



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.

July 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JULY 31, 2023

	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 7-31-23	Monthly Budget	\$ Over Budget	YTD thru 7-31-23	YTD Budget	\$ Over Budget	
Income							
4250 · Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
4040 · Unrestricted GLA	\$1,400,000.00	\$1,350,000.00	\$50,000.00	\$2,750,000.00	\$2,700,000.00	\$50,000.00	\$2,700,000.00
4133 · Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 · Membership Dues	\$5,250.00	\$5,833.33	(\$583.33)	\$53,275.00	\$40,833.33	\$12,441.67	\$70,000.00
4142 · Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$3,500.00	(\$3,500.00)	\$6,000.00
4111 · Legends Conference	\$20,000.00	\$50,000.00	(\$30,000.00)	\$20,000.00	\$50,000.00	(\$30,000.00)	\$150,000.00
4081 · All Star Sponsorship	\$0.00	\$0.00	\$0.00	\$101,500.00	\$150,000.00	(\$48,500.00)	\$150,000.00
4140 · Sponsorship Income- other	\$0.00	\$20,833.34	(\$20,833.34)	\$26,610.94	\$145,833.34	(\$119,222.40)	\$250,000.00
4112 · Legends Care	\$0.00	\$2,916.67	(\$2,916.67)	\$4,882.44	\$20,416.66	(\$15,534.22)	\$35,000.00
4100 · Appearance Fees Income	\$10,746.24	\$6,666.67	\$4,079.57	\$59,246.24	\$46,666.66	\$12,579.58	\$80,000.00
4185 · Player Party Series Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$26,750.00	(\$26,750.00)	\$53,500.00
4114 · Full Court Press Revenue	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$10,000.00	\$15,000.00
4050 · NBPA Donation	\$0.00	\$500,000.00	(\$500,000.00)	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
Total Income	\$1,435,996.24	\$1,936,750.01	(\$500,753.77)	\$3,025,514.62	\$4,228,999.99	(\$1,203,485.37)	\$4,554,500.00
Operating Expense							
Salary, Payroll Taxes & Benefits							
6536 · President/CEO							
6204 · President/CEO - Pay Increase							
6537 · Sr. Director of Mktg & Communication							
6540 · VP Player Relations							
6548 · SVP of Ops/Events - Miller							
6572 · Operations & Events Coordinator							
6520 · Director of Digital Content							
6567 · VP Membership & Player Progr.							
6546 · Head of Content & Communication							
6566 · Director of Events							
6550 · Payroll Taxes							
6365 · Temp Office Help/Paid Interns							
6201 · CEO Potential Bonus							
6259 · Payroll Expenses							
Total Salary and Payroll Taxes	\$70,934.93	\$79,436.03	(\$8,501.10)	\$532,735.08	\$593,976.11	(\$61,241.03)	\$1,105,732.18
6151 · Dental Insurance	\$567.85	\$750.00	(\$182.15)	\$3,896.71	\$5,250.00	(\$1,353.29)	\$9,000.00
6150 · Medical Insurance	\$6,641.43	\$10,000.00	(\$3,358.57)	\$46,490.01	\$70,000.00	(\$23,509.99)	\$120,000.00
