



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION

April 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH APRIL 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 4-30-23	Monthly Budget	\$ Over Budget	YTD thru 4-30-23	YTD Budget	\$ Over Budget	Annual Budget
Income							
4250 - Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00
4040 - Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$1,350,000.00	\$1,350,000.00	\$0.00	\$2,700,000.00
4133 - Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 - Membership Dues	\$13,500.00	\$5,833.33	\$7,666.67	\$36,775.00	\$23,333.33	\$13,441.67	\$70,000.00
4142 - Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$2,000.00	(\$2,000.00)	\$6,000.00
4111 - Legends Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150,000.00
4081 - All Star Sponsorship	\$25,000.00	\$37,500.00	(\$12,500.00)	\$64,000.00	\$150,000.00	(\$86,000.00)	\$150,000.00
4140 - Sponsorship Income- other	\$0.00	\$20,833.33	(\$20,833.33)	\$24,213.50	\$83,333.33	(\$59,119.83)	\$250,000.00
4112 - Legends Care	\$863.82	\$2,916.66	(\$2,052.84)	\$4,870.11	\$11,666.66	(\$6,796.55)	\$35,000.00
4100 - Appearance Fees Income	\$2,500.00	\$6,666.67	(\$4,166.67)	\$2,500.00	\$26,666.66	(\$24,166.66)	\$80,000.00
4185 - Player Party Series Revenue	\$0.00	\$13,375.00	(\$13,375.00)	\$0.00	\$13,375.00	(\$13,375.00)	\$53,500.00
4114 - Full Court Press Revenue	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$10,000.00	\$15,000.00
4050 - NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00
Total Income	\$41,863.82	\$87,624.99	(\$45,761.17)	\$1,492,358.61	\$1,705,374.98	(\$213,016.37)	\$4,554,500.00
Operating Expense							
Salary, Payroll Taxes & Benefits							
6536 - President/CEO							
6204 - President/CEO Pay Increase							
6537 - Sr. Director of Mktg & Communication							
6540 - VP Player Relations							
6548 - SVP of Ops/Events Miller							
6572 - Operations & Events Coordinator							
6520 - Director of Digital Content							
6567 - VP Membership & Player Progr.							
6546 - Head of Content & Communication							
6566 - Director of Events							
6550 - Payroll Taxes							
6365 - Temp Office Help/Paid Interns							
6201 - CEO Potential Bonus							
6259 - Payroll Expenses							
Total Salary and Payroll Taxes	\$70,666.46	\$77,194.02	(\$6,527.56)	\$315,123.28	\$351,960.07	(\$36,836.79)	\$1,105,772.18
6151 - Dental Insurance	\$567.85	\$750.00	(\$182.15)	\$2,193.16	\$3,000.00	(\$806.84)	\$9,000.00
6150 - Medical Insurance	\$6,641.43	\$10,000.00	(\$3,358.57)	\$26,565.72	\$40,000.00	(\$13,434.28)	\$120,000.00
6285 - Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$8,000.00	\$8,000.00	\$0.00	\$24,000.00
6202 - Commissions Inside	\$0.00	\$4,166.67	(\$4,166.67)	\$227.50	\$16,666.67	(\$16,439.17)	\$50,000.00
6069 - Commissions Outside	\$0.00	\$2,916.67	(\$2,916.67)	\$0.00	\$11,666.68	(\$11,666.68)	\$35,000.00
Total Salary, Payroll Taxes & Benefits	\$79,875.74	\$97,027.36	(\$17,151.62)	\$352,109.66	\$431,293.42	(\$79,183.76)	\$1,343,732.18
Professional Fees							
6347 - Accounting	\$1,500.00	\$1,500.00	\$0.00	\$5,900.00	\$6,000.00	(\$100.00)	\$18,000.00
6346 - Audit	\$300.00	\$2,317.00	(\$2,017.00)	\$1,500.00	\$9,267.00	(\$7,767.00)	\$27,800.00
6350 - Legal Fees	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$6,668.00	(\$6,668.00)	\$20,000.00
6275 - Pension Admin Fees	\$0.00	\$250.00	(\$250.00)	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6348 - Outside Comm. & Mktg Consulting	\$7,250.00	\$12,500.00	(\$5,250.00)	\$54,628.31	\$50,000.00	\$4,628.31	\$150,000.00
