



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.

October 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH OCTOBER 31, 2023

	MONTH ENDING			YEAR TO DATE			
	M/E 10-31-23	Monthly Budget	\$ Over Budget	YTD thru 10-31-23	YTD Budget	\$ Over Budget	Annual Budget
Income							
4250 - Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
4040 - Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$2,750,000.00	\$2,700,000.00	\$50,000.00	\$2,700,000.00
4133 - Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 - Membership Dues	\$2,500.00	\$5,833.33	(\$3,333.33)	\$79,450.00	\$58,333.33	\$21,116.67	\$70,000.00
4142 - Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$5,000.00	(\$5,000.00)	\$6,000.00
4111 - Legends Summer Getaway	\$0.00	\$0.00	\$0.00	\$15,000.00	\$150,000.00	(\$135,000.00)	\$150,000.00
4081 - All Star Sponsorship	\$0.00	\$0.00	\$0.00	\$121,500.00	\$150,000.00	(\$28,500.00)	\$150,000.00
4140 - Sponsorship Income- other	\$0.00	\$20,833.34	(\$20,833.34)	\$26,610.94	\$208,333.34	(\$181,722.40)	\$250,000.00
4112 - Legends Care	\$5.00	\$2,916.67	(\$2,911.67)	\$4,922.44	\$29,166.66	(\$24,244.22)	\$35,000.00
4100 - Appearance Fees Income	\$0.00	\$6,666.67	(\$6,666.67)	\$53,500.00	\$66,666.66	(\$13,166.66)	\$80,000.00
4185 - Player Party Series Revenue	\$0.00	\$13,375.00	(\$13,375.00)	\$0.00	\$53,500.00	(\$53,500.00)	\$53,500.00
4114 - Full Court Press Revenue	\$0.00	\$0.00	\$0.00	\$15,000.00	\$0.00	\$15,000.00	\$15,000.00
4050 - NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
Total Income	\$2,505.00	\$50,125.01	(\$47,620.01)	\$3,065,983.38	\$4,465,999.99	(\$1,400,016.61)	\$4,554,500.00
Operating Expense							
Salary, Payroll Taxes & Benefits							
6536 - President/CEO							
6204 - President/CEO - Pay Increase							
6537 - Sr. Director of Mktg & Communication							
6540 - VP Player Relations							
6548 - SVP of Ops/Events - Miller							
6572 - Operations & Events Coordinator							
6520 - Director of Digital Content							
6521 - Digital Content Coordinator							
6526 - Branding & Design Coordinator							
6527 - Director of Admin/Office Manager							
6567 - VP Membership & Player Progr.							
6546 - Head of Content & Communication							
6566 - Director of Events							
6550 - Payroll Taxes							
6365 - Temp Office Help/Paid Interns							
6201 - CEO Potential Bonus							
6259 - Payroll Expenses							
Total Salary and Payroll Taxes	\$114,209.12	\$114,412.87	(\$203.75)	\$783,879.53	\$871,859.14	(\$87,979.61)	\$1,105,732.18
6151 - Dental Insurance	\$680.11	\$750.00	(\$69.89)	\$5,712.52	\$7,500.00	(\$1,787.48)	\$9,000.00