6285 · Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$14,000.00	\$14,000.00	\$0.00	\$24,000.00
6202 · Commissions - Inside	\$1,320.00	\$4,166.67	(\$2,846.67)	\$1,547.50	\$29,166.67	(\$27,619.17)	\$50,000.00
6069 · Commissions - Outside	\$0.00	\$2,916.66	(\$2,916.66)	\$0.00	\$20,416.67	(\$20,416.67)	\$35,000.00
Total Salary, Payroll Taxes & Benefits	\$81,464.21	\$99,269.36	(\$17,805.15)	\$598,669.30	\$732,809.45	(\$134,140.15)	\$1,343,732.18
Professional Fees							
6347 · Accounting	\$1,400.00	\$1,500.00	(\$100.00)	\$10,200.00	\$10,500.00	(\$300.00)	\$18,000.00
6346 · Audit	\$400.00	\$2,317.00	(\$1,917.00)	\$2,600.00	\$16,217.00	(\$13,617.00)	\$27,800.00
6350 · Legal Fees	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$11,668.00	(\$11,668.00)	\$20,000.00
6275 · Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6348 · Outside Comm. & Mktg Consulting	\$7,983.78	\$12,500.00	(\$4,516.22)	\$75,112.09	\$87,500.00	(\$12,387.91)	\$150,000.00
6388 · Membership Database Management	\$5,833.33	\$5,833.00	\$0.33	\$40,833.31	\$40,833.00	\$0.31	\$70,000.00
6387 · Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$56,000.00	\$56,000.00	\$0.00	\$96,000.00
6345 · Generic Consulting	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$11,668.00	(\$11,668.00)	\$20,000.00
6359 · Board of Directors Prof. Advis.	\$3,000.00	\$3,000.00	\$0.00	\$21,000.00	\$21,000.00	\$0.00	\$36,000.00
6368 · Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$7,000.00	\$7,000.00	\$0.00	\$12,000.00
6352 · Graphic Design	\$4,250.00	\$5,000.00	(\$750.00)	\$24,439.54	\$35,000.00	(\$10,560.46)	\$60,000.00
6004 · Media	\$186.53	\$700.00	(\$513.47)	\$13,535.67	\$16,500.00	(\$2,964.33)	\$20,000.00
6361 · DocuSign	\$0.00	\$583.33	(\$583.33)	\$7,493.91	\$4,083.33	\$3,410.58	\$7,000.00
6354 · HR Consultant	\$0.00	\$183.33	(\$183.33)	\$1,600.00	\$1,283.33	\$316.67	\$2,200.00
6367 · OnBoard	\$0.00	\$0.00	\$0.00	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 · Media Relation Networking Event	\$0.00	\$250.00	(\$250.00)	\$1,824.39	\$1,750.00	\$74.39	\$3,000.00
6353 · CEO Professional Development	\$1,195.00	\$416.67	\$778.33	\$1,995.00	\$2,916.67	(\$921.67)	\$5,000.00
6007 · Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$350.00	\$3,500.00	(\$3,150.00)	\$6,000.00
6355 · LME Live Podcasting/Video	\$3,332.14	\$4,166.67	(\$834.53)	\$19,623.77	\$29,166.67	(\$9,542.90)	\$50,000.00
Total Professional Fees	\$36,580.78	\$49,284.00	(\$12,703.22)	\$290,207.68	\$363,686.00	(\$73,478.32)	\$610,600.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JULY 31, 2023

