	\$0.00	\$666.66	(\$666.66)	\$0.00	\$1,333.33	(\$1,333.33)	\$0.00
<b>Total Travel &amp; Entertainment</b>	<b>\$428.02</b>	<b>\$7,125.34</b>	<b>(\$6,697.32)</b>	<b>\$1,153.19</b>	<b>\$14,250.67</b>	<b>(\$13,097.48)</b>	<b>\$102,500.00</b>



NBRPA INC BUDGET TO ACTUAL REPORT THROUGH FEBRUARY 28, 2023							
	28-Feb	Budget	\$ Over Budget	Jan - Dec 23	YTD Budget	\$ Over Budget	Annual Budget
<b>Player Programs &amp; Benefits</b>							
6703 · Aria 360 Expenses	\$0.00	\$4,166.66	(\$4,166.66)	\$0.00	\$8,333.33	(\$8,333.33)	\$50,000.00
6702 · CVENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,300.00
6040 · Appearance Fees	\$0.00	\$6,250.00	(\$6,250.00)	\$0.00	\$12,500.00	(\$12,500.00)	\$75,000.00
6260 · Blackbaud Database	\$9,161.69	\$0.00	\$9,161.69	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$0.00	\$0.00	\$0.00	\$1,930.93	\$3,000.00	(\$1,069.07)	\$6,000.00
6800 · Legends Care	\$0.00	\$2,500.00	(\$2,500.00)	\$0.00	\$5,000.00	(\$5,000.00)	\$30,000.00
6295 · LOB Chicago Classic Event	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460,000.00
6360 · Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6058 · Annual Report	\$0.00	\$3,250.00	(\$3,250.00)	\$0.00	\$3,250.00	(\$3,250.00)	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$0.00	\$2,250.00	(\$2,250.00)	\$13,500.00
6239 · Legends Magazine Expenses	\$0.00	\$3,333.33	(\$3,333.33)	\$3,056.36	\$6,666.66	(\$3,610.30)	\$40,000.00
6235 · Chapter Assistance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$0.00	\$1,666.67	(\$1,666.67)	\$0.00	\$3,333.34	(\$3,333.34)	\$20,000.00
6249 · Full Court Press	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$8,333.34	(\$8,333.34)	\$50,000.00
6263 · International Player Appearances	\$1,322.98	\$5,834.00	(\$4,511.02)	\$1,322.98	\$11,667.00	(\$10,344.02)	\$70,000.00
6677 · Player Health & Wellness	\$90,000.00	\$15,000.00	\$75,000.00	\$90,000.00	\$30,000.00	\$60,000.00	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$0.00	\$1,250.00	(\$1,250.00)	\$7,500.00
6669 · Player App	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6860 · Alumni Days & Recruitment	\$0.00	\$0.00	\$0.00	\$0.00	\$3,333.33	(\$3,333.33)	\$20,000.00
<b>Total Player Programs &amp; Benefits</b>	<b>\$160,484.67</b>	<b>\$107,917.33</b>	<b>\$52,567.34</b>	<b>\$165,471.96</b>	<b>\$168,117.00</b>	<b>(\$2,645.04)</b>	<b>\$1,624,000.00</b>
<b>Legends Summer Getaway</b>							
6010-01 · Supplies - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
6010-03 · Event Support - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
6010-04 · Marketing - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6010-12 · Site Visit - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00
6010-13 · AV Needs - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
6010-15 · Hotel - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105,230.00
6010-16 · Food & Beverage - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154,000.00
6010-23 · Speaker Airfare LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,400.00
6010-24 · Board - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6010-25 · Staff - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
6010-27 · Transfers - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-28 · Ground Transportation - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
<b>Total Legends Summer Getaway</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$385,980.00</b>

