



NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.

September 2023 Financial Statement

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH SEPTEMBER 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 9-30-23	Monthly Budget	\$ Over Budget	YTD thru 9-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Income</b>							
4250 · Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
4040 · Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$2,750,000.00	\$2,700,000.00	\$50,000.00	\$2,700,000.00
4133 · Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 · Membership Dues	\$5,750.00	\$5,833.34	(\$83.34)	\$76,950.00	\$52,500.00	\$24,450.00	\$70,000.00
4142 · Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$4,500.00	(\$4,500.00)	\$6,000.00
4111 · Legends Summer Getaway	\$15,000.00	\$50,000.00	(\$35,000.00)	\$15,000.00	\$150,000.00	(\$135,000.00)	\$150,000.00
4081 · All Star Sponsorship	\$0.00	\$0.00	\$0.00	\$121,500.00	\$150,000.00	(\$28,500.00)	\$150,000.00
4140 · Sponsorship Income- other	\$0.00	\$20,833.33	(\$20,833.33)	\$26,610.94	\$187,500.00	(\$160,889.06)	\$250,000.00
4112 · Legends Care	\$0.00	\$2,916.67	(\$2,916.67)	\$4,917.44	\$26,249.99	(\$21,332.55)	\$35,000.00
4100 · Appearance Fees Income	\$5,000.00	\$6,666.67	(\$1,666.67)	\$53,500.00	\$59,999.99	(\$6,499.99)	\$80,000.00
4185 · Player Party Series Revenue	\$0.00	\$13,375.00	(\$13,375.00)	\$0.00	\$40,125.00	(\$40,125.00)	\$53,500.00
4114 · Full Court Press Revenue	\$5,000.00	\$0.00	\$5,000.00	\$15,000.00	\$0.00	\$15,000.00	\$15,000.00
4050 · NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
<b>Total Income</b>	<b>\$30,750.00</b>	<b>\$100,125.01</b>	<b>(\$69,375.01)</b>	<b>\$3,063,478.38</b>	<b>\$4,415,874.98</b>	<b>(\$1,352,396.60)</b>	<b>\$4,554,500.00</b>
<b>Operating Expense</b>							
<b>Salary, Payroll Taxes &amp; Benefits</b>							
6536 · President/CEO							
6204 · President/CEO - Pay Increase							
6537 · Sr. Director of Mktg & Communication							
6540 · VP Player Relations							
6548 · SVP of Ops/Events - Miller							
6572 · Operations & Events Coordinator							
6520 · Director of Digital Content							
6521 · Digital Content Coordinator							
6526 · Branding & Design Coordinator							
6567 · VP Membership & Player Progr.							
6546 · Head of Content & Communication							
6566 · Director of Events							
6550 · Payroll Taxes							
6365 · Temp Office Help/Paid Interns							
6201 · CEO Potential Bonus							
6259 · Payroll Expenses							
<b>Total Salary and Payroll Taxes</b>	<b>\$69,463.65</b>	<b>\$81,436.99</b>	<b>(\$11,973.34)</b>	<b>\$669,670.41</b>	<b>\$754,850.53</b>	<b>(\$85,180.12)</b>	<b>\$1,105,732.18</b>
6151 · Dental Insurance	\$567.85	\$750.00	(\$182.15)	\$5,032.41	\$6,750.00	(\$1,717.59)	\$9,000.00
6150 · Medical Insurance	\$6,641.43	\$10,000.00	(\$3,358.57)	\$59,772.87	\$90,000.00	(\$30,227.13)	\$120,000.00
6285 · Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$18,000.00	\$18,000.00	\$0.00	\$24,000.00
6202 · Commissions - Inside	\$0.00	\$4,166.66	(\$4,166.66)	\$1,547.50	\$37,500.00	(\$35,952.50)	\$50,000.00
6069 · Commissions - Outside	\$0.00	\$2,916.66	(\$2,916.66)	\$0.00	\$26,250.00	(\$26,250.00)	\$35,000.00
<b>Total Salary, Payroll Taxes &amp; Benefits</b>	<b>\$78,672.93</b>	<b>\$101,270.31</b>	<b>(\$22,597.38)</b>	<b>\$754,023.19</b>	<b>\$933,350.53</b>	<b>(\$179,327.34)</b>	<b>\$1,343,732.18</b>
<b>Professional Fees</b>							
6347 · Accounting	\$1,500.00	\$1,500.00	\$0.00	\$13,200.00	\$13,500.00	(\$300.00)	\$18,000.00
6346 · Audit	\$300.00	\$2,316.00	(\$2,016.00)	\$26,200.00	\$20,850.00	\$5,350.00	\$27,800.00