	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 7-31-23	Monthly Budget	\$ Over Budget	YTD thru 7-31-23	YTD Budget	\$ Over Budget	
Operating Costs							
6450 · Chicago Maintenance Fee	\$0.00	\$83.33	(\$83.33)	\$0.00	\$583.33	(\$583.33)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$6,401.82	\$6,666.66	(\$264.84)	\$44,692.46	\$46,666.66	(\$1,974.20)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.66	(\$4,166.66)	\$4,217.45	\$29,166.67	(\$24,949.22)	\$50,000.00
6446 · Cogent Internet	\$1,404.20	\$709.00	\$695.20	\$4,914.70	\$4,958.00	(\$43.30)	\$8,500.00
6251 · Copier Machine	\$725.49	\$750.00	(\$24.51)	\$5,094.65	\$5,250.00	(\$155.35)	\$9,000.00
6258 · Office Supplies	\$489.60	\$916.67	(\$427.07)	\$7,655.20	\$6,416.66	\$1,238.54	\$11,000.00
6254 · Subscriptions & Registrations	\$29.00	\$500.00	(\$471.00)	\$4,699.95	\$3,500.00	\$1,199.95	\$6,000.00
6670 · Telephone	\$414.33	\$550.00	(\$135.67)	\$3,295.07	\$3,850.00	(\$554.93)	\$6,600.00
6671 · Cell -Telephone	\$420.03	\$625.00	(\$204.97)	\$2,820.18	\$4,375.00	(\$1,554.82)	\$7,500.00
6075 · IT/Computer Maintenance	\$2,648.94	\$2,583.33	\$65.61	\$18,383.11	\$18,083.33	\$299.78	\$31,000.00
6810 · Website	\$286.71	\$833.33	(\$546.62)	\$4,700.63	\$5,833.33	(\$1,132.70)	\$10,000.00
6080 · Website Hosting & Maintenance	\$160.16	\$250.00	(\$89.84)	\$1,220.16	\$1,750.00	(\$529.84)	\$3,000.00
6055 · Credit Card Processing fees	\$154.10	\$458.34	(\$304.24)	\$5,499.47	\$3,208.34	\$2,291.13	\$5,500.00
6315 · Postage and Delivery	\$1,531.84	\$750.00	\$781.84	\$5,771.25	\$5,250.00	\$521.25	\$9,000.00
6231 · Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6145 · Liability Insurance	\$0.00	\$20,000.00	(\$20,000.00)	\$18,930.00	\$20,000.00	(\$1,070.00)	\$20,000.00
6246 · Storage	\$626.05	\$284.00	\$342.05	\$2,838.05	\$3,584.00	(\$745.95)	\$5,000.00
6057 · Investment Management Fees	\$2,913.12	\$3,250.00	(\$336.88)	\$8,546.28	\$9,750.00	(\$1,203.72)	\$13,000.00
6050 · Bank Service Charges - Other	\$0.00	\$208.34	(\$208.34)	\$1,239.01	\$1,458.34	(\$219.33)	\$2,500.00
6770 · Cable	\$200.00	\$208.34	(\$8.34)	\$1,481.16	\$1,458.33	\$22.83	\$2,500.00
6232 · Intellectual Property Rights	\$0.00	\$416.66	(\$416.66)	\$363.00	\$2,916.67	(\$2,553.67)	\$5,000.00
Total Operating Costs	\$18,405.39	\$44,209.66	(\$25,804.27)	\$146,361.78	\$178,558.66	(\$32,196.88)	\$287,100.00
Travel & Entertainment							
6911 · Retreat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6910 · Board Travel - Other	\$3,405.73	\$666.66	\$2,739.07	\$3,952.44	\$4,666.66	(\$714.22)	\$8,000.00
6940 · Exec Director Travel	\$3,534.99	\$2,083.33	\$1,451.66	\$14,273.79	\$14,583.34	(\$309.55)	\$25,000.00
6930 · Operations & Events Coordinator	\$0.00	\$166.67	(\$166.67)	\$1,122.26	\$1,166.67	(\$44.41)	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.67	(\$166.67)	\$0.00	\$1,166.67	(\$1,166.67)	\$2,000.00
6923 · VP Player Relations	\$177.00	\$250.00	(\$73.00)	\$2,193.10	\$1,750.00	\$443.10	\$3,000.00
6970 · VP Membership/Player Programs	\$807.16	\$166.66	\$640.50	\$897.66	\$1,166.67	(\$269.01)	\$2,000.00
6928 · Director of Digital Content	\$0.00	\$166.66	(\$166.66)	\$1,086.00	\$1,166.66	(\$80.66)	\$2,000.00
6916 · SVP of Ops/Events	\$1,151.65	\$625.00	\$526.65	\$5,041.88	\$4,375.00	\$666.88	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$1,750.00	(\$1,750.00)	\$3,000.00
6965 · Chief Medical Director	\$803.02	\$666.67	\$136.35	\$1,682.35	\$4,666.67	(\$2,984.32)	\$8,000.00
6975 · Head of Content/Communication	\$1,155.60	\$666.67	\$488.93	\$5,291.07	\$4,666.67	\$624.40	\$8,000.00
6921 · Other Staff Travel	\$0.00	\$208.33	(\$208.33)	\$100.00	\$1,458.33	(\$1,358.33)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$55.00	\$208.33	(\$153.33)	\$1,238.40	\$1,458.33	(\$219.93)	\$2,500.00
