



**NATIONAL BASKETBALL RETIRED PLAYERS ASSOCIATION, INC.**

**December 2023 Financial Statement**

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH DECEMBER 31, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 12-31-23	Monthly Budget	\$ Over Budget	YTD thru 12-31-23	YTD Budget	\$ Over Budget	Annual Budget
<b>Income</b>							
4250 · Aria 360	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
4040 · Unrestricted GLA	\$0.00	\$0.00	\$0.00	\$2,750,000.00	\$2,700,000.00	\$50,000.00	\$2,700,000.00
4133 · Legacy Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00	(\$45,000.00)	\$45,000.00
4090 · Membership Dues	\$4,500.00	\$5,833.34	(\$1,333.34)	\$97,950.00	\$70,000.00	\$27,950.00	\$70,000.00
4142 · Board Contributions	\$0.00	\$500.00	(\$500.00)	\$0.00	\$6,000.00	(\$6,000.00)	\$6,000.00
4111 · Legends Summer Getaway	\$25,000.00	\$0.00	\$25,000.00	\$70,000.00	\$150,000.00	(\$80,000.00)	\$150,000.00
4081 · All Star Sponsorship	\$0.00	\$0.00	\$0.00	\$101,500.00	\$150,000.00	(\$48,500.00)	\$150,000.00
4140 · Sponsorship Income- other	\$225,000.00	\$20,833.33	\$204,166.67	\$241,610.94	\$250,000.00	(\$8,389.06)	\$250,000.00
4112 · Legends Care	\$25,000.00	\$2,916.67	\$22,083.33	\$29,932.44	\$35,000.00	(\$5,067.56)	\$35,000.00
4100 · Appearance Fees Income	\$150,000.00	\$6,666.67	\$143,333.33	\$203,500.00	\$80,000.00	\$123,500.00	\$80,000.00
4185 · Player Party Series Revenue	\$0.00	\$0.00	\$0.00	\$10,000.00	\$53,500.00	(\$43,500.00)	\$53,500.00
4114 · Full Court Press Revenue	\$0.00	\$0.00	\$0.00	\$15,000.00	\$15,000.00	\$0.00	\$15,000.00
4050 · NBPA Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$500,000.00	(\$500,000.00)	\$500,000.00
<b>Total Income</b>	<b>\$429,500.00</b>	<b>\$36,750.01</b>	<b>\$392,749.99</b>	<b>\$3,519,493.38</b>	<b>\$4,554,500.00</b>	<b>(\$1,035,006.62)</b>	<b>\$4,554,500.00</b>
<b>Operating Expense</b>							
<b>Salary, Payroll Taxes &amp; Benefits</b>							
6536 · President/CEO							
6204 · President/CEO - Pay Increase							
6537 · Sr. Director of Mktg & Communication							
6540 · VP Player Relations							
6548 · SVP of Ops/Events - Miller							
6572 · Operations & Events Coordinator							
6520 · Director of Digital Content							
6521 · Digital Content Coordinator							
6526 · Branding & Design Coordinator							
6527 · Director of Admin/Office Manager							
6567 · VP Membership & Player Progr.							
6546 · Head of Content & Communication							
6566 · Director of Events							
6550 · Payroll Taxes							
6365 · Temp Office Help/Paid Interns							
6201 · CEO Potential Bonus							
6259 · Payroll Expenses							
<b>Total Salary and Payroll Taxes</b>	<b>\$81,349.72</b>	<b>\$154,436.00</b>	<b>(\$73,086.28)</b>	<b>\$944,887.74</b>	<b>\$1,105,732.18</b>	<b>(\$160,844.44)</b>	<b>\$1,105,732.18</b>
6151 · Dental Insurance	\$680.11	\$750.00	(\$69.89)	\$7,072.74	\$9,000.00	(\$1,927.26)	\$9,000.00
6150 · Medical Insurance	\$10,312.21	\$10,000.00	\$312.21	\$84,376.62	\$120,000.00	(\$35,623.38)	\$120,000.00
