



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.

June 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JUNE 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 6-30-23	Monthly Budget	\$ Over Budget	YTD thru 6-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Income</b>							
4250 · Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	( \$500,000.00)	\$500,000.00
4040 · Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$1,350,000.00	\$1,350,000.00	\$0.00	\$2,700,000.00
4133 · Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(, \$45,000.00)	\$45,000.00
4090 · Membership Dues	\$7,750.00	\$5,833.33	\$1,916.67	\$47,525.00	\$35,000.00	\$12,525.00	\$70,000.00
4142 · Board Contributions	\$0.00	\$500.00	( \$500.00)	\$0.00	\$3,000.00	( \$3,000.00)	\$6,000.00
4111 · Legends Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150,000.00
4081 · All Star Sponsorship	\$25,000.00	\$0.00	\$25,000.00	\$101,500.00	\$150,000.00	( \$48,500.00)	\$150,000.00
4140 · Sponsorship Income- other	\$2,397.44	\$20,833.33	( \$18,435.89)	\$26,610.94	\$125,000.00	( \$98,389.06)	\$250,000.00
4112 · Legends Care	\$0.00	\$2,916.66	( \$2,916.66)	\$4,882.44	\$17,499.99	( \$12,617.55)	\$35,000.00
4100 · Appearance Fees Income	\$0.00	\$6,666.66	( \$6,666.66)	\$48,500.00	\$39,999.99	\$8,500.01	\$80,000.00
4185 · Player Party Series Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$26,750.00	( \$26,750.00)	\$53,500.00
4114 · Full Court Press Revenue	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$10,000.00	\$15,000.00
4050 · NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00
<b>Total Income</b>	<b>\$35,147.44</b>	<b>\$36,749.98</b>	<b>( \$1,602.54)</b>	<b>\$1,589,018.38</b>	<b>\$2,292,249.98</b>	<b>( \$703,231.60)</b>	<b>\$4,554,500.00</b>
<b>Operating Expense</b>							
<b>Salary, Payroll Taxes &amp; Benefits</b>							
6536 · President/CEO							
6204 · President/CEO - Pay Increase							
6537 · Sr. Director of Mktg & Communication							
6540 · VP Player Relations							
6548 · SVP of Ops/Events - Miller							
6572 · Operations & Events Coordinator							
6520 · Director of Digital Content							
6567 · VP Membership & Player Progr.							
6546 · Head of Content & Communication							
6566 · Director of Events							
6550 · Payroll Taxes							
6365 · Temp Office Help/Paid Interns							
6201 · CEO Potential Bonus							
6259 · Payroll Expenses							
<b>Total Salary and Payroll Taxes</b>	<b>\$76,010.38</b>	<b>\$80,935.99</b>	<b>( \$4,925.61)</b>	<b>\$461,800.15</b>	<b>\$514,540.08</b>	<b>( \$52,739.93)</b>	<b>\$1,105,732.18</b>
6151 · Dental Insurance	\$567.85	\$750.00	( \$182.15)	\$3,328.86	\$4,500.00	( \$1,171.14)	\$9,000.00
6150 · Medical Insurance	\$6,641.43	\$10,000.00	( \$3,358.57)	\$39,848.58	\$60,000.00	( \$20,151.42)	\$120,000.00
6285 · Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$12,000.00	\$12,000.00	\$0.00	\$24,000.00
6202 · Commissions - Inside	\$0.00	\$4,166.66	( \$4,166.66)	\$227.50	\$25,000.00	( \$24,772.50)	\$50,000.00
6069 · Commissions - Outside	\$0.00	\$2,916.67	( \$2,916.67)	\$0.00	\$17,500.01	( \$17,500.01)	\$35,000.00
<b>Total Salary, Payroll Taxes &amp; Benefits</b>	<b>\$85,219.66</b>	<b>\$100,769.32</b>	<b>( \$15,549.66)</b>	<b>\$517,205.09</b>	<b>\$633,540.09</b>	<b>( \$116,335.00)</b>	<b>\$1,343,732.18</b>
<b>Professional Fees</b>							
6347 · Accounting	\$1,400.00	\$1,500.00	( \$100.00)	\$8,800.00	\$9,000.00	( \$200.00)	\$18,000.00
6346 · Audit	\$300.00	\$2,316.00	( \$2,016.00)	\$2,200.00	\$13,900.00	( \$11,700.00)	\$27,800.00
6350 · Legal Fees	\$0.00	\$1,667.00	( \$1,667.00)	\$0.00	\$10,001.00	( \$10,001.00)	\$20,000.00
6275 · Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	( \$500.00)	\$1,000.00
6348 · Outside Comm. & Mktg Consulting	\$6,250.00	\$12,500.00	( \$6,250.00)	\$67,128.31	\$75,000.00	( \$7,871.69)	\$150,000.00
6388 · Membership Database Management	\$5,833.33	\$5,833.00	\$0.33	\$34,999.98	\$35,000.00	( \$0.02)	\$70,000.00
6387 · Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$48,000.00	\$48,000.00	\$0.00	\$96,000.00
6345 · Generic Consulting	\$0.00	\$1,666.00	( \$1,666.00)	\$0.00	\$10,001.00	( \$10,001.00)	\$20,000.00
6359 · Board of Directors Prof. Advis.	\$3,000.00	\$3,000.00	\$0.00	\$18,000.00	\$18,000.00	\$0.00	\$36,000.00
6368 · Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$6,000.00	\$6,000.00	\$0.00	\$12,000.00
6352 · Graphic Design	\$10,805.40	\$5,000.00	\$5,805.40	\$20,189.54	\$30,000.00	( \$9,810.46)	\$60,000.00
6004 · Media	\$369.21	\$700.00	( \$330.79)	\$13,349.14	\$15,800.00	( \$2,450.86)	\$20,000.00
6361 · DocuSign	\$0.00	\$583.34	( \$583.34)	\$7,493.91	\$3,500.00	\$3,993.91	\$7,000.00
6354 · HR Consultant	\$0.00	\$183.34	( \$183.34)	\$1,600.00	\$1,100.00	\$500.00	\$2,200.00
6367 · OnBoard	\$0.00	\$0.00	\$0.00	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 · Media Relation Networking Event	\$0.00	\$250.00	( \$250.00)	\$1,824.39	\$1,500.00	\$324.39	\$3,000.00
6353 · CEO Professional Development	\$450.00	\$416.66	\$33.34	\$800.00	\$2,500.00	( \$1,700.00)	\$5,000.00
6007 · Webinars/Prof. Development	\$0.00	\$500.00	( \$500.00)	\$350.00	\$3,000.00	( \$2,650.00)	\$6,000.00
6355 · LME Live Podcasting/Video	\$2,453.47	\$4,166.66	( \$1,713.19)	\$16,291.63	\$25,000.00	( \$8,708.37)	\$50,000.00
<b>Total Professional Fees</b>	<b>\$39,861.41</b>	<b>\$49,282.00</b>	<b>( \$9,420.59)</b>	<b>\$253,626.90</b>	<b>\$314,402.00</b>	<b>( \$60,775.10)</b>	<b>\$610,600.00</b>