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH FEBRUARY 28, 2023							
	28-feb	Budget	\$ Over Budget	Jan - Dec 23	YTD Budget	\$ Over Budget	Annual Budget
<b>HBCU Hoops/Player Party Series</b>							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,550.00
6012-7 · Marketing - PPS	\$1,000.00	\$0.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00	\$1,000.00
6012-9 · Misc Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total HBCU Hoops/Player Party Series	\$1,000.00	\$0.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00	\$50,852.00
<b>All Star Event</b>							
6009-01 · Photographer - ASW	\$0.00	\$1,250.00	(\$1,250.00)	\$0.00	\$2,500.00	(\$2,500.00)	\$5,000.00
6009-02 · Videographer - ASW	\$8,008.00	\$3,750.00	\$4,258.00	\$8,008.00	\$7,500.00	\$508.00	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$500.00	(\$500.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$2,000.00
6009-04 · All StarTicket Expense	(\$134,954.25)	\$23,875.00	(\$158,829.25)	(\$134,954.25)	\$47,750.00	(\$182,704.25)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$10,684.00	(\$10,684.00)	\$0.00	\$21,367.00	(\$21,367.00)	\$42,733.00
6009-06 · Travel - Board - ASW	\$8,959.77	\$7,800.00	\$1,159.77	\$8,959.77	\$15,600.00	(\$6,640.23)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$3,840.02	\$1,800.00	\$2,040.02	\$4,645.99	\$3,600.00	\$1,045.99	\$7,200.00
6009-10 · Local Transportation - ASW	\$299.20	\$5,575.00	(\$5,275.80)	\$299.20	\$11,150.00	(\$10,850.80)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$14,113.43	\$3,500.00	\$10,613.43	\$14,113.43	\$7,000.00	\$7,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$63,145.24	\$13,500.00	\$49,645.24	\$63,145.24	\$27,000.00	\$36,145.24	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$399.83	\$1,125.00	(\$725.17)	\$399.83	\$2,250.00	(\$1,850.17)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$10,500.00	(\$10,500.00)	\$0.00	\$21,000.00	(\$21,000.00)	\$42,000.00
6009-18 · Marketing - ASW	\$2,853.44	\$8,237.50	(\$5,384.06)	\$17,103.44	\$16,475.00	\$628.44	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$300.00	(\$300.00)	\$0.00	\$600.00	(\$600.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$187.50	(\$187.50)	\$0.00	\$375.00	(\$375.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$550.00	(\$550.00)	\$0.00	\$1,100.00	(\$1,100.00)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$300.00	\$450.00	(\$150.00)	\$300.00	\$900.00	(\$600.00)	\$1,800.00
6009-24 · Misc Event Expense - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6009-25 · Security - ASW	\$0.00	\$625.00	(\$625.00)	\$0.00	\$1,250.00	(\$1,250.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$11,250.00	(\$11,250.00)	\$0.00	\$22,500.00	(\$22,500.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$150.00	(\$150.00)	\$0.00	\$300.00	(\$300.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$3,668.29	\$875.00	\$2,793.29	\$3,668.29	\$1,750.00	\$1,918.29	\$3,500.00
Total All Star Event	(\$29,367.03)	\$106,484.00	(\$135,851.03)	(\$14,311.06)	\$212,967.00	(\$227,278.06)	\$425,933.00
Total Operating Expense	\$273,442.26	\$391,195.68	(\$117,753.42)	\$436,636.05	\$751,671.73	(\$315,035.68)	\$4,830,697.18
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>(\$219,435.97)</b>	<b>\$1,033,054.31</b>	<b>(\$1,252,490.28)</b>	<b>\$975,645.24</b>	<b>\$791,828.26</b>	<b>\$183,816.98</b>	<b>(\$276,197.18)</b>
<b>Other (Income) Expense</b>							
7025 · (Gain) Loss on Investments	\$26,457.78	\$0.00	\$26,457.78	\$26,457.78	\$0.00	\$26,457.78	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$200.00)	\$200.00	(\$1,200.00)
7020 · Investment (Income)	(\$2,102.54)	(\$2,666.67)	\$564.13	(\$2,792.94)	(\$5,333.34)	\$2,540.40	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$34.30	\$0.00	\$34.30	\$0.00
Total Other (Income) Expense	\$24,372.39	(\$2,766.67)	\$27,139.06	\$23,699.14	(\$5,533.34)	\$29,232.48	(\$33,200.00)
<b>NET INCOME (LOSS)</b>	<b>(\$243,808.36)</b>	<b>\$1,035,820.98</b>	<b>(\$1,279,629.34)</b>	<b>\$951,946.10</b>	<b>\$797,361.60</b>	<b>\$154,584.50</b>	<b>(\$242,997.18)</b>



