



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.**

**November 2023 Financial Statement**

**NBRPA INC BUDGET TO ACTUAL REPORT THROUGH NOVEMBER 30, 2023**

	MONTH ENDING			YEAR TO DATE			
	M/E 11-30-23	Monthly Budget	\$ Over Budget	YTD thru 11-30-23	YTD Budget	\$ Over Budget	Annual Budget
Income							
4250 - Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
4040 - Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$2,750,000.00	\$2,700,000.00	\$50,000.00	\$2,700,000.00
4133 - Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 - Membership Dues	\$14,000.00	\$5,833.33	\$8,166.67	\$93,450.00	\$64,166.66	\$29,283.34	\$70,000.00
4142 - Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$5,500.00	(\$5,500.00)	\$6,000.00
4111 - Legends Summer Getaway	\$0.00	\$0.00	\$0.00	\$15,000.00	\$150,000.00	(\$135,000.00)	\$150,000.00
4081 - All Star Sponsorship	\$0.00	\$0.00	\$0.00	\$121,500.00	\$150,000.00	(\$28,500.00)	\$150,000.00
4140 - Sponsorship Income- other	\$0.00	\$20,833.33	(\$20,833.33)	\$26,610.94	\$229,166.67	(\$202,555.73)	\$250,000.00
4112 - Legends Care	\$10.00	\$2,916.67	(\$2,906.67)	\$4,932.44	\$32,083.33	(\$27,150.89)	\$35,000.00
4100 - Appearance Fees Income	\$0.00	\$6,666.67	(\$6,666.67)	\$53,500.00	\$73,333.33	(\$19,833.33)	\$80,000.00
4185 - Player Party Series Revenue	\$10,000.00	\$0.00	\$10,000.00	\$10,000.00	\$53,500.00	(\$43,500.00)	\$53,500.00
4114 - Full Court Press Revenue	\$0.00	\$15,000.00	(\$15,000.00)	\$15,000.00	\$15,000.00	\$0.00	\$15,000.00
4050 - NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
Total income	\$24,010.00	\$51,750.00	(\$27,740.00)	\$3,089,993.38	\$4,517,749.99	(\$1,427,756.61)	\$4,554,500.00
Operating Expense							
Salary, Payroll Taxes & Benefits							
6536 - President/CEO							
6204 - President/CEO - Pay Increase							
6537 - Sr. Director of Mktg & Communication							
6540 - VP Player Relations							
6548 - SVP of Ops/Events - Miller							
6572 - Operations & Events Coordinator							
6520 - Director of Digital Content							
6521 - Digital Content Coordinator							
6526 - Branding & Design Coordinator							
6527 - Director of Admin/Office Manager							
6567 - VP Membership & Player Progr.							
6546 - Head of Content & Communication							
6566 - Director of Events							
6550 - Payroll Taxes							
6365 - Temp Office Help/Paid Interns							
6201 - CEO Potential Bonus							
6259 - Payroll Expenses							
Total Salary and Payroll Taxes	\$79,658.49	\$79,437.04	\$221.45	\$863,538.02	\$951,296.18	(\$87,758.16)	\$1,105,732.18
6151 - Dental Insurance	\$680.11	\$750.00	(\$69.89)	\$6,392.63	\$8,250.00	(\$1,857.37)	\$9,000.00