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JUNE 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 6-30-23	Monthly Budget	\$ Over Budget	YTD thru 6-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Operating Costs</b>							
6450 · Chicago Maintenance Fee	\$0.00	\$83.34	(\$83.34)	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$6,395.96	\$6,666.67	(\$270.71)	\$38,290.64	\$40,000.00	(\$1,709.36)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.67	(\$4,166.67)	\$4,217.45	\$25,000.01	(\$20,782.56)	\$50,000.00
6446 · Cogent Internet	\$0.00	\$708.00	(\$708.00)	\$3,510.50	\$4,249.00	(\$738.50)	\$8,500.00
6251 · Copier Machine	\$725.49	\$750.00	(\$24.51)	\$4,369.16	\$4,500.00	(\$130.84)	\$9,000.00
6258 · Office Supplies	\$1,817.08	\$916.66	\$900.42	\$7,165.60	\$5,499.99	\$1,665.61	\$11,000.00
6254 · Subscriptions & Registrations	\$683.00	\$500.00	\$183.00	\$4,670.95	\$3,000.00	\$1,670.95	\$6,000.00
6670 · Telephone	\$625.16	\$550.00	\$75.16	\$2,880.74	\$3,300.00	(\$419.26)	\$6,600.00
6671 · Cell -Telephone	\$420.03	\$625.00	(\$204.97)	\$2,400.15	\$3,750.00	(\$1,349.85)	\$7,500.00
6075 · IT/Computer Maintenance	\$3,259.97	\$2,583.33	\$676.64	\$15,734.17	\$15,500.00	\$234.17	\$31,000.00
6810 · Website	\$331.71	\$833.33	(\$501.62)	\$4,413.92	\$5,000.00	(\$586.08)	\$10,000.00
6080 · Website Hosting & Maintenance	\$104.17	\$250.00	(\$145.83)	\$1,060.00	\$1,500.00	(\$440.00)	\$3,000.00
6055 · Credit Card Processing fees	\$235.10	\$458.33	(\$223.23)	\$5,325.72	\$2,750.00	\$2,575.72	\$5,500.00
6315 · Postage and Delivery	\$446.78	\$750.00	(\$303.22)	\$4,239.41	\$4,500.00	(\$260.59)	\$9,000.00
6231 · Licenses - New York	\$0.00	\$250.00	(\$250.00)	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6145 · Liability Insurance	\$18,930.00	\$0.00	\$18,930.00	\$18,930.00	\$0.00	\$18,930.00	\$20,000.00
6246 · Storage	\$571.00	\$550.00	\$21.00	\$2,212.00	\$3,300.00	(\$1,088.00)	\$5,000.00
6057 · Investment Management Fees	\$0.00	\$0.00	\$0.00	\$5,633.16	\$6,500.00	(\$866.84)	\$13,000.00
6050 · Bank Service Charges - Other	\$0.00	\$208.33	(\$208.33)	\$1,239.01	\$1,250.00	(\$10.99)	\$2,500.00
6770 · Cable	\$200.00	\$208.33	(\$8.33)	\$1,281.16	\$1,249.99	\$31.17	\$2,500.00
6232 · Intellectual Property Rights	\$0.00	\$416.67	(\$416.67)	\$363.00	\$2,500.01	(\$2,137.01)	\$5,000.00
Total Operating Costs	\$34,745.45	\$21,474.66	\$13,270.79	\$127,936.74	\$134,349.00	(\$6,412.26)	\$287,100.00
<b>Travel &amp; Entertainment</b>							
6911 · Retreat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6910 · Board Travel - Other	\$0.00	\$666.67	(\$666.67)	\$546.71	\$4,000.00	(\$3,453.29)	\$8,000.00
6940 · Exec Director Travel	\$3,078.17	\$2,083.34	\$994.83	\$10,738.80	\$12,500.01	(\$1,761.21)	\$25,000.00