6285 · Pension Contribution	\$2,000.00	\$2,000.00	\$0.00	\$24,000.00	\$24,000.00	\$0.00	\$24,000.00
6202 · Commissions - Inside	\$2,500.00	\$4,166.66	(\$1,666.66)	\$4,047.50	\$50,000.00	(\$45,952.50)	\$50,000.00
6069 · Commissions - Outside	\$10,000.00	\$2,916.66	\$7,083.34	\$10,000.00	\$35,000.00	(\$25,000.00)	\$35,000.00
<b>Total Salary, Payroll Taxes &amp; Benefits</b>	<b>\$106,842.04</b>	<b>\$174,269.32</b>	<b>(\$67,427.28)</b>	<b>\$1,074,384.60</b>	<b>\$1,343,732.18</b>	<b>(\$269,347.58)</b>	<b>\$1,343,732.18</b>
<b>Professional Fees</b>							
6347 · Accounting	\$0.00	\$1,500.00	(\$1,500.00)	\$16,100.00	\$18,000.00	(\$1,900.00)	\$18,000.00
6346 · Audit	\$0.00	\$2,316.00	(\$2,316.00)	\$26,900.00	\$27,800.00	(\$900.00)	\$27,800.00
6350 · Legal Fees	\$0.00	\$1,666.00	(\$1,666.00)	\$0.00	\$20,000.00	(\$20,000.00)	\$20,000.00
6275 · Pension Admin Fees	\$0.00	\$250.00	(\$250.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$1,000.00
6348 · Outside Comm. & Mktg Consulting	\$24,274.10	\$12,500.00	\$11,774.10	\$140,963.30	\$150,000.00	(\$9,036.70)	\$150,000.00
6388 · Membership Database Management	\$5,833.33	\$5,834.00	(\$0.67)	\$69,999.96	\$70,000.00	(\$0.04)	\$70,000.00
6387 · Chief Medical Director	\$8,000.00	\$8,000.00	\$0.00	\$96,000.00	\$96,000.00	\$0.00	\$96,000.00
6345 · Generic Consulting	\$517.00	\$1,666.00	(\$1,149.00)	\$2,069.00	\$20,000.00	(\$17,931.00)	\$20,000.00
6359 · Board of Directors Prof. Advis.	\$0.00	\$3,000.00	(\$3,000.00)	\$33,000.00	\$36,000.00	(\$3,000.00)	\$36,000.00
6368 · Executive Coaching	\$0.00	\$1,000.00	(\$1,000.00)	\$11,000.00	\$12,000.00	(\$1,000.00)	\$12,000.00
6352 · Graphic Design	\$25,000.00	\$5,000.00	\$20,000.00	\$51,439.54	\$60,000.00	(\$8,560.46)	\$60,000.00
6004 · Media	\$1,382.40	\$700.00	\$682.40	\$17,079.55	\$20,000.00	(\$2,920.45)	\$20,000.00
6361 · DocuSign	\$0.00	\$583.34	(\$583.34)	\$7,493.91	\$7,000.00	\$493.91	\$7,000.00
6354 · HR Consultant	\$0.00	\$183.34	(\$183.34)	\$3,800.00	\$2,200.00	\$1,600.00	\$2,200.00
6367 · OnBoard	\$183.33	\$0.00	\$183.33	\$6,783.33	\$6,600.00	\$183.33	\$6,600.00
6006 · Media Relation Networking Event	\$32.00	\$250.00	(\$218.00)	\$2,048.87	\$3,000.00	(\$951.13)	\$3,000.00
6353 · CEO Professional Development	\$0.00	\$416.67	(\$416.67)	\$3,445.00	\$5,000.00	(\$1,555.00)	\$5,000.00
6007 · Webinars/Prof. Development	\$100.00	\$500.00	(\$400.00)	\$450.00	\$6,000.00	(\$5,550.00)	\$6,000.00
6355 · LME Live Podcasting/Video	\$10,468.00	\$4,166.66	\$6,301.34	\$34,694.29	\$50,000.00	(\$15,305.71)	\$50,000.00
<b>Total Professional Fees</b>	<b>\$75,790.16</b>	<b>\$49,532.01</b>	<b>\$26,258.15</b>	<b>\$523,266.75</b>	<b>\$610,600.00</b>	<b>(\$87,333.25)</b>	<b>\$610,600.00</b>



NBRPA INC BUDGET TO ACTUAL REPORT THROUGH DECEMBER 31, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 12-31-23	Monthly Budget	\$ Over Budget	YTD thru 12-31-23	YTD Budget	\$ Over Budget	Annual Budget
<u>Operating Costs</u>							
6450 · Chicago Maintenance Fee	\$0.00	\$83.34	(\$83.34)	\$0.00	\$1,000.00	(\$1,000.00)	\$1,000.00