6150 - Medical Insurance	\$6,893.60	\$10,000.00	(\$3,106.40)	\$66,666.47	\$100,000.00	(\$33,333.53)	\$120,000.00
6285 - Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$20,000.00	\$20,000.00	\$0.00	\$24,000.00
6202 - Commissions - Inside	\$0.00	\$4,166.67	(\$4,166.67)	\$1,547.50	\$41,666.67	(\$40,119.17)	\$50,000.00
6069 - Commissions - Outside	\$0.00	\$2,916.67	(\$2,916.67)	\$0.00	\$29,166.67	(\$29,166.67)	\$35,000.00
Total Salary, Payroll Taxes & Benefits	\$123,782.83	\$134,246.21	(\$10,463.38)	\$877,806.02	\$1,070,192.48	(\$192,386.46)	\$1,343,732.18
Professional Fees							
6347 - Accounting	\$1,400.00	\$1,500.00	(\$100.00)	\$14,600.00	\$15,000.00	(\$400.00)	\$18,000.00
6346 - Audit	\$400.00	\$2,317.00	(\$1,917.00)	\$26,600.00	\$23,167.00	\$3,433.00	\$27,800.00
6350 - Legal Fees	\$0.00	\$1,666.00	(\$1,666.00)	\$0.00	\$16,667.00	(\$16,667.00)	\$20,000.00
6275 - Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6348 - Outside Comm. & Mktg Consulting	\$6,987.71	\$12,500.00	(\$5,512.29)	\$110,439.20	\$125,000.00	(\$14,560.80)	\$150,000.00
6388 - Membership Database Management	\$5,833.33	\$5,833.00	\$0.33	\$58,333.30	\$58,333.00	\$0.30	\$70,000.00
6387 - Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$80,000.00	\$80,000.00	\$0.00	\$96,000.00
6345 - Generic Consulting	\$0.00	\$1,666.00	(\$1,666.00)	\$0.00	\$16,667.00	(\$16,667.00)	\$20,000.00
6359 - Board of Directors Prof. Advls.	\$3,000.00	\$3,000.00	\$0.00	\$30,000.00	\$30,000.00	\$0.00	\$36,000.00
6368 - Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$12,000.00
6352 - Graphic Design	\$0.00	\$5,000.00	(\$5,000.00)	\$26,439.54	\$50,000.00	(\$23,560.46)	\$60,000.00
6004 - Media	\$1,357.35	\$700.00	\$657.35	\$15,490.12	\$18,600.00	(\$3,109.88)	\$20,000.00
6361 - DocuSign	\$0.00	\$583.33	(\$583.33)	\$7,493.91	\$5,833.33	\$1,660.58	\$7,000.00
6354 - HR Consultant	\$0.00	\$183.33	(\$183.33)	\$2,100.00	\$1,833.33	\$266.67	\$2,200.00
6367 - OnBoard	\$0.00	\$0.00	\$0.00	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 - Media Relation Networking Event	\$192.48	\$250.00	(\$57.52)	\$2,016.87	\$2,500.00	(\$483.13)	\$3,000.00
6353 - CEO Professional Development	\$500.00	\$416.67	\$83.33	\$3,445.00	\$4,166.67	(\$721.67)	\$5,000.00
6007 - Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$350.00	\$5,000.00	(\$4,650.00)	\$6,000.00
6355 - LME Live Podcasting/Video	\$214.03	\$4,166.67	(\$3,952.64)	\$24,226.29	\$41,666.67	(\$17,440.38)	\$50,000.00
Total Professional Fees	\$28,884.90	\$49,282.00	(\$20,397.10)	\$418,134.23	\$511,784.00	(\$93,649.77)	\$610,600.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH OCTOBER 31, 2023