6421 · Intern Expenses	\$368.39	\$166.67	\$201.72	\$735.78	\$1,166.67	(\$430.89)	\$2,000.00
Total Travel & Entertainment	\$11,458.54	\$6,458.32	\$5,000.22	\$37,614.73	\$45,208.34	(\$7,593.61)	\$102,500.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JULY 31, 2023							
	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 7-31-23	Monthly Budget	\$ Over Budget	YTD thru 7-31-23	YTD Budget	\$ Over Budget	
Player Programs & Benefits							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$2,607.00	\$29,166.67	(\$26,559.67)	\$50,000.00
6702 · CVENT	\$0.00	\$0.00	\$0.00	\$0.00	\$2,650.00	(\$2,650.00)	\$5,300.00
6040 · Appearance Fees	\$11,746.24	\$6,250.00	\$5,496.24	\$60,246.24	\$43,750.00	\$16,496.24	\$75,000.00
6260 · Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$101.62	\$3,000.00	(\$2,898.38)	\$4,990.92	\$6,000.00	(\$1,009.08)	\$6,000.00
6800 · Legends Care	\$0.00	\$2,500.00	(\$2,500.00)	\$6,048.95	\$17,500.00	(\$11,451.05)	\$30,000.00
6295 · LOB Chicago Classic Event	\$0.00	\$0.00	\$0.00	\$26,500.67	\$0.00	\$26,500.67	\$460,000.00
6360 · Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$10,880.03	\$7,875.00	\$3,005.03	\$13,500.00
6239 · Legends Magazine Expenses	\$10,998.78	\$3,333.33	\$7,665.45	\$27,082.48	\$23,333.33	\$3,749.15	\$40,000.00
6235 · Chapter Assistance	\$0.00	\$0.00	\$0.00	\$47,722.00	\$45,000.00	\$2,722.00	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$0.00	\$270,000.00	(\$270,000.00)	\$6,375.00	\$270,000.00	(\$263,625.00)	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$45,000.00	(\$45,000.00)	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$50,000.00	(\$50,000.00)	\$0.00	\$50,000.00	(\$50,000.00)	\$50,000.00
6095 · Charitable Donations	\$0.00	\$1,666.67	(\$1,666.67)	\$9,000.00	\$11,666.67	(\$2,666.67)	\$20,000.00
6249 · Full Court Press	\$390.28	\$4,166.67	(\$3,776.39)	\$12,679.38	\$29,166.67	(\$16,487.29)	\$50,000.00
6263 · International Player Appearances	\$0.00	\$5,833.00	(\$5,833.00)	\$3,531.07	\$40,833.00	(\$37,301.93)	\$70,000.00
6677 · Player Health & Wellness	\$0.00	\$15,000.00	(\$15,000.00)	\$114,849.24	\$105,000.00	\$9,849.24	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$219.95	\$4,375.00	(\$4,155.05)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$0.00	\$12,500.00	(\$12,500.00)	\$10,048.77	\$25,000.00	(\$14,951.23)	\$25,000.00
6860 · Alumni Days & Recruitment	\$0.00	\$3,333.33	(\$3,333.33)	\$6,605.00	\$13,333.33	(\$6,728.33)	\$20,000.00
Total Player Programs & Benefits	\$23,236.92	\$428,499.67	(\$405,262.75)	\$425,136.01	\$845,349.67	(\$420,213.66)	\$1,624,000.00
Legends Summer Getaway							
6010-01 · Supplies - LC	\$0.00	\$20.00	(\$20.00)	\$153.37	\$80.00	\$73.37	\$100.00
6010-02 · Wive's Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 · Event Support - LC	\$1,545.00	\$200.00	\$1,345.00	\$1,545.00	\$800.00	\$745.00	\$1,000.00
6010-04 · Marketing - LC	\$2,892.21	\$2,170.00	\$722.21	\$19,377.59	\$8,680.00	\$10,697.59	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$800.00	(\$800.00)	\$0.00	\$3,200.00	(\$3,200.00)	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$2,000.00	(\$2,000.00)	\$0.00	\$8,000.00	(\$8,000.00)	\$10,000.00
6010-09 · Photographer - LC	\$2,500.00	\$600.00	\$1,900.00	\$2,500.00	\$2,400.00	\$100.00	\$3,000.00
6010-10 · Videographer - LC	\$9,000.00	\$1,700.00	\$7,300.00	\$9,000.00	\$6,800.00	\$2,200.00	\$8,500.00
6010-11 · Shipping - LC	\$1,438.55	\$600.00	\$838.55	\$1,438.55	\$2,400.00	(\$961.45)	\$3,000.00
6010-12 · Site Visit - LC	\$1,237.60	\$240.00	\$997.60	\$2,788.42	\$960.00	\$1,828.42	\$1,200.00