6441 · 444 N. Michigan - Rent	\$0.00	\$6,666.67	(\$6,666.67)	\$72,256.81	\$80,000.00	(\$7,743.19)	\$80,000.00
6440 · Rent - Other	\$0.00	\$4,166.66	(\$4,166.66)	\$4,217.45	\$50,000.00	(\$45,782.55)	\$50,000.00
6446 · Cogent Internet	\$1,404.20	\$709.00	\$695.20	\$7,021.00	\$8,500.00	(\$1,479.00)	\$8,500.00
6251 · Copier Machine	\$745.22	\$750.00	(\$4.78)	\$8,116.85	\$9,000.00	(\$883.15)	\$9,000.00
6258 · Office Supplies	\$2,308.10	\$916.67	\$1,391.43	\$12,935.37	\$11,000.00	\$1,935.37	\$11,000.00
6254 · Subscriptions & Registrations	\$2,819.69	\$500.00	\$2,319.69	\$7,954.63	\$6,000.00	\$1,954.63	\$6,000.00
6670 · Telephone	\$221.80	\$550.00	(\$328.20)	\$5,614.81	\$6,600.00	(\$985.19)	\$6,600.00
6671 · Cell -Telephone	\$570.03	\$625.00	(\$54.97)	\$5,470.33	\$7,500.00	(\$2,029.67)	\$7,500.00
6075 · IT/Computer Maintenance	\$1,418.40	\$2,583.34	(\$1,164.94)	\$32,401.09	\$31,000.00	\$1,401.09	\$31,000.00
6810 · Website	\$3,346.71	\$833.33	\$2,513.38	\$10,487.56	\$10,000.00	\$487.56	\$10,000.00
6080 · Website Hosting & Maintenance	\$516.98	\$250.00	\$266.98	\$2,301.71	\$3,000.00	(\$698.29)	\$3,000.00
6055 · Credit Card Processing fees	\$855.87	\$458.33	\$397.54	\$7,136.74	\$5,500.00	\$1,636.74	\$5,500.00
6315 · Postage and Delivery	\$1,219.70	\$750.00	\$469.70	\$10,344.88	\$9,000.00	\$1,344.88	\$9,000.00
6231 · Licenses - New York	\$0.00	\$250.00	(\$250.00)	\$0.00	\$1,000.00	(\$1,000.00)	\$1,000.00
6145 · Liability Insurance	\$0.00	\$0.00	\$0.00	\$19,153.28	\$20,000.00	(\$846.72)	\$20,000.00
6246 · Storage	\$430.00	\$283.00	\$147.00	\$5,262.05	\$5,000.00	\$262.05	\$5,000.00
6057 · Investment Management Fees	\$0.00	\$0.00	\$0.00	\$11,486.90	\$13,000.00	(\$1,513.10)	\$13,000.00
6050 · Bank Service Charges - Other	\$0.00	\$208.33	(\$208.33)	\$1,239.01	\$2,500.00	(\$1,260.99)	\$2,500.00
6770 · Cable	\$227.11	\$208.34	\$18.77	\$2,516.27	\$2,500.00	\$16.27	\$2,500.00
6232 · Intellectual Property Rights	\$0.00	\$416.66	(\$416.66)	\$1,047.00	\$5,000.00	(\$3,953.00)	\$5,000.00
Total Operating Costs	\$16,083.81	\$21,208.67	(\$5,124.86)	\$226,963.74	\$287,100.00	(\$60,136.26)	\$287,100.00
<u>Travel &amp; Entertainment</u>							
6911 · Retreat	\$5,000.00	\$0.00	\$5,000.00	\$24,947.84	\$25,000.00	(\$52.16)	\$25,000.00
6910 · Board Travel - Other	\$1,427.61	\$666.67	\$760.94	\$6,450.96	\$8,000.00	(\$1,549.04)	\$8,000.00
6940 · Exec Director Travel	\$4,955.82	\$2,083.33	\$2,872.49	\$27,365.72	\$25,000.00	\$2,365.72	\$25,000.00
6930 · Operations & Events Coordinator	\$164.80	\$166.66	(\$1.86)	\$2,830.12	\$2,000.00	\$830.12	\$2,000.00
6922 · Sr. Dir. Marketing	\$0.00	\$166.66	(\$166.66)	\$1,568.84	\$2,000.00	(\$431.16)	\$2,000.00
6923 · VP Player Relations	\$877.49	\$250.00	\$627.49	\$4,602.78	\$3,000.00	\$1,602.78	\$3,000.00
6970 · VP Membership/Player Programs	\$0.00	\$166.66	(\$166.66)	\$897.66	\$2,000.00	(\$1,102.34)	\$2,000.00
6928 · Director of Digital Content	\$208.90	\$166.67	\$42.23	\$2,979.42	\$2,000.00	\$979.42	\$2,000.00
6916 · SVP of Ops/Events	\$1,901.68	\$625.00	\$1,276.68	\$9,372.12	\$7,500.00	\$1,872.12	\$7,500.00