	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 10-31-23	Monthly Budget	\$ Over Budget	YTD thru 10-31-23	YTD Budget	\$ Over Budget	
Operating Costs							
6450 - Chicago Maintenance Fee	\$0.00	\$83.33	(\$83.33)	\$0.00	\$833.33	(\$833.33)	\$1,000.00
6441 - 444 N. Michigan - Rent	\$6,389.78	\$6,666.67	(\$276.89)	\$63,858.92	\$66,666.67	(\$2,807.75)	\$80,000.00
6440 - Rent - Other	\$0.00	\$4,166.66	(\$4,166.66)	\$4,217.45	\$41,666.67	(\$37,449.22)	\$50,000.00
6446 - Cogent Internet	\$0.00	\$709.00	(\$709.00)	\$5,616.80	\$7,083.00	(\$1,466.20)	\$8,500.00
6251 - Copier Machine	\$745.22	\$750.00	(\$4.78)	\$7,371.63	\$7,500.00	(\$128.37)	\$9,000.00
6258 - Office Supplies	\$716.46	\$916.66	(\$200.20)	\$10,416.52	\$9,166.66	\$1,249.86	\$11,000.00
6254 - Subscriptions & Registrations	\$347.99	\$500.00	(\$152.01)	\$5,105.94	\$5,000.00	\$105.94	\$6,000.00
6670 - Telephone	\$733.64	\$550.00	\$183.64	\$4,980.17	\$5,500.00	(\$519.83)	\$6,600.00
6671 - Cell -Telephone	\$570.03	\$625.00	(\$54.97)	\$4,330.27	\$6,250.00	(\$1,919.73)	\$7,500.00
6075 - IT/Computer Maintenance	\$4,397.51	\$2,583.33	\$1,814.18	\$28,242.00	\$25,833.33	\$2,408.67	\$31,000.00
6810 - Website	\$196.71	\$833.33	(\$636.62)	\$6,944.14	\$8,333.33	(\$1,389.19)	\$10,000.00
6080 - Website Hosting & Maintenance	\$155.27	\$250.00	(\$94.73)	\$1,642.74	\$2,500.00	(\$857.26)	\$3,000.00
6055 - Credit Card Processing fees	\$72.80	\$458.34	(\$385.54)	\$5,828.72	\$4,583.34	\$1,245.38	\$5,500.00
6315 - Postage and Delivery	\$853.39	\$750.00	\$103.39	\$8,358.21	\$7,500.00	\$858.21	\$9,000.00
6231 - Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6145 - Liability Insurance	\$0.00	\$0.00	\$0.00	\$19,153.28	\$20,000.00	(\$846.72)	\$20,000.00
6246 - Storage	\$593.00	\$284.00	\$309.00	\$4,617.05	\$4,434.00	\$183.05	\$5,000.00
6057 - Investment Management Fees	\$2,940.62	\$3,250.00	(\$309.38)	\$11,486.90	\$13,000.00	(\$1,513.10)	\$13,000.00
6050 - Bank Service Charges - Other	\$0.00	\$208.34	(\$208.34)	\$1,239.01	\$2,083.34	(\$844.33)	\$2,500.00
6770 - Cable	\$200.00	\$208.33	(\$8.33)	\$2,081.16	\$2,083.32	(\$2.16)	\$2,500.00
6232 - Intellectual Property Rights	\$0.00	\$416.67	(\$416.67)	\$926.00	\$4,166.67	(\$3,240.67)	\$5,000.00
Total Operating Costs	\$18,912.42	\$24,209.66	(\$5,297.24)	\$196,416.91	\$244,933.66	(\$48,516.75)	\$287,100.00
Travel & Entertainment							
6911 - Retreat	\$14,044.20	\$12,500.00	\$1,544.20	\$14,044.20	\$12,500.00	\$1,544.20	\$25,000.00
6910 - Board Travel - Other	\$345.00	\$666.67	(\$321.67)	\$4,665.40	\$6,666.67	(\$2,001.27)	\$8,000.00
6940 - Exec Director Travel	\$1,159.67	\$2,083.34	(\$923.67)	\$20,461.37	\$20,833.34	(\$371.97)	\$25,000.00
6930 - Operations & Events Coordinator	\$224.93	\$166.67	\$58.26	\$2,665.32	\$1,666.67	\$998.65	\$2,000.00
6922 - Sr. Dir. Marketing	\$227.79	\$166.67	\$61.12	\$1,214.23	\$1,666.67	(\$452.44)	\$2,000.00
6923 - VP Player Relations	\$1,106.28	\$250.00	\$856.28	\$3,725.29	\$2,500.00	\$1,225.29	\$3,000.00
6970 - VP Membership/Player Programs	\$0.00	\$166.67	(\$166.67)	\$897.66	\$1,666.67	(\$769.01)	\$2,000.00
6928 - Director of Digital Content	\$0.00	\$166.66	(\$166.66)	\$2,770.52	\$1,666.66	\$1,103.86	\$2,000.00
6916 - SVP of Ops/Events	\$754.07	\$625.00	\$129.07	\$7,133.14	\$6,250.00	\$883.14	\$7,500.00
6953 - Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$2,500.00	(\$2,500.00)	\$3,000.00
6965 - Chief Medical Director	\$0.00	\$666.67	(\$666.67)	\$3,375.52	\$6,666.67	(\$3,291.15)	\$8,000.00
6975 - Head of Content/Communication	\$996.41	\$666.67	\$329.74	\$8,013.92	\$6,666.67	\$1,347.25	\$8,000.00
6921 - Other Staff Travel	\$113.00	\$208.33	(\$95.33)	\$1,248.10	\$2,083.33	(\$835.23)	\$2,500.00
6270 - Parking, Taxi, Tolls	\$506.44	\$208.33	\$298.11	\$2,098.54	\$2,083.33	\$15.21	\$2,500.00
6421 - Intern Expenses	\$0.00	\$166.67	(\$166.67)	\$1,332.62	\$1,666.67	(\$334.05)	\$2,000.00
Total Travel & Entertainment	\$19,477.79	\$18,958.35	\$519.44	\$73,645.83	\$77,083.35	(\$3,437.52)	\$102,500.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH OCTOBER 31, 2023