6150 - Medical Insurance	\$7,397.94	\$10,000.00	(\$2,602.06)	\$74,064.41	\$110,000.00	(\$35,935.59)	\$120,000.00
6285 - Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$22,000.00	\$22,000.00	\$0.00	\$24,000.00
6202 - Commissions - Inside	\$0.00	\$4,166.67	(\$4,166.67)	\$1,547.50	\$45,833.34	(\$44,285.84)	\$50,000.00
6069 - Commissions - Outside	\$0.00	\$2,916.67	(\$2,916.67)	\$0.00	\$32,083.34	(\$32,083.34)	\$35,000.00
Total Salary, Payroll Taxes & Benefits	\$89,736.54	\$99,270.38	(\$9,533.84)	\$967,542.56	\$1,169,462.86	(\$201,920.30)	\$1,343,732.18
Professional Fees							
6347 - Accounting	\$1,500.00	\$1,500.00	\$0.00	\$16,100.00	\$16,500.00	(\$400.00)	\$18,000.00
6346 - Audit	\$300.00	\$2,317.00	(\$2,017.00)	\$26,900.00	\$25,484.00	\$1,416.00	\$27,800.00
6350 - Legal Fees	\$0.00	\$1,667.00	(\$1,667.00)	\$0.00	\$18,334.00	(\$18,334.00)	\$20,000.00
6275 - Pension Admin Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6348 - Outside Comm. & Mktg Consulting	\$6,250.00	\$12,500.00	(\$6,250.00)	\$116,689.20	\$137,500.00	(\$20,810.80)	\$150,000.00
6388 - Membership Database Management	\$5,833.33	\$5,833.00	\$0.33	\$64,166.63	\$64,166.00	\$0.63	\$70,000.00
6387 - Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$88,000.00	\$88,000.00	\$0.00	\$96,000.00
6345 - Generic Consulting	\$1,552.00	\$1,667.00	(\$115.00)	\$1,552.00	\$18,334.00	(\$16,782.00)	\$20,000.00
6359 - Board of Directors Prof. Advis.	\$3,000.00	\$3,000.00	\$0.00	\$33,000.00	\$33,000.00	\$0.00	\$36,000.00
6368 - Executive Coaching	\$1,000.00	\$1,000.00	\$0.00	\$11,000.00	\$11,000.00	\$0.00	\$12,000.00
6352 - Graphic Design	\$0.00	\$5,000.00	(\$5,000.00)	\$26,439.54	\$55,000.00	(\$28,560.46)	\$60,000.00
6004 - Media	\$207.03	\$700.00	(\$492.97)	\$15,697.15	\$19,300.00	(\$3,602.85)	\$20,000.00
6361 - DocuSign	\$0.00	\$583.33	(\$583.33)	\$7,493.91	\$6,416.66	\$1,077.25	\$7,000.00
6354 - HR Consultant	\$1,700.00	\$183.33	\$1,516.67	\$3,800.00	\$2,016.66	\$1,783.34	\$2,200.00
6367 - OnBoard	\$0.00	\$0.00	\$0.00	\$6,600.00	\$6,600.00	\$0.00	\$6,600.00
6006 - Media Relation Networking Event	\$0.00	\$250.00	(\$250.00)	\$2,016.87	\$2,750.00	(\$733.13)	\$3,000.00
6353 - CEO Professional Development	\$0.00	\$416.66	(\$416.66)	\$3,445.00	\$4,583.33	(\$1,138.33)	\$5,000.00
6007 - Webinars/Prof. Development	\$0.00	\$500.00	(\$500.00)	\$350.00	\$5,500.00	(\$5,150.00)	\$6,000.00
6355 - LME Live Podcasting/Video	\$0.00	\$4,166.67	(\$4,166.67)	\$24,226.29	\$45,833.34	(\$21,607.05)	\$50,000.00
Total Professional Fees	\$29,342.36	\$49,283.99	(\$19,941.63)	\$447,476.59	\$561,067.99	(\$113,591.40)	\$610,600.00