6350 · Legal Fees	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$15,001.00	(\$15,001.00)	\$20,000.00
6275 · Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6348 · Outside Comm. & Mktg Consulting	\$6,250.00	\$12,500.00	(\$6,250.00)	\$103,451.49	\$112,500.00	(\$9,048.51)	\$150,000.00
6388 · Membership Database Management	\$5,833.33	\$5,834.00	(\$0.67)	\$52,499.97	\$52,500.00	(\$0.03)	\$70,000.00
6387 · Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$72,000.00	\$72,000.00	\$0.00	\$96,000.00
6345 · Generic Consulting	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$15,001.00	(\$15,001.00)	\$20,000.00
6359 · Board of Directors Prof. Advis.	\$3,000.00	\$3,000.00	\$0.00	\$27,000.00	\$27,000.00	\$0.00	\$36,000.00
6368 · Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$9,000.00	\$9,000.00	\$0.00	\$12,000.00
6352 · Graphic Design	\$0.00	\$5,000.00	(\$5,000.00)	\$26,439.54	\$45,000.00	(\$18,560.46)	\$60,000.00
6004 · Media	\$366.82	\$700.00	(\$333.18)	\$14,132.77	\$17,900.00	(\$3,767.23)	\$20,000.00
6361 · DocuSign	\$0.00	\$583.33	(\$583.33)	\$7,493.91	\$5,250.00	\$2,243.91	\$7,000.00
6354 · HR Consultant	\$500.00	\$183.34	\$316.66	\$2,100.00	\$1,650.00	\$450.00	\$2,200.00
6367 · OnBoard	\$0.00	\$0.00	\$0.00	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 · Media Relation Networking Event	\$0.00	\$250.00	(\$250.00)	\$1,824.39	\$2,250.00	(\$425.61)	\$3,000.00
6353 · CEO Professional Development	\$950.00	\$416.67	\$533.33	\$2,945.00	\$3,750.00	(\$805.00)	\$5,000.00
6007 · Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$350.00	\$4,500.00	(\$4,150.00)	\$6,000.00
6355 · LME Live Podcasting/Video	\$51.30	\$4,166.66	(\$4,115.36)	\$24,012.26	\$37,500.00	(\$13,487.74)	\$50,000.00
<b>Total Professional Fees</b>	<b>\$27,751.45</b>	<b>\$49,284.00</b>	<b>(\$21,532.55)</b>	<b>\$389,249.33</b>	<b>\$462,502.00</b>	<b>(\$73,252.67)</b>	<b>\$610,600.00</b>

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH SEPTEMBER 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 9-30-23	Monthly Budget	\$ Over Budget	YTD thru 9-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Operating Costs</b>							
6450 · Chicago Maintenance Fee	\$0.00	\$83.34	(\$83.34)	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$6,387.75	\$6,666.67	(\$278.92)	\$57,469.14	\$60,000.00	(\$2,530.86)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.67	(\$4,166.67)	\$4,217.45	\$37,500.01	(\$33,282.56)	\$50,000.00
6446 · Cogent Internet	\$702.10	\$708.00	(\$5.90)	\$5,616.80	\$6,374.00	(\$757.20)	\$8,500.00
6251 · Copier Machine	\$745.22	\$750.00	(\$4.78)	\$6,626.41	\$6,750.00	(\$123.59)	\$9,000.00
6258 · Office Supplies	\$978.70	\$916.67	\$62.03	\$9,700.06	\$8,250.00	\$1,450.06	\$11,000.00
6254 · Subscriptions & Registrations	\$29.00	\$500.00	(\$471.00)	\$4,757.95	\$4,500.00	\$257.95	\$6,000.00
6670 · Telephone	\$414.33	\$550.00	(\$135.67)	\$4,246.53	\$4,950.00	(\$703.47)	\$6,600.00
6671 · Cell -Telephone	\$520.03	\$625.00	(\$104.97)	\$3,760.24	\$5,625.00	(\$1,864.76)	\$7,500.00
6075 · IT/Computer Maintenance	\$2,730.69	\$2,583.34	\$147.35	\$23,844.49	\$23,250.00	\$594.49	\$31,000.00
6810 · Website	\$1,531.09	\$833.33	\$697.76	\$6,747.43	\$7,500.00	(\$752.57)	\$10,000.00
6080 · Website Hosting & Maintenance	\$148.15	\$250.00	(\$101.85)	\$1,487.47	\$2,250.00	(\$762.53)	\$3,000.00
6055 · Credit Card Processing fees	\$67.29	\$458.33	(\$391.04)	\$5,755.92	\$4,125.00	\$1,630.92	\$5,500.00
6315 · Postage and Delivery	\$340.42	\$750.00	(\$409.58)	\$7,504.82	\$6,750.00	\$754.82	\$9,000.00
6231 · Licenses - New York	\$0.00	\$250.00	(\$250.00)	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6145 · Liability Insurance	(\$214.00)	\$0.00	(\$214.00)	\$19,153.28	\$20,000.00	(\$846.72)	\$20,000.00