6930 · Operations & Events Coordinator	\$127.40	\$166.67	(\$39.27)	\$1,122.26	\$1,000.00	\$122.26	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.67	(\$166.67)	\$0.00	\$1,000.00	(\$1,000.00)	\$2,000.00
6923 · VP Player Relations	\$807.34	\$250.00	\$557.34	\$2,016.10	\$1,500.00	\$516.10	\$3,000.00
6970 · VP Membership/Player Programs	\$90.50	\$166.67	(\$76.17)	\$90.50	\$1,000.01	(\$909.51)	\$2,000.00
6928 · Director of Digital Content	\$0.00	\$166.67	(\$166.67)	\$1,086.00	\$1,000.00	\$86.00	\$2,000.00
6916 · SVP of Ops/Events	\$558.59	\$625.00	(\$66.41)	\$3,890.23	\$3,750.00	\$140.23	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$1,500.00	(\$1,500.00)	\$3,000.00
6965 · Chief Medical Director	\$227.88	\$666.67	(\$438.79)	\$879.33	\$4,000.00	(\$3,120.67)	\$8,000.00
6975 · Head of Content/Communication	\$1,349.18	\$666.66	\$682.52	\$4,135.47	\$4,000.00	\$135.47	\$8,000.00
6921 · Other Staff Travel	\$0.00	\$208.34	(\$208.34)	\$100.00	\$1,250.00	(\$1,150.00)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$169.06	\$208.34	(\$39.28)	\$1,183.40	\$1,250.00	(\$66.60)	\$2,500.00
6421 · Intern Expenses	\$0.00	\$166.66	(\$166.66)	\$367.39	\$1,000.00	(\$632.61)	\$2,000.00
Total Travel & Entertainment	\$6,408.12	\$6,458.36	(\$50.24)	\$26,156.19	\$38,750.02	(\$12,593.83)	\$102,500.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JUNE 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 6-30-23	Monthly Budget	\$ Over Budget	YTD thru 6-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Player Programs &amp; Benefits</b>							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$25,000.00	(\$25,000.00)	\$50,000.00
6702 · CVENT	\$0.00	\$1,325.00	(\$1,325.00)	\$2,607.00	\$2,650.00	(\$43.00)	\$5,300.00
6040 · Appearance Fees	\$0.00	\$6,250.00	(\$6,250.00)	\$48,500.00	\$37,500.00	\$11,000.00	\$75,000.00
6260 · Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$2,833.73	\$0.00	\$2,833.73	\$4,889.30	\$3,000.00	\$1,889.30	\$6,000.00
6800 · Legends Care	\$0.00	\$2,500.00	(\$2,500.00)	\$6,048.95	\$15,000.00	(\$8,951.05)	\$30,000.00
6295 · LOB Chicago Classic Event	\$0.00	\$0.00	\$0.00	\$26,500.67	\$0.00	\$26,500.67	\$460,000.00
6360 · Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 · Non Event Merchandising	\$10,880.03	\$1,125.00	\$9,755.03	\$10,880.03	\$6,750.00	\$4,130.03	\$13,500.00
6239 · Legends Magazine Expenses	\$1,800.00	\$3,333.34	(\$1,533.34)	\$16,083.70	\$20,000.00	(\$3,916.30)	\$40,000.00
6235 · Chapter Assistance	\$43,972.00	\$45,000.00	(\$1,028.00)	\$47,722.00	\$45,000.00	\$2,722.00	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$0.00	\$0.00	\$0.00	\$6,375.00	\$0.00	\$6,375.00	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$0.00	\$1,666.66	(\$1,666.66)	\$9,000.00	\$10,000.00	(\$1,000.00)	\$20,000.00
6249 · Full Court Press	\$6,756.78	\$4,166.66	\$2,590.12	\$12,289.10	\$25,000.00	(\$12,710.90)	\$50,000.00