	MONTH ENDING			YEAR TO DATE			
	M/E 10-31-23	Monthly Budget	\$ Over Budget	YTD thru 10-31-23	YTD Budget	\$ Over Budget	Annual Budget
Player Programs & Benefits							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$41,666.67	(\$41,666.67)	\$50,000.00
6702 · CVENT	\$982.00	\$0.00	\$982.00	\$4,892.50	\$3,975.00	\$917.50	\$5,300.00
6040 · Appearance Fees	\$0.00	\$6,250.00	(\$6,250.00)	\$65,246.24	\$62,500.00	\$2,746.24	\$75,000.00
6260 · Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$0.00	\$0.00	\$0.00	\$6,449.52	\$6,000.00	\$449.52	\$6,000.00
6800 · Legends Care	\$0.00	\$2,500.00	(\$2,500.00)	\$6,151.11	\$25,000.00	(\$18,848.89)	\$30,000.00
6295 · Legends of Basketball - College	\$0.00	\$153,333.00	(\$153,333.00)	\$26,500.67	\$153,333.00	(\$126,832.33)	\$460,000.00
6360 · Accounting - On-Line Voting	\$2,652.52	\$0.00	\$2,652.52	\$3,054.92	\$3,000.00	\$54.92	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$10,880.03	\$11,250.00	(\$369.97)	\$13,500.00
6239 · Legends Magazine Expenses	\$10,661.36	\$3,333.33	\$7,328.03	\$39,093.84	\$33,333.33	\$5,760.51	\$40,000.00
6235 · Chapter Assistance	\$237.80	\$0.00	\$237.80	\$55,329.44	\$45,000.00	\$10,329.44	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$0.00	\$0.00	\$0.00	\$216,750.00	\$270,000.00	(\$53,250.00)	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$45,000.00	\$45,000.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$2,500.00	\$1,666.67	\$833.33	\$12,500.00	\$16,666.67	(\$4,166.67)	\$20,000.00
6249 · Full Court Press	\$4,068.38	\$4,166.66	(\$98.28)	\$23,482.18	\$41,666.67	(\$18,184.49)	\$50,000.00
6263 · International Player Appearances	\$5,125.35	\$5,833.00	(\$707.65)	\$8,656.42	\$58,333.00	(\$49,676.58)	\$70,000.00
6677 · Player Health & Wellness	\$40,000.00	\$15,000.00	\$25,000.00	\$214,246.82	\$150,000.00	\$64,246.82	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$219.95	\$6,250.00	(\$6,030.05)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$0.00	\$0.00	\$0.00	\$37,898.05	\$25,000.00	\$12,898.05	\$25,000.00
6860 · Alumni Days & Recruitment	\$0.00	\$0.00	\$0.00	\$15,815.00	\$16,666.66	(\$851.66)	\$20,000.00
Total Player Programs & Benefits	\$66,227.41	\$197,999.33	(\$131,771.92)	\$917,916.00	\$1,140,341.00	(\$222,425.00)	\$1,624,000.00
Legends Summer Getaway							
6010-01 · Supplies - LC	\$0.00	\$0.00	\$0.00	\$609.27	\$100.00	\$509.27	\$100.00
6010-02 · Wives' Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 · Event Support - LC	\$0.00	\$0.00	\$0.00	\$1,545.00	\$1,000.00	\$545.00	\$1,000.00
6010-04 · Marketing - LC	\$0.00	\$0.00	\$0.00	\$19,377.59	\$10,850.00	\$8,527.59	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00	\$0.00	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$0.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$0.00	\$0.00	\$2,500.00	\$3,000.00	(\$500.00)	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$0.00	\$0.00	\$9,000.00	\$8,500.00	\$500.00	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$0.00	\$0.00	\$2,061.78	\$3,000.00	(\$938.22)	\$3,000.00
6010-12 · Site Visit - LC	\$0.00	\$0.00	\$0.00	\$2,788.42	\$1,200.00	\$1,588.42	\$1,200.00
6010-13 · AV Needs - LC	\$0.00	\$0.00	\$0.00	\$61,463.99	\$50,500.00	\$10,963.99	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$0.00	\$0.00	\$1,695.00	\$4,500.00	(\$2,805.00)	\$4,500.00
6010-15 · Hotel - LC	\$0.00	\$0.00	\$0.00	\$131,103.46	\$105,230.00	\$25,873.46	\$105,230.00
6010-16 · Food & Beverage - LC	\$9,581.29	\$0.00	\$9,581.29	\$226,507.36	\$154,000.00	\$72,507.36	\$154,000.00
6010-23 · Speaker Airfare LC	\$0.00	\$0.00	\$0.00	\$8,100.17	\$2,400.00	\$5,700.17	\$2,400.00
6010-24 · Board - LC	\$0.00	\$0.00	\$0.00	\$13,442.18	\$12,000.00	\$1,442.18	\$12,000.00
6010-25 · Staff - LC	\$0.00	\$0.00	\$0.00	\$7,743.44	\$6,000.00	\$1,743.44	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$0.00	\$0.00	\$0.00	\$850.00	\$800.00	\$50.00	\$800.00
6010-28 · Ground Transportation - LC	\$0.00	\$0.00	\$0.00	\$12,582.20	\$8,400.00	\$4,182.20	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$0.00	\$0.00	\$399.77	\$500.00	(\$100.23)	\$500.00
Total Legends Summer Getaway	\$9,581.29	\$0.00	\$9,581.29	\$515,769.63	\$385,980.00	\$129,789.63	\$385,980.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH OCTOBER 31, 2023