NBIPA - BALANCE SHEETS - AS OF FEBRUARY 28, 2023 AND DECEMBER 31, 2022																			
				FEBRUARY 28, 2023										DECEMBER 31, 2022					
				Unrestricted	Health Screening	Reserve Fund	Laurel Edm.	HOT Tourney	Showcase					Classic	Total	Unrestricted	Health Screening	Reserve Fund	Laurel Edm.
Current Assets																			
Checking & Savings Accounts																			
1006 - Wintrust Bank Checking	\$1,184,744.77	\$0.00	\$100,000.00	\$0.00	\$0.00	\$122,730.82	\$768.51	\$1,408,244.10	\$211,791.89	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122,730.82	\$768.51	\$435,291.22	
1007 - Wintrust Savings	\$0.00	\$327,196.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,196.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,115.48	
1008 - Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$291,018.05	\$0.00	\$0.00	\$0.00	\$291,018.05	\$0.00	\$0.00	\$0.00	\$0.00	\$295,572.87	\$0.00	\$0.00	\$0.00	\$0.00	\$295,572.87	
Wintrust Investment Account																			
1019 - Unrealized Gain/Loss on Inv	\$138,559.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138,559.22	\$187,867.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,867.34	
1009 - Wintrust Investment Account - Other	\$1,233,077.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233,077.90	\$1,210,222.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,210,222.26	
Total Wintrust Investment Account	\$1,371,637.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,371,637.12	\$1,398,088.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,398,088.60	
Total Checking/Savings	\$2,556,381.89	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,398,095.42	\$1,609,881.49	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	\$2,456,069.17		
Other Current Assets																			
1200 - Accounts Receivable	\$76,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	
1250 - Accounts Receivable - GLA	\$225,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,000.00	\$1,600,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600,000.00	
2250 - Deferred Income GLA	(\$225,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$225,000.00)	(\$1,600,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,600,000.00)	
2210 - Accounts Receivable Contra Act	(\$76,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$76,000.00)	(\$1,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,000.00)	
1360 - Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97	
Total Other Current Assets	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97	
Total Current Assets	\$2,676,696.86	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,518,410.39	\$1,730,196.46	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	\$2,576,384.14		
Fixed Assets																			
1401 - Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00	
1402 - Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)	
1405 - Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14	
1406 - Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)	
1407 - Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00	
1408 - Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)	
1400 - Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39	
1410 - Computers-Accum. Depreciation	(\$35,033.59)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,033.59)	(\$34,999.29)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$34,999.29)	
1411 - CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50	
1412 - CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)	
1415 - Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00	
1416 - Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)	
Total Fixed Assets	\$691.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$691.86	\$726.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$726.16	
TOTAL ASSETS	\$2,677,398.72	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,519,102.25	\$1,730,922.62	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	\$2,577,110.30		
LIABILITIES & EQUITY	Unrestricted	Health Screening	Reserve Fund	FEBRUARY 28, 2023							Unrestricted	Health Screening	Reserve Fund	DECEMBER 31, 2022					
				Laurel Edm.	HOT Tourney	Showcase	Classic	Total					Laurel Edm.	HOT Tourney	Showcase	Classic	Total		
Liabilities																			
2000 - Accounts Payable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	
2300 - Due to NBIPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
2200 - Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	
Total Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,480.00	
Equity																			
3123 - Health Screening Reserve	\$0.00	\$327,196.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,196.15	\$0.00	\$327,115.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,115.48	
3120 - Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62	\$2,797,613.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,797,613.58	
3121 - Reserve Fund - HOT Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
3122 - Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122,730.82	\$768.51	\$123,499.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122,730.82	\$768.51	\$123,499.33	\$123,499.33	
3123 - Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
3122 - Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$100,000.00	\$0.00	\$295,572.87	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00	
3125 - Legends Fdn Restricted Equity	\$0.00	\$0.00	\$0.00	\$291,018.05	\$0.00	\$0.00	\$0.00	\$291,018.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295,572.87	
Net Income (Loss) - Current Period	\$1,041,946.10	\$0.00	\$0.00	\$291,018.05	\$0.00	\$0.00	\$0.00	\$1,041,946.10	(\$1,162,170.96)	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	(\$1,162,170.96)	\$2,481,630.30	
Total Equity	\$2,677,398.72	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,519,102.25	\$1,035,442.62	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	\$2,481,630.30		
TOTAL LIABILITIES & EQUITY	\$2,677,398.72	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,519,102.25	\$1,730,922.62	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$0.00	\$122,730.82	\$768.51	\$2,577,110.30		

**NBRPA Marketing Inc****Balance Sheets****February 28, 2023**

	<u>02/28/23</u>	<u>2/29/22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
Checking/Savings				
Wintrust - New Checking	\$355,468.17	\$557,970.42	(\$202,502.25)	-36.29%
Total Checking/Savings	\$355,468.17	\$557,970.42	(\$202,502.25)	-36.29%
Other Current Assets				
2150 · Due from NBRPA Assn	\$0.00	\$604.00	(\$604.00)	100.00%
Total Other Current Assets	\$0.00	\$604.00	(\$604.00)	100.00%
<b>TOTAL ASSETS</b>	<b>\$355,468.17</b>	<b>\$558,574.42</b>	<b>(\$203,106.25)</b>	<b>-36.36%</b>
<b>LIABILITIES &amp; EQUITY</b>				
Current Liabilities				
2100 · Royalties Payable	\$350,468.17	\$553,574.42	(\$203,106.25)	-36.69%
Total Current Liabilities	\$350,468.17	\$553,574.42	(\$203,106.25)	-36.69%
Equity				
31000 · Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 · Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	\$5,000.00	\$5,000.00	\$0.00	0.00%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$355,468.17</b>	<b>\$558,574.42</b>	<b>(\$203,106.25)</b>	<b>-36.36%</b>