6263 · International Player Appearances	\$0.00	\$5,833.00	(\$5,833.00)	\$3,531.07	\$35,000.00	(\$31,468.93)	\$70,000.00
6677 · Player Health & Wellness	\$24,849.24	\$15,000.00	\$9,849.24	\$114,849.24	\$90,000.00	\$24,849.24	\$180,000.00
6248 · New Programming	\$219.95	\$625.00	(\$405.05)	\$219.95	\$3,750.00	(\$3,530.05)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$5,040.00	\$0.00	\$5,040.00	\$10,048.77	\$12,500.00	(\$2,451.23)	\$25,000.00
6860 · Alumni Days & Recruitment	\$0.00	\$0.00	\$0.00	\$6,605.00	\$10,000.00	(\$3,395.00)	\$20,000.00
Total Player Programs & Benefits	\$96,351.73	\$90,991.33	\$5,360.40	\$401,899.09	\$416,850.00	(\$14,950.91)	\$1,624,000.00
<b>Legends Summer Getaway</b>							
6010-01 · Supplies - LC	\$153.37	\$20.00	\$133.37	\$153.37	\$60.00	\$93.37	\$100.00
6010-02 · Wive's Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 · Event Support - LC	\$0.00	\$200.00	(\$200.00)	\$0.00	\$600.00	(\$600.00)	\$1,000.00
6010-04 · Marketing - LC	\$14,940.38	\$2,170.00	\$12,770.38	\$16,485.38	\$6,510.00	\$9,975.38	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$800.00	(\$800.00)	\$0.00	\$2,400.00	(\$2,400.00)	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$2,000.00	(\$2,000.00)	\$0.00	\$6,000.00	(\$6,000.00)	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$600.00	(\$600.00)	\$0.00	\$1,800.00	(\$1,800.00)	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$1,700.00	(\$1,700.00)	\$0.00	\$5,100.00	(\$5,100.00)	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$600.00	(\$600.00)	\$0.00	\$1,800.00	(\$1,800.00)	\$3,000.00
6010-12 · Site Visit - LC	\$0.00	\$240.00	(\$240.00)	\$1,550.82	\$720.00	\$830.82	\$1,200.00
6010-13 · AV Needs - LC	\$32,818.38	\$10,100.00	\$22,718.38	\$32,818.38	\$30,300.00	\$2,518.38	\$50,500.00
6010-14 · Basketball Court - LC	\$695.00	\$900.00	(\$205.00)	\$695.00	\$2,700.00	(\$2,005.00)	\$4,500.00
6010-15 · Hotel - LC	\$0.00	\$21,046.00	(\$21,046.00)	\$40,013.18	\$63,138.00	(\$23,124.82)	\$105,230.00
6010-16 · Food & Beverage - LC	\$55,804.00	\$30,800.00	\$25,004.00	\$73,002.32	\$92,400.00	(\$19,397.68)	\$154,000.00
6010-23 · Speaker Airfare LC	\$0.00	\$480.00	(\$480.00)	\$0.00	\$1,440.00	(\$1,440.00)	\$2,400.00
6010-24 · Board - LC	\$2,378.41	\$2,400.00	(\$21.59)	\$2,847.37	\$7,200.00	(\$4,352.63)	\$12,000.00
6010-25 · Staff - LC	\$0.00	\$1,200.00	(\$1,200.00)	\$0.00	\$3,600.00	(\$3,600.00)	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$50.00	\$160.00	(\$110.00)	\$50.00	\$480.00	(\$430.00)	\$800.00
6010-28 · Ground Transportation - LC	\$3,755.00	\$1,680.00	\$2,075.00	\$7,510.00	\$5,040.00	\$2,470.00	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$100.00	(\$100.00)	\$0.00	\$300.00	(\$300.00)	\$500.00
Total Legends Summer Getaway	\$110,594.54	\$77,196.00	\$33,398.54	\$175,125.82	\$231,588.00	(\$56,462.18)	\$385,980.00



NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JUNE 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 6-30-23	Monthly Budget	\$ Over Budget	YTD thru 6-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>HBCU Hoops/Player Party Series</b>							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$0.00	\$0.00	\$4,500.00	\$6,500.00	(\$2,000.00)	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6012-3 · A/V - PPS	\$1,638.75	\$0.00	\$1,638.75	\$1,638.75	\$1,500.00	\$138.75	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$7,176.00	(\$7,176.00)	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$5,475.00	(\$5,475.00)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$5,300.00	\$0.00	\$5,300.00	\$7,731.97	\$3,775.00	\$3,956.97	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$0.00	\$0.00	\$1,000.00	\$500.00	\$500.00	\$1,000.00
6012-9 · Misc Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$6,938.75	\$0.00	\$6,938.75	\$15,357.53	\$25,426.00	(\$10,068.47)	\$50,852.00
<b>All Star Event</b>							
6009-01 · Photographer - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All StarTicket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$0.00	\$0.00	\$0.00	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$0.00	\$0.00	\$0.00	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation - ASW	\$0.00	\$0.00	\$0.00	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$3,093.13	\$4,500.00	(\$1,406.87)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$0.00	\$0.00	\$0.00	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-24 · Misc Event Expense - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6009-25 · Security - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$0.00	\$0.00	\$0.00	\$210,000.88	\$425,933.00	(\$215,932.12)	\$425,933.00
<b>Total Operating Expense</b>	<b>\$380,119.66</b>	<b>\$346,171.67</b>	<b>\$33,947.99</b>	<b>\$1,727,308.24</b>	<b>\$2,220,838.11</b>	<b>(\$493,529.87)</b>	<b>\$4,830,697.18</b>
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>(\$344,972.22)</b>	<b>(\$309,421.69)</b>	<b>(\$35,550.53)</b>	<b>(\$138,289.86)</b>	<b>\$71,411.87</b>	<b>(\$209,701.73)</b>	<b>(\$276,197.18)</b>
<b>Other (Income) Expense</b>							
7025 · (Gain) Loss on Investments	\$43,161.05	\$0.00	\$43,161.05	\$69,618.83	\$0.00	\$69,618.83	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$600.00)	\$600.00	(\$1,200.00)
7020 · Investment (Income)	(\$7,607.07)	(\$2,666.66)	(\$4,940.41)	(\$16,680.10)	(\$16,000.00)	(\$680.10)	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$102.90	\$0.00	\$102.90	\$0.00
Total Other (Income) Expense	\$35,571.13	(\$2,766.66)	\$38,337.79	\$53,041.63	(\$16,600.00)	\$69,641.63	(\$33,200.00)
<b>NET INCOME (LOSS)</b>	<b>(\$380,543.35)</b>	<b>(\$306,655.03)</b>	<b>(\$73,888.32)</b>	<b>(\$191,331.49)</b>	<b>\$88,011.87</b>	<b>(\$279,343.36)</b>	<b>(\$242,997.18)</b>