6388 - Membership Database Management	\$5,833.33	\$5,833.00	\$0.33	\$23,333.32	\$23,333.00	\$0.32	\$70,000.00
6387 - Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$32,000.00	\$32,000.00	\$0.00	\$96,000.00
6345 - Generic Consulting	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$6,668.00	(\$6,668.00)	\$20,000.00
6359 - Board of Directors Prof. Advis.	\$6,000.00	\$3,000.00	\$3,000.00	\$12,000.00	\$12,000.00	\$0.00	\$36,000.00
6368 - Executive Coaching	\$2,000.00	\$1,000.00	\$1,000.00	\$4,000.00	\$4,000.00	\$0.00	\$12,000.00
6352 - Graphic Design	\$3,232.14	\$5,000.00	(\$1,767.86)	\$7,384.14	\$20,000.00	(\$12,615.86)	\$60,000.00
6004 - Media	\$161.24	\$700.00	(\$538.76)	\$12,816.80	\$14,400.00	(\$1,583.20)	\$20,000.00
6361 - DocuSign	\$0.00	\$583.34	(\$583.34)	\$0.00	\$2,333.33	(\$2,333.33)	\$7,000.00
6354 - HR Consultant	\$0.00	\$183.33	(\$183.33)	\$1,600.00	\$733.33	\$866.67	\$2,200.00
6367 - OnBoard	\$0.00	\$6,600.00	(\$6,600.00)	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 - Media Relation Networking Event	\$874.39	\$250.00	\$624.39	\$874.39	\$1,000.00	(\$125.61)	\$3,000.00
6353 - CEO Professional Development	\$0.00	\$416.66	(\$416.66)	\$0.00	\$1,666.67	(\$1,666.67)	\$5,000.00
6007 - Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$0.00	\$2,000.00	(\$2,000.00)	\$6,000.00
6355 - LME Live Podcasting/Video	\$2,598.85	\$4,166.67	(\$1,567.82)	\$11,234.16	\$16,666.67	(\$5,432.51)	\$50,000.00
Total Professional Fees	\$37,749.95	\$56,134.00	(\$18,384.05)	\$173,871.12	\$215,836.00	(\$41,964.88)	\$610,600.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH APRIL 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 4-30-23	Monthly Budget	\$ Over Budget	YTD thru 4-30-23	YTD Budget	\$ Over Budget	Annual Budget
Operating Costs							
6450 · Chicago Maintenance Fee	\$0.00	\$83.33	(\$83.33)	\$0.00	\$333.33	(\$333.33)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$6,473.96	\$6,666.66	(\$192.70)	\$25,570.07	\$26,666.66	(\$1,096.59)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.66	(\$4,166.66)	\$4,217.45	\$16,666.67	(\$12,449.22)	\$50,000.00
6446 · Cogent Internet	\$702.10	\$708.00	(\$5.90)	\$2,808.40	\$2,833.00	(\$24.60)	\$8,500.00
6251 · Copier Machine	\$733.62	\$750.00	(\$16.38)	\$2,910.05	\$3,000.00	(\$89.95)	\$9,000.00
6258 · Office Supplies	\$1,125.96	\$916.67	\$209.29	\$3,504.29	\$3,666.66	(\$162.37)	\$11,000.00
6254 · Subscriptions & Registrations	\$27.95	\$500.00	(\$472.05)	\$1,614.95	\$2,000.00	(\$385.05)	\$6,000.00
6670 · Telephone	\$514.26	\$550.00	(\$35.74)	\$1,852.22	\$2,200.00	(\$347.78)	\$6,600.00
6671 · Cell -Telephone	\$420.03	\$625.00	(\$204.97)	\$1,560.09	\$2,500.00	(\$939.91)	\$7,500.00
6075 · IT/Computer Maintenance	\$2,577.25	\$2,583.33	(\$6.08)	\$9,896.95	\$10,333.33	(\$436.38)	\$31,000.00
6810 · Website	\$168.65	\$833.33	(\$664.68)	\$3,615.50	\$3,333.33	\$282.17	\$10,000.00
6080 · Website Hosting & Maintenance	\$40.34	\$250.00	(\$209.66)	\$160.31	\$1,000.00	(\$839.69)	\$3,000.00
6055 · Credit Card Processing fees	\$394.20	\$458.34	(\$64.14)	\$4,973.94	\$1,833.34	\$3,140.60	\$5,500.00
6315 · Postage and Delivery	\$836.48	\$750.00	\$86.48	\$3,730.01	\$3,000.00	\$730.01	\$9,000.00
6231 · Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	(\$250.00)	\$1,000.00
6145 · Liability Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00
6246 · Storage	\$547.00	\$550.00	(\$3.00)	\$1,094.00	\$2,200.00	(\$1,106.00)	\$5,000.00
6057 · Investment Management Fees	\$2,845.52	\$3,250.00	(\$404.48)	\$5,633.16	\$6,500.00	(\$866.84)	\$13,000.00