6953 · Director of Events	\$0.00	\$250.00	(\$250.00)	\$0.00	\$3,000.00	(\$3,000.00)	\$3,000.00
6965 · Chief Medical Director	\$3,725.50	\$666.67	\$3,058.83	\$7,101.02	\$8,000.00	(\$898.98)	\$8,000.00
6975 · Head of Content/Communication	\$1,979.27	\$666.66	\$1,312.61	\$10,808.39	\$8,000.00	\$2,808.39	\$8,000.00
6921 · Other Staff Travel	\$58.55	\$208.34	(\$149.79)	\$1,306.65	\$2,500.00	(\$1,193.35)	\$2,500.00
6270 · Parking, Taxi, Tolls	\$587.36	\$208.34	\$379.02	\$2,749.89	\$2,500.00	\$249.89	\$2,500.00
6421 · Intern Expenses	\$0.00	\$166.66	(\$166.66)	\$1,532.76	\$2,000.00	(\$467.24)	\$2,000.00
Total Travel & Entertainment	\$20,886.98	\$6,458.32	\$14,428.66	\$104,514.17	\$102,500.00	\$2,014.17	\$102,500.00

NBRPA INC BUDGET TO ACTUAL REPORT THROUGH DECEMBER 31, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 12-31-23	Monthly Budget	\$ Over Budget	YTD thru 12-31-23	YTD Budget	\$ Over Budget	Annual Budget
<u>Player Programs &amp; Benefits</u>							
6703 · Aria 360 Expenses	\$0.00	\$4,166.67	(\$4,166.67)	\$0.00	\$50,000.00	(\$50,000.00)	\$50,000.00
6702 · CVENT	\$1,769.50	\$1,325.00	\$444.50	\$6,662.00	\$5,300.00	\$1,362.00	\$5,300.00
6040 · Appearance Fees	\$158,000.00	\$6,250.00	\$151,750.00	\$223,246.24	\$75,000.00	\$148,246.24	\$75,000.00
6260 · Blackbaud Database	\$1,816.24	\$0.00	\$1,816.24	\$10,977.93	\$9,200.00	\$1,777.93	\$9,200.00
6238 · Membership Packages	\$0.00	\$0.00	\$0.00	\$6,449.52	\$6,000.00	\$449.52	\$6,000.00
6800 · Legends Care	\$1,142.85	\$2,500.00	(\$1,357.15)	\$7,293.96	\$30,000.00	(\$22,706.04)	\$30,000.00
6295 · Legends of Basketball - College	\$74,410.07	\$153,334.00	(\$78,923.93)	\$106,594.74	\$460,000.00	(\$353,405.26)	\$460,000.00
6360 · Accounting - On-Line Voting	\$0.00	\$0.00	\$0.00	\$3,054.92	\$3,000.00	\$54.92	\$3,000.00
6058 · Annual Report	\$0.00	\$0.00	\$0.00	\$6,587.62	\$6,500.00	\$87.62	\$6,500.00
6005 · Non Event Merchandising	\$0.00	\$1,125.00	(\$1,125.00)	\$10,880.03	\$13,500.00	(\$2,619.97)	\$13,500.00
6239 · Legends Magazine Expenses	\$0.00	\$3,333.34	(\$3,333.34)	\$39,093.84	\$40,000.00	(\$906.16)	\$40,000.00
6235 · Chapter Assistance	\$33,750.00	\$45,000.00	(\$11,250.00)	\$89,079.44	\$90,000.00	(\$920.56)	\$90,000.00
6236 · Chapter- Member Incentive prgm	\$4,000.00	\$12,000.00	(\$8,000.00)	\$4,000.00	\$12,000.00	(\$8,000.00)	\$12,000.00
6105 · Dave DeBusschere Scholarship	\$6,000.00	\$0.00	\$6,000.00	\$222,750.00	\$270,000.00	(\$47,250.00)	\$270,000.00
6107 · Earl Lloyd Scholarship	\$0.00	\$0.00	\$0.00	\$45,000.00	\$45,000.00	\$0.00	\$45,000.00
6108 · HBCU Scholarship	\$0.00	\$0.00	\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
6095 · Charitable Donations	\$0.00	\$1,666.66	(\$1,666.66)	\$15,500.00	\$20,000.00	(\$4,500.00)	\$20,000.00
6249 · Full Court Press	\$8,690.39	\$4,166.66	\$4,523.73	\$32,590.45	\$50,000.00	(\$17,409.55)	\$50,000.00
6263 · International Player Appearances	\$455.73	\$5,834.00	(\$5,378.27)	\$27,243.22	\$70,000.00	(\$42,756.78)	\$70,000.00
6677 · Player Health & Wellness	\$749.96	\$15,000.00	(\$14,250.04)	\$214,996.78	\$180,000.00	\$34,996.78	\$180,000.00