**NBRPA INC BUDGET TO ACTUAL REPORT THROUGH NOVEMBER 30, 2023**

	MONTH ENDING			YEAR TO DATE			
	M/E 11-30-23	Monthly Budget	\$ Over Budget	YTD thru 11-30-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Operating Costs</b>							
6450 - Chicago Maintenance Fee	\$0.00	\$83.33	(\$83.33)	\$0.00	\$916.66	(\$916.66)	\$1,000.00
6441 - 444 N. Michigan - Rent	\$8,491.29	\$6,666.66	\$1,824.63	\$72,350.21	\$73,333.33	(\$983.12)	\$80,000.00
6440 - Rent - Other	\$0.00	\$4,166.67	(\$4,166.67)	\$4,217.45	\$45,833.34	(\$41,615.89)	\$50,000.00
6446 - Cogent Internet	\$0.00	\$708.00	(\$708.00)	\$5,616.80	\$7,791.00	(\$2,174.20)	\$8,500.00
6251 - Copier Machine	\$0.00	\$750.00	(\$750.00)	\$7,371.63	\$8,250.00	(\$878.37)	\$9,000.00
6258 - Office Supplies	\$130.75	\$916.67	(\$785.92)	\$10,547.27	\$10,083.33	\$463.94	\$11,000.00
6254 - Subscriptions & Registrations	\$29.00	\$500.00	(\$471.00)	\$5,134.94	\$5,500.00	(\$365.06)	\$6,000.00
6670 - Telephone	\$412.84	\$550.00	(\$137.16)	\$5,393.01	\$6,050.00	(\$656.99)	\$6,600.00
6671 - Cell -Telephone	\$570.03	\$625.00	(\$54.97)	\$4,900.30	\$6,875.00	(\$1,974.70)	\$7,500.00
6075 - IT/Computer Maintenance	\$2,740.69	\$2,583.33	\$157.36	\$30,982.69	\$28,416.66	\$2,566.03	\$31,000.00
6810 - Website	\$196.71	\$833.34	(\$636.63)	\$7,140.85	\$9,166.67	(\$2,025.82)	\$10,000.00
6080 - Website Hosting & Maintenance	\$141.99	\$250.00	(\$108.01)	\$1,784.73	\$2,750.00	(\$965.27)	\$3,000.00
6055 - Credit Card Processing fees	\$452.15	\$458.33	(\$6.18)	\$6,280.87	\$5,041.67	\$1,239.20	\$5,500.00
6315 - Postage and Delivery	\$766.97	\$750.00	\$16.97	\$9,125.18	\$8,250.00	\$875.18	\$9,000.00
6231 - Licenses - New York	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$1,000.00
6145 - Liability Insurance	\$0.00	\$0.00	\$0.00	\$19,153.28	\$20,000.00	(\$846.72)	\$20,000.00
6246 - Storage	\$215.00	\$283.00	(\$68.00)	\$4,832.05	\$4,717.00	\$115.05	\$5,000.00
6057 - Investment Management Fees	\$0.00	\$0.00	\$0.00	\$11,486.90	\$13,000.00	(\$1,513.10)	\$13,000.00
6050 - Bank Service Charges - Other	\$0.00	\$208.33	(\$208.33)	\$1,239.01	\$2,291.67	(\$1,052.66)	\$2,500.00
6770 - Cable	\$194.60	\$208.34	(\$13.74)	\$2,275.76	\$2,291.66	(\$15.90)	\$2,500.00
6232 - Intellectual Property Rights	\$121.00	\$416.67	(\$295.67)	\$1,047.00	\$4,583.34	(\$3,536.34)	\$5,000.00
<b>Total Operating Costs</b>	<b>\$14,463.02</b>	<b>\$20,957.67</b>	<b>(\$6,494.65)</b>	<b>\$210,879.93</b>	<b>\$265,891.33</b>	<b>(\$55,011.40)</b>	<b>\$287,100.00</b>
<b>Travel &amp; Entertainment</b>							
6911 - Retreat	\$5,903.64	\$12,500.00	(\$6,596.36)	\$19,947.84	\$25,000.00	(\$5,052.16)	\$25,000.00
6910 - Board Travel - Other	\$357.95	\$666.66	(\$308.71)	\$5,023.35	\$7,333.33	(\$2,309.98)	\$8,000.00
6940 - Exec Director Travel	\$1,948.53	\$2,083.33	(\$134.80)	\$22,409.90	\$22,916.67	(\$506.77)	\$25,000.00
6930 - Operations & Events Coordinator	\$0.00	\$166.67	(\$166.67)	\$2,665.32	\$1,833.34	\$831.98	\$2,000.00
6922 - Sr. Dir. Marketing	\$354.61	\$166.67	\$187.94	\$1,568.84	\$1,833.34	(\$264.50)	\$2,000.00
6923 - VP Player Relations	\$0.00	\$250.00	(\$250.00)	\$3,725.29	\$2,750.00	\$975.29	\$3,000.00
6970 - VP Membership/Player Programs	\$0.00	\$166.67	(\$166.67)	\$897.66	\$1,833.34	(\$935.68)	\$2,000.00
6928 - Director of Digital Content	\$0.00	\$166.67	(\$166.67)	\$2,770.52	\$1,833.33	\$937.19	\$2,000.00
6916 - SVP of Ops/Events	\$337.30	\$625.00	(\$287.70)	\$7,470.44	\$6,875.00	\$595.44	\$7,500.00
6953 - Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$2,750.00	(\$2,750.00)	\$3,000.00
6965 - Chief Medical Director	\$0.00	\$666.66	(\$666.66)	\$3,375.52	\$7,333.33	(\$3,957.81)	\$8,000.00
6975 - Head of Content/Communication	\$815.20	\$666.67	\$148.53	\$8,829.12	\$7,333.34	\$1,495.78	\$8,000.00
6921 - Other Staff Travel	\$0.00	\$208.33	(\$208.33)	\$1,248.10	\$2,291.66	(\$1,043.56)	\$2,500.00
6270 - Parking, Taxi, Tolls	\$63.99	\$208.33	(\$144.34)	\$2,162.53	\$2,291.66	(\$129.13)	\$2,500.00
6421 - Intern Expenses	\$200.14	\$166.67	\$33.47	\$1,532.76	\$1,833.34	(\$300.58)	\$2,000.00
<b>Total Travel &amp; Entertainment</b>	<b>\$9,981.36</b>	<b>\$18,958.33</b>	<b>(\$8,976.97)</b>	<b>\$83,627.19</b>	<b>\$96,041.68</b>	<b>(\$12,414.49)</b>	<b>\$102,500.00</b>