6050 · Bank Service Charges - Other	\$622.67	\$208.34	\$414.33	\$622.67	\$833.34	(\$210.67)	\$2,500.00
6770 · Cable	\$200.00	\$208.33	(\$8.33)	\$881.16	\$833.32	\$47.84	\$2,500.00
6232 · Intellectual Property Rights	\$181.50	\$416.67	(\$235.17)	\$363.00	\$1,666.67	(\$1,303.67)	\$5,000.00
Total Operating Costs	\$18,411.49	\$24,474.66	(\$6,063.17)	\$75,008.22	\$91,649.65	(\$16,641.43)	\$287,100.00
Travel & Entertainment							
6911 · Retreat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6910 · Board Travel - Other	\$71.54	\$666.66	(\$595.12)	\$546.71	\$2,666.66	(\$2,119.95)	\$8,000.00
6940 · Exec Director Travel	\$1,186.11	\$2,083.33	(\$897.22)	\$2,500.60	\$8,333.34	(\$5,832.74)	\$25,000.00
6930 · Operations & Events Coordinator	\$975.86	\$166.67	\$809.19	\$975.86	\$666.67	\$309.19	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.67	(\$166.67)	\$0.00	\$666.67	(\$666.67)	\$2,000.00
6923 · VP Player Relations	\$777.21	\$250.00	\$527.21	\$777.21	\$1,000.00	(\$222.79)	\$3,000.00
6970 · VP Membership/Player Programs	\$0.00	\$166.67	(\$166.67)	\$0.00	\$666.68	(\$666.68)	\$2,000.00
6928 · Director of Digital Content	\$739.00	\$166.67	\$572.33	\$739.00	\$666.67	\$72.33	\$2,000.00
6916 · SVP of Ops/Events	\$1,157.35	\$625.00	\$532.35	\$1,157.35	\$2,500.00	(\$1,342.65)	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$3,000.00
6965 · Chief Medical Director	\$87.04	\$666.67	(\$579.63)	\$87.04	\$2,666.67	(\$2,579.63)	\$8,000.00
6975 · Head of Content/Communication	\$1,331.58	\$666.66	\$664.92	\$2,180.61	\$2,666.67	(\$486.06)	\$8,000.00
6921 · Other Staff Travel	\$0.00	\$208.34	(\$208.34)	\$100.00	\$833.33	(\$733.33)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$280.04	\$208.33	\$71.71	\$625.40	\$833.33	(\$207.93)	\$2,500.00
6421 · Intern Expenses	\$367.39	\$166.66	\$200.73	\$367.39	\$666.67	(\$299.28)	\$2,000.00
Total Travel & Entertainment	\$6,973.12	\$6,458.33	\$514.79	\$10,057.17	\$25,833.36	(\$15,776.19)	\$102,500.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH APRIL 30, 2023

	MONTH ENDING			YEAR TO DATE			
	M/E 4-30-23	Monthly Budget	\$ Over Budget	YTD thru 4-30-23	YTD Budget	\$ Over Budget	Annual Budget
Player Programs & Benefits							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$16,666.67	(\$16,666.67)	\$50,000.00
6702 · CVENT	\$0.00	\$0.00	\$0.00	\$1,303.50	\$1,325.00	(\$21.50)	\$5,300.00
6040 · Appearance Fees	\$2,500.00	\$6,250.00	(\$3,750.00)	\$2,500.00	\$25,000.00	(\$22,500.00)	\$75,000.00
6260 · Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$0.00	\$0.00	\$0.00	\$1,930.93	\$3,000.00	(\$1,069.07)	\$6,000.00
6800 · Legends Care	\$764.80	\$2,500.00	(\$1,735.20)	\$6,048.95	\$10,000.00	(\$3,951.05)	\$30,000.00
6295 · LOB Chicago Classic Event	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460,000.00
6360 · Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00	(\$6,500.00)	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$0.00	\$4,500.00	(\$4,500.00)	\$13,500.00
6239 · Legends Magazine Expenses	\$0.00	\$3,333.33	(\$3,333.33)	\$5,588.34	\$13,333.33	(\$7,744.99)	\$40,000.00
6235 · Chapter Assistance	\$0.00	\$0.00	\$0.00	\$3,750.00	\$0.00	\$3,750.00	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$0.00	\$0.00	\$0.00	\$6,375.00	\$0.00	\$6,375.00	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$1,500.00	\$1,666.66	(\$166.66)	\$9,000.00	\$6,666.67	\$2,333.33	\$20,000.00
6249 · Full Court Press	\$1,075.78	\$4,166.66	(\$3,090.88)	\$1,075.78	\$16,666.67	(\$15,590.89)	\$50,000.00