6248 · New Programming	\$0.00	\$625.00	(\$625.00)	\$219.95	\$7,500.00	(\$7,280.05)	\$7,500.00
6669 · Player App	\$0.00	\$0.00	\$0.00	\$60,000.00	\$60,000.00	\$0.00	\$60,000.00
6668 · Symplicity	\$0.00	\$0.00	\$0.00	\$0.00	\$26,000.00	(\$26,000.00)	\$26,000.00
6865 · WNBA Initiatives	\$0.00	\$0.00	\$0.00	\$37,898.05	\$25,000.00	\$12,898.05	\$25,000.00
6860 · Alumni Days & Recruitment	\$539.13	\$3,333.34	(\$2,794.21)	\$16,354.13	\$20,000.00	(\$3,645.87)	\$20,000.00
Total Player Programs & Benefits	\$291,323.87	\$259,659.67	\$31,664.20	\$1,236,472.82	\$1,624,000.00	(\$387,527.18)	\$1,624,000.00
<u>Legends Summer Getaway</u>							
6010-01 · Supplies - LC	\$0.00	\$0.00	\$0.00	\$609.27	\$100.00	\$509.27	\$100.00
6010-02 · Wives' Event - LC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6010-03 · Event Support - LC	\$0.00	\$0.00	\$0.00	\$1,545.00	\$1,000.00	\$545.00	\$1,000.00
6010-04 · Marketing - LC	\$0.00	\$0.00	\$0.00	\$19,377.59	\$10,850.00	\$8,527.59	\$10,850.00
6010-05 · Lounge Furniture - LC	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00	\$0.00	\$4,000.00
6010-06 · Summer League Tickets - LC	\$0.00	\$0.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
6010-09 · Photographer - LC	\$0.00	\$0.00	\$0.00	\$2,500.00	\$3,000.00	(\$500.00)	\$3,000.00
6010-10 · Videographer - LC	\$0.00	\$0.00	\$0.00	\$9,000.00	\$8,500.00	\$500.00	\$8,500.00
6010-11 · Shipping - LC	\$0.00	\$0.00	\$0.00	\$2,061.78	\$3,000.00	(\$938.22)	\$3,000.00
6010-12 · Site Visit - LC	\$0.00	\$0.00	\$0.00	\$2,788.42	\$1,200.00	\$1,588.42	\$1,200.00
6010-13 · AV Needs - LC	\$0.00	\$0.00	\$0.00	\$61,463.99	\$50,500.00	\$10,963.99	\$50,500.00
6010-14 · Basketball Court - LC	\$0.00	\$0.00	\$0.00	\$1,695.00	\$4,500.00	(\$2,805.00)	\$4,500.00
6010-15 · Hotel - LC	\$0.00	\$0.00	\$0.00	\$131,103.46	\$105,230.00	\$25,873.46	\$105,230.00
6010-16 · Food & Beverage - LC	\$0.00	\$0.00	\$0.00	\$226,507.36	\$154,000.00	\$72,507.36	\$154,000.00
6010-23 · Speaker Airfare LC	\$0.00	\$0.00	\$0.00	\$8,100.17	\$2,400.00	\$5,700.17	\$2,400.00
6010-24 · Board - LC	\$0.00	\$0.00	\$0.00	\$13,442.18	\$12,000.00	\$1,442.18	\$12,000.00
6010-25 · Staff - LC	\$0.00	\$0.00	\$0.00	\$7,743.44	\$6,000.00	\$1,743.44	\$6,000.00
6010-26 · Travel Agency Fees - LC	\$0.00	\$0.00	\$0.00	\$850.00	\$800.00	\$50.00	\$800.00
6010-28 · Ground Transportation - LC	\$0.00	\$0.00	\$0.00	\$12,582.20	\$8,400.00	\$4,182.20	\$8,400.00
6010-29 · Rental Car - LC	\$0.00	\$0.00	\$0.00	\$399.77	\$500.00	(\$100.23)	\$500.00
Total Legends Summer Getaway	\$0.00	\$0.00	\$0.00	\$515,769.63	\$385,980.00	\$129,789.63	\$385,980.00



NBRPA INC BUDGET TO ACTUAL REPORT THROUGH DECEMBER 31, 2023							
	MONTH ENDING			YEAR TO DATE			
	M/E 12-31-23	Monthly Budget	\$ Over Budget	YTD thru 12-31-23	YTD Budget	\$ Over Budget	Annual Budget
<b>HBCU Hoops/Player Party Series</b>							
6012-1 · Venue Food & Beverage - PPS	\$0.00	\$0.00	\$0.00	\$39,092.48	\$13,000.00	\$26,092.48	\$13,000.00