**NBRPA INC BUDGET TO ACTUAL REPORT THROUGH NOVEMBER 30, 2023**

	MONTH ENDING			YEAR TO DATE			Annual Budget
	M/E 11-30-23	Monthly Budget	\$ Over Budget	YTD thru 11-30-23	YTD Budget	\$ Over Budget	
<b>Player Programs &amp; Benefits</b>							
6703 - Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$45,833.33	(\$45,833.33)	\$50,000.00
6702 - CVENT	\$0.00	\$0.00	\$0.00	\$4,892.50	\$3,975.00	\$917.50	\$5,300.00
6040 - Appearance Fees	\$0.00	\$6,250.00	(\$6,250.00)	\$65,246.24	\$68,750.00	(\$3,503.76)	\$75,000.00
6260 - Blackbaud Database	\$0.00	\$0.00	\$0.00	\$9,161.69	\$9,200.00	(\$38.31)	\$9,200.00
6238 - Membership Packages	\$0.00	\$0.00	\$0.00	\$6,449.52	\$6,000.00	\$449.52	\$6,000.00
6800 - Legends Care	\$0.00	\$2,500.00	(\$2,500.00)	\$6,151.11	\$27,500.00	(\$21,348.89)	\$30,000.00
6295 - Legends of Basketball - College	\$5,684.00	\$153,333.00	(\$147,649.00)	\$32,184.67	\$306,666.00	(\$274,481.33)	\$460,000.00
6360 - Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$3,054.92	\$3,000.00	\$54.92	\$3,000.00
6058 - Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 - Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$10,880.03	\$12,375.00	(\$1,494.97)	\$13,500.00
6239 - Legends Magazine Expenses	\$0.00	\$3,333.33	(\$3,333.33)	\$39,093.84	\$36,666.66	\$2,427.18	\$40,000.00
6235 - Chapter Assistance	\$0.00	\$0.00	\$0.00	\$55,329.44	\$45,000.00	\$10,329.44	\$90,000.00
6236 - Chapter - Member Incentive prgm	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
6105 - Dave DeBusschere Scholarship	\$0.00	\$0.00	\$0.00	\$216,750.00	\$270,000.00	(\$53,250.00)	\$270,000.00
6107 - Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$45,000.00	\$45,000.00	\$0.00	\$45,000.00
6108 - HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
6095 - Charitable Donations	\$3,000.00	\$1,666.67	\$1,333.33	\$15,500.00	\$18,333.34	(\$2,833.34)	\$20,000.00
6249 - Full Court Press	\$417.88	\$4,166.66	(\$3,748.78)	\$23,900.06	\$45,833.34	(\$21,933.28)	\$50,000.00
6263 - International Player Appearances	\$18,131.07	\$5,833.00	\$12,298.07	\$26,787.49	\$64,166.00	(\$37,378.51)	\$70,000.00
6677 - Player Health & Wellness	\$0.00	\$15,000.00	(\$15,000.00)	\$214,246.82	\$165,000.00	\$49,246.82	\$180,000.00
6248 - New Programming	\$0.00	\$625.00	(\$625.00)	\$219.95	\$6,875.00	(\$6,655.05)	\$7,500.00
6669 - Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 - Symplcity	\$0.00	\$26,000.00	(\$26,000.00)	\$0.00	\$26,000.00	(\$26,000.00)	\$26,000.00