6263 · International Player Appearances	\$0.00	\$5,833.00	(\$5,833.00)	\$5,884.48	\$23,333.00	(\$17,448.52)	\$70,000.00
6677 · Player Health & Wellness	\$0.00	\$15,000.00	(\$15,000.00)	\$90,000.00	\$60,000.00	\$30,000.00	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$0.00	\$2,500.00	(\$2,500.00)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$3,858.77	\$0.00	\$3,858.77	\$6,994.77	\$12,500.00	(\$5,505.23)	\$25,000.00
6860 · Alumni Days & Recruitment	\$1,389.00	\$0.00	\$1,389.00	\$1,389.00	\$6,666.66	(\$5,277.66)	\$20,000.00
Total Player Programs & Benefits	\$11,088.35	\$44,666.32	(\$33,577.97)	\$211,002.44	\$277,858.00	(\$66,855.56)	\$1,624,000.00
Legends Summer Getaway							
6010-01 · Supplies - LC	\$0.00	\$20.00	(\$20.00)	\$0.00	\$20.00	(\$20.00)	\$100.00
6010-03 · Event Support - LC	\$0.00	\$200.00	(\$200.00)	\$0.00	\$200.00	(\$200.00)	\$1,000.00
6010-04 · Marketing - LC	\$0.00	\$2,170.00	(\$2,170.00)	\$0.00	\$2,170.00	(\$2,170.00)	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$800.00	(\$800.00)	\$0.00	\$800.00	(\$800.00)	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$2,000.00	(\$2,000.00)	\$0.00	\$2,000.00	(\$2,000.00)	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$600.00	(\$600.00)	\$0.00	\$600.00	(\$600.00)	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$1,700.00	(\$1,700.00)	\$0.00	\$1,700.00	(\$1,700.00)	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$600.00	(\$600.00)	\$0.00	\$600.00	(\$600.00)	\$3,000.00
6010-12 · Site Visit - LC	\$1,550.82	\$240.00	\$1,310.82	\$1,550.82	\$240.00	\$1,310.82	\$1,200.00
6010-13 · AV Needs - LC	\$0.00	\$10,100.00	(\$10,100.00)	\$0.00	\$10,100.00	(\$10,100.00)	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$900.00	(\$900.00)	\$0.00	\$900.00	(\$900.00)	\$4,500.00
6010-15 · Hotel - LC	\$32,818.38	\$21,046.00	\$11,772.38	\$39,818.38	\$21,046.00	\$18,772.38	\$105,230.00
6010-16 · Food & Beverage - LC	\$0.00	\$30,800.00	(\$30,800.00)	\$0.00	\$30,800.00	(\$30,800.00)	\$154,000.00
6010-23 · Speaker Airfare LC	\$0.00	\$480.00	(\$480.00)	\$0.00	\$480.00	(\$480.00)	\$2,400.00
6010-24 · Board - LC	\$0.00	\$2,400.00	(\$2,400.00)	\$0.00	\$2,400.00	(\$2,400.00)	\$12,000.00
6010-25 · Staff - LC	\$0.00	\$1,200.00	(\$1,200.00)	\$0.00	\$1,200.00	(\$1,200.00)	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$0.00	\$160.00	(\$160.00)	\$0.00	\$160.00	(\$160.00)	\$800.00
6010-27 · Transfers - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-28 · Ground Transportation - LC	\$0.00	\$1,680.00	(\$1,680.00)	\$0.00	\$1,680.00	(\$1,680.00)	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$100.00	(\$100.00)	\$0.00	\$100.00	(\$100.00)	\$500.00
Total Legends Summer Getaway	\$34,369.20	\$77,196.00	(\$42,826.80)	\$41,369.20	\$77,196.00	(\$35,826.80)	\$385,980.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH APRIL 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 4-30-23	Monthly Budget	\$ Over Budget	YTD thru 4-30-23	YTD Budget	\$ Over Budget	Annual Budget
HBCU Hoops/Player Party Series							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$6,500.00	(\$6,500.00)	\$0.00	\$6,500.00	(\$6,500.00)	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$500.00	(\$500.00)	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$1,500.00	(\$1,500.00)	\$0.00	\$1,500.00	(\$1,500.00)	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$7,176.00	(\$7,176.00)	\$0.00	\$7,176.00	(\$7,176.00)	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$5,475.00	(\$5,475.00)	\$0.00	\$5,475.00	(\$5,475.00)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$1,504.01	\$3,775.00	(\$2,270.99)	\$1,845.24	\$3,775.00	(\$1,929.76)	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$500.00	(\$500.00)	\$1,000.00	\$500.00	\$500.00	\$1,000.00