6010-13 · AV Needs - LC	\$0.00	\$10,100.00	(\$10,100.00)	\$32,818.38	\$40,400.00	(\$7,581.62)	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$900.00	(\$900.00)	\$695.00	\$3,600.00	(\$2,905.00)	\$4,500.00
6010-15 · Hotel - LC	\$21,580.27	\$21,046.00	\$534.27	\$61,593.45	\$84,184.00	(\$22,590.55)	\$105,230.00
6010-16 · Food & Beverage - LC	\$348.69	\$30,800.00	(\$30,451.31)	\$73,351.01	\$123,200.00	(\$49,848.99)	\$154,000.00
6010-23 · Speaker Airfare LC	\$6,680.17	\$480.00	\$6,200.17	\$6,680.17	\$1,920.00	\$4,760.17	\$2,400.00
6010-24 · Board - LC	\$10,021.18	\$2,400.00	\$7,621.18	\$12,868.55	\$9,600.00	\$3,268.55	\$12,000.00
6010-25 · Staff - LC	\$4,530.79	\$1,200.00	\$3,330.79	\$4,530.79	\$4,800.00	(\$269.21)	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$550.00	\$160.00	\$390.00	\$600.00	\$640.00	(\$40.00)	\$800.00
6010-28 · Ground Transportation - LC	\$4,655.00	\$1,680.00	\$2,975.00	\$12,165.00	\$6,720.00	\$5,445.00	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$100.00	(\$100.00)	\$0.00	\$400.00	(\$400.00)	\$500.00
Total Legends Summer Getaway	\$66,979.46	\$77,196.00	(\$10,216.54)	\$242,105.28	\$308,784.00	(\$66,678.72)	\$385,980.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH JULY 31, 2023							
	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 7-31-23	Monthly Budget	\$ Over Budget	YTD thru 7-31-23	YTD Budget	\$ Over Budget	
HBCU Hoops/Player Party Series							
6012-1 · Venue Food & Beverage - PPS	\$8,846.45	\$0.00	\$8,846.45	\$13,346.45	\$6,500.00	\$6,846.45	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$0.00	\$0.00	\$1,638.75	\$1,500.00	\$138.75	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$7,176.00	(\$7,176.00)	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$5,475.00	(\$5,475.00)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$0.00	\$0.00	\$0.00	\$7,731.97	\$3,775.00	\$3,956.97	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$0.00	\$0.00	\$1,000.00	\$500.00	\$500.00	\$1,000.00
6012-9 · Misc Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$8,846.45	\$0.00	\$8,846.45	\$24,203.98	\$25,426.00	(\$1,222.02)	\$50,852.00
All Star Event							
6009-01 · Photographer - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All Star Ticket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$0.00	\$0.00	\$0.00	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel - Staff - ASW	\$0.00	\$0.00	\$0.00	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation - ASW	\$0.00	\$0.00	\$0.00	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$3,093.13	\$4,500.00	(\$1,406.87)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$0.00	\$0.00	\$0.00	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-25 · Security - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$0.00	\$0.00	\$0.00	\$210,000.88	\$425,933.00	(\$215,932.12)	\$425,933.00
Total Operating Expense	\$246,971.75	\$704,917.01	(\$457,945.26)	\$1,974,299.64	\$2,925,755.12	(\$951,455.48)	\$4,830,697.18
INCOME (LOSS) FROM OPERATIONS	\$1,189,024.49	\$1,231,833.00	(\$42,808.51)	\$1,051,214.98	\$1,303,244.87	(\$252,029.89)	(\$276,197.18)
Other (Income) Expense							
7025 · (Gain) Loss on Investments	\$0.00	\$0.00	\$0.00	\$69,618.83	(\$18,666.67)	\$88,285.50	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$700.00)	\$700.00	(\$1,200.00)
7020 · Investment (Income)	(\$1,685.96)	(\$2,666.67)	\$980.71	(\$18,366.06)	\$0.00	(\$18,366.06)	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$120.05	\$0.00	\$120.05	\$0.00
Total Other (Income) Expense	(\$1,668.81)	(\$2,766.67)	\$1,097.86	\$51,372.82	(\$19,366.67)	\$70,739.49	(\$33,200.00)
NET INCOME (LOSS)	\$1,190,693.30	\$1,234,599.67	(\$43,906.37)	\$999,842.16	\$1,322,611.54	(\$322,769.38)	(\$242,997.18)