6012-2 · Staff Meals - PPS	\$0.00	\$0.00	\$0.00	\$507.77	\$1,000.00	(\$492.23)	\$1,000.00
6012-3 · A/V - PPS	\$0.00	\$0.00	\$0.00	\$2,438.75	\$3,000.00	(\$561.25)	\$3,000.00
6012-4 · Hotel - PPS	\$0.00	\$0.00	\$0.00	\$8,203.96	\$14,352.00	(\$6,148.04)	\$14,352.00
6012-5 · Travel - PPS	\$11.48	\$0.00	\$11.48	\$181.35	\$10,950.00	(\$10,768.65)	\$10,950.00
6012-6 · Decor & Entertainment - PPS	\$0.00	\$0.00	\$0.00	\$7,953.96	\$7,550.00	\$403.96	\$7,550.00
6012-7 · Marketing - PPS	\$0.00	\$0.00	\$0.00	\$1,721.41	\$1,000.00	\$721.41	\$1,000.00
6012-9 · Misc. Event Expense - PPS	\$0.00	\$0.00	\$0.00	\$486.81	\$0.00	\$486.81	\$0.00
Total HBCU Hoops/Player Party Series	\$11.48	\$0.00	\$11.48	\$60,586.49	\$50,852.00	\$9,734.49	\$50,852.00
<b>All Star Event</b>							
6009-01 · Photographer - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	(\$5,000.00)	\$5,000.00
6009-02 · Videographer - ASW	\$0.00	\$0.00	\$0.00	\$8,008.00	\$15,000.00	(\$6,992.00)	\$15,000.00
6009-03 · Shipping - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)	\$2,000.00
6009-04 · All Star Ticket Expense	\$0.00	\$0.00	\$0.00	(\$132,403.33)	\$95,500.00	(\$227,903.33)	\$95,500.00
6009-05 · Hotel - ASW	\$0.00	\$0.00	\$0.00	\$39,574.17	\$42,733.00	(\$3,158.83)	\$42,733.00
6009-06 · Travel - Board - ASW	\$1,784.40	\$0.00	\$1,784.40	\$18,419.18	\$31,200.00	(\$12,780.82)	\$31,200.00
6009-07 · Travel - Staff- ASW	\$725.40	\$0.00	\$725.40	\$6,745.32	\$7,200.00	(\$454.68)	\$7,200.00
6009-10 · Local Transportation - ASW	\$140.96	\$0.00	\$140.96	\$10,066.65	\$22,300.00	(\$12,233.35)	\$22,300.00
6009-13 · Welcome Reception - ASW	\$0.00	\$0.00	\$0.00	\$15,113.43	\$14,000.00	\$1,113.43	\$14,000.00
6009-14 · Legends Party - ASW	\$0.00	\$0.00	\$0.00	\$125,899.44	\$54,000.00	\$71,899.44	\$54,000.00
6009-15 · Staff/Intern Meals Expense ASW	\$79.01	\$0.00	\$79.01	\$3,214.70	\$4,500.00	(\$1,285.30)	\$4,500.00
6009-17 · AV Expenses - ASW	\$0.00	\$0.00	\$0.00	\$41,860.21	\$42,000.00	(\$139.79)	\$42,000.00
6009-18 · Marketing - ASW	\$0.00	\$0.00	\$0.00	\$30,047.35	\$32,950.00	(\$2,902.65)	\$32,950.00
6009-19 · Site Visit - ASW	\$935.42	\$0.00	\$935.42	\$935.42	\$1,200.00	(\$264.58)	\$1,200.00
6009-20 · Women's Needs - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	(\$750.00)	\$750.00
6009-22 · Board Meals - ASW	\$0.00	\$0.00	\$0.00	\$2,007.80	\$2,200.00	(\$192.20)	\$2,200.00
6009-23 · Travel Agent Fees - ASW	\$50.00	\$0.00	\$50.00	\$602.00	\$1,800.00	(\$1,198.00)	\$1,800.00
6009-25 · Security - ASW	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	(\$2,500.00)	\$2,500.00
6009-27 · Tipoff Party - ASW	\$0.00	\$0.00	\$0.00	\$40,000.00	\$45,000.00	(\$5,000.00)	\$45,000.00
6009-29 · NBRPA Board Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	(\$600.00)	\$600.00
6009-30 · Furniture Rental - ASW	\$0.00	\$0.00	\$0.00	\$3,668.29	\$3,500.00	\$168.29	\$3,500.00
Total All Star Event	\$3,715.19	\$0.00	\$3,715.19	\$213,758.63	\$425,933.00	(\$212,174.37)	\$425,933.00
Total Operating Expense	\$514,653.53	\$511,127.99	\$3,525.54	\$3,955,716.83	\$4,830,697.18	(\$874,980.35)	\$4,830,697.18