6246 · Storage	\$593.00	\$283.00	\$310.00	\$4,024.05	\$4,150.00	(\$125.95)	\$5,000.00
6057 · Investment Management Fees	\$0.00	\$0.00	\$0.00	\$8,546.28	\$9,750.00	(\$1,203.72)	\$13,000.00
6050 · Bank Service Charges - Other	\$0.00	\$208.33	(\$208.33)	\$1,239.01	\$1,875.00	(\$635.99)	\$2,500.00
6770 · Cable	\$200.00	\$208.33	(\$8.33)	\$1,881.16	\$1,874.99	\$6.17	\$2,500.00
6232 · Intellectual Property Rights	\$0.00	\$416.66	(\$416.66)	\$926.00	\$3,750.00	(\$2,824.00)	\$5,000.00
<b>Total Operating Costs</b>	<b>\$15,173.77</b>	<b>\$21,207.67</b>	<b>(\$6,033.90)</b>	<b>\$177,504.49</b>	<b>\$220,724.00</b>	<b>(\$43,219.51)</b>	<b>\$287,100.00</b>
<b>Travel &amp; Entertainment</b>							
6911 · Retreat	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
6910 · Board Travel - Other	\$0.00	\$666.67	(\$666.67)	\$4,320.40	\$6,000.00	(\$1,679.60)	\$8,000.00
6940 · Exec Director Travel	\$1,857.65	\$2,083.33	(\$225.68)	\$19,301.70	\$18,750.00	\$551.70	\$25,000.00
6930 · Operations & Events Coordinator	\$777.80	\$166.67	\$611.13	\$2,440.39	\$1,500.00	\$940.39	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.67	(\$166.67)	\$986.44	\$1,500.00	(\$513.56)	\$2,000.00
6923 · VP Player Relations	\$57.93	\$250.00	(\$192.07)	\$2,619.01	\$2,250.00	\$369.01	\$3,000.00
6970 · VP Membership/Player Programs	\$0.00	\$166.66	(\$166.66)	\$897.66	\$1,500.00	(\$602.34)	\$2,000.00
6928 · Director of Digital Content	\$812.80	\$166.67	\$646.13	\$2,770.52	\$1,500.00	\$1,270.52	\$2,000.00
6916 · SVP of Ops/Events	\$220.07	\$625.00	(\$404.93)	\$6,379.07	\$5,625.00	\$754.07	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$2,250.00	(\$2,250.00)	\$3,000.00
6965 · Chief Medical Director	\$0.00	\$666.67	(\$666.67)	\$3,375.52	\$6,000.00	(\$2,624.48)	\$8,000.00
6975 · Head of Content/Communication	\$0.00	\$666.66	(\$666.66)	\$7,017.51	\$6,000.00	\$1,017.51	\$8,000.00
6921 · Other Staff Travel	\$0.00	\$208.34	(\$208.34)	\$1,135.10	\$1,875.00	(\$739.90)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$66.44	\$208.34	(\$141.90)	\$1,592.10	\$1,875.00	(\$282.90)	\$2,500.00
6421 · Intern Expenses	\$367.45	\$166.66	\$200.79	\$1,332.62	\$1,500.00	(\$167.38)	\$2,000.00
<b>Total Travel &amp; Entertainment</b>	<b>\$4,160.14</b>	<b>\$6,458.34</b>	<b>(\$2,298.20)</b>	<b>\$54,168.04</b>	<b>\$58,125.00</b>	<b>(\$3,956.96)</b>	<b>\$102,500.00</b>



NBRPA INC BUDGET TO ACTUAL REPORT THROUGH SEPTEMBER 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 9-30-23	Monthly Budget	\$ Over Budget	YTD thru 9-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Player Programs &amp; Benefits</b>							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$37,500.00	(\$37,500.00)	\$50,000.00
6702 · CVENT	\$1,303.50	\$1,325.00	(\$21.50)	\$3,910.50	\$3,975.00	(\$64.50)	\$5,300.00
6040 · Appearance Fees	\$0.00	\$6,250.00	(\$6,250.00)	\$65,246.24	\$56,250.00	\$8,996.24	\$75,000.00
6260 · Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 · Membership Packages	\$1,150.00	\$0.00	\$1,150.00	\$6,449.52	\$6,000.00	\$449.52	\$6,000.00
6800 · Legends Care	\$102.16	\$2,500.00	(\$2,397.84)	\$6,151.11	\$22,500.00	(\$16,348.89)	\$30,000.00
6295 · Legends of Basketball - College	\$0.00	\$0.00	\$0.00	\$26,500.67	\$0.00	\$26,500.67	\$460,000.00
6360 · Accounting - On-Line Voting	\$402.40	\$0.00	\$402.40	\$402.40	\$3,000.00	(\$2,597.60)	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$10,880.03	\$10,125.00	\$755.03	\$13,500.00
6239 · Legends Magazine Expenses	\$1,350.00	\$3,333.34	(\$1,983.34)	\$28,432.48	\$30,000.00	(\$1,567.52)	\$40,000.00