**NBRPA, INC - BALANCE SHEET - AS OF JUNE 30, 2023**

JUNE 30, 2023								
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
<b>ASSETS</b>								
<b>Current Assets</b>								
<b>Checking &amp; Savings Accounts</b>								
1006 · Wintrust Bank Checking	\$82,544.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82,544.79
1007 · Wintrust Savings	\$0.00	\$327,300.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,300.21
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$276,961.05	\$0.00	\$0.00	\$0.00	\$276,961.05
Wintrust Investment Account								
1019 · Unrealized Gain/Loss on Inv	\$63,493.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,493.24
1009 · Wintrust Investment Account - Other	\$1,176,024.47	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276,024.47
Total Wintrust Investment Account	\$1,239,517.71	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,339,517.71
<b>Total Checking/Savings</b>	<b>\$1,322,062.50</b>	<b>\$327,300.21</b>	<b>\$100,000.00</b>	<b>\$276,961.05</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,026,323.76</b>
<b>Other Current Assets</b>								
1200 · Accounts Receivable	\$36,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,000.00
1250 · Accounts Receivable - GLA	\$1,125,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125,000.00
2250 · Deferred Income GLA	(\$1,125,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,125,000.00)
2210 · Accounts Receivable Contra Acct	(\$36,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$36,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
<b>Total Other Current Assets</b>	<b>\$120,314.97</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$120,314.97</b>
<b>Total Current Assets</b>	<b>\$1,442,377.47</b>	<b>\$327,300.21</b>	<b>\$100,000.00</b>	<b>\$276,961.05</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,146,638.73</b>
<b>Fixed Assets</b>								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,102.19)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,102.19)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
<b>Total Fixed Assets</b>	<b>\$623.26</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$623.26</b>
<b>TOTAL ASSETS</b>	<b>\$1,443,000.73</b>	<b>\$327,300.21</b>	<b>\$100,000.00</b>	<b>\$276,961.05</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,147,261.99</b>
<b>LIABILITIES &amp; EQUITY</b>								
<b>Liabilities</b>								
2000 · Accounts Payable	(\$1,110.40)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,110.40)
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Liabilities</b>	<b>(\$1,110.40)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>(\$1,110.40)</b>
<b>Equity</b>								
3123 · Health Screening Reserve	\$0.00	\$327,300.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,300.21
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$276,961.05	\$0.00	\$0.00	\$0.00	\$276,961.05
Net Income (Loss) - Current Period	(\$191,331.49)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$191,331.49)
<b>Total Equity</b>	<b>\$1,444,111.13</b>	<b>\$327,300.21</b>	<b>\$100,000.00</b>	<b>\$276,961.05</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,148,372.39</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$1,443,000.73</b>	<b>\$327,300.21</b>	<b>\$100,000.00</b>	<b>\$276,961.05</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,147,261.99</b>



**NBRPA MARKETING, INC.**

**June 2023 Financial Statement**

**NBRPA Marketing Inc**

## Balance Sheets

June 30, 2023

	<u>06/30/23</u>	<u>06/30/22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
Checking/Savings				
Wintrust - New Checking	\$399,006.05	\$237,137.22	\$161,868.83	68.26%
Total Checking/Savings	<u>\$399,006.05</u>	<u>\$237,137.22</u>	<u>\$161,868.83</u>	<u>68.26%</u>
Other Current Assets				
2150 · Due from NBRPA Assn	\$0.00	\$16,032.69	(\$16,032.69)	100.00%
Total Other Current Assets	<u>\$0.00</u>	<u>\$16,032.69</u>	<u>(\$16,032.69)</u>	<u>100.00%</u>
<b>TOTAL ASSETS</b>	<u>\$399,006.05</u>	<u>\$253,169.91</u>	<u>\$145,836.14</u>	<u>57.60%</u>
<b>LIABILITIES &amp; EQUITY</b>				
Current Liabilities				
2100 · Royalties Payable	\$394,006.05	\$248,169.91	\$145,836.14	58.76%
Total Current Liabilities	<u>\$394,006.05</u>	<u>\$248,169.91</u>	<u>\$145,836.14</u>	<u>58.76%</u>
Equity				
31000 · Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 · Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	<u>\$5,000.00</u>	<u>\$5,000.00</u>	<u>\$0.00</u>	<u>0.00%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>\$399,006.05</u>	<u>\$253,169.91</u>	<u>\$145,836.14</u>	<u>57.60%</u>