6012-9 · Misc Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$1,504.01	\$25,426.00	(\$23,921.99)	\$3,332.05	\$25,426.00	(\$22,093.95)	\$50,852.00
All Star Event							
6009-01 · Photographer - ASW	\$0.00	\$1,250.00	(\$1,250.00)	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$3,750.00	(\$3,750.00)	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$500.00	(\$500.00)	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All StarTicket Expense	\$0.00	\$23,875.00	(\$23,875.00)	(\$131,192.25)	\$95,500.00	(\$226,692.25)	\$95,500.00
6009-05 · Hotel - ASW	\$15,574.51	\$10,683.00	\$4,891.51	\$39,724.17	\$42,733.00	(\$3,008.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$559.80	\$7,800.00	(\$7,240.20)	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$124.00	\$1,800.00	(\$1,676.00)	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation - ASW	\$3,328.45	\$5,575.00	(\$2,246.55)	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$1,000.00	\$3,500.00	(\$2,500.00)	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$13,500.00	(\$13,500.00)	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$2,086.19	\$1,125.00	\$961.19	\$3,093.13	\$4,500.00	(\$1,406.87)	\$4,500.00
6009-17 · AV Expenses - ASW	\$41,860.21	\$10,500.00	\$31,360.21	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$9,644.46	\$8,237.50	\$1,406.96	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$300.00	(\$300.00)	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$187.50	(\$187.50)	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$2,007.80	\$550.00	\$1,457.80	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$26.00	\$450.00	(\$424.00)	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-24 · Misc Event Expense - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6009-25 · Security - ASW	\$0.00	\$625.00	(\$625.00)	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$11,250.00	(\$11,250.00)	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$150.00	(\$150.00)	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$875.00	(\$875.00)	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$76,211.42	\$106,483.00	(\$30,271.58)	\$211,361.96	\$425,933.00	(\$214,571.04)	\$425,933.00
Total Operating Expense	\$266,183.28	\$437,865.67	(\$171,682.39)	\$1,078,111.82	\$1,571,025.43	(\$492,913.61)	\$4,830,697.18
INCOME (LOSS) FROM OPERATIONS	(\$224,319.46)	(\$350,240.68)	\$125,921.22	\$414,246.79	\$134,349.55	\$279,897.24	(\$276,197.18)
Other (Income) Expense							
7025 · (Gain) Loss on Investments	\$0.00	\$0.00	\$0.00	\$26,457.78	\$0.00	\$26,457.78	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$400.00)	\$400.00	(\$1,200.00)
7020 · Investment (Income)	(\$3,201.49)	(\$2,666.67)	(\$534.82)	(\$7,274.63)	(\$10,666.67)	\$3,392.04	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$68.60	\$0.00	\$68.60	\$0.00
Total Other (Income) Expense	(\$3,184.34)	(\$2,766.67)	(\$417.67)	\$19,251.75	(\$11,066.67)	\$30,318.42	(\$33,200.00)
NET INCOME (LOSS)	(\$221,135.12)	(\$347,474.01)	\$126,338.89	\$394,995.04	\$145,416.22	\$249,578.82	(\$242,997.18)

NBRPA - BALANCE SHEETS - AS OF APRIL 30, 2023 AND DECEMBER 31, 2022								
APRIL 30, 2023								
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
ASSETS								
Current Assets								
Checking & Savings Accounts								