6235 · Chapter Assistance	\$0.00	\$0.00	\$0.00	\$55,091.64	\$45,000.00	\$10,091.64	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$9,562.50	\$0.00	\$9,562.50	\$216,750.00	\$270,000.00	(\$53,250.00)	\$270,000.00
6107 · Earl Lloyd Scholarship	\$9,000.00	\$0.00	\$9,000.00	\$45,000.00	\$45,000.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$1,000.00	\$1,666.66	(\$666.66)	\$10,000.00	\$15,000.00	(\$5,000.00)	\$20,000.00
6249 · Full Court Press	\$4,877.29	\$4,166.67	\$710.62	\$19,413.80	\$37,500.01	(\$18,086.21)	\$50,000.00
6263 · International Player Appearances	\$0.00	\$5,833.00	(\$5,833.00)	\$3,531.07	\$52,500.00	(\$48,968.93)	\$70,000.00
6677 · Player Health & Wellness	\$50,000.00	\$15,000.00	\$35,000.00	\$174,246.82	\$135,000.00	\$39,246.82	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$219.95	\$5,625.00	(\$5,405.05)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00
6865 · WNBA Initiatives	\$11,273.92	\$0.00	\$11,273.92	\$37,898.05	\$25,000.00	\$12,898.05	\$25,000.00
6860 · Alumni Days & Recruitment	\$9,210.00	\$3,333.33	\$5,876.67	\$15,815.00	\$16,666.66	(\$851.66)	\$20,000.00
Total Player Programs & Benefits	\$99,231.77	\$49,324.67	\$49,907.10	\$851,688.59	\$942,341.67	(\$90,653.08)	\$1,624,000.00
<b>Legends Summer Getaway</b>							
6010-01 · Supplies - LC	\$0.00	\$0.00	\$0.00	\$609.27	\$100.00	\$509.27	\$100.00
6010-02 · Wives' Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 · Event Support - LC	\$0.00	\$0.00	\$0.00	\$3,336.21	\$1,000.00	\$2,336.21	\$1,000.00
6010-04 · Marketing - LC	\$0.00	\$0.00	\$0.00	\$17,586.38	\$10,850.00	\$6,736.38	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00	\$0.00	\$4,000.00
6010-06 · Summer League Tickets - LC	\$10,000.00	\$0.00	\$10,000.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$0.00	\$0.00	\$2,500.00	\$3,000.00	(\$500.00)	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$0.00	\$0.00	\$9,000.00	\$8,500.00	\$500.00	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$0.00	\$0.00	\$2,061.78	\$3,000.00	(\$938.22)	\$3,000.00
6010-12 · Site Visit - LC	\$0.00	\$0.00	\$0.00	\$2,788.42	\$1,200.00	\$1,588.42	\$1,200.00
6010-13 · AV Needs - LC	(\$3,200.00)	\$0.00	(\$3,200.00)	\$61,463.99	\$50,500.00	\$10,963.99	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$0.00	\$0.00	\$1,695.00	\$4,500.00	(\$2,805.00)	\$4,500.00
6010-15 · Hotel - LC	\$351.78	\$0.00	\$351.78	\$131,103.46	\$105,230.00	\$25,873.46	\$105,230.00
6010-16 · Food & Beverage - LC	\$19,951.35	\$0.00	\$19,951.35	\$216,926.07	\$154,000.00	\$62,926.07	\$154,000.00
6010-23 · Speaker Airfare LC	\$275.00	\$0.00	\$275.00	\$8,375.17	\$2,400.00	\$5,975.17	\$2,400.00
6010-24 · Board - LC	(\$1,956.96)	\$0.00	(\$1,956.96)	\$13,167.18	\$12,000.00	\$1,167.18	\$12,000.00
6010-25 · Staff - LC	\$95.00	\$0.00	\$95.00	\$7,743.44	\$6,000.00	\$1,743.44	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$0.00	\$0.00	\$0.00	\$850.00	\$800.00	\$50.00	\$800.00
6010-28 · Ground Transportation - LC	\$73.86	\$0.00	\$73.86	\$12,656.06	\$8,400.00	\$4,256.06	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$0.00	\$0.00	\$325.91	\$500.00	(\$174.09)	\$500.00
Total Legends Summer Getaway	\$25,590.03	\$0.00	\$25,590.03	\$506,188.34	\$385,980.00	\$120,208.34	\$385,980.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH SEPTEMBER 30, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 9-30-23	Monthly Budget	\$ Over Budget	YTD thru 9-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>HBCU Hoops/Player Party Series</b>							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$0.00	\$0.00	\$30,427.20	\$6,500.00	\$23,927.20	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	(\$500.00)	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$0.00	\$0.00	\$2,438.75	\$1,500.00	\$938.75	\$3,000.00