6865 - WNBA Initiatives	\$0.00	\$0.00	\$0.00	\$37,898.05	\$25,000.00	\$12,898.05	\$25,000.00
6860 - Alumni Days & Recruitment	\$0.00	\$0.00	\$0.00	\$15,815.00	\$16,666.66	(\$851.66)	\$20,000.00
<b>Total Player Programs &amp; Benefits</b>	<b>\$27,232.95</b>	<b>\$223,999.33</b>	<b>(\$196,766.38)</b>	<b>\$945,148.95</b>	<b>\$1,364,340.33</b>	<b>(\$419,191.38)</b>	<b>\$1,624,000.00</b>
<b>Legends Summer Getaway</b>							
6010-01 - Supplies - LC	\$0.00	\$0.00	\$0.00	\$609.27	\$100.00	\$509.27	\$100.00
6010-02 - Wives' Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 - Event Support - LC	\$0.00	\$0.00	\$0.00	\$1,545.00	\$1,000.00	\$545.00	\$1,000.00
6010-04 - Marketing - LC	\$0.00	\$0.00	\$0.00	\$19,377.59	\$10,850.00	\$8,527.59	\$10,850.00
6010-05 - Lounge Furniture - LC	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00	\$0.00	\$4,000.00
6010-06 - Summer League Tickets - LC	\$0.00	\$0.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
6010-09 - Photographer - LC	\$0.00	\$0.00	\$0.00	\$2,500.00	\$3,000.00	(\$500.00)	\$3,000.00
6010-10 - Videographer - LC	\$0.00	\$0.00	\$0.00	\$9,000.00	\$8,500.00	\$500.00	\$8,500.00
6010-11 - Shipping - LC	\$0.00	\$0.00	\$0.00	\$2,061.78	\$3,000.00	(\$938.22)	\$3,000.00
6010-12 - Site Visit - LC	\$0.00	\$0.00	\$0.00	\$2,788.42	\$1,200.00	\$1,588.42	\$1,200.00
6010-13 - AV Needs - LC	\$0.00	\$0.00	\$0.00	\$61,463.99	\$50,500.00	\$10,963.99	\$50,500.00
6010-14 - Basketball Court - LC	\$0.00	\$0.00	\$0.00	\$1,695.00	\$4,500.00	(\$2,805.00)	\$4,500.00
6010-15 - Hotel - LC	\$0.00	\$0.00	\$0.00	\$131,103.46	\$105,230.00	\$25,873.46	\$105,230.00
6010-16 - Food & Beverage - LC	\$0.00	\$0.00	\$0.00	\$226,507.36	\$154,000.00	\$72,507.36	\$154,000.00
6010-23 - Speaker Airfare LC	\$0.00	\$0.00	\$0.00	\$8,100.17	\$2,400.00	\$5,700.17	\$2,400.00
6010-24 - Board - LC	\$0.00	\$0.00	\$0.00	\$13,442.18	\$12,000.00	\$1,442.18	\$12,000.00
6010-25 - Staff - LC	\$0.00	\$0.00	\$0.00	\$7,743.44	\$6,000.00	\$1,743.44	\$6,000.00
6010-26 - Travel Agency Fees - LC	\$0.00	\$0.00	\$0.00	\$850.00	\$800.00	\$50.00	\$800.00
6010-28 - Ground Transportation - LC	\$0.00	\$0.00	\$0.00	\$12,582.20	\$8,400.00	\$4,182.20	\$8,400.00
6010-29 - Rental Car - LC	\$0.00	\$0.00	\$0.00	\$399.77	\$500.00	(\$100.23)	\$500.00
<b>Total Legends Summer Getaway</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$515,769.63</b>	<b>\$385,980.00</b>	<b>\$129,789.63</b>	<b>\$385,980.00</b>