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>(\$85,153.53)</b>	<b>(\$474,377.98)</b>	<b>\$389,224.45</b>	<b>(\$436,223.45)</b>	<b>(\$276,197.18)</b>	<b>(\$160,026.27)</b>	<b>(\$276,197.18)</b>
<b>Other (Income) Expense</b>							
7025 · (Gain) Loss on Investments	\$0.00	\$0.00	\$0.00	\$114,055.26	\$0.00	\$114,055.26	\$0.00
7010 · Interest (Income)	\$0.00	(\$100.00)	\$100.00	\$0.00	(\$1,200.00)	\$1,200.00	(\$1,200.00)
7020 · Investment (Income)	(\$5,551.92)	(\$2,666.66)	(\$2,885.26)	(\$33,676.66)	(\$32,000.00)	(\$1,676.66)	(\$32,000.00)
7030 · Other (Income)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6115 · Depreciation Expense	\$17.15	\$0.00	\$17.15	\$205.80	\$0.00	\$205.80	\$0.00
Total Other (Income) Expense	(\$5,534.77)	(\$2,766.66)	(\$2,768.11)	\$80,584.40	(\$33,200.00)	\$113,784.40	(\$33,200.00)
<b>NET INCOME (LOSS)</b>	<b>(\$79,618.76)</b>	<b>(\$471,611.32)</b>	<b>\$391,992.56</b>	<b>(\$516,807.85)</b>	<b>(\$242,997.18)</b>	<b>(\$273,810.67)</b>	<b>(\$242,997.18)</b>

NBRPA, INC - BALANCE SHEET - AS OF DECEMBER 31, 2023					
	DECEMBER 31, 2023				
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	Total
<b>ASSETS</b>					
<b>Current Assets</b>					
<b>Checking &amp; Savings Accounts</b>					
1006 · Wintrust Bank Checking	\$291,575.34	\$0.00	\$100,000.00	\$0.00	\$391,575.34
1007 · Wintrust Savings	\$0.00	\$327,545.09	\$0.00	\$0.00	\$327,545.09
1008 · Cash - Legends Foundation	\$0.00	\$0.00	\$0.00	\$268,266.06	\$268,266.06
Wintrust Investment Account					
1019 · Unrealized (Gain)/Loss on Inv	(\$4,389.29)	\$0.00	\$0.00	\$0.00	(\$4,389.29)
1009 · Wintrust Investment Account - Other	\$710,613.39	\$0.00	\$0.00	\$0.00	\$710,613.39
Total Wintrust Investment Account	\$706,224.10	\$0.00	\$0.00	\$0.00	\$706,224.10
<b>Total Checking/Savings</b>	<b>\$997,799.44</b>	<b>\$327,545.09</b>	<b>\$100,000.00</b>	<b>\$268,266.06</b>	<b>\$1,693,610.59</b>
<b>Other Current Assets</b>					
1200 · Accounts Receivable	\$66,000.00	\$0.00	\$0.00	\$0.00	\$66,000.00
1250 · Accounts Receivable - GLA	\$1,350,000.00	\$0.00	\$0.00	\$0.00	\$1,350,000.00
2250 · Deferred Income GLA	(\$1,350,000.00)	\$0.00	\$0.00	\$0.00	(\$1,350,000.00)
2210 · Accounts Receivable Contra Acct	(\$66,000.00)	\$0.00	\$0.00	\$0.00	(\$66,000.00)
1360 · Investment in Marketing Co	\$120,314.97	\$0.00	\$0.00	\$0.00	\$120,314.97
<b>Total Other Current Assets</b>	<b>\$120,314.97</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$120,314.97</b>
<b>Total Current Assets</b>	<b>\$1,118,114.41</b>	<b>\$327,545.09</b>	<b>\$100,000.00</b>	<b>\$268,266.06</b>	<b>\$1,813,925.56</b>
<b>Fixed Assets</b>					
1401 · Lightmaker	\$35,000.00	\$0.00	\$0.00	\$0.00	\$35,000.00
1402 · Lightmaker - AD	(\$35,000.00)	\$0.00	\$0.00	\$0.00	(\$35,000.00)
1405 · Telephone System	\$16,622.14	\$0.00	\$0.00	\$0.00	\$16,622.14
1406 · Telephone System-AD	(\$16,101.78)	\$0.00	\$0.00	\$0.00	(\$16,101.78)
1407 · Leasehold Improvements	\$7,850.00	\$0.00	\$0.00	\$0.00	\$7,850.00
1408 · Leasehold Improvements-AD	(\$7,850.00)	\$0.00	\$0.00	\$0.00	(\$7,850.00)