6012-4 · Hotel - PPS	\$944.20	\$0.00	\$944.20	\$4,391.39	\$7,176.00	(\$2,784.61)	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$5,475.00	(\$5,475.00)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$93.57	\$0.00	\$93.57	\$7,953.96	\$3,775.00	\$4,178.96	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$0.00	\$0.00	\$1,721.41	\$500.00	\$1,221.41	\$1,000.00
6012-9 · Misc. Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total HBCU Hoops/Player Party Series	\$1,037.77	\$0.00	\$1,037.77	\$46,932.71	\$25,426.00	\$21,506.71	\$50,852.00
<b>All Star Event</b>							
6009-01 · Photographer - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All Star Ticket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$0.00	\$0.00	\$0.00	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$0.00	\$0.00	\$0.00	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation - ASW	\$0.00	\$0.00	\$0.00	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$3,135.69	\$4,500.00	(\$1,364.31)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$0.00	\$0.00	\$0.00	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-25 · Security - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$0.00	\$0.00	\$0.00	\$210,043.44	\$425,933.00	(\$215,889.56)	\$425,933.00
Total Operating Expense	\$251,617.86	\$227,544.99	\$24,072.87	\$2,989,798.13	\$3,454,382.20	(\$464,584.07)	\$4,830,697.18
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>(\$220,867.86)</b>	<b>(\$127,419.98)</b>	<b>(\$93,447.88)</b>	<b>\$73,680.25</b>	<b>\$961,492.78</b>	<b>(\$887,812.53)</b>	<b>(\$276,197.18)</b>
<b>Other (Income) Expense</b>							
7025 · (Gain) Loss on Investments	\$0.00	\$0.00	\$0.00	\$75,761.39	\$0.00	\$75,761.39	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$900.00)	\$900.00	(\$1,200.00)
7020 · Investment (Income)	(\$2,332.54)	(\$2,666.66)	\$334.12	(\$22,349.19)	(\$24,000.00)	\$1,650.81	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$154.35	\$0.00	\$154.35	\$0.00
Total Other (Income) Expense	(\$2,315.39)	(\$2,766.66)	\$451.27	\$53,566.55	(\$24,900.00)	\$78,466.55	(\$33,200.00)
<b>NET INCOME (LOSS)</b>	<b>(\$218,552.47)</b>	<b>(\$124,653.32)</b>	<b>(\$93,899.15)</b>	<b>\$20,113.70</b>	<b>\$986,392.78</b>	<b>(\$966,279.08)</b>	<b>(\$242,997.18)</b>



NBRPA, INC - BALANCE SHEET - AS OF SEPTEMBER 30, 2023								
	SEPTEMBER 30, 2023							
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
<b>ASSETS</b>								
<b>Current Assets</b>								
<b>Checking &amp; Savings Accounts</b>								
1006 · Wintrust Bank Checking	\$191,578.88	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291,578.88
1007 · Wintrust Savings	\$0.00	\$327,422.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,422.63
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$272,593.42	\$0.00	\$0.00	\$0.00	\$272,593.42
Wintrust Investment Account								
1019 · Unrealized Gain/Loss on Inv	\$97,115.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97,115.91
1009 · Wintrust Investment Account - Other	\$1,239,015.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,239,015.21
Total Wintrust Investment Account	\$1,336,131.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,336,131.12
<b>Total Checking/Savings</b>	<b>\$1,527,710.00</b>	<b>\$327,422.63</b>	<b>\$100,000.00</b>	<b>\$272,593.42</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,227,726.05</b>
<b>Other Current Assets</b>								