NBRPA, INC - BALANCE SHEET - AS OF JULY 31, 2023

JULY 31, 2023								
ASSETS	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
Current Assets								
Checking & Savings Accounts								
1006 · Wintrust Bank Checking	\$1,176,073.15	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276,073.15
1007 · Wintrust Savings	\$0.00	\$327,341.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,341.91
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$277,189.65
Wintrust Investment Account								
1019 · Unrealized Gain/Loss on Inv	\$36,383.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,383.98
1009 · Wintrust Investment Account - Other	\$1,301,906.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,301,906.57
Total Wintrust Investment Account	\$1,338,290.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,338,290.55
Total Checking/Savings	\$2,514,363.70	\$327,341.91	\$100,000.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$3,218,895.26
Other Current Assets								
1200 · Accounts Receivable	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,000.00
1250 · Accounts Receivable - GLA	\$225,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,000.00
2250 · Deferred Income GLA	(\$225,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$225,000.00)
2210 · Accounts Receivable Contra Acct	(\$16,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
Total Other Current Assets	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
Total Current Assets	\$2,634,678.67	\$327,341.91	\$100,000.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$3,339,210.23
Fixed Assets								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,119.34)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,119.34)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
Total Fixed Assets	\$606.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$606.11
TOTAL ASSETS	\$2,635,284.78	\$327,341.91	\$100,000.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$3,339,816.34
JULY 31, 2023								
LIABILITIES & EQUITY	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
Liabilities								
2000 · Accounts Payable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Equity								
3123 · Health Screening Reserve	\$0.00	\$327,341.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,341.91
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$277,189.65
Net Income (Loss) - Current Period	\$999,842.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$999,842.16
Total Equity	\$2,635,284.78	\$327,341.91	\$100,000.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$3,339,816.34
TOTAL LIABILITIES & EQUITY	\$2,635,284.78	\$327,341.91	\$100,000.00	\$277,189.65	\$0.00	\$0.00	\$0.00	\$3,339,816.34



NBRPA MARKETING, INC.

July 2023 Financial Statement

NBRPA Marketing Inc

Balance Sheets

July 31, 2023

	<u>07/31/23</u>	<u>07/31/22</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Checking/Savings				
Wintrust - New Checking	\$399,006.05	\$237,107.22	\$161,898.83	68.28%
Total Checking/Savings	<u>\$399,006.05</u>	<u>\$237,107.22</u>	<u>\$161,898.83</u>	<u>68.28%</u>
Other Current Assets				
2150 - Due from NBRPA Assn	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
Total Other Current Assets	<u>\$0.00</u>	<u>\$16,062.69</u>	<u>(\$16,062.69)</u>	<u>100.00%</u>
TOTAL ASSETS	<u>\$399,006.05</u>	<u>\$253,169.91</u>	<u>\$145,836.14</u>	<u>57.60%</u>
LIABILITIES & EQUITY				
Current Liabilities				
2100 - Royalties Payable	\$394,006.05	\$248,169.91	\$145,836.14	58.76%
Total Current Liabilities	<u>\$394,006.05</u>	<u>\$248,169.91</u>	<u>\$145,836.14</u>	<u>58.76%</u>
Equity				
31000 - Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 - Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	<u>\$5,000.00</u>	<u>\$5,000.00</u>	<u>\$0.00</u>	<u>0.00%</u>
TOTAL LIABILITIES & EQUITY	<u>\$399,006.05</u>	<u>\$253,169.91</u>	<u>\$145,836.14</u>	<u>57.60%</u>