	MONTH ENDING			YEAR TO DATE			
	M/E 10-31-23	Monthly Budget	\$ Over Budget	YTD thru 10-31-23	YTD Budget	\$ Over Budget	Annual Budget
HBCU Hoops/Player Party Series							
6012-1 · Venue Food & Beverage – PPS	\$9,152.09	\$0.00	\$9,152.09	\$39,092.48	\$6,500.00	\$32,592.48	\$13,000.00
6012-2 · Staff Meals – PPS	\$507.77	\$0.00	\$507.77	\$507.77	\$500.00	\$7.77	\$1,000.00
6012-3 · A/V – PPS	\$0.00	\$0.00	\$0.00	\$2,438.75	\$1,500.00	\$938.75	\$3,000.00
6012-4 · Hotel – PPS	\$3,812.57	\$0.00	\$3,812.57	\$8,203.96	\$7,176.00	\$1,027.96	\$14,352.00
6012-5 · Travel – PPS	\$169.87	\$0.00	\$169.87	\$169.87	\$5,475.00	(\$5,305.13)	\$10,950.00
6012-6 · Decor & Entertainment – PPS	\$0.00	\$0.00	\$0.00	\$7,953.96	\$3,775.00	\$4,178.96	\$7,550.00
6012-7 · Marketing – PPS	\$0.00	\$0.00	\$0.00	\$1,721.41	\$500.00	\$1,221.41	\$1,000.00
6012-9 · Misc. Event Expense – PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$13,642.30	\$0.00	\$13,642.30	\$60,575.01	\$25,426.00	\$35,149.01	\$50,852.00
All Star Event							
6009-01 · Photographer – ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer – ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping – ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All Star Ticket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel – ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel – Board – ASW	\$0.00	\$0.00	\$0.00	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel – Staff– ASW	\$0.00	\$0.00	\$0.00	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation – ASW	\$0.00	\$0.00	\$0.00	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception – ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party – ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$3,135.69	\$4,500.00	(\$1,364.31)	\$4,500.00
6009-17 · AV Expenses – ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing – ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit – ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs – ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals – ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees – ASW	\$0.00	\$0.00	\$0.00	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-25 · Security – ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party – ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental – ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$0.00	\$0.00	\$0.00	\$210,043.44	\$425,933.00	(\$215,889.56)	\$425,933.00
Total Operating Expense	\$280,508.94	\$424,695.55	(\$144,186.61)	\$3,270,307.07	\$3,881,673.49	(\$611,366.42)	\$4,830,697.18
INCOME (LOSS) FROM OPERATIONS	(\$278,003.94)	(\$374,570.54)	\$96,566.60	(\$204,323.69)	\$584,326.50	(\$788,650.19)	(\$276,197.18)
Other (Income) Expense							
7025 · (Gain) Loss on Investments	\$0.00	\$0.00	\$0.00	\$75,761.39	\$0.00	\$75,761.39	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$1,000.00)	\$1,000.00	(\$1,200.00)
7020 · Investment (Income)	(\$3,797.26)	(\$2,666.67)	(\$1,130.59)	(\$26,146.45)	(\$26,666.67)	\$520.22	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$171.50	\$0.00	\$171.50	\$0.00
Total Other (Income) Expense	(\$3,780.11)	(\$2,766.67)	(\$1,013.44)	\$49,786.44	(\$27,666.67)	\$77,453.11	(\$33,200.00)
NET INCOME (LOSS)	(\$274,223.83)	(\$371,803.87)	\$97,580.04	(\$254,110.13)	\$611,993.17	(\$866,103.30)	(\$242,997.18)