1200 · Accounts Receivable	\$36,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,000.00
1375 · Prepaid Expenses	\$36,434.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,434.54
1250 · Accounts Receivable - GLA	\$675,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675,000.00
2250 · Deferred Income GLA	(\$675,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$675,000.00)
2210 · Accounts Receivable Contra Acct	(\$36,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$36,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
<b>Total Other Current Assets</b>	<b>\$156,749.51</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$156,749.51</b>
<b>Total Current Assets</b>	<b>\$1,684,459.51</b>	<b>\$327,422.63</b>	<b>\$100,000.00</b>	<b>\$272,593.42</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,384,475.56</b>
<b>Fixed Assets</b>								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,069.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,069.08)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,153.64)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,153.64)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
<b>Total Fixed Assets</b>	<b>\$571.81</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$571.81</b>
<b>TOTAL ASSETS</b>	<b>\$1,685,031.32</b>	<b>\$327,422.63</b>	<b>\$100,000.00</b>	<b>\$272,593.42</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,385,047.37</b>
	SEPTEMBER 30, 2023							
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	HOF Tourney	Showcase	Classic	Total
<b>LIABILITIES &amp; EQUITY</b>								
<b>Liabilities</b>								
2000 · Accounts Payable	\$29,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,475.00
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Liabilities</b>	<b>\$29,475.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$29,475.00</b>
<b>Equity</b>								
3123 · Health Screening Reserve	\$0.00	\$327,422.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,422.63
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$272,593.42	\$0.00	\$0.00	\$0.00	\$272,593.42
Net Income (Loss) - Current Period	\$20,113.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,113.70
<b>Total Equity</b>	<b>\$1,655,556.32</b>	<b>\$327,422.63</b>	<b>\$100,000.00</b>	<b>\$272,593.42</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,355,572.37</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$1,685,031.32</b>	<b>\$327,422.63</b>	<b>\$100,000.00</b>	<b>\$272,593.42</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,385,047.37</b>

**NBRPA Marketing Inc**

## Balance Sheets

September 30, 2023

	<u>09/30/23</u>	<u>09/30/22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
Checking/Savings				
Wintrust - New Checking	\$271,250.05	\$360,046.85	(\$88,796.80)	-24.66%
Total Checking/Savings	\$271,250.05	\$360,046.85	(\$88,796.80)	-24.66%
Other Current Assets				
2150 - Due from NBRPA Assn	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
Total Other Current Assets	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
<b>TOTAL ASSETS</b>	<b>\$271,250.05</b>	<b>\$376,109.54</b>	<b>(\$104,859.49)</b>	<b>-27.88%</b>
<b>LIABILITIES &amp; EQUITY</b>				
Current Liabilities				
2100 - Royalties Payable	\$266,250.05	\$371,109.54	(\$104,859.49)	-28.26%
Total Current Liabilities	\$266,250.05	\$371,109.54	(\$104,859.49)	-28.26%
Equity				
31000 - Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 - Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	\$5,000.00	\$5,000.00	\$0.00	0.00%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$271,250.05</b>	<b>\$376,109.54</b>	<b>(\$104,859.49)</b>	<b>-27.88%</b>