1006 · Wintrust Bank Checking	\$661,907.86	\$0.00	\$100,000.00	\$0.00	\$0.00	\$22,730.82	\$768.51	\$785,407.19
1007 · Wintrust Savings	\$0.00	\$327,275.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,275.49
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$288,988.16	\$0.00	\$0.00	\$0.00	\$288,988.16
Wintrust Investment Account								
1019 · Unrealized Gain/Loss on Inv	\$112,441.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112,441.49
1009 · Wintrust Investment Account - Other	\$1,260,831.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260,831.80
Total Wintrust Investment Account	\$1,373,273.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,373,273.29
Total Checking/Savings	\$2,035,181.15	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,774,944.13
Other Current Assets								
1200 · Accounts Receivable	\$46,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,000.00
1250 · Accounts Receivable - GLA	\$675,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675,000.00
2250 · Deferred Income GLA	(\$675,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$675,000.00)
2210 · Accounts Receivable Contra Acct	(\$46,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$46,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
Total Other Current Assets	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
Total Current Assets	\$2,155,496.12	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,895,259.10
Fixed Assets								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,067.89)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,067.89)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
Total Fixed Assets	\$657.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$657.56
TOTAL ASSETS	\$2,156,153.68	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,895,916.66
APRIL 30, 2023								
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
LIABILITIES & EQUITY								
Liabilities								
2000 · Accounts Payable	\$125,716.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125,716.02
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Liabilities	\$125,716.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125,716.02
Equity								
3123 · Health Screening Reserve	\$0.00	\$327,275.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,275.49
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,730.82	\$768.51	\$23,499.33
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$288,988.16	\$0.00	\$0.00	\$0.00	\$288,988.16
Net Income (Loss) - Current Period	\$394,995.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394,995.04
Total Equity	\$2,030,437.66	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,770,200.64
TOTAL LIABILITIES & EQUITY	\$2,156,153.68	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,895,916.66

NBRPA - STATEMENT OF EQUITY - DECEMBER 31, 2020 TO DATE								
	Unrestricted	Health Screening	Reserve Fund	Legends Fdn	HOF Tourney	Showcase	Classic	Total
Balance 12/31/20 before 2020 net income	\$1,001,028.65	\$226,840.54	\$100,000.00	\$217,380.61	\$0.00	\$0.00	\$0.00	\$1,545,249.80
Net Income year ending December 31, 2020	\$301,638.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,638.14
Board allocation of surplus	(\$200,000.00)	\$100,000.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Adjusted total 12/31/20	\$1,102,666.79	\$326,840.54	\$100,000.00	\$317,380.61	\$0.00	\$0.00	\$0.00	\$1,846,887.94
2021 Interest income on reserves	(\$44.70)	\$44.70	\$0.00	\$156.28	\$0.00	\$0.00	\$0.00	\$156.28
2021 Grants paid	\$0.00	\$0.00	\$0.00	(\$10,500.00)	\$0.00	\$0.00	\$0.00	(\$10,500.00)