1400 · Computers	\$35,172.39	\$0.00	\$0.00	\$0.00	\$35,172.39
1410 · Computers-Accum. Depreciation	(\$35,172.39)	\$0.00	\$0.00	\$0.00	(\$35,172.39)
1411 · CHIPS	\$6,862.50	\$0.00	\$0.00	\$0.00	\$6,862.50
1412 · CHIPS-AD	(\$6,862.50)	\$0.00	\$0.00	\$0.00	(\$6,862.50)
1415 · Furniture	\$2,629.00	\$0.00	\$0.00	\$0.00	\$2,629.00
1416 · Furniture - AD	(\$2,629.00)	\$0.00	\$0.00	\$0.00	(\$2,629.00)
<b>Total Fixed Assets</b>	<b>\$520.36</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$520.36</b>
<b>TOTAL ASSETS</b>	<b>\$1,118,634.77</b>	<b>\$327,545.09</b>	<b>\$100,000.00</b>	<b>\$268,266.06</b>	<b>\$1,814,445.92</b>
	DECEMBER 31, 2023				
	Unrestricted	Health Screening	Reserve Fund	Legends Fdtn	Total
<b>LIABILITIES &amp; EQUITY</b>					
<b>Liabilities</b>					
2000 · Accounts Payable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 · Accrued Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Liabilities</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Equity</b>					
3123 · Health Screening Reserve	\$0.00	\$327,545.09	\$0.00	\$0.00	\$327,545.09
3120 · Cumulative Earnings	\$1,635,442.62	\$0.00	\$0.00	\$0.00	\$1,635,442.62
3122 · Reserve Fund - Showcase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3122 · Reserve Fund	\$0.00	\$0.00	\$100,000.00	\$0.00	\$100,000.00
3125 · Legends Fdtn Restricted Equity	\$0.00	\$0.00	\$0.00	\$268,266.06	\$268,266.06
Net Income (Loss) - Current Period	(\$516,807.85)	\$0.00	\$0.00	\$0.00	(\$516,807.85)
<b>Total Equity</b>	<b>\$1,118,634.77</b>	<b>\$327,545.09</b>	<b>\$100,000.00</b>	<b>\$268,266.06</b>	<b>\$1,814,445.92</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$1,118,634.77</b>	<b>\$327,545.09</b>	<b>\$100,000.00</b>	<b>\$268,266.06</b>	<b>\$1,814,445.92</b>





**NBRPA MARKETING, INC.**

**December 2023 Financial Statement**

**NBRPA Marketing Inc****Balance Sheets****December 31, 2023**

	<u>12/31/23</u>	<u>12/31/22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
Checking/Savings				
Wintrust - New Checking	\$244,797.41	\$355,468.17	(\$110,670.76)	-31.13%
Total Checking/Savings	<u>\$244,797.41</u>	<u>\$355,468.17</u>	<u>(\$110,670.76)</u>	<u>-31.13%</u>
Other Current Assets				
2150 · Due from NBRPA Assn	\$0.00	\$0.00	\$0.00	#DIV/0!
Total Other Current Assets	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>#DIV/0!</u>
<b>TOTAL ASSETS</b>	<u>\$244,797.41</u>	<u>\$355,468.17</u>	<u>(\$110,670.76)</u>	<u>-31.13%</u>
<b>LIABILITIES &amp; EQUITY</b>				
Current Liabilities				
2100 · Royalties Payable	\$239,797.41	\$350,468.17	(\$110,670.76)	-31.58%
Total Current Liabilities	<u>\$239,797.41</u>	<u>\$350,468.17</u>	<u>(\$110,670.76)</u>	<u>-31.58%</u>
Equity				
31000 · Additional Paid in Capital	\$120,314.97	\$120,314.97	\$0.00	0.00%
32000 · Retained Earnings	(\$115,314.97)	(\$115,314.97)	\$0.00	0.00%
Total Equity	<u>\$5,000.00</u>	<u>\$5,000.00</u>	<u>\$0.00</u>	<u>0.00%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>\$244,797.41</u>	<u>\$355,468.17</u>	<u>(\$110,670.76)</u>	<u>-31.13%</u>