**NBRPA INC BUDGET TO ACTUAL REPORT THROUGH NOVEMBER 30, 2023**

	MONTH ENDING			YEAR TO DATE			
	M/E 11-30-23	Monthly Budget	\$ Over Budget	YTD thru 11-30-23	YTD Budget	\$ Over Budget	Annual Budget
HBCU Hoops/Player Party Series							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$6,500.00	(\$6,500.00)	\$39,092.48	\$13,000.00	\$26,092.48	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$500.00	(\$500.00)	\$507.77	\$1,000.00	(\$492.23)	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$1,500.00	(\$1,500.00)	\$2,438.75	\$3,000.00	(\$561.25)	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$7,176.00	(\$7,176.00)	\$8,203.96	\$14,352.00	(\$6,148.04)	\$14,352.00
6012-5 · Travel - PPS	\$0.00	\$5,475.00	(\$5,475.00)	\$169.87	\$10,950.00	(\$10,780.13)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$0.00	\$3,775.00	(\$3,775.00)	\$7,953.96	\$7,550.00	\$403.96	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$500.00	(\$500.00)	\$1,721.41	\$1,000.00	\$721.41	\$1,000.00
6012-9 · Misc. Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$0.00	\$25,426.00	(\$25,426.00)	\$60,575.01	\$50,852.00	\$9,723.01	\$50,852.00
All Star Event							
6009-01 · Photographer - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All Star Ticket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$0.00	\$0.00	\$0.00	\$16,634.78	\$31,200.00	(\$14,565.22)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$0.00	\$0.00	\$0.00	\$6,019.92	\$7,200.00	(\$1,180.08)	\$7,200.00
6009-10 · Local Transportation - ASW	\$0.00	\$0.00	\$0.00	\$9,925.69	\$22,300.00	(\$12,374.31)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$0.00	\$0.00	\$0.00	\$3,135.69	\$4,500.00	(\$1,364.31)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00	(\$1,200.00)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$0.00	\$0.00	\$0.00	\$552.00	\$1,800.00	(\$1,248.00)	\$1,800.00
6009-25 · Security - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$0.00	\$0.00	\$0.00	\$210,043.44	\$425,933.00	(\$215,889.56)	\$425,933.00
Total Operating Expense	\$170,756.23	\$437,895.70	(\$267,139.47)	\$3,441,063.30	\$4,319,569.19	(\$878,505.89)	\$4,830,697.18
INCOME (LOSS) FROM OPERATIONS	(\$146,746.23)	(\$386,145.70)	\$239,399.47	(\$351,069.92)	\$198,180.80	(\$549,250.72)	(\$276,197.18)
Other (Income) Expense							
7025 · (Gain) Loss on Investments	\$38,293.87	\$0.00	\$38,293.87	\$114,055.26	\$0.00	\$114,055.26	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$1,100.00)	\$1,100.00	(\$1,200.00)
7020 · Investment (Income)	(\$1,978.29)	(\$2,666.67)	\$688.38	(\$28,124.74)	(\$29,333.34)	\$1,208.60	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$188.65	\$0.00	\$188.65	\$0.00
Total Other (Income) Expense	\$36,332.73	(\$2,766.67)	\$39,099.40	\$86,119.17	(\$30,433.34)	\$116,552.51	(\$33,200.00)
NET INCOME (LOSS)	(\$183,078.96)	(\$383,379.03)	\$200,300.07	(\$437,189.09)	\$228,614.14	(\$665,803.23)	(\$242,997.18)