Net Income year ending December 31, 2021	\$1,995,221.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,995,221.73
Board allocation of surplus	(\$300,000.00)	\$0.00	\$0.00	\$0.00	\$50,000.00	\$150,000.00	\$100,000.00	\$0.00
Adjusted total 12/31/21	\$2,797,843.82	\$326,885.24	\$100,000.00	\$307,036.89	\$50,000.00	\$150,000.00	\$100,000.00	\$3,831,765.95
Spending from reserves	\$0.00	\$0.00	\$0.00	\$0.00	(\$50,000.00)	(\$27,269.18)	(\$99,231.49)	(\$176,500.67)
2022 Interest income on reserves	(\$230.24)	\$230.24	\$0.00	\$535.98	\$0.00	\$0.00	\$0.00	\$535.98
2022 Grants paid	\$0.00	\$0.00	\$0.00	(\$12,000.00)	\$0.00	\$0.00	\$0.00	(\$12,000.00)
Net Income year ending December 31, 2022	(\$1,162,170.96)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,162,170.96)
Adjusted total 12/31/22	\$1,635,442.62	\$327,115.48	\$100,000.00	\$295,572.87	\$0.00	\$122,730.82	\$768.51	\$2,481,630.30
Interest income on reserves - January 2023	\$0.00	\$43.02	\$0.00	\$213.85	\$0.00	\$0.00	\$0.00	\$256.87
Net Income month ending January 31, 2023	\$1,195,754.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195,754.46
Balance 01/31/23	\$2,831,197.08	\$327,158.50	\$100,000.00	\$295,786.72	\$0.00	\$122,730.82	\$768.51	\$3,677,641.63
Interest income on reserves - February 2023	\$0.00	\$37.65	\$0.00	\$231.33	\$0.00	\$0.00	\$0.00	\$268.98
Grants paid	\$0.00	\$0.00	\$0.00	(\$5,000.00)	\$0.00	\$0.00	\$0.00	(\$5,000.00)
Net (loss) month ending February 28, 2023	(\$243,808.36)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$243,808.36)
Balance 02/28/23	\$2,587,388.72	\$327,196.15	\$100,000.00	\$291,018.05	\$0.00	\$122,730.82	\$768.51	\$3,429,102.25
Interest income on reserves - March 2023	\$0.00	\$41.68	\$0.00	\$223.24	\$0.00	\$0.00	\$0.00	\$264.92
Payments from reserves	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$100,000.00)	\$0.00	(\$100,000.00)
Net (loss) month ending March 31, 2023	(\$333,894.65)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$333,894.65)
Balance 03/31/23	\$2,253,494.07	\$327,237.83	\$100,000.00	\$291,241.29	\$0.00	\$22,730.82	\$768.51	\$2,995,472.52
Interest income on reserves - April 2023	\$0.00	\$37.66	\$0.00	\$246.87	\$0.00	\$0.00	\$0.00	\$284.53
Payments from reserves	\$0.00	\$0.00	\$0.00	(\$2,500.00)	\$0.00	\$0.00	\$0.00	(\$2,500.00)
Net (loss) month ending April 30, 2023	(\$223,056.41)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$223,056.41)
Balance 04/30/23	\$2,030,437.66	\$327,275.49	\$100,000.00	\$288,988.16	\$0.00	\$22,730.82	\$768.51	\$2,770,200.64



NBRPA Marketing, Inc.

April 2023 Financial Statement

NBRPA Marketing Inc

Balance Sheets

April 30, 2023

	<u>04/30/23</u>	<u>04/30/22</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Checking/Savings				
Wintrust - New Checking	\$495,194.39	\$454,926.92	\$40,267.47	8.85%
Total Checking/Savings	\$495,194.39	\$454,926.92	\$40,267.47	8.85%
Other Current Assets				
2150 - Due from NBRPA Assn	\$0.00	\$15,982.69	(\$15,982.69)	100.00%
Total Other Current Assets	\$0.00	\$15,982.69	(\$15,982.69)	100.00%
TOTAL ASSETS	\$495,194.39	\$470,909.61	\$24,284.78	5.16%
LIABILITIES & EQUITY				
Current Liabilities				
2100 - Royalties Payable	\$490,194.39	\$465,909.61	\$24,284.78	5.21%
Total Current Liabilities	\$490,194.39	\$465,909.61	\$24,284.78	5.21%
Equity				
31000 - Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 - Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	\$5,000.00	\$5,000.00	\$0.00	0.00%
TOTAL LIABILITIES & EQUITY	\$495,194.39	\$470,909.61	\$24,284.78	5.16%