NBRPA, INC - BALANCE SHEET - AS OF OCTOBER 31, 2023

	OCTOBER 31, 2023							
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
ASSETS								
Current Assets								
Checking & Savings Accounts								
1006 · Wintrust Bank Checking	\$0.00	\$0.00	\$29,577.84	\$0.00	\$0.00	\$0.00	\$0.00	\$29,577.84
1007 · Wintrust Savings	\$0.00	\$327,465.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,465.69
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$270,332.20
Wintrust Investment Account								
1019 · Unrealized Gain/Loss on Inv	\$128,725.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128,725.57
1009 · Wintrust Investment Account - Other	\$1,137,840.03	\$0.00	\$70,422.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,208,262.19
Total Wintrust Investment Account	\$1,266,565.60	\$0.00	\$70,422.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,336,987.76
Total Checking/Savings	\$1,266,565.60	\$327,465.69	\$100,000.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$1,964,363.49
Other Current Assets								
1200 · Accounts Receivable	\$286,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286,000.00
1375 · Prepaid Expenses	\$8,950.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,950.76
1250 · Accounts Receivable - GLA	\$900,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900,000.00
2250 · Deferred Income GLA	(\$900,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$900,000.00)
2210 · Accounts Receivable Contra Acct	(\$286,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$286,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
Total Other Current Assets	\$129,265.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129,265.73
Total Current Assets	\$1,395,831.33	\$327,465.69	\$100,000.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$2,093,629.22
Fixed Assets								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,170.79)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,170.79)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
Total Fixed Assets	\$554.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$554.66
TOTAL ASSETS	\$1,396,385.99	\$327,465.69	\$100,000.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$2,094,183.88
LIABILITIES & EQUITY								
Liabilities								
2000 · Accounts Payable	\$15,053.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,053.50
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Liabilities	\$15,053.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,053.50
Equity								
3123 · Health Screening Reserve	\$0.00	\$327,465.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,465.69
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$270,332.20
Net Income (Loss) - Current Period	(\$254,110.13)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$254,110.13)
Total Equity	\$1,381,332.49	\$327,465.69	\$100,000.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$2,079,130.38
TOTAL LIABILITIES & EQUITY	\$1,396,385.99	\$327,465.69	\$100,000.00	\$270,332.20	\$0.00	\$0.00	\$0.00	\$2,094,183.88



NBRPA MARKETING, INC.

October 2023 Financial Statement

NBRPA Marketing Inc**Balance Sheets****October 31, 2023**

	<u>10/31/23</u>	<u>10/31/22</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Checking/Savings				
Wintrust - New Checking	\$261,965.27	\$360,046.85	(\$98,081.58)	-27.24%
Total Checking/Savings	<u>\$261,965.27</u>	<u>\$360,046.85</u>	<u>(\$98,081.58)</u>	<u>-27.24%</u>
Other Current Assets				
2150 - Due from NBRPA Assn	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
Total Other Current Assets	<u>\$0.00</u>	<u>\$16,062.69</u>	<u>(\$16,062.69)</u>	<u>100.00%</u>
TOTAL ASSETS	<u>\$261,965.27</u>	<u>\$376,109.54</u>	<u>(\$114,144.27)</u>	<u>-30.35%</u>
LIABILITIES & EQUITY				
Current Liabilities				
2100 - Royalties Payable	\$256,965.77	\$371,109.54	(\$114,143.77)	-30.76%
Total Current Liabilities	<u>\$256,965.77</u>	<u>\$371,109.54</u>	<u>(\$114,143.77)</u>	<u>-30.76%</u>
Equity				
31000 - Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 - Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	<u>\$5,000.00</u>	<u>\$5,000.00</u>	<u>\$0.00</u>	<u>0.00%</u>
TOTAL LIABILITIES & EQUITY	<u>\$261,965.77</u>	<u>\$376,109.54</u>	<u>(\$114,143.77)</u>	<u>-30.35%</u>