**NBRPA, INC - BALANCE SHEET - AS OF NOVEMBER 30, 2023**

	NOVEMBER 30, 2023							
	Unrestricted	Health Screening	Reserve Fund	Legends Fdn	HOF Tourney	Showcase	Classic	Total
<b>ASSETS</b>								
<b>Current Assets</b>								
<b>Checking &amp; Savings Accounts</b>								
1006 · Wintrust Bank Checking	(\$106,093.35)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$106,093.35)
1007 · Wintrust Savings	\$0.00	\$327,506.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,506.06
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$268,045.75	\$0.00	\$0.00	\$0.00	\$268,045.75
<b>Wintrust Investment Account</b>								
1019 · Unrealized Gain/Loss on Inv	\$19,622.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,622.19
1009 · Wintrust Investment Account - Other	\$1,181,049.99	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,281,049.99
Total Wintrust Investment Account	\$1,200,672.18	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,300,672.18
<b>Total Checking/Savings</b>	<b>\$1,094,578.83</b>	<b>\$327,506.06</b>	<b>\$100,000.00</b>	<b>\$268,045.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,790,130.64</b>
<b>Other Current Assets</b>								
1200 · Accounts Receivable	\$276,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276,000.00
1375 · Prepaid Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1250 · Accounts Receivable - GLA	\$1,125,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125,000.00
2250 · Deferred Income GLA	(\$1,125,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,125,000.00)
2210 · Accounts Receivable Contra Acct	(\$276,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$276,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,314.97
<b>Total Other Current Assets</b>	<b>\$120,314.97</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$120,314.97</b>
<b>Total Current Assets</b>	<b>\$1,214,893.80</b>	<b>\$327,506.06</b>	<b>\$100,000.00</b>	<b>\$268,045.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,910,445.61</b>
<b>Fixed Assets</b>								
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,084.63)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$16,084.63)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,172.39)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$35,172.39)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,629.00)
<b>Total Fixed Assets</b>	<b>\$537.51</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$537.51</b>
<b>TOTAL ASSETS</b>	<b>\$1,215,431.31</b>	<b>\$327,506.06</b>	<b>\$100,000.00</b>	<b>\$268,045.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,910,983.12</b>
<b>LIABILITIES &amp; EQUITY</b>								
<b>Liabilities</b>								
2000 · Accounts Payable	\$17,177.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,177.78
2300 · Due to NBRPA Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Liabilities</b>	<b>\$17,177.78</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$17,177.78</b>
<b>Equity</b>								
3123 · Health Screening Reserve	\$0.00	\$327,506.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327,506.06
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3121 · Reserve Fund - HOF Tourney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3123 · Reserve Fund - Classic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
3125 · Legends Fdn Restricted Equity	\$0.00	\$0.00	\$0.00	\$268,045.75	\$0.00	\$0.00	\$0.00	\$268,045.75
Net Income (Loss) - Current Period	(\$437,189.09)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$437,189.09)
<b>Total Equity</b>	<b>\$1,198,253.53</b>	<b>\$327,506.06</b>	<b>\$100,000.00</b>	<b>\$268,045.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,893,805.34</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$1,215,431.31</b>	<b>\$327,506.06</b>	<b>\$100,000.00</b>	<b>\$268,045.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,910,983.12</b>



**NBRPA MARKETING, INC.**

**November 2023 Financial Statement**

**NBRPA Marketing Inc****Balance Sheets****November 30, 2023**

	<u>11/30/23</u>	<u>11/30/22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
Checking/Savings				
Wintrust - New Checking	\$255,071.05	\$435,970.52	(\$180,899.47)	-41.49%
Total Checking/Savings	\$255,071.05	\$435,970.52	(\$180,899.47)	-41.49%
Other Current Assets				
2150 - Due from NBRPA Assn	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
Total Other Current Assets	\$0.00	\$16,062.69	(\$16,062.69)	100.00%
<b>TOTAL ASSETS</b>	<b>\$255,071.05</b>	<b>\$452,033.21</b>	<b>(\$196,962.16)</b>	<b>-43.57%</b>
<b>LIABILITIES &amp; EQUITY</b>				
Current Liabilities				
2100 - Royalties Payable	\$250,071.05	\$447,033.21	(\$196,962.16)	-44.06%
Total Current Liabilities	\$250,071.05	\$447,033.21	(\$196,962.16)	-44.06%
Equity				
31000 - Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 - Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	\$5,000.00	\$5,000.00	\$0.00	0.00%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$255,071.05</b>	<b>\$452,033.21</b>	<b>(\$196,962.16)</b>	<b>-43.57%</b>